

Financial Statements and Report of
Independent Certified Public Accountants

**Oklahoma Industries Authority,
Oklahoma County**

June 30, 2019 and 2018

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Oklahoma Industries Authority, Oklahoma County

Management's Discussion and Analysis

Overview of Financial Statements and Financial Analysis

Oklahoma Industries Authority (the "Authority") presents its financial statements for fiscal year 2019, with comparative data presented for fiscal year 2018. The emphasis of discussions concerning these statements will be for the current year. There are three financial statements presented: the Statements of Net Position; the Statements of Revenues, Expense and Changes in Net Position; and the Statements of Cash Flows. This discussion and analysis of the Authority's financial statements provides an overview of its financial activities for the year.

Statements of Net Position

The Statements of Net Position presents the Assets, Liabilities, and Net Position as of the end of the fiscal year. The purpose of the Statements of Net Position is to present to the readers of the financial statements a fiscal snapshot of the Authority.

From the data presented, readers of the Statements of Net Position are able to determine the assets available to continue the operations of the Authority as well as determine how much the Authority owes vendors. Finally, the Statements of Net Position provides a picture of the net position and their availability for expenditure by the Authority.

Total Assets and Deferred Outflows of Resources of the Authority decreased by \$400,544. This decrease was primarily due to an increase in investments of \$2,247,270 offset by a decrease in cash of \$1,715,835, an increase of appropriated assets of \$110,211, a \$127,629 decrease in notes and accounts receivable and an increase in accumulated depreciation of \$492,598.

Total Liabilities for the year decreased by \$1,851,862. The decrease was related to the Maintenance, Repair and Overhaul Technology Center (MROTC) loan payable of \$1,946,753, offset by an increase in deferred revenue of \$75,483. The combination of the increase in total assets and deferred outflows of resources and the decrease in total liabilities nets to an increase in total net position of \$1,451,318.

Statement of Revenues, Expenses and Changes in Net Assets

The Statement of Revenues and Expenses reports the Authority's change in net position during the fiscal year. All current year revenues and expenses are included regardless of when cash is received or paid. The change in net position decreased \$1,564,297. This was primarily due to decreased revenue resulting from a one-time reimbursement of asset acquisition costs from the City of Oklahoma City of \$1,477,693 and a non-reoccurring development fee of \$360,000 in 2018. Changes to expenses include decreases of \$24,200 and \$113,826 in professional services and interest expenses, respectively.

Oklahoma Industries Authority, Oklahoma County

Statement of Cash Flows

The final statement presented by the Authority is the Statement of Cash Flows. The Statement of Cash Flows presents detailed information about the cash activity of the Authority during the year. The statement is divided into five parts.

The first part deals with operating cash flows and shows the net cash used and provided by the operating activities of the Authority. The second and third sections reflect the cash flows from financing activities and show the proceeds received and payments made for financing activities. The fourth section reflects cash flows from investing activities and shows the purchases, proceeds and interest received from investing activities. The fifth section reconciles the net cash used and provided by operating activities to the operating income or loss reflected on the Statement of Revenues, Expenses and Changes in Net Position. Operating cash flows decreased by \$38,256 due primarily to a decrease in other revenue received and a decrease in operating expenses in fiscal 2019. Financing cash flows decreased by \$1,834,561 due to loan repayments. Noncapital financing cash flows remained constant with \$48,000 in distributions to other governments. Investing cash flows decreased by \$2,067,247 due primarily to an increase in investment purchases and the purchase of an equity method investment in 2018, offset by changes to appropriated cash.

Economic Outlook

The Authority derives the majority of its operating revenues from MROTC revenue, grant revenue and lease rentals. MROTC revenue will increase slightly due to the acquisition of MROTC Development Partners, LLC and grant revenue will continue to fluctuate based on grant-supported project activity. Investment balances increased during fiscal year 2019, with corresponding income increased due to rising balances and interest rates. Investment balances are projected to increase over the next few years as maturities are reinvested and rates continue to rise. Other revenue trends are expected to continue in future years.


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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS

Board of Trustees
Oklahoma Industries Authority, Oklahoma County

Report on the financial statements

We have audited the accompanying financial statements of Oklahoma Industries Authority, Oklahoma County (the "Authority", an Oklahoma Public Trust) which comprise the statements of net position as of June 30, 2019 and 2018, and the related statements of revenues, expenses and changes in net position and cash flows, for years then ended, and the related notes to the financial statements..

Management's responsibility for the financial statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the Oklahoma Industries Authority, Oklahoma County as of June 30, 2019 and 2018, and the respective changes in financial position and, its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other matters

Required supplementary information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages i and ii be presented to supplement the basic financial statements. Such information, although not a required part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. This required supplementary information is the responsibility of management. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America. These limited procedures consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other reporting required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report, dated October 30, 2019, on our consideration of the Entity's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Entity's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Entity's internal control over financial reporting and compliance.



Oklahoma Industries Authority, Oklahoma County

STATEMENTS OF NET POSITION

June 30,

ASSETS	2019	2018
Current assets:		
Cash and cash equivalents	\$ 1,217,971	\$ 2,933,806
Investments	4,290,485	2,043,215
Accrued interest receivable	-	-
Prepaid insurance	7,425	6,072
Accounts receivable	17,142	14,771
Total current assets	5,533,023	4,997,864
Appropriated assets:		
Cash and cash equivalents	658,690	549,936
Accrued interest receivable	2,728	2,279
Investments	776,748	775,740
	1,438,166	1,327,955
Noncurrent assets:		
Notes receivable	49,356	179,356
	49,356	179,356
Property, plant and equipment – at cost:		
Industrial property	2,801,807	2,835,486
Industrial equipment	-	57,936
Office equipment	-	41,961
Building MROTC	28,482,739	28,482,739
Land – MROTC	697,000	697,000
Land – Boeing	1,362,845	1,362,845
Land	401,263	401,263
	33,745,654	33,879,230
Less accumulated depreciation	7,995,266	7,502,668
	25,750,388	26,376,562
Total assets	32,770,933	32,881,737
DEFERRED OUTFLOW OF RESOURCES		
Advance payment for future lease revenue	1,231,390	1,521,130
Total deferred outflow of resources	1,231,390	1,521,130
LIABILITIES AND NET POSTITION		
Current liabilities:		
Account payable and accrued liabilities	49,012	29,604
Current portion of MROTC loan payable	2,067,647	1,946,753
Current portion of deferred revenues	54,017	54,017
Total current liabilities	2,170,676	2,030,374
Non-current liabilities:		
Deferred revenue	2,496,895	2,421,412
MROTC loan payable	8,085,225	10,152,872
Total liabilities	12,752,796	14,604,658
Net position:		
Net investment in capital assets	15,597,517	14,276,937
Unrestricted:		
Appropriated	1,438,166	1,327,955
Unappropriated	4,213,844	4,193,317
Total net position	\$ 21,249,527	\$ 19,798,209

The accompanying notes are an integral part of these statements.

Oklahoma Industries Authority, Oklahoma County

STATEMENTS OF REVENUES, EXPENSES AND CHANGES IN NET POSITION

Year ended June 30,

	<u>2019</u>	<u>2018</u>
Revenues:		
Lease rentals	\$ 247,201	\$ 247,201
Administrative fees	65,167	70,483
MROTC revenue	<u>2,693,281</u>	<u>2,693,280</u>
Total operating revenues	3,005,649	3,010,964
Expenses:		
Depreciation	616,173	614,393
Insurance	7,545	7,077
Professional services	390,274	414,474
Management and trustee fees	26,860	20,260
Printing and office supplies	659	590
Interest	677,511	791,337
Other	16,409	2,103
Repairs and maintenance - Unit parts	<u>4,741</u>	<u>4,622</u>
Total operating expenses	<u>1,740,172</u>	<u>1,854,856</u>
Net earnings from operations	1,265,477	1,156,108
Investment interest income	130,045	81,579
Unrealized gain (loss) on investments	24,138	(13,957)
Capital reimbursement and development	-	1,837,693
Bad debt expense	(130,000)	-
Amortization of deferred outflow	(289,740)	(48,290)
Equity in earnings of investee	499,398	50,482
Distributions for the benefit of other government	<u>(48,000)</u>	<u>(48,000)</u>
	<u>185,841</u>	<u>1,859,507</u>
CHANGE IN NET POSITION	1,451,318	3,015,615
Total net position at beginning of year	<u>19,798,209</u>	<u>16,782,594</u>
Total net position at end of year	<u>\$ 21,249,527</u>	<u>\$ 19,798,209</u>

The accompanying notes are an integral part of these statements.

Oklahoma Industries Authority, Oklahoma County

STATEMENTS OF CASH FLOWS

Year ended June 30,

	<u>2019</u>	<u>2018</u>
Cash flows from operating activities:		
Lease rental payment received	\$ 247,201	\$ 247,201
Administrative fees received	65,167	70,483
Grant, MROTC, and other revenue received	2,766,394	2,941,603
Operating expenses paid	<u>(1,095,944)</u>	<u>(1,238,213)</u>
Net cash provided by operating activities	1,982,818	2,021,074
Cash flow from noncapital financing activities:		
Distributions and return of funds due to other trusts	<u>(48,000)</u>	<u>(48,000)</u>
Net cash used in noncapital financing activities	(48,000)	(48,000)
Cash flows from capital and related financing activities:		
MROTC loan payments	(1,946,753)	(1,832,927)
Advances under notes receivable	-	(116,958)
Capital reimbursement and development receipts	<u>-</u>	<u>1,837,693</u>
Net cash used in capital and related financing activities	(1,946,753)	(112,192)
Cash flows from investing activities:		
Change in appropriated cash	(108,754)	214,494
Proceeds from sales of investments	750,000	-
Purchases of investments	(2,750,000)	(2,000,000)
Purchase of equity investment, net of cash acquired	-	(2,031,914)
Distribution on behalf of equity investee	(3,047)	(97,162)
Distribution received from equity investee	278,305	61,373
Interest received on investments	<u>129,596</u>	<u>82,062</u>
Net cash used in investing activities	<u>(1,703,900)</u>	<u>(3,771,147)</u>
 NET DECREASE IN CASH AND CASH EQUIVALENTS	 (1,715,835)	 (1,910,265)
Cash and cash equivalents at beginning of year	<u>2,933,806</u>	<u>4,844,071</u>
Cash and cash equivalents at end of year	\$ <u>1,217,971</u>	\$ <u>2,933,806</u>
Reconciliation of net earnings from operations to net cash provided by operating activities		
Net earnings from operations	\$ 1,265,477	\$ 1,156,108
Adjustment to reconcile net earnings from operation to net cash provided by operating activities:		
Depreciation	616,173	614,393
Amortization of deferred revenue	(54,017)	(54,017)
Other	10,000	-
(Increase) decrease in:		
Prepaid insurance	(1,353)	-
Accounts receivable and other	(2,370)	(11,162)
(Decrease) increase in:		
Accounts payable and accrued liabilities	19,408	2,250
Deferred revenue	<u>129,500</u>	<u>313,502</u>
Net cash provided by operating activities	\$ <u>1,982,818</u>	\$ <u>2,021,074</u>
NONCASH INVESTING TRANSACTIONS		
Change in fair value of investments	\$ <u>24,138</u>	\$ <u>(13,957)</u>

The accompanying notes are an integral part of these statements.

Oklahoma Industries Authority, Oklahoma County

NOTES TO FINANCIAL STATEMENTS

June 30, 2019 and 2018

NOTE A - NATURE OF ACTIVITIES AND SUMMARY OF ACCOUNTING POLICIES

The Oklahoma Industries Authority, Oklahoma County (the "Authority") is an Oklahoma public trust and an agency of the State of Oklahoma. It was created on December 15, 1966 to promote and encourage the general development of Oklahoma County under the provisions of Title 60, Oklahoma Statutes, and other applicable statutes and laws. Oklahoma County, Oklahoma (the "County") is the beneficiary of this trust and will receive all residual trust funds and assets upon termination of the trust.

The Authority established Next Generation Oklahoma Aeronautics LLC ("NextGen") as a wholly owned subsidiary in 2018 to purchase a 100% equity interest in MROTC Holdings, LLC ("Holdings") which owns a 100% equity interest in MROTC Development Partners, LLC ("MDP"). NextGen holds no assets other than its ownership of Holdings units and Holdings holds no assets other than its ownership of MDP units.

In preparing the financial statements, all significant transactions and balances between the Authority and NextGen are eliminated.

The Authority is a component unit of the State of Oklahoma (the "State") and is included in the comprehensive annual financial report of the State of Oklahoma.

The following is a summary of the more significant accounting policies consistently followed in the preparation of the Authority's financial statements.

1. Operations

The Authority arranges bond and loan financing through trustee banks to industrial, manufacturing, medical, civic, cultural and educational enterprises located principally in the County, for the purpose of constructing, purchasing, expanding or otherwise improving the facilities required by such enterprises.

2. Basis of Presentation

The Authority accounts for its operation as an enterprise fund. Enterprise funds are accounted for on the flow of economic resources measure focus and use the accrual basis of accounting, similar to private business enterprises. Under the accrual basis of accounting, revenues are recognized when earned and expenses are recorded when incurred.

3. Income Taxes

The Authority is exempt from federal income taxes under Section 115 of the Internal Revenue Code; accordingly, no provision has been made for income taxes.

4. Property, Plant and Equipment

Depreciation is provided in amounts sufficient to relate the cost of depreciable assets to operations over their estimated service lives of 20 to 50 years, principally using the straight-line method.

Oklahoma Industries Authority, Oklahoma County
NOTES TO FINANCIAL STATEMENTS - CONTINUED
June 30, 2019 and 2018

NOTE A - NATURE OF ACTIVITIES AND SUMMARY OF ACCOUNTING POLICIES - CONTINUED

5. Cash and Cash Equivalents

The Authority considers all highly liquid debt instruments purchased with a maturity of three months or less, money market mutual funds and deemed accounts to be cash equivalents. The Authority maintains its cash and cash equivalents in accounts, some of which are not fully insured by the Federal Depository Insurance Company ("FDIC"). The Authority has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

6. Investments

Investments are stated at fair value, based upon quoted prices for governmental debt securities, with changes in fair value included in investment income in the Statement of Revenues, Expenses and Changes in Net Position.

The Authority accounts for its investment in NextGen in accordance with GASB Statement No. 62, *Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements*. This investment is valued using the equity method and changes in the equity valuation are reported as equity in earnings (loss) of investee in the Statements of Revenues, Expenses, and Changes in Net Position.

7. Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes; accordingly, actual results could differ from those estimates.

8. Deferred Revenue

Grant revenues received for the Maintenance, Repair and Overhaul Technology Center (MROTC) project were deferred while construction of the facility was in progress. Revenue is recognized over the useful life of the facility. Grant revenues received for other projects will be deferred and revenue recognized on a systematic basis over the periods which they are intended to benefit. The Authority receives grant revenues from the Oklahoma Strategic Military Planning Commission for improving surrounding roads and access to the Tinker Air Force Base. When the revenue is received, it is deferred and will not be recognized in the Statement of Revenues, Expenses and Changes in Net Position until the related grant expenses are incurred.

9. Accounting for Long-Lived Assets

The Authority reviews long-lived assets for impairment whenever indicators of impairment are present to determine if the carrying amounts exceed the estimated future net cash flows to be realized. Impairment losses are recognized based on the estimated fair value of the asset. No long-lived asset impairments were recorded in 2019 or 2018.

Oklahoma Industries Authority, Oklahoma County
NOTES TO FINANCIAL STATEMENTS - CONTINUED
June 30, 2019 and 2018

NOTE A - NATURE OF ACTIVITIES AND SUMMARY OF ACCOUNTING POLICIES - CONTINUED

10. Notes Receivable

Notes receivable are carried at their estimated collectible amounts. Interest income on loans receivable is recognized when received. Any notes receivable are evaluated for collectability based on past credit history and the customer's current financial condition.

NOTE B – CASH AND CASH EQUIVALENTS AND INVESTMENTS

Custodial credit risk is the risk that in the event of a bank failure, the Authority's deposits may not be returned to it. At June 30, 2019 and 2018, the carrying amounts of the Authority's cash and cash equivalents held at one financial institution were \$1,217,971 and \$2,933,806, respectively.

At June 30, the Authority had the following investments:

	<u>2019</u>	<u>2018</u>
Unappropriated investments		
Certificates of Deposit	\$ 3,517,580	\$ 1,494,450
Equity in NextGen	772,905	548,765
	<u>\$ 4,290,485</u>	<u>\$ 2,043,215</u>
Appropriated investments		
U.S. Government securities	\$ 275,336	\$ 277,965
Certificates of Deposit	501,412	497,775
	<u>\$ 776,748</u>	<u>\$ 775,740</u>
Total investments	<u>\$ 5,067,233</u>	<u>\$ 2,818,955</u>

The Authority's investments are categorized as to credit risk as either (1) insured or registered, or securities held by the Authority or its agent in the Authority's name, (2) uninsured and unregistered, with securities held by the counterparty's trust department or agent in the Authority's name or (3) uninsured and unregistered, with securities held by the counterparty, or by its trust department or agent, but not in the Authority's name. At June 30, 2019 and 2018, the Authority's investments are considered a type (2) credit risk.

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The Authority does not have a formal investment policy that limits investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

Oklahoma Industries Authority, Oklahoma County
NOTES TO FINANCIAL STATEMENTS - CONTINUED
June 30, 2019 and 2018

NOTE C – NOTE RECEIVABLE

During 2017, the Authority entered into a loan agreement with Progress OKC to finance the audiovisual and stage equipment for a historical auditorium and related facilities. Interest on the note receivable (effective rate of 3.00% at June 30, 2017) is payable monthly and principal was due upon maturity on February 7, 2019. During 2019, the Authority determined the note receivable to be partially uncollectible due to Progress OKC’s financial condition. The note receivable was carried at its estimated collectible amount of \$49,356 and \$179,356 at June 30, 2019 and 2018 respectively, net of write offs of \$130,000 and \$0 at June 30, 2019 and 2018, respectively, charged to bad debt expense.

NOTE D - CONDUIT DEBT OBLIGATIONS AND OTHER LEASING ARRANGEMENTS

From time to time, the Authority has issued industrial revenue bonds to provide financial assistance to private-sector entities for the acquisition and construction of facilities deemed to be in the public interest. The bonds are secured by the property financed and are payable solely from payments received on underlying mortgage loans or leasing arrangements. Upon repayment of the bonds, ownership of the acquired facilities transfers to the private-sector entity. The Authority is not obligated in any manner for repayment of the bonds. Accordingly, the bonds are not reported as liabilities in the accompanying financial statements.

As of June 30, 2019, there were 8 series of industrial revenue bonds outstanding, with an aggregate principal amount payable of \$117,013,172.

Certain of the Authority’s lease arrangements contain an option for the lessees to acquire the leased property at the end of the lease terms at appraised fair value. Rental payments received in connection with such properties are accounted for by the “operating method” and investments in these properties, together with other unleased properties, are reported as industrial property and equipment in the financial statements.

The Authority entered into an agreement as the lessor to lease a building for five years, beginning in March 2011, for \$16,958 per month. An amendment was created to extend the lease for a period of 5 years, commencing on December 20, 2015 and increasing rent payments to \$18,600 per month.

Future minimum lease payments to be received under these leases are as follows at June 30, 2019:

Fiscal year ending June 30

2020	\$	223,200	
2021		111,600	
		334,800	
	\$	334,800	

Oklahoma Industries Authority, Oklahoma County
NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019 and 2018

NOTE E - APPROPRIATED ASSETS

Appropriated assets are held for projects and activities that benefit the State of Oklahoma and Oklahoma County. Approximately \$48,000 for each year ended June 30, 2019 and 2018 of the appropriated assets and the earnings on these investments were contributed to an organization that benefits the county and have been reported as distributions.

Appropriated cash and cash equivalents consist of \$658,690 and \$549,936 that are invested in one money market fund at June 30, 2019 and 2018, respectively, which is not federally insured. Appropriated investments consist of certificates of deposits and U.S. government securities in the amounts of \$776,748 and \$775,740 at June 30, 2019 and 2018, respectively. The Authority has not experienced any issues in such accounts and believes it is not exposed to any significant credit risk.

NOTE F – FAIR VALUE MEASUREMENTS

The Authority categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure the fair value of the asset. Level 1 inputs are quoted prices for identical assets or liabilities in active markets that can be accessed at the measurement date; Level 2 inputs, other than quoted prices included within Level 1, that are observable for an asset or liability, either directly or indirectly; Level 3 inputs are unobservable inputs for an asset or liability.

The Authority has the following recurring fair value measurements as of June 30, 2019 and 2018:

<u>June 30, 2019</u>	<u>Level 1 Inputs</u>	<u>Level 2 Inputs</u>	<u>Level 3 Inputs</u>	<u>Total Fair Value</u>
U.S Government securities	\$ -	\$ 275,336	\$ -	\$ 275,336
Certificates of Deposit	-	4,018,992	-	4,018,992
Investment in NextGen	-	-	772,905	772,905
Total investments	<u>\$ -</u>	<u>\$ 4,294,328</u>	<u>\$ 772,905</u>	<u>\$ 5,067,233</u>
<u>June 30, 2018</u>	<u>Level 1 Inputs</u>	<u>Level 2 Inputs</u>	<u>Level 3 Inputs</u>	<u>Total Fair Value</u>
U.S Government securities	\$ -	\$ 277,965	\$ -	\$ 277,965
Certificates of Deposit	-	1,992,225	-	1,992,225
Investment in NextGen	-	-	548,765	548,765
Total investments	<u>\$ -</u>	<u>\$ 2,270,190</u>	<u>\$ 548,765</u>	<u>\$ 2,818,955</u>

U.S. Government securities and Certificates of Deposit are valued on the basis of evaluated prices provided by independent pricing services when such processes are believed to reflect the fair market value of such securities and are classified within Level 2 of the fair value hierarchy, while the equity investment in NextGen is based on unobservable inputs and is classified within Level 3 of the fair value hierarchy.

Oklahoma Industries Authority, Oklahoma County
NOTES TO FINANCIAL STATEMENTS - CONTINUED

June 30, 2019 and 2018

NOTE G - COMMITMENTS AND CONTINGENCIES

From time to time, the Authority is engaged in lawsuits either as plaintiff or defendant which arise in the conduct of its business, which, in the opinion of management and based upon advice of counsel, would not have a material effect on the Authority's financial position or results of operations.

NOTE H – ACQUISITION OF HOLDINGS

During 2018, the Authority acquired a 100% equity interest in Holdings through its wholly-owned subsidiary NextGen. The acquisition was accounted for as an equity method investment and resulted in a deferred outflow of resources for the future benefit of lease revenue. The Authority paid \$2,031,914 for the equity of Holdings and an additional \$97,162 for insurance payments on behalf of Holdings subsequent to the acquisition. The Authority recorded an equity investment of \$462,494 and a deferred outflow of \$1,569,420 at the date of acquisition. The deferred outflow is being amortized over the remaining lease term resulting in income of \$289,740 and \$48,290 for the years ended June 30, 2019 and 2018, respectively.

NOTE I - MROTC PROJECT

During 2005, the Authority entered into an agreement with Boeing Company (Boeing) and MROTC Development Partners LLC (MDP) to provide for the construction of a 156,254 square foot MROTC near Tinker Air Force Base for maintenance and repair of airplanes which was completed in 2009. The total project cost approximately \$28 million. Initial financing for the project was provided by a bank construction loan and two Federal EDI-Special Project Grants. Upon completion of the project in 2009, the construction loan was converted to a long-term note payable in the form of a lease-back mortgage. The loan bears interest at 6.04% and payments of \$218,688 are due monthly with \$438,689 due at maturity on October 14, 2023. The grant revenue received for this project was deferred and is being recognized over the useful life of the facility. Deferred revenue for the MROTC project was approximately \$2,107,000 and \$2,161,000 at June 30, 2019 and 2018, respectively.

Future minimum debt service requirements for the note payable are as follows at June 30, 2019:

<u>Fiscal year ending June 30</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2020	\$ 2,067,647	\$ 556,605	\$ 2,624,252
2021	2,196,025	428,227	2,624,252
2022	2,332,399	291,853	2,624,252
2023	2,477,242	147,010	2,624,252
2024	1,079,559	15,193	1,094,752
	<u>\$ 10,152,872</u>	<u>\$ 1,438,888</u>	<u>\$ 11,591,760</u>

The MROTC facility has been leased by MDP and is subleased to Boeing. The lease term began August 14, 2008 and ends on October 14, 2058. The amount of the MDP lease includes an amount equal to the debt service plus an annual administrative fee.

Oklahoma Industries Authority, Oklahoma County
NOTES TO FINANCIAL STATEMENTS - CONTINUED
June 30, 2019 and 2018

NOTE I - MROTC PROJECT - CONTINUED

Future minimum rental payments to be received by the Authority under this lease are as follows at June 30, 2019:

Fiscal year ending June 30	Principal
2020	\$ 2,639,252
2021	2,639,252
2022	2,639,252
2023	2,639,252
2024	1,110,059
Thereafter	960,000
	\$ 12,627,067

Upon the acquisition of MDP certain deferred outflows for the advance payment for future lease revenue were acquired which are being amortized in non-operating activities.

NOTE J – LONG-TERM LIABILITIES

Long-term liability activity was as follows for the years ended June 30:

	2019				
	Balance June 30, 2018	Additions	Reductions	Balance June 30, 2019	Amounts Due within one year
Deferred revenue	\$ 2,475,429	\$ 129,500	\$ (54,017)	\$ 2,550,912	\$ 54,017
MROTC loan payable	12,099,625	-	(1,946,753)	10,152,872	2,067,647
Total	\$ 14,576,054	\$ 129,500	\$ 2,000,770	\$ 12,703,784	\$ 2,121,664
	2018				
	Balance June 30, 2017	Additions	Reductions	Balance June 30, 2018	Amounts Due within one year
Deferred revenue	\$ 2,215,944	\$ 313,502	\$ (54,017)	\$ 2,475,429	\$ 54,017
MROTC loan payable	13,932,552	-	(1,832,927)	12,099,625	1,946,753
Total	\$ 16,148,496	\$ 313,502	\$ (1,886,944)	\$ 14,575,054	\$ 2,000,770

NOTE K - OTHER NON-OPERATING REVENUE AND EXPENSES

In 2018, the Authority received a reimbursement from the Oklahoma City Economic Development Trust for the Boeing land purchase and related expenses. The Authority also received a \$360,000 contract development fee from Boeing for the completion of development obligations as discussed in Note L.

Oklahoma Industries Authority, Oklahoma County
NOTES TO FINANCIAL STATEMENTS - CONTINUED
June 30, 2019 and 2018

NOTE L - RELATED PARTY TRANSACTIONS

The State of Oklahoma and Oklahoma County, Oklahoma are considered to be related parties to the Authority. As disclosed in Note E - Appropriated Assets, the Authority distributes \$48,000 yearly to an organization that benefits the county and have been reported as distributions.

In May 2015, the Authority entered into a real estate purchase contract with Oklahoma County, Oklahoma, a related party to purchase the land located at Southeast 59th Street and Air Depot Road in Oklahoma City, Oklahoma at a cost of \$1,348,135. The Authority purchased the land with the intent to lease the property to Boeing for the purpose of expanding Boeing's operations. A lease agreement with Boeing was entered into on June 1, 2015 for a 15-year term and base rent of \$1 per year with the option for Boeing to extend the lease or to purchase the property at the end of the lease term for a base price of \$630,000 which increases by 2% each year during the lease term. In addition to the purchase option, the Authority earned a development fee of \$360,000 in 2018 upon the completion of certain development obligations as defined in the agreement.

NOTE M - SUBSEQUENT EVENTS

The Authority has evaluated events or transactions that occurred subsequent to June 30, 2019 through October 30, 2019, the date these financial statements were available to be issued, for potential recognition or disclosure in these financial statements.

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REPORT OF INDEPENDENT CERTIFIED PUBLIC ACCOUNTANTS ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS REQUIRED BY GOVERNMENT AUDITING STANDARDS

Board of Trustees

Oklahoma Industries Authority, Oklahoma County

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Oklahoma Industries Authority, Oklahoma County (the "Authority") which comprise the statements of net position as of June 30, 2019, and the related statements of revenues, expenses, and changes in net position, and cash flows for the year then ended, and the related notes to the financial statements, which collectively comprise the Authority's basic financial statements, and have issued our report thereon dated October 30, 2019.

Internal control over financial reporting

In planning and performing our audit of the financial statements, we considered the Authority's internal control over financial reporting ("internal control") to design audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of internal control. Accordingly, we do not express an opinion on the effectiveness of the Authority's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Authority's financial statements will not be prevented, or detected and corrected, on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in the Authority's internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and other matters

As part of obtaining reasonable assurance about whether the Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Intended purpose

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Authority's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Authority's internal control and compliance. Accordingly, this report is not suitable for any other purpose.

Grant Thornton LLP

Oklahoma City, Oklahoma
October 30, 2019