# Oklahoma Capital Investment Board

Financial Statements

June 30, 2019 and 2018 (With Independent Auditors' Report Thereon)



# FINANCIAL STATEMENTS

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#### INDEPENDENT AUDITORS' REPORT

Board of Trustees Oklahoma Capital Investment Board

### **Report on the Financial Statements**

We have audited the accompanying statements of net position of the Oklahoma Capital Investment Board (OCIB), which is a component unit of the State of Oklahoma financial reporting entity, as of June 30, 2019 and 2018, and the related statements of changes in net position and cash flows for the years then ended, and the related notes to the financial statements, which collectively comprise OCIB's basic financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditors consider internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

(Continued)

### **INDEPENDENT AUDITORS' REPORT, CONTINUED**

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the net position of OCIB as of June 30, 2019 and 2018, and the changes in net position and cash flows thereof for the years then ended in accordance with accounting principles generally accepted in the United States.

### **Emphasis of Matter**

Investment Interests at Fair Value

As discussed in Notes 1 and 4, the investment interests included in the financial statements are reported at fair value. As the fair values of the investment interests are not readily determinable, estimates have been used to determine the fair value. There exists an inherent uncertainty that the estimated values may differ significantly from the values that would have been used had a market for the investment interests existed, and the differences could be material. Our opinion is not modified with respect to this matter.

#### Other Matter

Required Supplementary Information

Accounting principles generally accepted in the United States require that the management's discussion and analysis on pages I-1 through I-4 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audits of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

(Continued)

### INDEPENDENT AUDITORS' REPORT, CONTINUED

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated August 26, 2019, on our consideration of OCIB's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering OCIB's internal control over financial reporting and compliance.

Finley + Cook, PLLC

Shawnee, Oklahoma August 26, 2019

### **MANAGEMENT'S DISCUSSION AND ANALYSIS**

As management of the Oklahoma Capital Investment Board (OCIB), our discussion and analysis of its financial performance provides an overview of OCIB's activities for the fiscal years ended June 30, 2019 and 2018. Please read it in conjunction with OCIB's financial statements which begin on page 4. The financial statements of OCIB include the operations of the Oklahoma Capital Formation Company, LLC (OCFC).

#### FINANCIAL HIGHLIGHTS

- In FY-2019, OCIB (OCFC) made \$2,750 in aggregate contributions to its Venture Investment Program to fund commitments;
- In FY-2019, OCIB (OCFC) received \$2,049,613 in distributions from its Venture Investment Program (proceeds were applied to the OCFC line of credit).

#### OVERVIEW OF THE FINANCIAL STATEMENTS

This annual financial report consists of two parts: Management's Discussion and Analysis (this section) and the basic financial statements. OCIB is a public trust of the State of Oklahoma and follows enterprise fund reporting; accordingly, the financial statements are presented using the economic measurement focus and the accrual basis of accounting. Enterprise fund statements offer short-term and long-term financial information about the activities and operations of OCIB. These statements are presented in a manner similar to those of a private business.

#### LEGISLATIVE AMENDMENT—SENATE BILL NO. 1159

During the FY-2012 legislative session, Senate Bill No. 1159 (SB 1159) was signed into law. The language within SB 1159 affects OCIB in the following areas:

- SB 1159 extended OCIB's tax credit authorization from June 30, 2015, to June 30, 2020;
- SB 1159 provides an unlimited tax credit carryover period for OCIB's tax credit consortium members; and
- SB 1159 ended OCIB's ability to enroll new or extend existing loans within the Oklahoma Capital Access Program (OCAP).

### **MANAGEMENT'S DISCUSSION AND ANALYSIS, CONTINUED**

#### FINANCIAL ANALYSIS OF OCIB

#### Net Position

The following table summarizes the net position at June 30:

	2019	2018
Current assets	\$ 20,016,042	20,014,380
Noncurrent assets	 9,867,796	29,749,952
Total assets	 29,883,838	49,764,332
Liabilities	 4,037,523	10,761,182
Net position	\$ 25,846,315	39,003,150

Assets at June 30, 2019 and 2018, principally consisted of \$20,000,000 and \$40,000,000, respectively, of tax credits, net of an expiration provision of \$40,785,000 and \$26,285,000, respectively. As of June 30, 2019 and 2018, \$20,000,000 was current and \$0 and \$20,000,000, respectively, was noncurrent (see Note 3 to the financial statements). Assets also included investment interests of \$9,867,796 and \$9,749,952 as of June 30, 2019 and 2018, respectively.

### **Operating Activities**

The operations of OCIB are dependent upon the results of the investments made. During 2019 and 2018, no new investment interests were established. A summary of operating results for 2019 and 2018 is as follows:

	2019	2018
Operating expenses:		
Management fees	\$ (336,000)	(360,000)
Accounting, legal, and consultants	(25,942)	(34,696)
Other	 (2,399)	(2,208)
Total operating expenses	 (364,341)	(396,904)
Other expenses:		
Interest expense	 (457,201)	(458,497)
Total other expenses	 (457,201)	(458,497)
Net changes in fair value of	2 1 < 1 707	(00.200)
investment interests	 2,164,707	(80,300)
Tax credit expiration provision	 (14,500,000)	(17,200,000)
Change in net position	\$ (13,156,835)	(18,135,701)

### **MANAGEMENT'S DISCUSSION AND ANALYSIS, CONTINUED**

### FINANCIAL ANALYSIS OF OCIB, CONTINUED

#### Operating Activities, Continued

Cash flows from investment interests for 2019 and 2018 were as follows:

	2019	2018
\$	(2,750)	(5,000)
	2,049,613	2,198,837
<u>\$</u>	2,046,863	2,193,837
	\$ 	\$ (2,750) 2,049,613

A significant part of the overall operations of OCIB is its transferable tax credits. At June 30, 2019 and 2018, OCIB had a net balance of \$20,000,000 and \$40,000,000, respectively, of transferable tax credits recorded as assets in its financial statements; for both 2019 and 2018, \$20,000,000 of the tax credits were recognized as current and the remainder as noncurrent. During 2012, the expiration date of the tax credits was extended to June 30, 2020. Tax credits sold were \$5,500,000 and \$2,800,000 in 2019 and 2018, respectively. OCIB has agreements with four corporations to purchase up to an aggregate of \$8,000,000 per year of tax credits in conjunction with a legitimate call on an OCIB guarantee. The agreements to purchase the tax credits have been assigned as collateral for the revolving line of credit which OCIB has guaranteed for OCFC as of June 30, 2019 (see Note 3 to the financial statements).

As of June 30, 2019, management has recorded an allowance for expiring tax credits of \$40,785,000. If the legislature extends the tax credits at a future date, management will record an amount to recapture the allowance.

As more fully explained in the notes to the financial statements, OCIB has conducted a program entitled OCAP. Under OCAP, Oklahoma depository institutions pay a fee, or premium, to OCIB to enroll qualified loans in OCAP. OCIB, in return for the premium paid, establishes a reserve account equal to the amount of the fee plus an obligation by OCIB for a predetermined portion of the loan. Cash, up to the amount of the reserve account, may then be paid to the institution if the institution suffers a loss on a loan in the OCAP portfolio and submits a claim to OCIB. OCIB is not guaranteeing the entire loan portfolio, but only an amount in the established reserve account. In no event is OCIB's exposure more than the balance in the reserve account as defined in the OCAP agreement. As of June 30, 2019 and 2018, the maximum amount of exposure for OCIB was approximately \$612,000. Total loans covered by the program were approximately \$34,172,000 at both June 30, 2019 and 2018.

As of June 30, 2019 and 2018, OCIB's commitment for unfunded investment interests was approximately \$3,641,000 and \$3,643,000, respectively. It is anticipated that at least \$2,000,000 of the outstanding commitments will not be drawn (see Note 4 to the financial statements).

### **MANAGEMENT'S DISCUSSION AND ANALYSIS, CONTINUED**

#### FINANCIAL ANALYSIS OF OCIB, CONTINUED

### Debt Payable

To fund investment interests, OCIB had a \$16,000,000 line of credit with a local financial institution during the year ending June 30, 2019. The line of credit was renewed with a \$4,000,000 line of credit during August 2019. Activity of the debt for 2019 and 2018 was as follows:

	Beginning Balance	Advances		Repayments	Ending <u>Balance</u>
2019 Line of credit	\$ 10,683,435	838,5	92	(7,549,613)	3,972,414
2018 Line of credit	\$ 14,814,469	867,8	03	(4,998,837)	10,683,435

As further discussed in the notes to the financial statements, the debt is secured by the specific assignment of agreements with four corporations to purchase tax credits from OCIB. The revolving line of credit is presently due June 30, 2020.

As further discussed as a subsequent event note to the financial statements, in July 2019, OCIB received payments for tax credits amounting to \$3,500,000. The proceeds were used to repay long-term debt. In addition, in August 2019, OCIB received a distribution from investments of \$233,996. The proceeds were used to repay long-term debt.

### REQUEST FOR INFORMATION

This financial report is designed to provide a general overview of OCIB's finances for all those with an interest. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Oklahoma Capital Investment Board, 13905 Quail Pointe Drive, Suite A, Oklahoma City, Oklahoma 73134.

### STATEMENTS OF NET POSITION

<i>June 30</i> ,	2019	2018
Assets		
Current assets:		
Cash	\$ 16,042	14,380
Transferable tax credits, current (Note 3)	20,000,000	20,000,000
Total current assets	20,016,042	20,014,380
Investment interests, at fair value (Note 4):		
Acorn Growth Capital Fund III, L.L.C.	2,689,500	1,763,000
Blue Sage Capital, L.P.	84,946	409,894
Davis, Tuttle Venture Partners, L.P.	-	-
Mesa Oklahoma Growth Fund I, L.P.	271,198	272,986
Oklahoma Equity Partners, LLC	899,401	899,725
Oklahoma Life Sciences Fund II, L.L.C.	2,085,217	2,596,502
Prolog Capital II, L.P.	731,662	939,519
SSM Venture Partners III, L.P.	574,125	582,900
Tullis-Dickerson Capital Focus III, L.P.	2,531,747	2,285,426
Total investment interests	9,867,796	9,749,952
Transferable tax credits, less current portion and net of expiration provision of \$40,785,000 and \$26,285,000 in		
2019 and 2018, respectively (Note 3)	<u> </u>	20,000,000
Total assets	\$ 29,883,838	49,764,332
		(Continued)

See Independent Auditors' Report. See accompanying notes to financial statements.

# STATEMENTS OF NET POSITION, CONTINUED

June 30,	2019	2018	
Liabilities and Net Position			
Current liabilities: Accrued interest payable Total current liabilities	\$ 65,109 65,109	77,747	
Long-term debt payable	3,972,414	10,683,435	
Total liabilities	4,037,523	10,761,182	
Unrestricted net position	25,846,315	39,003,150	
Total liabilities and net position	\$ 29,883,838	49,764,332	

# STATEMENTS OF CHANGES IN NET POSITION

Years Ended June 30,	2019	2018
Operating expenses:		
Management fees	\$ (336,000)	(360,000)
Accounting, legal, and consultants	(25,942)	(34,696)
Venture investing	-	(1,028)
Other	(2,399)	(1,180)
Total operating expenses	(364,341)	(396,904)
Other expenses:		
Interest expense	(457,201)	(458,497)
Total other expenses	(457,201)	(458,497)
Operating loss before changes in fair value of		
investment interests	(821,542)	(855,401)
Changes in fair value of investment interests (Note 4):		
Acorn Growth Capital Fund III, L.L.C.	926,500	(1,032,000)
Blue Sage Capital, L.P.	(69,615)	195,726
Davis, Tuttle Venture Partners, L.P.	-	(1,384)
Mesa Oklahoma Growth Fund I, L.P.	(1,788)	(728)
Oklahoma Equity Partners, LLC	(3,074)	(3,025)
Oklahoma Life Sciences Fund II, L.L.C.	1,282,995	703,978
Prolog Capital II, L.P.	(207,857)	(146,868)
Rocky Mountain Mezzanine Fund II, L.P.	-	1,950
SSM Venture Partners III, L.P.	(8,775)	(50,475)
Tullis-Dickerson Capital Focus III, L.P.	246,321	252,526
Net changes in fair value of investment interests	2,164,707	(80,300)
Tax credit expiration provision (Note 3)	(14,500,000)	(17,200,000)
Change in net position	(13,156,835)	(18,135,701)
Net position, beginning of year	39,003,150	57,138,851
Net position, end of year	\$ 25,846,315	39,003,150

See Independent Auditors' Report. See accompanying notes to financial statements.

# STATEMENTS OF CASH FLOWS

# Increase (Decrease) in Cash and Cash Equivalents

Years Ended June 30,		2019	2018
Cash flows from operating activities:			
Cash paid to suppliers	\$	(25,942)	(34,696)
Management fees paid	4	(336,000)	(360,000)
General and administrative expenses paid		(2,399)	(2,208)
Cash paid for interest expense		(469,839)	(462,799)
Cash received from sale of transferable tax credits		5,500,000	2,800,000
Net cash provided by operating activities		4,665,820	1,940,297
Cash flows from noncapital and			
related financing activities:			
Advances from debt		838,592	867,803
Repayments of debt		(7,549,613)	(4,998,837)
Net cash used in noncapital and			·
related financing activities		(6,711,021)	(4,131,034)
Cash flows from investing activities:			
Cash payments for investment interests		(2,750)	(5,000)
Cash distributions from investment interests		2,049,613	2,198,837
Net cash provided by investing activities		2,046,863	2,193,837
Net increase in cash and cash equivalents		1,662	3,100
Cash and cash equivalents at beginning of year		14,380	11,280
Cash and cash equivalents at end of year	\$	16,042	14,380
Reconciliation of operating loss to			
net cash provided by operating activities:			
Operating loss	\$	(821,542)	(855,401)
Adjustments to reconcile operating loss to			
net cash provided by operating activities:			
Decrease in accrued interest payable		(12,638)	(4,302)
Transferable tax credit payments received		5,500,000	2,800,000
Net cash provided by operating activities	\$	4,665,820	1,940,297

See Independent Auditors' Report. See accompanying notes to financial statements.

#### NOTES TO FINANCIAL STATEMENTS, CONTINUED

### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

### **Nature of Operations**

The Oklahoma Capital Investment Board (OCIB) is a public trust of the State of Oklahoma (the "State") pursuant to the Oklahoma Public Trust Act. OCIB was created to serve as the State's tool to mobilize sources of equity and near equity capital (as defined in the Trust Indenture) for Oklahoma businesses. The program is designed to catalyze investment in Oklahoma projects by experienced investment professionals. Specific initiatives utilized by OCIB include the Oklahoma Capital Access Program (OCAP) (Note 6) and the Venture Investment Program (Note 4).

OCIB is a component unit of the State and is included in the State's annual financial report.

#### **Reporting Entity**

The financial statements also include the operations of the Oklahoma Capital Formation Company, LLC (OCFC), formerly the Oklahoma Capital Formation Corporation. During the year ended June 30, 2006, OCIB purchased 100% of the ownership of OCFC. OCFC invests funds in qualified risk capital pools approved by OCIB.

### **Financial Statement Presentation and Basis of Accounting**

OCIB complies with accounting principles generally accepted in the United States. Accounting principles generally accepted in the United States include all relevant Governmental Accounting Standards Board (GASB) pronouncements. The accounting and reporting framework and the more significant accounting policies are discussed in subsequent sections of this note.

The accompanying financial statements are presented on the enterprise fund basis using the economic measurement focus and the accrual basis of accounting, whereby revenues are recorded in the period earned and expenses are recorded in the period incurred.

All transactions between OCIB and OCFC have been eliminated in the preparation of these financial statements.

#### **Cash Balances**

All cash balances are maintained in financial institutions insured by the Federal Deposit Insurance Corporation up to \$250,000. As of June 30, 2019 and 2018, there were no balances exceeding the \$250,000 insured amount.

### NOTES TO FINANCIAL STATEMENTS, CONTINUED

### (1) <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED</u>

### **Equipment**

Capitalized equipment is depreciated using the straight-line method of depreciation over its estimated useful life. OCIB had fully depreciated all of its capitalized equipment as of June 30, 2019 and 2018. All equipment is currently provided by the managing entity.

### **Income Taxes**

As a public trust, OCIB is exempt from federal and state income taxes.

#### **Advertising Costs**

All costs associated with advertising are expensed as incurred. Most advertising costs, including website creation and maintenance, are paid by the managing entity.

#### Cash and Cash Equivalents

For purposes of the statements of cash flows, cash and cash equivalents consist of the caption on the statements of net position described as "Cash."

#### **Investment Interests**

Investment interests represent investments made by OCFC in limited partnerships, limited liability companies, and other types of entities. Investment interests are recorded at fair value. Any material amounts of known impairment have been considered in the amounts reflected.

### **Use of Estimates in Preparing Financial Statements**

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates. Material estimates that are significant to the financial statements relate to the value of the investment interests.

#### NOTES TO FINANCIAL STATEMENTS, CONTINUED

### (1) <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED</u>

### **New Accounting Pronouncements**

In November 2016, GASB issued Statement No. 83, Certain Asset Retirement Obligations (GASB 83). An asset retirement obligation (ARO) is a legally enforceable liability associated with the retirement of a tangible capital asset. GASB 83 establishes criteria for determining the timing and pattern of recognition of a liability and a corresponding deferred outflow of resources for AROs. This Statement requires that recognition occur when the liability is both incurred and reasonably estimable. GASB 83 also requires disclosure of information about the nature of a government's AROs, the methods and assumptions used for the estimates of the liabilities, and the estimated remaining useful life of the associated tangible capital assets. The requirements of this Statement are effective for reporting periods beginning after June 15, 2018. Earlier application is permitted. The adoption of GASB 83 did not have a significant impact on OCIB's financial statements.

In January 2017, GASB issued Statement No. 84, Fiduciary Activities (GASB 84). GASB 84 establishes criteria for identifying fiduciary activities of all state and local governments. The focus of the criteria generally is on (1) whether a government is controlling the assets of the fiduciary activity and (2) the beneficiaries with whom a fiduciary relationship exists. Separate criteria are included to identify fiduciary component units and postemployment benefit arrangements that are fiduciary activities. GASB 84 describes four fiduciary funds that should be reported, if applicable: (1) pension (and other employee benefit) trust funds, (2) investment trust funds, (3) private-purpose trust funds, and (4) custodial funds. Custodial funds generally should report fiduciary activities that are not held in a trust or equivalent arrangement that meets specific criteria. GASB 84 also provides for recognition of a liability to the beneficiaries in a fiduciary fund when an event has occurred that compels the government to disburse fiduciary resources. Events that compel a government to disburse fiduciary resources occur when a demand for the resources has been made or when no further action, approval, or condition is required to be taken or met by the beneficiary to release the assets. The requirements of GASB 84 are effective for reporting periods beginning after December 15, 2018. Earlier application is permitted. OCIB does not expect GASB 84 to have a significant impact on the financial statements.

### NOTES TO FINANCIAL STATEMENTS, CONTINUED

### (1) <u>SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED</u>

### **New Accounting Pronouncements, Continued**

In June 2017, GASB issued Statement No. 87, *Leases* (GASB 87). GASB 87 defines a lease as a contract that conveys control of the right to use another entity's nonfinancial asset (the underlying asset) as specified in the contract for a period of time in an exchange or exchange-like transaction. GASB 87 improves accounting and financial reporting for leases by governments by requiring recognition of certain lease assets and liabilities for leases that previously were classified as operating leases and recognized as inflows of resources or outflows of resources based on the payment provisions of the contract. It establishes a single model for lease accounting based on the foundational principle that leases are financings of the right to use an underlying asset. Under GASB 87, a lessee is required to recognize a lease liability and an intangible right-to-use lease asset, and a lessor is required to recognize a lease receivable and a deferred inflow of resources, thereby enhancing the relevance and consistency of information about governments' leasing activities. The requirements of this Statement are effective for reporting periods beginning after December 15, 2019. Earlier application is encouraged. OCIB has not determined the impact of GASB 87 on the financial statements.

In April 2018, GASB issued Statement No. 88, Certain Disclosures Related to Debt, Including Direct Borrowings and Direct Placements (GASB 88). GASB 88 improves disclosures related to debt, including direct borrowings and direct placements. It also clarifies which liabilities governments should include when disclosing information related to debt. GASB 88 defines debt as a liability that arises from a contractual obligation to pay cash (or other assets) in one or more payments to settle an amount that is fixed at the date the contractual obligation is established. GASB 88 also requires additional essential information related to debt be disclosed in the notes to financial statements, including unused lines of credit; assets pledged as collateral for the debt; and terms specified in debt agreements related to significant events of default, significant termination events, and significant acceleration clauses. The requirements of GASB 88 are effective for reporting periods beginning after June 15, 2018. The adoption of GASB 88 did not have a significant impact on OCIB's financial statements.

#### NOTES TO FINANCIAL STATEMENTS, CONTINUED

### (1) SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, CONTINUED

### **New Accounting Pronouncements, Continued**

In June 2018, GASB issued Statement No. 89, Accounting for Interest Cost Incurred Before the End of a Construction Period (GASB 89). GASB 89 enhances the relevance and comparability of information about capital assets and the cost of borrowing for a reporting period and to simplify accounting for interest cost incurred before the end of a construction period. This statement supersedes paragraphs 5-22 of Statement No. 62, Codification of Accounting and Financial Reporting Guidance Contained in Pre-November 30, 1989 FASB and AICPA Pronouncements. This Statement requires that interest cost incurred before the end of a construction period be recognized as an expense in the period in which the cost is incurred for financial statements prepared using the economic resources measurement focus. As a result, interest cost incurred before the end of a construction period will not be included in the historical cost of a capital asset reported in a business-type activity or enterprise fund. This Statement also reiterates that in financial statements prepared using the current financial resources measurement focus, interest cost incurred before the end of a construction period should be recognized as an expenditure on a basis consistent with governmental fund accounting principles. The requirements of GASB 89 are effective for reporting periods beginning after December 15, 2019. OCIB does not expect GASB 89 to have a significant impact on the financial statements.

#### **Date of Management's Review of Subsequent Events**

Management has evaluated subsequent events through August 26, 2019, the date which the financial statements were available to be issued.

### (2) INVESTMENT OPERATIONS

OCIB, in order to mobilize investment in business ventures, guarantees the funds borrowed by OCFC for such investments. Prior to 2006, OCFC was considered a third-party corporation which contracted with OCIB to invest OCIB-guaranteed funds in qualified risk capital pools. As noted previously, OCFC was purchased by OCIB during 2006. All intercompany activity between OCIB and OCFC has been eliminated in preparing these financial statements.

### NOTES TO FINANCIAL STATEMENTS, CONTINUED

## (3) TRANSFERABLE TAX CREDITS

As a trust, part of the estate of OCIB was State of Oklahoma tax credits in an original amount of \$100,000,000. The credits may be sold by OCIB at its sole discretion. OCIB may sell a maximum of \$20,000,000 of the tax credits in a year. Presently, OCIB's rights to sell the tax credits expire if not utilized by July 1, 2020. Credits which have been sold may be exercised until fully utilized.

As of June 30, 2019, \$39,215,000 of the credits had been sold for face value and the cash proceeds were used to reduce debt. The credits were sold during the following years ended June 30:

2007	\$	8,000,000
2008		4,700,000
2009		-
2010		6,815,000
2011		8,000,000
2012		3,400,000
2013		-
2014		-
2015		-
2016		-
2017		-
2018		2,800,000
2019		5,500,000
	\$	39,215,000

Four corporations have signed agreements to purchase up to an aggregate of \$8,000,000 per year of the tax credits, in conjunction with a legitimate call on an OCIB guarantee. The remaining unsold tax credits are presented net of an allowance for expiring tax credits in the accompanying statements of net position at June 30 as follows:

	<u>2019</u>	2018
Unsold transferrable tax credits	\$ 60,785,000	66,285,000
Allowance for expiring transferable tax credits	 (40,785,000)	(26,285,000)
	\$ 20,000,000	40,000,000

The allowance is required due to 1) OCIB's limit of selling a maximum of \$20,000,000 of the tax credits in a year and 2) that currently OCIB's right to sell the tax credits expires effective July 1, 2020. If the legislature extends the tax credits at a future date, management will record an amount to recapture the allowance.

See Independent Auditors' Report.

#### NOTES TO FINANCIAL STATEMENTS, CONTINUED

### (3) TRANSFERABLE TAX CREDITS, CONTINUED

As noted previously, OCIB is considered a component unit of the State of Oklahoma and is included in the State's Comprehensive Annual Financial Report (CAFR). For consolidation purposes, the State does not recognize the tax credits as an asset. Because the State does not recognize the tax credits as an asset, as the credits expire and are reflected as an expiration loss in OCIB's statements of changes in net position, as required by accounting principles generally accepted in the United States, the expiration loss has no impact on the State's CAFR.

### (4) FAIR VALUE OF INVESTMENT INTERESTS

In accordance with accounting principles generally accepted in the United States authoritative guidance on fair value measurements and disclosures, OCIB's investment interests measured and reported at fair value are classified according to the following hierarchical input levels:

- Level 1—inputs are unadjusted, quoted prices in active markets for identical investments that the reporting entity has the ability to access at the measurement date.
- Level 2—inputs are directly or indirectly observable inputs for the investment (other than quoted prices included in Level 1). These include quoted prices for similar investments in active markets, quoted prices for identical or similar investments in markets that are not active, inputs other than quoted prices that are observable for the investment, or inputs that are derived principally from observable market data by correlation or other means.
- Level 3—inputs are unobservable inputs for the investment. These inputs reflect
  management's best estimates of what market participants would use in pricing the
  investment in an orderly transaction at the measurement date. The inputs into the
  determination of fair value require significant management judgment or estimation.
  Unobservable inputs are used to measure fair value to the extent that observable inputs are
  not readily available.

In certain cases, the inputs used to measure fair value may fall into different levels of the hierarchy. In such cases, the level has been determined based on the lowest level of significant input to the fair value measurement.

As noted previously, OCIB (OCFC) invests in limited partnerships, limited liability companies, and other types of entities. The investment entities in turn invest in portfolio companies. The underlying assets of the investment entities are the various portfolio companies.

#### NOTES TO FINANCIAL STATEMENTS, CONTINUED

### (4) <u>FAIR VALUE OF INVESTMENT INTERESTS, CONTINUED</u>

The following summarizes OCIB's (OCFC's) investments according to the fair value hierarchy levels at June 30:

	<u>Total</u>	<u>Level 1</u>	Level 2		<u>Level 3</u>
2019 Investment interests	\$ 9,867,796			<u>-</u>	9,867,796
2018 Investment interests	\$ 9,749,952	<u>-</u>		<u>-</u>	9,749,952

OCIB receives and evaluates information received from the investment managers on a regular basis. Fair values of Level 3 hierarchy investment interests are determined by the investment managers using a combination of the market, income, and cost approaches. Investments are initially recorded at transaction value (i.e., cost). Due to the illiquid, non-publicly traded, startup nature of some of the portfolio companies, many of the companies are either pre-revenue or lack sufficient operating history to be effectively valued using typical quantitative valuation methodologies. As such, techniques used to value the portfolio companies by the investment managers include, but are not limited to:

- Actual performance to budgeted or expected performance
- Recent round of financing
- Discounted cash flows
- Liquidation analysis
- Sales of similar companies

In addition, some of the investment managers review the overall portfolio for known impairments and make such adjustments when determined. If there are no known impairments, the carrying amount is considered fair value, as there is no substantive evidence of a change in value. Due to the nature of the investments, there are significant unobservable inputs, such as discounts for lack of marketability, price per share, and established time frame for liquidation.

These investments can never be redeemed. Instead, the nature of the investments is that distributions are received through the liquidation of the portfolio companies. Eventually, the portfolio companies are liquidated and the investment interest is closed.

### NOTES TO FINANCIAL STATEMENTS, CONTINUED

# (4) FAIR VALUE OF INVESTMENT INTERESTS, CONTINUED

Since the investments do not have a readily determinable fair value, there exists an inherent uncertainty that the estimated values may differ significantly from the values that would have been used had a market for the investments existed, and the differences could be material.

A summary of the changes in investment interests for the years ended June 30 is as follows:

Balance at		Changes in		Balance at
June 30,	Advances	Fair Value	Distributions	June 30,
2018	Made	Recognized	Received	2019
\$ 9,749,952	2,750	2,164,707	(2,049,613)	9,867,796
Balance at		Changes in		Balance at
June 30,	Advances	Fair Value	Distributions	June 30,
2017	<u>Made</u>	Recognized	Received	2018
\$ 12,024,089	5,000	(80,300)	(2,198,837)	9,749,952

# NOTES TO FINANCIAL STATEMENTS, CONTINUED

# (4) FAIR VALUE OF INVESTMENT INTERESTS, CONTINUED

OCIB (OCFC) had committed to making the following investments as of June 30, 2019:

	Amount of		Commitment Funded as of	Unfunded	
Entity				Commitment	
<u>Entity</u>	Commitment		June 30, 2019	Communent	
Acorn Growth Capital Fund III, L.L.C.	\$	1,000,000	1,000,000	_	
Blue Sage Capital, L.P.	Ψ	2,000,000	1,527,055	472,945	(1)
Chisholm Private Capital Partners, L.P.		3,385,700	3,385,700	-	
Davis, Tuttle Venture Partners, L.P.		5,000,000	5,000,000	-	
Dolphin Communications Fund II, L.P.		6,000,000	6,000,000	_	(3)
Emergent Technologies Oklahoma, L.P.		1,380,435	1,380,435	-	
Intersouth Partners III, L.P.		4,000,000	4,000,000	-	
Mesa Oklahoma Growth Fund I, L.P.		3,000,000	2,745,000	255,000	
Oklahoma Equity Partners, LLC		7,500,000	6,023,137	1,476,863	(2)
Oklahoma Life Sciences Fund II, LLC		1,750,000	1,658,589	91,411	
Oklahoma Seed Capital Fund, LLC		1,000,000	922,000	78,000	(1)
Pacesetter Growth Fund, L.P.		3,500,000	3,500,000	-	
Prolog Capital II, L.P.		5,000,000	4,979,467	20,533	
Richland Ventures, L.P.		4,000,000	3,680,000	320,000	(1)
Richland Ventures II, L.P.		1,000,000	974,040	25,960	(1)
Rocky Mountain Mezzanine Fund II, L.P.		3,000,000	3,000,000	-	
SSM Venture Partners III, L.P.		7,500,000	6,600,000	900,000	(1)
Tullis-Dickerson Capital Focus III, L.P.		7,500,000	7,500,000	-	
Ventures Medical II, L.P.		2,000,000	2,000,000		
	\$	69,516,135	65,875,423	3,640,712	

<sup>(1)</sup> The unfunded commitment will not be used.

<sup>(2)</sup> A large majority of this commitment is not expected to be used.

<sup>(3)</sup> While the commitment was \$6,000,000, Dolphin Communications Fund II, L.P. ("Dolphin") had the right to recall amounts that had been distributed to OCIB; prior to 2012, \$1,855,306 had been recalled by Dolphin and paid by OCIB.

#### NOTES TO FINANCIAL STATEMENTS, CONTINUED

### (5) <u>MANAGEMENT SERVICES AGREEMENT</u>

OCIB entered into a management services agreement with Institutional Equity Associates, LLC (IEA) effective January 1, 2001. Per the agreement, IEA is to perform all of the management functions for OCIB, as well as provide the personnel, office space, equipment, and supplies needed to operate OCIB's program. As such, effective February 1, 2001, OCIB has no employees. The agreement was to last for a period of 15 years. The original agreement required an annual fee of \$443,500 to be paid to IEA, as well as a variable annual fee equal to 0.35% of the amount of each commitment by OCFC to a new venture capital fund. The variable fee would be phased out over a period of time as specified in the agreement.

On July 1, 2010, OCIB and IEA elected to amend the management services agreement in order to reduce the annual fee. During 2019 and 2018, fees of \$336,000 and \$360,000, respectively, were paid to IEA in accordance with the amended management agreement.

On July 15, 2015, OCIB's Board of Trustees approved the extension of the agreement with IEA to perform the management services until September 30, 2020. Beginning July 1, 2018, the management fee was reduced to \$336,000.

IEA also performs management oversight for Oklahoma Equity Partners, LLC, a partnership in which OCFC has invested. No additional compensation has been paid to IEA for this service.

### (6) OKLAHOMA CAPITAL ACCESS PROGRAM (OCAP)

As part of its overall purpose, OCIB initiated OCAP during fiscal year 1992. Under OCAP, Oklahoma depository institutions pay a fee or premium to OCIB to enroll qualified loans in OCAP. OCIB, in return for the premium paid, establishes a reserve account equal to the amount of fee paid plus an obligation by OCIB for a predetermined portion of the loan. Cash, up to the amount of the reserve account, may then be paid to an institution if that institution suffers a loss on a loan in the OCAP portfolio and submits a claim to OCIB. OCIB is not guaranteeing the entire loan portfolio but only an amount equal to the reserve account. In no event is OCIB's exposure more than the balance in the reserve account as defined in the OCAP agreement.

As further discussed in Note 8, OCIB presently cannot enroll any new loans or make an amendment to any existing loans currently enrolled in OCAP. Loans currently enrolled in the program will remain covered until the maturity dates of the loans. The total reserve account balance should gradually decrease, as no fee or premium will be collected and claims, if any, will be paid. Reserve accounts will remain in place until such time as the active banks have no more enrolled loans in the program.

#### NOTES TO FINANCIAL STATEMENTS, CONTINUED

### (6) OKLAHOMA CAPITAL ACCESS PROGRAM (OCAP), CONTINUED

Fees paid to OCIB in excess of claims paid and recoveries received are not recognized as income, but reflected on the statements of net position as "OCAP premiums collected in excess of claims paid." As of June 30, 2019 and 2018, cumulative claims paid exceeded cumulative fees received. During 2019 and 2018, no new loans were enrolled and no claims were paid. A summary of OCAP's activities as of June 30 is as follows:

	Cumulative	Cumulative	Cumulative	Total	<b>Total Loans</b>	Loans
	Fees	OCIB	Claims	Reserve	by	Covered by
	Received	<b>Allocation</b>	Paid, Net	Account	<u>Institutions</u>	<u>OCAP</u>
2019	\$1,305,510	1,576,425	2,269,993	611,942	48,670,231	34,171,984
2018	\$1,305,510	1,576,425	2,269,993	611,942	48,670,231	34,171,984

During 2019 and 2018, OCIB did not pay any claims to institutions in the OCAP program. OCIB has the right to sell tax credits in the future, subject to annual and program caps, to reimburse itself for the cash paid out.

Under the OCAP program, OCIB's maximum amount of loss exposure at both June 30, 2019 and 2018, was \$611,942, which would come from the unrestricted net position.

### (7) <u>DEBT PAYABLE</u>

For the years ended June 30, 2019 and 2018, OCIB had a line of credit provided by the Bank of Oklahoma of \$16,000,000 and \$20,000,000, respectively. The debt matured on August 24, 2019, and August 25, 2018, respectively. At the respective maturity dates in August 2019 and 2018, the line of credit was reduced to \$4,000,000 and \$16,000,000, respectively, and the maturity dates were extended, as noted below.

At June 30, the balance due was as follows:

	Commitment	Balance Outstanding	Maturity
Line of credit, as renewed in August 2019	\$ 4,000,000	3,972,414	June 30, 2020
Line of credit, as renewed in August 2018	\$ 16,000,000	10,683,435	August 24, 2019

The debt payable is classified as either long-term or short-term based on the maturity date. Although the current debt agreement was executed after June 30, 2019, the maturity date was used to classify the debt as long-term.

See Independent Auditors' Report.

#### NOTES TO FINANCIAL STATEMENTS, CONTINUED

### (7) <u>DEBT PAYABLE, CONTINUED</u>

The line of credit has a fluctuating interest rate equal to the 30-day LIBOR plus 2.25% per annum (4.65% at June 30, 2019), with a 312-day termination date. Interest is payable quarterly, and repayment of outstanding principal may be made without premium or penalty.

The line of credit is secured by the specific assignment of tax credit purchase obligations. As of June 30, 2019, OCIB had \$20,000,000 of available State of Oklahoma tax credits and agreements with four corporations for them to purchase up to an aggregate of \$8,000,000 per year of tax credits in conjunction with a legitimate call on an OCIB guarantee.

Changes in the debt payable during 2019 and 2018 were as follows:

2010	Beginning <a href="Balance">Balance</a>	Advances	Repayments	Ending Balance
2019 Line of credit	\$ 10,683,435	838,592	(7,549,613)	3,972,414
2018 Line of credit	\$ 14,814,469	867,803	(4,998,837)	10,683,435

### (8) <u>COMMITMENTS AND CONTINGENCIES</u>

#### **Legal**

From time to time, OCIB is involved in certain legal proceedings arising in the normal course of business. In the opinions of management and counsel, the ultimate disposition of such proceedings will not have a material effect on OCIB's financial statements.

### Legislative/Regulatory

An amendment was made to the Oklahoma Capital Formation Act, effective June 8, 2012 (the "Amendment"). The Amendment extended the expiration date of all tax credits of OCIB to June 30, 2020, and limited OCIB's ability to make any new investments or incur any obligations subsequent to June 8, 2012. As of June 30, 2019, management believes OCIB is in compliance with all requirements of the Amendment.

### NOTES TO FINANCIAL STATEMENTS, CONTINUED

# (9) <u>INVESTMENT IN EMERGENT TECHNOLOGIES</u>

At June 30, 2019 and 2018, OCIB (OCFC) had an investment in Emergent Technologies that was fully impaired. Though OCIB (OCFC) may receive recoveries of the investment in the future, such amounts, if any, could not be reasonably estimated and therefore are not reflected in the accompanying financial statements.

### (10) SUBSEQUENT EVENT

In July 2019, OCIB received payments for tax credits amounting to \$3,500,000. The proceeds were used to repay long-term debt. In addition, in August 2019, OCIB received a distribution from investments of \$233,996. The proceeds were used to repay long-term debt.



INDEPENDENT AUDITORS' REPORT ON
INTERNAL CONTROL OVER FINANCIAL REPORTING AND
ON COMPLIANCE AND OTHER MATTERS BASED ON
AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN
ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

Board of Trustees Oklahoma Capital Investment Board

We have audited, in accordance with the auditing standards generally accepted in the United States and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Oklahoma Capital Investment Board (OCIB), which is a component unit of the State of Oklahoma financial reporting entity, as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise OCIB's basic financial statements, and have issued our report thereon dated August 26, 2019. Our report includes an explanatory paragraph disclaiming an opinion on required supplementary information.

### **Internal Control Over Financial Reporting**

In planning and performing our audit of the financial statements, we considered OCIB's internal control over financial reporting ("internal control") to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of OCIB's internal control. Accordingly, we do not express an opinion on the effectiveness of OCIB's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

(Continued)

INDEPENDENT AUDITORS' REPORT ON
INTERNAL CONTROL OVER FINANCIAL REPORTING AND
ON COMPLIANCE AND OTHER MATTERS BASED ON
AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN
ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS, CONTINUED

### **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether OCIB's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

### **Purpose of This Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of OCIB's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering OCIB's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Finley + Cook, PLLC Shawnee, Oklahoma

August 26, 2019