TOWN OF CASHION P. O. BOX 27 CASHION, OKLAHOMA

May 28, 2020

The Honorable Mayor And Board of Trustees Cashion, Oklahoma 73016

I am submitting a proposed budget for the FY 2020-2021 for your consideration and adoption.

The total being proposed is \$1,269,000 as opposed to \$1,390,500 for the last FY. Plus, the FY 19-20 was amended during the year and ended up at \$1,433,500. If I have calculated correctly, that represents a decrease of approximately 13%, and will definitely impact on our ability to provide the service our citizens expect.

I don't want to insinuate that we can't continue good service, it just is going to be difficult.

With the Coronavirus issue with us for who knows how long, our staff will tighten their belts and really get us through in good shape.

The Coronavirus has obviously impacted our revenues and it is very difficult to know when the economy will straighten out. Municipalities rely heavily on sales tax revenues as a major source of income. Cashion does not have a large retail base, so we probably won't be as impacted by loss of sales tax. You will note that I am estimating a reduction. However, Use Tax is increasing and is helping offset sales tax loss. Hopefully, this trend of increased Use Taxes will keep growing.

We also see a reduction in Law Enforcement fees. I have discussed this with the Police Chief and he predicts that once the virus episode ends, or at least lessens, that this source should increase quite a bit. I hope it will, but I estimate less than last year as is my conservative nature.

Speaking of revenues, we should take a look at rate adjustments. This is not a good time for doing so but it has been over two years since changes were made. We absorbed an increase in water rates from our supplier last year. We have not received any notice yet as to whether there will be an increase from them, but if there is, we will certainly need to adjust our rate charged to the customer. I would suggest that we delay any changes until after the first quarter to see how all revenues are faring. We have been told that there will be an increase in Sanitation fees.

After visiting with Department Heads, I commend them for being very frugal in their requests. During last FY, a lot was accomplished to improve our facilities and those improvements will help lessen the operating costs to the Town. We received some grants that obviously were helpful. Since the State is facing shortfalls in income, grants will be hard to get. We have a good track record with those we received and our citizenry have hopefully noticed.

Please contact me should you have any questions or comments about the proposed budget.

I have enjoyed working with the Town and look forward to more opportunities. Our Trustees are very conscientious and concerned about the Citizenry and the service we provide to them. As are all of the Town Staff members.

Very truly yours

William A. Moyer Town Consultant

TOWN OF CASHION GENERAL FUND BUDGET FOR THE YEAR ENDING June 30, 2021

| | | BUDGET | BUDGET | BUDGET |
|--------------------------|---------------------------------|-----------|-----------|-----------|
| | | 2018-2019 | 2019-2020 | 2020-2021 |
| REVENUE | | 425.000 | 420.000 | 425.000 |
| Sales Tax | | 135,000 | | |
| Franchise Tax | | 19,000 | | |
| Use Tax | | 45,000 | | |
| Alcoholic Beverage Tax | | 10,000 | | |
| Other Revenues | | 25,000 | | |
| Enforcement Fees | | 30,000 | | |
| Interest | | 0 | | |
| Grants | | 0 | | |
| Carryover funds | | 25,000 | 30,000 | 25,000 |
| TOTAL REVENUES | | 289,000 | 334,000 | 329,000 |
| Ą | | | | |
| OPERATING EXPENSES | | | | |
| General Government | | | | |
| | Personal Services | 41,000 | | |
| | Material & Supplies | 4,000 | | |
| | Other Services/Charges | 55,000 | | |
| Total General Government | ~ - | 100,000 | 135,850 | 128,100 |
| | | | | |
| Police Department | | | | |
| , | Personal Services | 136,000 | 141,000 | 150,000 |
| | Material & Supplies | 10,000 | 10,000 | 10,000 |
| | Vehicle Operations | 4,000 | | 6,000 |
| | Vehicle Maintenance | 4,000 | 5,000 | 4,000 |
| .3 | Other Services/Charges | 17,000 | | 15,000 |
| | Capial Outlay | 25,300 | 22,150 | 15,900 |
| Total Police Department | | 196,300 | | |
| Totals | 2 | 296,300 | 334,000 | 329,000 |
| | 11 | | | |
| Expenditures | | 7 200 | | 0 0 |
| Exceeding Revenues | | 7,300 | , | 0 |
| Other Revenues | | | | 0 |
| other nevenues | Transfers in (PWA) | (| 0 | 0 0 |
| | Transfers in Cap. Improve. Fund | 7,30 | | 0 0 |
| BALANCE | | | 0 | 0 0 |

TOWN OF CASHION STREET AND ALLEY FUND BUDGET FOR THE YEAR ENDING JUNE 30,2021

| | | BUDGET | BUDGET | BUDGET |
|--------------------------|---------------------------------------|-----------|-----------|-----------|
| | | 2018-2019 | 2019-2020 | 2020-2021 |
| OPERATING REVENUE | | | | |
| Sales Tax | | 67,500 | 65,000 | 62,500 |
| Gasoline Excise Tax | | 2,000 | 2,000 | 2,000 |
| Motor Vehicle Tax | | 5,500 | 5,500 | 5,000 |
| Grants | | 0 | 0 | 0 |
| Other | | 0 | 0 | 0 |
| Carryover Funds | | 60,000 | 50,000 | 30,000 |
| TOTAL INCOME | | 135,000 | 122,500 | 99,500 |
| OPERATING EXPENSES | | | | |
| • | Personal Services | 34,000 | 40,000 | 43,000 |
| | Materials & Supplies | 80,000 | 57,500 | 36,500 |
| | Other Services/Charges | 20,000 | 25,000 | 20,000 |
| | Capital Outlay | 1,000 | 0 | 0 |
| TOTAL EXPENDITURES | · · · · · · · · · · · · · · · · · · · | 135,000 | 122,500 | 99,500 |
| BALANCE | • | 0 | 0 | 0 |

TOWN OF CASHION EMERGENCY SERVICES FUND BUDGET FOR THE YEAR ENDING JUNE 30, 2020

| | | BUDGET | BUDGET | BUDGET |
|-----------------------------|----------------------------|-----------|-----------|-----------|
| | | 2018-2019 | 2019-2020 | 2020-2021 |
| REVENUE | | <u> </u> | | |
| County Sales Tax | | 0 | 0 | 0 |
| Ambulance Runs | | 0 | 0 | 0 |
| Fire Runs | | 0 | 0 | 0 |
| Donations | | 2,000 | 2,000 | 2,000 |
| Subscriptions | | 0 | 0 | 0 |
| Other | | 16,000 | 16,000 | |
| TOTAL REVENUES | | 16,000 | 18,000 | 12,000 |
| • | | | | |
| OPERATING EXPENSES | | | | |
| Fire Department | | | | |
| | Personal Services | 2,000 | | |
| | Material & Supplies | 5,000 | | · · |
| | Other Ser/Chg-Rental prop. | 5,000 | | |
| | Other Ser/Chg-Fire Dep't | 6,000 | | |
| Total Fire Department | | 18,000 | 18,000 | 12,000 |
| Ambulance Department | | | | |
| ÷ | Personal Services | 0 | | |
| | Material & Supplies | 0 | _ | |
| • | Other Services/Charges | 0 | _ | |
| | Capital Outlay | O | | |
| Total Ambulance Department | | |) C | 0 |
| Transfers to Administrative | | C |) (| 0 |
| TOTAL EXPENDITURES | | 18,000 | 18,000 | |
| Expenses Over Revenue | | C | | |
| Transfer From PWA | | C |) (| 0 |
| BALANCE | | |) (| 0 |

TOWN OF CASHION UTILITY FUND BUDGET FOR THE YEAR ENDING June 30, 2021

| | BUDGET 2019 | BUDGET 2019-2020 | BUDGET 2020-2021 |
|---------------------------------------|---|--|--|
| | | | |
| | 190,000 | 215,000 | 210,000 |
| · | • | 91,000 | 96,000 |
| | | - | 190,000 |
| | | | 198,000 |
| | 0 | _ | 0 |
| | _ | - | 0 |
| | 15,000 | 15,000 | 5,000 |
| | 664,500 | 701,000 | 699,000 |
| | | | |
| Daniel Cardina (All Danie) | 170.000 | 195 000 | 200,000 |
| | | | 3,000 |
| • • | • | | 80,000 |
| · · · · · · · · · · · · · · · · · · · | - | | 5,000 |
| · · · · · · · · · · · · · · · · · · · | - | | 0 |
| Depreciation | • | - | 288,000 |
| | | | |
| Materials & Sunnlies | 10,000 | 10,000 | 10,000 |
| | • | • | 60,000 |
| | | | 8,000 |
| | • | | 8,000 |
| | | _ | 0 |
| | 93,000 | 95,000 | 86,000 |
| | | | |
| Materials & Supplies | • | • | |
| OTHER SERVICES/SUPPLIES | • | | |
| Capital Outlay | • | 1 | |
| Depreciation/Amortization | | • | 1 |
| Trust Fund Payments | | - | - |
| | 49,00 | 9 42,000 | 32,000 |
| | | | |
| | | | |
| • | | | |
| | | | |
| Depreciation | 150.00 | o 160.00 | 170,000 |
| | | 100,00 | |
| | | | |
| Materials & Supplies | 12,00 | • | |
| Water Purchsed to Resell | 65,00 | - | |
| Other Services/Charges | 3,00 | - | _ |
| | | 0 | 0 0 |
| Capital Outlay | | • | • |
| Capital Outlay Depreciation | 80,08 | 0 | 0 0 |
| | OTHER SERVICES/SUPPLIES Capital Outlay Depreciation/Amortization Trust Fund Payments Materials & Supplies Other Servies/Charges Capital Outlay Depreciation Materials & Supplies Water Purchsed to Resell | 190,000 91,000 178,500 190,000 178,500 190,000 0 0 15,000 0 15,000 664,5 | 190,000 215,000 91,000 91,000 178,500 190,000 190,000 190,000 190,000 15,000 15,000 15,000 15,000 15,000 15,000 164,500 701,000 15,000 15,000 160,000 15,000 15,000 160,00 |

| TOTAL EXPENSES Revenues Over Expenses | 613,500 51,000 | 675,000 26,000 | 699,000 0 |
|---------------------------------------|-------------------|-------------------|--------------|
| Transfer to Other Funds | 0 | . 0 | 0 |
| BALANCE | 51,000 | 26,000 | 0 |

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TOWN OF CASHION CAPITAL IMPROVEMENT FUND BUDGET FOR THE YEAR ENDING June 30, 2021

| | | BUDGET | BUDGET | BUDGET |
|----------------------|------|-----------|-----------|-----------|
| | | 2018-2019 | 2019-2020 | 2020-2021 |
| OPERATING REVENUE | | | | |
| Sales Tax | | 67,500 | 65,000 | 62,500 |
| Carry-over from | | | | |
| 2019-2020 | | 133,000 | 150,000 | 67,000 |
| TOTAL INCOME | ···· | 200,500 | 215,000 | 129,500 |
| OPERATING EXPENSES | | | | |
| CAPITAL IMPROVE. | | 193,200 | 215,000 | 129,500 |
| Transf. to Gen. Fund | | 7,300 | 0 | 0 |
| TOTAL EXPENDITURES | | 200,500 | 215,000 | 129,500 |
| BALANCE | | 0 | 0 | 0 |