Oklahoma Capital Investment Board

Financial Statements

June 30, 2018 and 2017 (With Independent Auditors' Report Thereon)



FINANCIAL STATEMENTS

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INDEPENDENT AUDITORS' REPORT

Board of Trustees Oklahoma Capital Investment Board

Report on the Financial Statements

We have audited the accompanying statements of net position of the Oklahoma Capital Investment Board (OCIB), which is a component unit of the State of Oklahoma financial reporting entity, as of June 30, 2018 and 2017, and the related statements of changes in net position and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise OCIB's basic financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

(Continued)

INDEPENDENT AUDITORS' REPORT, CONTINUED

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the net position of OCIB as of June 30, 2018 and 2017, and the changes in net position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States.

Emphasis of Matter

Investment Interests at Fair Value

As discussed in Notes 1 and 4, the investment interests included in the financial statements are reported at fair value. As the fair values of the investment interests are not readily determinable, estimates have been used to determine the fair value. There exists an inherent uncertainty that the estimated values may differ significantly from the values that would have been used had a market for the investment interests existed, and the differences could be material. Our opinion is not modified with respect to this matter.

Other Matter

Required Supplementary Information

Accounting principles generally accepted in the United States require that the management's discussion and analysis on pages I-1 through I-4 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

(Continued)

INDEPENDENT AUDITORS' REPORT, CONTINUED

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated September 10, 2018, on our consideration of OCIB's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering OCIB's internal control over financial reporting and compliance.

Finley + Cook, PLLC

Shawnee, Oklahoma September 10, 2018

MANAGEMENT'S DISCUSSION AND ANALYSIS

As management of the Oklahoma Capital Investment Board (OCIB), our discussion and analysis of its financial performance provides an overview of OCIB's activities for the fiscal years ended June 30, 2018 and 2017. Please read it in conjunction with OCIB's financial statements which begin on page 4. The financial statements of OCIB include the operations of the Oklahoma Capital Formation Company, LLC (OCFC).

FINANCIAL HIGHLIGHTS

- In FY-2018, OCIB (OCFC) made \$5,000 in aggregate contributions to its Venture Investment Program to fund commitments;
- In FY-2018, OCIB (OCFC) received \$2,198,837 in distributions from its Venture Investment Program (proceeds were applied to the OCFC line of credit).

OVERVIEW OF THE FINANCIAL STATEMENTS

This annual financial report consists of two parts: Management's Discussion and Analysis (this section) and the basic financial statements. OCIB is a public trust of the State of Oklahoma and follows enterprise fund reporting; accordingly, the financial statements are presented using the economic measurement focus and the accrual basis of accounting. Enterprise fund statements offer short-term and long-term financial information about the activities and operations of OCIB. These statements are presented in a manner similar to those of a private business.

LEGISLATIVE AMENDMENT—SENATE BILL NO. 1159

During the FY-2012 legislative session, Senate Bill No. 1159 (SB 1159) was signed into law. The language within SB 1159 affects OCIB in the following areas:

- SB 1159 extended OCIB's tax credit authorization from June 30, 2015, to June 30, 2020;
- SB 1159 provides an unlimited tax credit carryover period for OCIB's tax credit consortium members; and
- SB 1159 ended OCIB's ability to enroll new or extend existing loans within the Oklahoma Capital Access Program (OCAP).

MANAGEMENT'S DISCUSSION AND ANALYSIS, CONTINUED

FINANCIAL ANALYSIS OF OCIB

Net Position

The following table summarizes the net position at June 30:

	2018	2017
Current assets	\$ 20,014,380	20,011,280
Noncurrent assets	 29,749,952	52,024,089
Total assets	 49,764,332	72,035,369
Liabilities	 10,761,182	14,896,518
Net position	\$ 39,003,150	57,138,851

Assets at June 30, 2018 and 2017, principally consisted of \$40,000,000 and \$60,000,000, respectively, of tax credits net of an expiration provision of \$26,285,000 and \$9,085,000, respectively. As of both June 30, 2018 and 2017, \$20,000,000 was current and \$20,000,000 and \$40,000,000, respectively, was noncurrent (see Note 3 to the financial statements). Assets also included investment interests of \$9,749,952 and \$12,024,089 as of June 30, 2018 and 2017, respectively.

Operating Activities

The operations of OCIB are dependent upon the results of the investments made. During 2018 and 2017, no new investment interests were established. A summary of operating results for 2018 and 2017 is as follows:

	2018	2017
Operating expenses:		
Management fees	\$ (360,000)	(360,000)
Accounting, legal, and consultants	(34,696)	(58,175)
Other	 (2,208)	(1,545)
Total operating expenses	 (396,904)	(419,720)
Other expenses:		
Interest expense	 (458,497)	(457,182)
Total other expenses	 (458,497)	(457,182)
Net changes in fair value of investment interests	 (80,300)	1,144,110
Tax credit expiration provision	 (17,200,000)	(9,085,000)
Change in net position	\$ (18,135,701)	(8,817,792)

MANAGEMENT'S DISCUSSION AND ANALYSIS, CONTINUED

FINANCIAL ANALYSIS OF OCIB, CONTINUED

Operating Activities, Continued

Cash flows from investment interests for 2018 and 2017 were as follows:

		2018	2017
Cash payments for			
investment interests	\$	(5,000)	(86,089)
Cash distributions from			
investment interests		2,198,837	1,779,567
Net cash flows provided by			
investment interests	<u>\$</u>	2,193,837	1,693,478

A significant part of the overall operations of OCIB is its transferable tax credits. At June 30, 2018 and 2017, OCIB had \$40,000,000 and \$60,000,000, respectively, of transferable tax credits recorded as assets in its financial statements; for both 2018 and 2017, \$20,000,000 of the tax credits were recognized as current and the remainder as noncurrent. During 2012, the expiration date of the tax credits was extended to June 30, 2020. Tax credits sold were \$2,800,000 and \$0 in 2018 and 2017, respectively. OCIB has agreements with four corporations to purchase up to an aggregate of \$8,000,000 per year of tax credits in conjunction with a legitimate call on an OCIB guarantee. The agreements to purchase the tax credits have been assigned as collateral for the revolving line of credit which OCIB has guaranteed for OCFC as of June 30, 2018 (see Note 3 to the financial statements).

As of June 30, 2018, management has recorded an allowance for expiring tax credits of \$26,285,000. If the legislature extends the tax credits at a future date, management will record an amount to recapture the allowance.

As more fully explained in the notes to the financial statements, OCIB has conducted a program entitled OCAP. Under OCAP, Oklahoma depository institutions pay a fee, or premium, to OCIB to enroll qualified loans in OCAP. OCIB, in return for the premium paid, establishes a reserve account equal to the amount of the fee plus an obligation by OCIB for a predetermined portion of the loan. Cash, up to the amount of the reserve account, may then be paid to the institution if the institution suffers a loss on a loan in the OCAP portfolio and submits a claim to OCIB. OCIB is not guaranteeing the entire loan portfolio, but only an amount in the established reserve account. In no event is OCIB's exposure more than the balance in the reserve account as defined in the OCAP agreement. As of June 30, 2018 and 2017, the maximum amount of exposure for OCIB was approximately \$612,000. Total loans covered by the program were approximately \$34,172,000 at both June 30, 2018 and 2017.

As of June 30, 2018 and 2017, OCIB's commitment for unfunded investment interests was approximately \$3,643,000 and \$3,648,000, respectively. It is anticipated that at least \$2,000,000 of the outstanding commitments will not be drawn (see Note 4 to the financial statements).

MANAGEMENT'S DISCUSSION AND ANALYSIS, CONTINUED

FINANCIAL ANALYSIS OF OCIB, CONTINUED

Debt Payable

To fund investment interests, OCIB had a \$20,000,000 line of credit with a local financial institution during 2017. The line of credit was renewed with a \$16,000,000 line of credit during August 2018. Activity of the debt for 2018 and 2017 was as follows:

		Beginning			Ending
		<u>Balance</u>	<u>Advances</u>	Repayments	<u>Balance</u>
2018 Line of credit	\$	14,814,469	867,803	(4,998,837)	10,683,435
2017 Line of credit	<u>\$</u>	15,625,026	982,533	(1,793,090)	14,814,469

As further discussed in the notes to the financial statements, the debt is secured by the specific assignment of agreements with four corporations to purchase tax credits from OCIB. The revolving line of credit is presently due August 24, 2019.

REQUEST FOR INFORMATION

This financial report is designed to provide a general overview of OCIB's finances for all those with an interest. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Oklahoma Capital Investment Board, 13905 Quail Pointe Drive, Suite A, Oklahoma City, Oklahoma 73134.

STATEMENTS OF NET POSITION

<i>June 30,</i>	2018	2017
Assets		
Current assets:		
Cash	\$ 14,380	11,280
Transferable tax credits, current (Note 3)	20,000,000	20,000,000
Total current assets	20,014,380	20,011,280
Investment interests at fair value (Note 4):		
Acorn Growth Capital Fund III, L.L.C.	1,763,000	2,795,000
Blue Sage Capital, L.P.	409,894	815,702
Davis, Tuttle Venture Partners, L.P.	-	51,564
Mesa Oklahoma Growth Fund I, L.P.	272,986	273,714
Oklahoma Equity Partners, LLC	899,725	897,750
Oklahoma Life Sciences Fund II, L.L.C.	2,596,502	1,892,524
Prolog Capital II, L.P.	939,519	1,350,064
SSM Venture Partners III, L.P.	582,900	1,664,625
Tullis-Dickerson Capital Focus III, L.P.	2,285,426	2,283,146
Total investment interests	9,749,952	12,024,089
Transferable tax credits, less current portion and net of expiration provision of \$26,285,000 and \$9,085,000 in		
2018 and 2017, respectively (Note 3)	20,000,000	40,000,000
Total assets	\$ 49,764,332	72,035,369
		(Continued)

See Independent Auditors' Report. See accompanying notes to financial statements.

STATEMENTS OF NET POSITION, CONTINUED

June 30,	2018	2017
Liabilities and Net Position		
Current liabilities: Accrued interest payable Total current liabilities	\$ 77,747 77,747	82,049 82,049
Long-term debt payable	10,683,435	14,814,469
Total liabilities	10,761,182	14,896,518
Unrestricted net position	39,003,150	57,138,851
Total liabilities and net position	\$ 49,764,332	72,035,369

STATEMENTS OF CHANGES IN NET POSITION

Years Ended June 30,	2018	2017
Operating expenses:		
Management fees	\$ (360,000)	(360,000)
Accounting, legal, and consultants	(34,696)	(58,175)
Venture investing	(1,028)	(1,292)
Other	(1,180)	(253)
Total operating expenses	(396,904)	(419,720)
Other expenses:		
Interest expense	(458,497)	(457,182)
Total other expenses	(458,497)	(457,182)
Operating loss before changes in fair value of		
investment interests	(855,401)	(876,902)
Changes in fair value of investment interests (Note 4):		
Acorn Growth Capital Fund III, L.L.C.	(1,032,000)	342,000
Blue Sage Capital, L.P.	195,726	211,342
Davis, Tuttle Venture Partners, L.P.	(1,384)	(1,020)
Mesa Oklahoma Growth Fund I, L.P.	(728)	(13,110)
Oklahoma Equity Partners, LLC	(3,025)	43,821
Oklahoma Life Sciences Fund II, L.L.C.	703,978	1,330,376
Oklahoma Seed Capital Fund, L.L.C.	-	30,529
Pacesetter Growth Fund, L.P.	-	1,220
Prolog Capital II, L.P.	(146,868)	(355,140)
Rocky Mountain Mezzanine Fund II, L.P.	1,950	3,043
SSM Venture Partners III, L.P.	(50,475)	(92,100)
Tullis-Dickerson Capital Focus III, L.P.	252,526	(356,851)
Net changes in fair value of investment interests	(80,300)	1,144,110
Tax credit expiration provision (Note 3)	(17,200,000)	(9,085,000)
Change in net position	(18,135,701)	(8,817,792)
Net position, beginning of year	57,138,851	65,956,643
Net position, end of year	\$ 39,003,150	57,138,851

See Independent Auditors' Report. See accompanying notes to financial statements.

STATEMENTS OF CASH FLOWS

Increase (Decrease) in Cash and Cash Equivalents

Years Ended June 30,		2018	2017
Cash flows from operating activities:			
Cash paid to suppliers	\$	(34,696)	(58,175)
Management fees paid	т	(360,000)	(360,000)
General and administrative expenses paid		(2,208)	(1,545)
Cash paid for interest expense		(462,799)	(460,918)
Cash received from sale of transferable tax credits		2,800,000	_
Net cash provided by (used in) operating activities		1,940,297	(880,638)
Cash flows from noncapital and			
related financing activities:			
Advances from debt		867,803	982,533
Repayments of debt		(4,998,837)	(1,793,090)
Net cash used in noncapital and			
related financing activities		(4,131,034)	(810,557)
Cash flows from investing activities:			
Cash payments for investment interests		(5,000)	(86,089)
Cash distributions from investment interests		2,198,837	1,779,567
Net cash provided by investing activities	_	2,193,837	1,693,478
Net increase in cash and cash equivalents		3,100	2,283
Cash and cash equivalents at beginning of year		11,280	8,997
Cash and cash equivalents at end of year	<u>\$</u>	14,380	11,280
Reconciliation of operating loss to			
net cash provided by (used in) operating activities:			
Operating loss	\$	(855,401)	(876,902)
Adjustments to reconcile operating loss to			
net cash provided by (used in) operating activities:			
Decrease in accrued interest payable		(4,302)	(3,736)
Transferable tax credits sold		2,800,000	
Net cash provided by (used in) operating activities	<u>\$</u>	1,940,297	(880,638)

See Independent Auditors' Report. See accompanying notes to financial statements.

NOTES TO FINANCIAL STATEMENTS

June 30, 2018 and 2017

(1) <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES</u>

Nature of Operations

The Oklahoma Capital Investment Board (OCIB) is a public trust of the State of Oklahoma (the "State") pursuant to the Oklahoma Public Trust Act. OCIB was created to serve as the State's tool to mobilize sources of equity and near equity capital (as defined in the Trust Indenture) for Oklahoma businesses. The program is designed to catalyze investment in Oklahoma projects by experienced investment professionals. Specific initiatives utilized by OCIB include the Oklahoma Capital Access Program (OCAP) (Note 6) and the Venture Investment Program (Note 4).

OCIB is a component unit of the State and is included in the State's annual financial report.

Reporting Entity

The financial statements also include the operations of the Oklahoma Capital Formation Company, LLC (OCFC), formerly the Oklahoma Capital Formation Corporation. During the year ended June 30, 2006, OCIB purchased 100% of the ownership of OCFC. OCFC invests funds in qualified risk capital pools approved by OCIB.

Financial Statement Presentation and Basis of Accounting

OCIB complies with accounting principles generally accepted in the United States. Accounting principles generally accepted in the United States include all relevant Governmental Accounting Standards Board (GASB) pronouncements. The accounting and reporting framework and the more significant accounting policies are discussed in subsequent sections of this note.

The accompanying financial statements are presented on the enterprise fund basis using the economic measurement focus and the accrual basis of accounting, whereby revenues are recorded in the period earned and expenses are recorded in the period incurred.

All transactions between OCIB and OCFC have been eliminated in the preparation of these financial statements.

Cash Balances

All cash balances are maintained in financial institutions insured by the Federal Deposit Insurance Corporation up to \$250,000. As of June 30, 2018 and 2017, there were no balances exceeding the \$250,000 insured amount.

See Independent Auditors' Report.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(1) <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED</u>

Equipment

Capitalized equipment is depreciated using the straight-line method of depreciation over its estimated useful life. OCIB had fully depreciated all of its capitalized equipment as of June 30, 2018 and 2017. All equipment is currently provided by the managing entity.

Income Taxes

As a public trust, OCIB is exempt from federal and state income taxes.

Advertising Costs

All costs associated with advertising are expensed as incurred. Most advertising costs, including website creation and maintenance, are paid by the managing entity.

Cash and Cash Equivalents

For purposes of the statements of cash flows, cash and cash equivalents consist of the caption on the statements of net position described as "Cash."

Investment Interests

Investment interests represent investments made by OCFC in limited partnerships, limited liability companies, and other types of entities. Investment interests are recorded at fair value. Any material amounts of known impairment have been considered in the amounts reflected.

Use of Estimates in Preparing Financial Statements

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are significant to the financial statements relate to the value of the investment interests.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(1) <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED</u>

New Accounting Pronouncements

In March 2016, GASB issued Statement No. 81, *Irrevocable Split-Interest Agreements* (GASB 81). GASB 81 provides recognition and measurement guidance for situations in which a government is one of the beneficiaries of an irrevocable split-interest agreement. Irrevocable split-interest agreements are a type of giving by a donor to provide resources to two or more beneficiaries, including governments. GASB 81 provides the recognition and reporting requirements applicable when a government is one of the parties to such an agreement. OCIB adopted GASB 81 effective July, 1 2017. The adoption of GASB 81 did not have a significant impact on the financial statements.

In November 2016, GASB issued Statement No. 83, Certain Asset Retirement Obligations (GASB 83). An asset retirement obligation (ARO) is a legally enforceable liability associated with the retirement of a tangible capital asset. GASB 83 establishes criteria for determining the timing and pattern of recognition of a liability and a corresponding deferred outflow of resources for AROs. This Statement requires that recognition occur when the liability is both incurred and reasonably estimable. GASB 83 also requires disclosure of information about the nature of a government's AROs, the methods and assumptions used for the estimates of the liabilities, and the estimated remaining useful life of the associated tangible capital assets. The requirements of this Statement are effective for reporting periods beginning after June 15, 2018. Earlier application is permitted. OCIB does not expect GASB 83 to have a significant impact on the financial statements.

In January 2017, GASB issued Statement No. 84, Fiduciary Activities (GASB 84). GASB 84 establishes criteria for identifying fiduciary activities of all state and local governments. The focus of the criteria generally is on (1) whether a government is controlling the assets of the fiduciary activity and (2) the beneficiaries with whom a fiduciary relationship exists. Separate criteria are included to identify fiduciary component units and postemployment benefit arrangements that are fiduciary activities. GASB 84 describes four fiduciary funds that should be reported, if applicable: (1) pension (and other employee benefit) trust funds, (2) investment trust funds, (3) privatepurpose trust funds, and (4) custodial funds. Custodial funds generally should report fiduciary activities that are not held in a trust or equivalent arrangement that meets specific criteria. GASB 84 also provides for recognition of a liability to the beneficiaries in a fiduciary fund when an event has occurred that compels the government to disburse fiduciary resources. Events that compel a government to disburse fiduciary resources occur when a demand for the resources has been made or when no further action, approval, or condition is required to be taken or met by the beneficiary to release the assets. The requirements of GASB 84 are effective for reporting periods beginning after December 15, 2018. Earlier application is permitted. OCIB does not expect GASB 84 to have a significant impact on the financial statements.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(1) <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED</u>

New Accounting Pronouncements, Continued

In March 2017, GASB issued Statement No. 85, *Omnibus 2017* (GASB 85). GASB 85 addresses practice issues that have been identified during implementation and application of certain GASB Statements. This Statement addresses a variety of topics including issues related to blending component units, goodwill, fair value measurement and application, and postemployment benefits (pensions and other postemployment benefits (OPEB)). Specifically, this Statement addresses the following topics:

- Blending a component unit in circumstances in which the primary government is a business-type activity that reports in a single column for financial statement presentation
- Reporting amounts previously reported as goodwill and "negative" goodwill
- Classifying real estate held by insurance entities
- Measuring certain money market investments and participating interest-earning investment contracts at amortized cost
- Timing of the measurement of pension or OPEB liabilities and expenditures recognized in financial statements prepared using the current financial resources measurement focus
- Recognizing on-behalf payments for pensions or OPEB in employer financial statements
- Presenting payroll-related measures in required supplementary information for purposes of reporting by OPEB plans and employers that provide OPEB
- Classifying employer-paid member contributions for OPEB
- Simplifying certain aspects of the alternative measurement method for OPEB
- Accounting and financial reporting for OPEB provided through certain multipleemployer defined benefit OPEB plans.

OCIB adopted GASB 85 effective July 1, 2017. The adoption of GASB 85 did not have a significant impact on the financial statements.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

New Accounting Pronouncements, Continued

In June 2017, GASB issued Statement No. 86, Certain Debt Extinguishment Issues (GASB 86). GASB 86 improves consistency in accounting and financial reporting for in-substance defeasance of debt by providing guidance for transactions in which cash and other monetary assets acquired with only existing resources—resources other than the proceeds of refunding debt—are placed in an irrevocable trust for the sole purpose of extinguishing debt. This Statement also improves accounting and financial reporting for prepaid insurance on debt that is extinguished and notes to financial statements for debt that is defeased in substance. OCIB adopted GASB 86 effective July 1, 2017. The adoption of GASB 86 did not have a significant impact on the financial statements.

In June 2017, GASB issued Statement No. 87, *Leases* (GASB 87). GASB 87 defines a lease as a contract that conveys control of the right to use another entity's nonfinancial asset (the underlying asset) as specified in the contract for a period of time in an exchange or exchange-like transaction. GASB 87 improves accounting and financial reporting for leases by governments by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. It establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. Under GASB 87, a lessee is required to recognize a lease liability and an intangible right-to-use lease asset, and a lessor is required to recognize a lease receivable and a deferred inflow of resources, thereby enhancing the relevance and consistency of information about governments' leasing activities. The requirements of this Statement are effective for reporting periods beginning after December 15, 2019. Earlier application is encouraged. OCIB has not determined the impact of GASB 87 on the financial statements.

In April 2018, GASB issued Statement No. 88, Certain Disclosures Related to Debt, Including Direct Borrowings and Direct Placements (GASB 88). GASB 88 improves disclosures related to debt, including direct borrowings and direct placements. It also clarifies which liabilities governments should include when disclosing information related to debt. GASB 88 defines debt as a liability that arises from a contractual obligation to pay cash (or other assets) in one or more payments to settle an amount that is fixed at the date the contractual obligation is established. GASB 88 also requires additional essential information related to debt be disclosed in the notes to financial statements, including unused lines of credit; assets pledged as collateral for the debt; and terms specified in debt agreements related to significant events of default, significant termination events, and significant acceleration clauses. The requirements of GASB 88 are effective for reporting periods beginning after June 15, 2018. OCIB does not expect GASB 88 to have a significant impact on the financial statements.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(1) <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED</u>

New Accounting Pronouncements, Continued

In June 2018, GASB issued Statement No. 89, Accounting for Interest Cost Incurred Before the End of a Construction Period (GASB 89). GASB 89 enhances the relevance and comparability of information about capital assets and the cost of borrowing for a reporting period and to simplify accounting for interest cost incurred before the end of a construction period. This statement supersedes paragraphs 5-22 of Statement No. 62, Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements. This Statement requires that interest cost incurred before the end of a construction period be recognized as an expense in the period in which the cost is incurred for financial statements prepared using the economic resources measurement focus. As a result, interest cost incurred before the end of a construction period will not be included in the historical cost of a capital asset reported in a business-type activity or enterprise fund. This Statement also reiterates that in financial statements prepared using the current financial resources measurement focus, interest cost incurred before the end of a construction period should be recognized as an expenditure on a basis consistent with governmental fund accounting principles. requirements of GASB 89 are effective for reporting periods beginning after December 15, 2019. OCIB does not expect GASB 89 to have a significant impact on the financial statements.

Date of Management's Review of Subsequent Events

Management has evaluated subsequent events through September 10, 2018, the date which the financial statements were available to be issued.

(2) <u>INVESTMENT OPERATIONS</u>

OCIB, in order to mobilize investment in business ventures, guarantees the funds borrowed by OCFC for such investments. Prior to 2006, OCFC was considered a third-party corporation which contracted with OCIB to invest OCIB-guaranteed funds in qualified risk capital pools. As noted previously, OCFC was purchased by OCIB during 2006. All intercompany activity between OCIB and OCFC has been eliminated in preparing these financial statements.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(3) TRANSFERABLE TAX CREDITS

As a trust, part of the estate of OCIB was State of Oklahoma tax credits in an original amount of \$100,000,000. The credits may be sold by OCIB at its sole discretion. OCIB may sell a maximum of \$20,000,000 of the tax credits in a year. Presently, OCIB's rights to sell the tax credits expire if not utilized by July 1, 2020. Credits which have been sold may be exercised until fully utilized.

As of June 30, 2018, \$33,715,000 of the credits had been sold for face value and the cash proceeds were used to reduce debt. The credits were sold during the following years ended June 30:

2007	\$ 8,000,000
2008	4,700,000
2010	6,815,000
2011	8,000,000
2012	3,400,000
2013	-
2014	-
2015	-
2016	-
2017	-
2018	 2,800,000
	\$ 33,715,000

Four corporations have signed agreements to purchase up to an aggregate of \$8,000,000 per year of the tax credits, in conjunction with a legitimate call on an OCIB guarantee. The remaining unsold tax credits are presented net of an allowance for expiring tax credits in the accompanying statements of net position at June 30, 2018 and 2017, as follows:

	<u>2018</u>	<u>2017</u>
Unsold transferrable tax credits Allowance for expiring transferable tax credits	\$ 66,285,000 (26,285,000)	69,085,000 (9,085,000)
	\$ 40,000,000	60,000,000

The allowance is required due to 1) OCIB's limit of selling a maximum of \$20,000,000 of the tax credits in a year and 2) that currently OCIB's right to sell the tax credits expires effective July 1, 2020. If the legislature extends the tax credits at a future date, management will record an amount to recapture the allowance.

See Independent Auditors' Report.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(3) TRANSFERABLE TAX CREDITS, CONTINUED

As noted previously, OCIB is considered a component unit of the State of Oklahoma and is included in the State's Annual Comprehensive Financial Report (CAFR). For consolidation purposes, the State does not recognize the tax credits as an asset. Because the State does not recognize the tax credits as an asset, as the credits expire and are reflected as an expiration loss in OCIB's statement of changes in net position, as required by generally accepted accounting principles, the expiration loss has no impact on the State's CAFR.

(4) FAIR VALUE OF INVESTMENT INTERESTS

In accordance with GAAP authoritative guidance on fair value measurements and disclosures, OCIB's investment interests measured and reported at fair value are classified according to the following hierarchical input levels:

- Level 1—inputs are unadjusted, quoted prices in active markets for identical investments that the reporting entity has the ability to access at the measurement date.
- Level 2—inputs are directly or indirectly observable inputs for the investment (other than quoted prices included in Level 1). These include quoted prices for similar investments in active markets, quoted prices for identical or similar investments in markets that are not active, inputs other than quoted prices that are observable for the investment, or inputs that are derived principally from observable market data by correlation or other means.
- Level 3—inputs are unobservable inputs for the investment. These inputs reflect management's best estimates of what market participants would use in pricing the investment in an orderly transaction at the measurement date. The inputs into the determination of fair value require significant management judgment or estimation. Unobservable inputs are used to measure fair value to the extent that observable inputs are not readily available.

In certain cases, the inputs used to measure fair value may fall into different levels of the hierarchy. In such cases, the level has been determined based on the lowest level of significant input to the fair value measurement.

As noted previously, OCIB (OCFC) invests in limited partnerships, limited liability companies, and other types of entities. The investment entities in turn invest in portfolio companies. The underlying assets of the investment entities are the various portfolio companies.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(4) <u>FAIR VALUE OF INVESTMENT INTERESTS, CONTINUED</u>

The following summarizes OCIB's (OCFC's) investments according to the fair value hierarchy levels at June 30:

	<u>Total</u>	<u>Level 1</u>	<u>Level 2</u>	<u>Level 3</u>
2018 Investment interests	\$ 9,749,952		-	9,749,952
2017				
Investment interests	\$ 12,024,089			12,024,089

OCIB receives and evaluates information received from the investment managers on a regular basis. Fair values of Level 3 hierarchy investment interests are determined by the investment managers using a combination of the market, income, and cost approaches. Investments are initially recorded at transaction value (i.e., cost). Due to the illiquid, non-publicly traded, startup nature of some of the portfolio companies, many of the companies are either pre-revenue or lack sufficient operating history to be effectively valued using typical quantitative valuation methodologies. As such, techniques used to value the portfolio companies by the investment managers include, but are not limited to:

- Actual performance to budgeted or expected performance
- Recent round of financing
- Discounted cash flows
- Liquidation analysis
- Sales of similar companies

In addition, some of the investment managers review the overall portfolio for known impairments and make such adjustments when determined. If there are no known impairments, the carrying amount is considered fair value, as there is no substantive evidence of a change in value. Due to the nature of the investments, there are significant unobservable inputs, such as discounts for lack of marketability, price per share, and established time frame for liquidation.

These investments can never be redeemed. Instead, the nature of the investments is that distributions are received through the liquidation of the portfolio companies. Eventually, the portfolio companies are liquidated and the investment interest is closed.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(4) FAIR VALUE OF INVESTMENT INTERESTS, CONTINUED

Since the investments do not have a readily determinable fair value, there exists an inherent uncertainty that the estimated values may differ significantly from the values that would have been used had a market for the investments existed, and the differences could be material.

A summary of the changes in investment interests for the years ended June 30 is as follows:

Balance at		Changes in		Balance at
June 30,	Advances	Fair Value	Distributions	June 30,
2017	Made	Recognized	Received	<u>2018</u>
\$ 12,024,089	5,000	(80,300)	(2,198,837)	9,749,952
Balance at		Changes in		Balance at
June 30,	Advances	Fair Value	Distributions	June 30,
2016	<u>Made</u>	Recognized	Received	2017
\$ 12,573,457	86,089	1,144,110	(1,779,567)	12,024,089

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(4) FAIR VALUE OF INVESTMENT INTERESTS, CONTINUED

OCIB (OCFC) had committed to making the following investments as of June 30, 2018:

	Commitment		
	Amount of	Funded as of	Unfunded
Entity	Commitment	June 30, 2018	Commitment
Acorn Growth Capital Fund III, L.L.C.	\$ 1,000,000	1,000,000	-
Blue Sage Capital, L.P.	2,000,000	1,527,055	472,945 (1)
Chisholm Private Capital Partners, L.P.	3,385,700	3,385,700	-
Davis, Tuttle Venture Partners, L.P.	5,000,000	5,000,000	-
Dolphin Communications Fund II, L.P.	6,000,000	6,000,000	- (4)
Emergent Technologies Oklahoma, L.P.	1,380,435	1,380,435	-
Intersouth Partners III, L.P.	4,000,000	4,000,000	-
Mesa Oklahoma Growth Fund I, L.P.	3,000,000	2,745,000	255,000
Oklahoma Equity Partners, LLC	7,500,000	6,020,387	1,479,613 ⁽²⁾
Oklahoma Life Sciences Fund II, LLC	1,750,000	1,658,589	91,411
Oklahoma Seed Capital Fund, LLC	1,000,000	922,000	78,000
Pacesetter Growth Fund, L.P.	3,500,000	3,500,000	-
Prolog Capital II, L.P.	5,000,000	4,979,467	20,533
Richland Ventures, L.P.	4,000,000	3,680,000	320,000 (1)
Richland Ventures II, L.P.	1,000,000	974,040	25,960 (1)
Rocky Mountain Mezzanine Fund II, L.P.	3,000,000	3,000,000	-
SSM Venture Partners III, L.P.	7,500,000	6,600,000	900,000 (3)
Tullis-Dickerson Capital Focus III, L.P.	7,500,000	7,500,000	-
Ventures Medical II, L.P.	2,000,000	2,000,000	<u>-</u>
	\$ 69,516,135	65,872,673	3,643,462

⁽¹⁾ The unfunded commitment will not be used.

⁽²⁾ A large majority of this commitment is not expected to be used.

^{(3) 5%,} or \$375,000, of the original commitment will not be used.

⁽⁴⁾ While the commitment was \$6,000,000, Dolphin Communications Fund II, L.P. ("Dolphin") had the right to recall amounts that had been distributed to OCIB; prior to 2012, \$1,855,306 had been recalled by Dolphin and paid by OCIB.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(5) <u>MANAGEMENT SERVICES AGREEMENT</u>

OCIB entered into a management services agreement with Institutional Equity Associates, LLC (IEA) effective January 1, 2001. Per the agreement, IEA is to perform all of the management functions for OCIB, as well as provide the personnel, office space, equipment, and supplies needed to operate OCIB's program. As such, effective February 1, 2001, OCIB has no employees. The agreement was to last for a period of 15 years. The original agreement required an annual fee of \$443,500 to be paid to IEA, as well as a variable annual fee equal to 0.35% of the amount of each commitment by OCFC to a new venture capital fund. The variable fee would be phased out over a period of time as specified in the agreement.

On July 1, 2010, OCIB and IEA elected to amend the management services agreement in order to reduce the annual fee. During 2018 and 2017, fees of \$360,000 were paid each year to IEA in accordance with the amended management agreement.

On July 15, 2015, OCIB's Board of Trustees approved the extension of the agreement with IEA to perform the management services until September 30, 2020. Beginning July 1, 2018, the management fee was reduced to \$334,000.

IEA also performs management oversight for Oklahoma Equity Partners, LLC, a partnership in which OCFC has invested. No additional compensation has been paid to IEA for this service.

(6) OKLAHOMA CAPITAL ACCESS PROGRAM (OCAP)

As part of its overall purpose, OCIB initiated OCAP during fiscal year 1992. Under OCAP, Oklahoma depository institutions pay a fee or premium to OCIB to enroll qualified loans in OCAP. OCIB, in return for the premium paid, establishes a reserve account equal to the amount of fee paid plus an obligation by OCIB for a predetermined portion of the loan. Cash, up to the amount of the reserve account, may then be paid to an institution if that institution suffers a loss on a loan in the OCAP portfolio and submits a claim to OCIB. OCIB is not guaranteeing the entire loan portfolio but only an amount equal to the reserve account. In no event is OCIB's exposure more than the balance in the reserve account as defined in the OCAP agreement.

As further discussed in Note 8, OCIB presently cannot enroll any new loans or make an amendment to any existing loans currently enrolled in OCAP. Loans currently enrolled in the program will remain covered until the maturity dates of the loans. The total reserve account balance should gradually decrease, as no fee or premium will be collected and claims, if any, will be paid. Reserve accounts will remain in place until such time as the active banks have no more enrolled loans in the program.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(6) OKLAHOMA CAPITAL ACCESS PROGRAM (OCAP), CONTINUED

Fees paid to OCIB in excess of claims paid and recoveries received are not recognized as income, but reflected on the statements of net position as "OCAP premiums collected in excess of claims paid." As of June 30, 2018 and 2017, cumulative claims paid exceeded cumulative fees received. During 2018 and 2017, no new loans were enrolled and no claims were paid. During 2017, no new loans were enrolled and no claims were paid in the OCAP program. A summary of OCAP's activities as of June 30, 2018 and 2017, is as follows:

	Cumulative	Cumulative	Cumulative	Total	Total Loans	Loans
	Fees	OCIB	Claims	Reserve	by	Covered by
	Received	Allocation	Paid, Net	Account	<u>Institutions</u>	<u>OCAP</u>
June 30, 2018	\$1,305,510	1,576,425	2,269,993	611,942	48,670,231	34,171,984
June 30, 2017	\$1,305,510	1,576,425	2,269,993	611,942	48,670,231	34,171,984

During 2018 and 2017, OCIB did not pay any claims to institutions in the OCAP program. OCIB has the right to sell tax credits in the future, subject to annual and program caps, to reimburse itself for the cash paid out.

Under the OCAP program, OCIB's maximum amount of loss exposure at both June 30, 2018 and 2017, was \$611,942, which would come from the unrestricted net position.

(7) <u>DEBT PAYABLE</u>

For the years ended June 30, 2018 and 2017, OCIB had a line of credit provided by the Bank of Oklahoma of \$20,000,000 and \$23,000,000, respectively. The debt matured on August 25, 2018 and August 26, 2017, respectively. At the respective maturity dates in August 2018 and 2017, the line of credit was reduced to \$16,000,000 and \$20,000,000, respectively, and the maturity dates were extended, as noted below.

At June 30, the balance due was as follows:

	Commitment	Balance Outstanding	<u>Maturity</u>
Line of credit, as renewed in August 2018	\$ 16,000,000	10,683,435	August 24, 2019
Line of credit, as renewed in August 2017	\$ 20,000,000	14,814,469	August 25, 2018

The debt payable is classified as either long-term or short-term based on the maturity date. Although the current debt agreement was executed after June 30, 2018, the maturity date was used to classify the debt as long-term.

See Independent Auditors' Report.

NOTES TO FINANCIAL STATEMENTS, CONTINUED

(7) <u>DEBT PAYABLE, CONTINUED</u>

The line of credit has a fluctuating interest rate equal to the 30-day LIBOR plus 2.25% per annum (4.34% at June 30, 2018), with a 364-day termination date. Interest is payable quarterly, and repayment of outstanding principal may be made without premium or penalty.

The line of credit is secured by the specific assignment of tax credit purchase obligations. As of June 30, 2018, OCIB had \$40,000,000 of available State of Oklahoma tax credits and agreements with four corporations for them to purchase up to an aggregate of \$8,000,000 per year of tax credits in conjunction with a legitimate call on an OCIB guarantee.

Changes in the debt payable during 2018 and 2017 were as follows:

	Beginning			Ending
	Balance	Advances	Repayments	Balance
2018				
Line of credit	\$ 14,814,469	867,803	(4,998,837)	10,683,435
2017				
Line of credit	\$ 15,625,026	982,533	(1,793,090)	14,814,469

(8) COMMITMENTS AND CONTINGENCIES

Legal

From time to time, OCIB is involved in certain legal proceedings arising in the normal course of business. In the opinions of management and counsel, the ultimate disposition of such proceedings will not have a material effect on OCIB's financial statements.

Legislative/Regulatory

An amendment was made to the Oklahoma Capital Formation Act, effective June 8, 2012 (the "Amendment"). The Amendment extended the expiration date of all tax credits of OCIB to June 30, 2020, and limited OCIB's ability to make any new investments or incur any obligations subsequent to June 8, 2012. As of June 30, 2018, management believes OCIB is in compliance with all requirements of the Amendment.

(9) <u>INVESTMENT IN EMERGENT TECHNOLOGIES</u>

At June 30, 2018 and 2017, OCIB (OCFC) had an investment in Emergent Technologies that was fully impaired. Though OCIB (OCFC) may receive recovery of the investment in the future, such amounts, if any, could not be reasonably estimated and therefore are not reflected in the accompanying financial statements.

See Independent Auditors' Report.



INDEPENDENT AUDITORS' REPORT ON
INTERNAL CONTROL OVER FINANCIAL REPORTING AND
ON COMPLIANCE AND OTHER MATTERS BASED ON
AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN
ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Trustees Oklahoma Capital Investment Board

We have audited, in accordance with the auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Oklahoma Capital Investment Board (OCIB), which is a component unit of the State of Oklahoma financial reporting entity, as of and for the years ended June 30, 2018 and 2017, and the related notes to the financial statements, which collectively comprise OCIB's basic financial statements, and have issued our report thereon dated September 10, 2018. Our report includes an explanatory paragraph disclaiming an opinion on required supplementary information.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered OCIB's internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of OCIB's internal control. Accordingly, we do not express an opinion on the effectiveness of OCIB's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

(Continued)

INDEPENDENT AUDITORS' REPORT ON
INTERNAL CONTROL OVER FINANCIAL REPORTING AND
ON COMPLIANCE AND OTHER MATTERS BASED ON
AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN
ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS, CONTINUED

Compliance and Other Matters

As part of obtaining reasonable assurance about whether OCIB's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of This Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of OCIB's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering OCIB's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Finley + Cook, PLLC

Shawnee, Oklahoma September 10, 2018