## **OKLAHOMA SORGHUM COMMISSION**

LUBBOCK, TEXAS

FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2020

AND

**REPORT OF CERTIFIED PUBLIC ACCOUNTANTS** 

BOLINGER, SEGARS, GILBERT & MOSS, L.L.P. Certified public accountants Lubbock, texas

# **OKLAHOMA SORGHUM COMMISSION**

LUBBOCK, TEXAS

# FINANCIAL STATEMENTS

FOR THE YEAR ENDED JUNE 30, 2020

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REPORT OF CERTIFIED PUBLIC ACCOUNTANTS

## OKLAHOMA SORGHUM COMMISSION LUBBOCK, TEXAS

## FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2020

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## Independent Auditor's Report

Board of Directors Oklahoma Sorghum Commission Lubbock, Texas

### **Report on the Financial Statements**

We have audited the accompanying financial statements of the governmental activities and governmental fund of the Oklahoma Sorghum Commission (the Commission) which comprise the Statement of Net Position and Governmental Balance Sheet as of June 30, 2020, and the related Statement of Activities and Governmental Fund Revenues, Expenditures, and Changes in Fund Balance for the year then ended, and the related notes to the financial statements.

### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

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## Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the governmental activities and governmental fund of the Oklahoma Sorghum Commission as of June 30, 2020, and the changes in financial position for the year then ended, in accordance with accounting principles generally accepted in the United States of America.

### **Other Matters**

### Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the budgetary comparison schedule on page 8 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Management has omitted management's discussion and analysis that accounting principles generally accepted in the United States of America require to be presented to supplement the basic financial statements. Such missing information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. Our opinion on the basic financial statements is not affected by this missing information.

### Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated July 23, 2020, on our consideration of the Oklahoma Sorghum Commission's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Commission's internal control over financial reporting and compliance.

Balinger, Segars, Bilbert & Mars LLP

**Certified Public Accountants** 

Lubbock, Texas

July 23, 2020

## -3-OKLAHOMA SORGHUM COMMISSION

Exhibit A

## STATEMENT OF NET POSITION AND GOVERNMENTAL FUND BALANCE SHEET JUNE 30, 2020

ASSETS	(	Major Fund General Fund	A	djustments	_	Statement of Net Position
Cash in Bank Accounts Receivable	\$	76,497 9,855	\$		\$ _	76,497 9,855
Total Assets	\$	86,352	\$	0	\$_	86,352
LIABILITIES						
Total Liabilities	\$	0	\$	0	\$_	0
FUND BALANCE / NET POSITION						
Fund Balance						
Assigned Unassigned	\$	30,000 56,352	\$	(30,000) (56,352)	\$	
Total Fund Balances	\$	86,352	\$		- \$	0
Total Fund Balances	Ф <u></u>	00,302	Ф <u> </u>	(86,352)	Φ_	0
Total Liabilities and Fund Balance	\$	86,352				
Net Position Unrestricted			\$	86,352	\$_	86,352
Total Net Position			\$	86,352	\$_	86,352

See accompanying notes to financial statements.

### -4-OKLAHOMA SORGHUM COMMISSION

Exhibit B

## STATEMENT OF ACTIVITIES AND GOVERNMENTAL FUND REVENUES, EXPENDITURES, AND CHANGES IN FUND BALANCE FOR THE YEAR ENDED JUNE 30, 2020

	_	Major Fund General Fund	A	djustments	S	tatement of Activities
REVENUE						
Passback from USCP Interest	\$	49,274 78	\$		\$	49,274 78
Total Revenue	\$	49,352	\$	0	\$	49,352
EXPENDITURES / EXPENSES Administration Education and Promotion Other Costs	\$	3,910 6,538 32,226	\$		\$	3,910 6,538 32,226
Total Expenditures / Expenses	\$	42,674	\$	0	\$	42,674
EXCESS OF REVENUE OVER EXPENDITURES	\$	6,678	\$	(6,678)	\$	
Change in Net Position				6,678		6,678
FUND BALANCE / NET POSITION						
BEGINNING OF YEAR		79,674				79,674
END OF YEAR	\$	86,352	\$	0	\$	86,352

See accompanying notes to financial statements.

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### **OKLAHOMA SORGHUM COMMISSION**

### NOTES TO FINANCIAL STATEMENTS

### 1. Nature of Operations

#### Organization

The Oklahoma Sorghum Commission (the Commission) was organized as a state agency in accordance with the Oklahoma Sorghum Resources Act. Revenue is provided by assessments to the first handler of Sorghum. Producers may request a refund of the assessment within 60 days of collection. On July 1, 2008 the Commission set its assessment rate at zero as the United Sorghum Checkoff Program (USCP) began operations. A provision of the order will allow for a 15% to 25% passback of funds to the Commission for state programs for assessments collected from the State of Oklahoma. The Commission will manage these funds.

## 2. Summary of Significant Accounting Policies

The accounting policies of the Commission conform to accounting principles generally accepted in the United States of America as applicable to governmental entities. The following is a summary of the more significant policies.

Basis of Accounting and Presentation

#### **Government-Wide Financial Statements**

The Statement of Net Position and the Statement of Activities display information about the government-wide entity as a whole. These statements report information on all the nonfiduciary activity of the Commission. Governmental activities, which normally are supported by taxes and intergovernmental revenues, are reported separately from business-type activities, which rely to a significant extent on fees and charges for support. The Commission currently does not have business-type activities.

These governmental-wide financial statements were prepared using the economic resource measurement focus and the accrual basis of accounting. Revenue is recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of the related cash flows.

The Statement of Activities demonstrates the degree to which the direct expenses of a given function are offset by program revenues. Direct expenses are those clearly identifiable with the specific function. Program revenue includes charges to customers who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment. The Commission does not have any program revenue.

The Commission reports all expenses in the Statement of Activities. Direct expenses are those that are clearly identifiable with the function of appraisal and collection. Indirect expenses of the other functions are not allocated to those functions but reported separately in the Statement of Activities.

### -6-OKLAHOMA SORGHUM COMMISSION

## NOTES TO FINANCIAL STATEMENTS

### Fund Equity

The Commission has implemented GASB Statement No. 54, "Fund Balance Reporting and Governmental Fund Type Definitions." This Statement provides more clearly defined fund balance categories to make the nature and extent of the constraints placed on a government's fund balances more transparent. The following classifications describe the relative strength of the spending constraints.

Nonspendable fund balance – amounts that are not in nonspendable form (such as inventory) or are required to be maintained intact.

Restricted fund balance – amounts constrained to specific purposes by their providers (such as grantors, bondholders, and higher levels of government), through constitutional provisions, or by enabling legislation.

Committed fund balance – amounts constrained to specific purposes by the Commission itself, using its highest level of decision-making authority. To be reported as committed, amounts cannot be used for any other purpose unless the Commission takes the same highest level action to remove or change the constraint.

Assigned fund balance – amounts the Commission intends to use for a specific purpose. Intent can be expressed by an official or body to which the Commission delegates authority.

Unassigned fund balance – amounts that are available for any purpose.

For the fiscal year ended June 30, 2020, the Commission's fund balance consisted of \$30,000 assigned for managerial reserve with the remaining fund balance being unassigned.

#### **Fund Financial Statements**

Financial statements are provided for the governmental fund. Major governmental funds are reported as separate columns in the financial statements. However, the Commission only maintains one fund.

Governmental funds financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Miscellaneous revenues are recorded as revenue when received in cash because they are generally not measureable until actually received. Investment earnings are recorded as earned, since they are measurable and available.

Expenditures generally are recorded when a liability is incurred, as under accrual accounting.

## -7-OKLAHOMA SORGHUM COMMISSION

# NOTES TO FINANCIAL STATEMENTS

The Commission reports the following major governmental fund:

Operating Fund (General Fund) – Accounts for financial resources in use for general types of operations. This is a budgeted fund and fund balances are considered as resources available for use.

## 3. Cash and Investments

Cash and cash equivalents at June 30, 2020, was comprised of the following:

Cash in Bank

\$ 76,497

## **Deposits**

Cash deposits are subject to custodial risk. Custodial risk is the risk that in the event of a bank failure, the Commission's deposits may not be returned. The Commission's deposits during the year and at year end were entirely covered by federal depository insurance.

## 4. Contingent Liabilities

There are no contingent liabilities that would have a material effect on the financial statements.

## 5. Subsequent Events

The Commission has evaluated subsequent events through July 23, 2020, the date which the financial statements were available to be issued.

#### -8-OKLAHOMA SORGHUM COMMISSION

#### REQUIRED SUPPLEMENTARY INFORMATION - BUDGETARY COMPARISON SCHEDULE - GENERAL FUND FOR THE YEAR ENDED JUNE 30, 2020

REVENUE Passback from USCP Interest Income         \$         60,000 50         \$         49,274 78         \$         (10,726) 28           Total Revenue         \$         60,050         \$         49,352         \$         (10,698)           EXPENDITURES Administration Audit Insurance Directors' Liability         \$         2,300         \$         3,200         \$         (900)           Directors' Liability Directors' Travel Policy         \$         200         \$         (100)         125           Legal Fees         \$         500         \$         500         500         500           Supplies, Printing, Postage, and Election Expense         1,000         1,000         1,000         1,000           Total Administration         \$         4,525         \$         3,910         \$         615           Education and Promotion Board Meetings Oklahoma Commodity Classic Consultart - OK Grain and Feed         \$         4,000         \$         4,000         2,500         \$         4,000         \$         4,000         \$         4,000         \$         4,000         \$         4,000         \$         4,000         \$         4,000         \$         4,000         \$         4,000         \$         4,000         \$         4,000			Original Budget (Unaudited)		Actual		Variance Positive (Negative)
Passback from USCP Interest Income       \$       60,000       \$       49,274       \$       (10,726)         Total Revenue       \$       60,050       \$       49,352       \$       (10,698)         EXPENDITURES Administration Audit       \$       2,300       \$       3,200       \$       (900)         Insurance Directors' Itability       500       610       (110)       (110)         Directors' Itability       500       500       500       500         Supplies, Printing, Postage, and Election Expense       1,000       125       615         Education and Promotion Board Meetings Oklahoma A Leadership Program Administrative Contract (Transfers to Operating)       \$       4,000       \$       6,538       \$       4,000       \$       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       2,500       <	REVENUE						
Interest Income         50         78         28           Total Revenue         \$         60,050         \$         49,352         \$         (10,698)           EXPENDITURES         Administration         \$         2,300         \$         3,200         \$         (900)           Insurance         Directors' Liability         500         610         (1110)         125           Legal Fees         5000         5000         5000         5000         5000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000         1,000	-	\$	60.000	\$	49.274	\$	(10.726)
EXPENDITURES         Administration         Audit       \$ 2,300 \$ 3,200 \$ (900)         Insurance       Directors' Liability         Directors' Travel Policy       225 100 125         Legal Fees       500         Supplies, Printing, Postage, and Election Expense       1,000         Total Administration       \$ 4,525 \$ 3,910 \$ 615         Education and Promotion       \$ 4,525 \$ 3,910 \$ 615         Education and Promotion       \$ 4,000 \$ 6,538 \$ 4,000         Board Meetings       \$ 1,000 \$ 6,538 \$ 4,000         Other Meetings       \$ 2,000 \$ 2,500         Total Education and Promotion       \$ 15,000 \$ 6,538 \$ 8,462         Other Costs       \$ 2,000 \$ 2,000 \$ 2,000         Oklahoma Ag Leadership Program       \$ 2,000 \$ 2,000 \$ 2,000         Administrative Contract (Transfers to Operating)       \$ 20,000 \$ 2,226 \$ (10,226)         Total Other Costs       \$ 22,000 \$ 32,226 \$ (10,226)         Total Other Costs       \$ 22,000 \$ 32,226 \$ (10,226)         Total Other Costs       \$ 22,000 \$ 32,226 \$ (10,226)         Total Other Costs       \$ 22,000 \$ 32,226 \$ (10,226)         Total Other Costs       \$ 22,000 \$ 32,226 \$ (10,226)         Total Other Costs       \$ 22,000 \$ 32,226 \$ (10,226)         Total Expenditures       \$ 18,525 \$ 6,678 \$ (11,8	Interest Income		50		78	·	,
EXPENDITURES         Administration         Audit       \$ 2,300 \$ 3,200 \$ (900)         Insurance       Directors' Liability         Directors' Travel Policy       225 100 125         Legal Fees       500         Supplies, Printing, Postage, and Election Expense       1,000         Total Administration       \$ 4,525 \$ 3,910 \$ 615         Education and Promotion       \$ 4,525 \$ 3,910 \$ 615         Education and Promotion       \$ 4,000 \$ 6,538 \$ 4,000         Board Meetings       \$ 1,000 \$ 6,538 \$ 4,000         Other Meetings       \$ 2,000 \$ 2,500         Total Education and Promotion       \$ 15,000 \$ 6,538 \$ 8,462         Other Costs       \$ 2,000 \$ 2,000 \$ 2,000         Oklahoma Ag Leadership Program       \$ 2,000 \$ 2,000 \$ 2,000         Administrative Contract (Transfers to Operating)       \$ 20,000 \$ 2,226 \$ (10,226)         Total Other Costs       \$ 22,000 \$ 32,226 \$ (10,226)         Total Other Costs       \$ 22,000 \$ 32,226 \$ (10,226)         Total Other Costs       \$ 22,000 \$ 32,226 \$ (10,226)         Total Other Costs       \$ 22,000 \$ 32,226 \$ (10,226)         Total Other Costs       \$ 22,000 \$ 32,226 \$ (10,226)         Total Other Costs       \$ 22,000 \$ 32,226 \$ (10,226)         Total Expenditures       \$ 18,525 \$ 6,678 \$ (11,8							
Administration       \$       2,300       \$       3,200       \$       (900)         Insurance       Directors' Liability       500       610       (110)         Directors' Travel Policy       225       100       125         Legal Fees       500       500       500         Supplies, Printing, Postage, and Election Expense       1,000       1,000       1,000         Total Administration       \$       4,525       \$       3,910       \$       615         Education and Promotion       \$       4,525       \$       3,910       \$       615         Education and Promotion       \$       4,000       \$       6,538       \$       4,000         Other Meetings       \$       1,000       \$       6,538       \$       8,462         Other Costs       \$       15,000       \$       6,538       \$       8,462         Other Costs       \$       2,000       \$       2,000       \$       4,000       (4,000)       \$         Administrative Contract (Transfers to Operating)       \$       2,000       \$       2,626       \$       (10,226)       \$         Other Costs       \$       2,000       \$       32,226	Total Revenue	\$	60,050	\$	49,352	\$_	(10,698)
Audit       \$ 2,300       \$ 3,200       \$ (900)         Insurance       Directors' Liability       500       610       (110)         Directors' Travel Policy       225       100       125         Legal Fees       500       500       1,000         Total Administration       \$ 4,525       \$ 3,910       \$ 615         Education and Promotion       \$ 4,525       \$ 3,910       \$ 615         Education and Promotion       \$ 4,000       \$ 4,000       \$ 4,000         Does and Meetings       \$ 4,000       \$ 4,000       \$ 4,000         Other Meetings       \$ 1,000       2,500       \$ 1,000         Consultant - OK Grain and Feed       2,500       \$ 2,000       \$ 4,000         Total Education and Promotion       \$ 2,000       \$ 2,000       \$ 4,000         Administrative Contract (Transfers to Operating)       \$ 2,000       \$ 2,000       \$ 4,000         Administrative Contract (Transfers to Operating)       \$ 2,000       \$ 32,226       \$ (10,226)         Total Other Costs       \$ 2,2000       \$ 32,226       \$ (10,226)         Total Other Costs       \$ 2,2000       \$ 32,226       \$ (10,226)         Total Expenditures       \$ 18,525       6,678       (11,449)	EXPENDITURES						
Insurance Directors' Iravel Policy Legal Fees500610(110) 125Legal Fees500100125Supplies, Printing, Postage, and Election Expense1,000100Total Administration\$ 4,525\$ 3,910\$ 615Education and Promotion Board Meetings\$ 4,000\$ 6,538\$ 4,000Other Meetings Oklahoma Commodity Classic Consultant - OK Grain and Feed\$ 15,000\$ 6,538\$ 8,462Other Costs Oklahoma Ag Leadership Program Administrative Contract (Transfers to Operating) Staffing (Transfers to Operating)\$ 2,000\$ 2,000\$ (4,000) (4,000)Total Expenditures\$ 22,000\$ 32,226\$ (10,226)Total Expenditures\$ 41,525\$ 42,674\$ (11,847)Fund Balance - Beginning of Year	Administration						
Insurance Directors' Iravel Policy Legal Fees500610(110) 125Legal Fees500100125Supplies, Printing, Postage, and Election Expense1,000100Total Administration\$ 4,525\$ 3,910\$ 615Education and Promotion Board Meetings\$ 4,000\$ 6,538\$ 4,000Other Meetings Oklahoma Commodity Classic Consultant - OK Grain and Feed\$ 15,000\$ 6,538\$ 8,462Other Costs Oklahoma Ag Leadership Program Administrative Contract (Transfers to Operating) Staffing (Transfers to Operating)\$ 2,000\$ 2,000\$ (4,000) (4,000)Total Expenditures\$ 22,000\$ 32,226\$ (10,226)Total Expenditures\$ 41,525\$ 42,674\$ (11,847)Fund Balance - Beginning of Year	Audit	\$	2,300	\$	3,200	\$	(900)
Directors' Travel Policy         225         100         125           Legal Fees         500         500         500           Supplies, Printing, Postage, and Election Expense         1,000         1,000         1,000           Total Administration         \$ 4,525         \$ 3,910         \$ 615           Education and Promotion         Board Meetings         \$ 4,000         \$ 6,538         \$ 4,000           Other Meetings         \$ 4,000         \$ 6,538         \$ 4,000         \$ 1,000           Other Meetings         \$ 4,000         \$ 6,538         \$ 4,000         \$ 2,500           Consultant - OK Grain and Feed         2,500         \$ 2,500         \$ 2,500           Total Education and Promotion         \$ 15,000         \$ 6,538         \$ 8,462           Other Costs         \$ 2,000         \$ 2,000         \$ 4,000         \$ (4,000)           Othanoma Ag Leadership Program         \$ 2,000         \$ 2,000         \$ (4,000)         \$ (4,000)           Staffing (Transfers to Operating)         \$ 20,000         \$ 26,226         \$ (10,226)         \$ (10,226)           Total Expenditures         \$ 21,000         \$ 32,226         \$ (10,226)         \$ (1,149)           Excess of Revenue Over Expenditures         \$ 18,525         \$ 6,678	Insurance		,				( )
Directors' Travel Policy         225         100         125           Legal Fees         500         500         500           Supplies, Printing, Postage, and Election Expense         1,000         1,000         1,000           Total Administration         \$ 4,525         \$ 3,910         \$ 615           Education and Promotion Board Meetings         \$ 4,000         \$ 6,538         \$ 4,000           Other Meetings         \$ 4,000         \$ 6,538         \$ 962           Oklahoma Commodity Classic         1,000         1,000         1,000           Consultant - OK Grain and Feed         2,500         \$ 6,538         \$ 8,462           Other Costs         0klahoma Ag Leadership Program Administrative Contract (Transfers to Operating)         \$ 2,000         \$ 2,000         \$ 4,000           Staffing (Transfers to Operating)         \$ 22,000         \$ 2,226         \$ (10,226)           Total Expenditures         \$ 21,000         \$ 32,226         \$ (10,226)           Total Expenditures         \$ 41,525         \$ 42,674         \$ (1,149)           Excess of Revenue Over Expenditures         \$ 18,525         \$ 6,678         \$ (11,847)           Fund Balance - Beginning of Year         79,674         \$ 11,847	Directors' Liability		500		610		(110)
Legal Fees500500Supplies, Printing, Postage, and Election Expense1,0001,000Total Administration\$ 4,525\$ 3,910\$ 615Education and Promotion Board Meetings\$ 4,000 (7,500)\$ 6,538\$ 4,000 (7,500)\$ 4,000 (7,500)\$ 4,000 (7,500)\$ 4,000 (7,500)Other Meetings Oklahoma Commodity Classic Consultant - OK Grain and Feed\$ 10,000 (2,500)\$ 6,538\$ 4,000 (2,500)Total Education and Promotion\$ 15,000 (2,500)\$ 6,538\$ 8,462Other Costs Oklahoma Ag Leadership Program Administrative Contract (Transfers to Operating)) Staffing (Transfers to Operating)\$ 2,000 (2,226)\$ 22,000 (4,000) (2,226)\$ 22,000 (4,000) 	Directors' Travel Policy		225		100		125
Total Administration\$4,525\$3,910\$615Education and Promotion Board Meetings Other Meetings Oklahoma Commodity Classic Consultant - OK Grain and Feed\$4,000 7,500\$6,538\$4,000 962Total Education and Promotion\$15,000\$6,538\$8,462Other Costs Oklahoma Ag Leadership Program Administrative Contract (Transfers to Operating) Staffing (Transfers to Operating) Staffing (Transfers to Operating)\$2,000\$2,000 4,000\$(4,000) (4,000) 26,226(6,226)Total Other Costs\$22,000\$32,226\$(10,226)Total Other Costs\$\$41,525\$42,674\$(11,847)Excess of Revenue Over Expenditures\$18,525\$6,678\$(11,847)Fund Balance - Beginning of Year79,67411,847			500				500
Education and Promotion Board Meetings Other Meetings\$ 4,000 7,500\$ 4,000 7,500\$ 4,000 962Oklahoma Commodity Classic Consultant - OK Grain and Feed\$ 1,000 2,5006,538\$ 4,000 962Total Education and Promotion\$ 15,000 2,500\$ 6,538\$ 8,462Other Costs Oklahoma Ag Leadership Program Administrative Contract (Transfers to Operating) Staffing (Transfers to Operating)\$ 2,000 4,000 20,000\$ 2,200 4,000 26,226\$ (4,000) (4,000) (4,000) 26,226Total Other Costs\$ 22,000 4,000\$ 32,226 41,525\$ (10,226) 4,000 4,000Total Expenditures\$ 41,525 42,674\$ (1,149) 4,074Excess of Revenue Over Expenditures\$ 18,525 42,674\$ (11,847) 4,074Fund Balance - Beginning of Year79,674	Supplies, Printing, Postage, and Election Expense		1,000				1,000
Education and Promotion Board Meetings Other Meetings\$ 4,000 7,500\$ 4,000 7,500\$ 4,000 962Oklahoma Commodity Classic Consultant - OK Grain and Feed\$ 1,000 2,5006,538\$ 4,000 962Total Education and Promotion\$ 15,000 2,500\$ 6,538\$ 8,462Other Costs Oklahoma Ag Leadership Program Administrative Contract (Transfers to Operating) Staffing (Transfers to Operating)\$ 2,000 4,000 20,000\$ 2,200 4,000 26,226\$ (4,000) (4,000) (4,000) 26,226Total Other Costs\$ 22,000 4,000\$ 32,226 41,525\$ (10,226) 4,000 4,000Total Expenditures\$ 41,525 42,674\$ (1,149) 4,074Excess of Revenue Over Expenditures\$ 18,525 42,674\$ (11,847) 4,074Fund Balance - Beginning of Year79,674							
Board Meetings       \$ 4,000       \$ 4,000       \$ 4,000         Other Meetings       7,500       6,538       \$ 962         Oklahoma Commodity Classic       1,000       2,500       1,000         Consultant - OK Grain and Feed       2,500       6,538       \$ 8,462         Other Costs       0klahoma Ag Leadership Program       \$ 2,000       \$ 2,000       \$ 4,000         Other Costs       Oklahoma Ag Leadership Program       \$ 2,000       \$ 2,000       \$ (4,000)         Administrative Contract (Transfers to Operating)       20,000       26,226       (6,226)         Total Other Costs       \$ 22,000       \$ 32,226       \$ (10,226)         Total Expenditures       \$ 41,525       \$ 42,674       \$ (1,149)         Excess of Revenue Over Expenditures       \$ 18,525       \$ 6,678       (11,847)         Fund Balance - Beginning of Year       79,674       11,847)	Total Administration	\$	4,525	\$	3,910	\$	615
Board Meetings       \$ 4,000       \$ 4,000       \$ 4,000         Other Meetings       7,500       6,538       \$ 962         Oklahoma Commodity Classic       1,000       2,500       1,000         Consultant - OK Grain and Feed       2,500       \$ 6,538       \$ 8,462         Other Costs       0klahoma Ag Leadership Program       \$ 2,000       \$ 2,000       \$ 4,000         Administrative Contract (Transfers to Operating)       \$ 2,000       \$ 2,000       \$ 4,000       (4,000)         Staffing (Transfers to Operating)       \$ 22,000       \$ 32,226       \$ (10,226)         Total Expenditures       \$ 41,525       \$ 42,674       \$ (11,449)         Excess of Revenue Over Expenditures       \$ 18,525       \$ 6,678       (11,847)         Fund Balance - Beginning of Year       79,674       11,847							
Other Meetings       7,500       6,538       962         Oklahoma Commodity Classic       1,000       1,000       2,500       2,500         Consultant - OK Grain and Feed       2,500       2,500       2,500       2,500         Total Education and Promotion       \$ 15,000       \$ 6,538       \$ 8,462         Other Costs       Oklahoma Ag Leadership Program       \$ 2,000       \$ 4,000       (4,000)         Administrative Contract (Transfers to Operating)       \$ 20,000       \$ 26,226       (6,226)         Total Other Costs       \$ 22,000       \$ 32,226       \$ (10,226)         Total Expenditures       \$ 41,525       \$ 42,674       \$ (11,847)         Excess of Revenue Over Expenditures       \$ 18,525       \$ 6,678       \$ (11,847)         Fund Balance - Beginning of Year       79,674       11,847		¢	1 000	¢		¢	4 000
Oklahoma Commodity Classic1,0001,000Consultant - OK Grain and Feed2,5002,500Total Education and Promotion\$ 15,000\$ 6,538\$ 8,462Other Costs\$ 2,000\$ 2,000\$ (4,000)Oklahoma Ag Leadership Program Administrative Contract (Transfers to Operating) Staffing (Transfers to Operating)\$ 20,00026,226Total Other Costs\$ 22,000\$ 32,226\$ (10,226)Total Other Costs\$ 41,525\$ 42,674\$ (1,149)Excess of Revenue Over Expenditures\$ 18,525\$ 6,678\$ (11,847)Fund Balance - Beginning of Year79,67410001000		\$		\$	0 500	\$	,
Consultant - OK Grain and Feed2,5002,500Total Education and Promotion\$15,000\$6,538\$8,462Other Costs Oklahoma Ag Leadership Program Administrative Contract (Transfers to Operating) Staffing (Transfers to Operating) Total Other Costs\$2,000\$2,000 4,000 26,226\$(4,000) (4,000) 26,226Total Other Costs\$22,000\$32,226\$(10,226)Total Expenditures\$41,525\$42,674\$(1,149)Excess of Revenue Over Expenditures\$18,525\$6,678\$(11,847)Fund Balance - Beginning of Year79,674\$11,847)					6,538		
Total Education and Promotion\$15,000\$6,538\$8,462Other Costs Oklahoma Ag Leadership Program Administrative Contract (Transfers to Operating) Staffing (Transfers to Operating)\$2,000\$2,000\$4,000(4,000)20,00020,00026,226\$(10,226)\$(10,226)\$(11,49)Total Other Costs\$22,000\$32,226\$(11,149)Excess of Revenue Over Expenditures\$18,525\$6,678\$(11,847)Fund Balance - Beginning of Year79,67411,847)							
Other Costs Oklahoma Ag Leadership Program Administrative Contract (Transfers to Operating) Staffing (Transfers to Operating)\$ 2,000\$ 2,000\$ 4,000 26,226\$ (4,000) (6,226)Total Other Costs\$ 22,000\$ 32,226\$ (10,226)Total Expenditures\$ 41,525\$ 42,674\$ (1,149)Excess of Revenue Over Expenditures\$ 18,525\$ 6,678\$ (11,847)Fund Balance - Beginning of Year79,6741	Consultant - OK Grain and Feed		2,500				2,500
Oklahoma Ag Leadership Program Administrative Contract (Transfers to Operating) Staffing (Transfers to Operating)\$ 2,000\$ 2,000\$ 4,000 (4,000) 26,226(4,000) (6,226)Total Other Costs\$ 22,000\$ 32,226\$ (10,226)Total Expenditures\$ 41,525\$ 42,674\$ (1,149)Excess of Revenue Over Expenditures\$ 18,525\$ 6,678\$ (11,847)Fund Balance - Beginning of Year79,67411,847	Total Education and Promotion	\$	15,000	\$	6,538	\$	8,462
Oklahoma Ag Leadership Program Administrative Contract (Transfers to Operating) Staffing (Transfers to Operating)\$ 2,000\$ 2,000\$ 4,000 (4,000) 26,226(4,000) (6,226)Total Other Costs\$ 22,000\$ 32,226\$ (10,226)Total Expenditures\$ 41,525\$ 42,674\$ (1,149)Excess of Revenue Over Expenditures\$ 18,525\$ 6,678\$ (11,847)Fund Balance - Beginning of Year79,67411,847	0//						
Administrative Contract (Transfers to Operating)       4,000       (4,000)         Staffing (Transfers to Operating)       20,000       26,226       (6,226)         Total Other Costs       22,000       32,226       (10,226)         Total Expenditures       41,525       42,674       (1,149)         Excess of Revenue Over Expenditures       18,525       6,678       (11,847)         Fund Balance - Beginning of Year       79,674       11,847		¢	0.000	¢	0.000	<b>~</b>	
Staffing (Transfers to Operating)       20,000       26,226       (6,226)         Total Other Costs       \$ 22,000       \$ 32,226       \$ (10,226)         Total Expenditures       \$ 41,525       \$ 42,674       \$ (1,149)         Excess of Revenue Over Expenditures       \$ 18,525       \$ 6,678       \$ (11,847)         Fund Balance - Beginning of Year       79,674       \$ 12,000       \$ 12,000		\$	2,000	\$		\$	(4.000)
Total Other Costs       \$       22,000       \$       32,226       \$       (10,226)         Total Expenditures       \$       41,525       \$       42,674       \$       (1,149)         Excess of Revenue Over Expenditures       \$       18,525       \$       6,678       \$       (11,847)         Fund Balance - Beginning of Year       79,674       79,674       11,847       11,847			00.000				
Total Expenditures       \$ 41,525       \$ 42,674       \$ (1,149)         Excess of Revenue Over Expenditures       \$ 18,525       \$ 6,678       \$ (11,847)         Fund Balance - Beginning of Year       79,674       \$ 19,674	Statting (Transfers to Operating)		20,000		26,226	-	(6,226)
Total Expenditures       \$ 41,525       \$ 42,674       \$ (1,149)         Excess of Revenue Over Expenditures       \$ 18,525       \$ 6,678       \$ (11,847)         Fund Balance - Beginning of Year       79,674       \$ 19,674	Total Other Costs	\$	22,000	\$	32,226	\$	(10,226)
Excess of Revenue Over Expenditures       \$ 18,525       \$ 6,678       \$ (11,847)         Fund Balance - Beginning of Year       79,674		· · ·	· · · · ·		· · · · ·		
Fund Balance - Beginning of Year 79,674	Total Expenditures	\$	41,525	\$	42,674	\$	(1,149)
	Excess of Revenue Over Expenditures	\$	18,525	\$	6,678	\$	(11,847)
Fund Balance - End of Year   \$ 86,352	Fund Balance - Beginning of Year				79,674		
	Fund Balance - End of Year			\$	86,352		

No budget amendments were made during the year.

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## BOLINGER, SEGARS, GILBERT & MOSS, L.L.P. CERTIFIED PUBLIC ACCOUNTANTS PHONE: (806) 747-3806 FAX: (806) 747-3815 8215 Nashville Avenue Lubbock, Texas 79423-1954

### REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

## Independent Auditor's Report

Board of Directors Oklahoma Sorghum Commission Lubbock, Texas

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the Oklahoma Sorghum Commission as of and for the year ended June 30, 2020, and the related notes to the financial statements, which collectively comprise Oklahoma Sorghum Commission's basis financial statements, and have issued our report thereon dated July 23, 2020.

### Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Oklahoma Sorghum Commission's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Oklahoma Sorghum Commission's internal control. Accordingly, we do not express an opinion on the effectiveness of Oklahoma Sorghum Coklahoma Sorghum Commission's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

## **Compliance and Other Matters**

As part of obtaining reasonable assurance about whether the Oklahoma Sorghum Commission's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

## Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Balinger, Segars, Silbert & Mars LLP

**Certified Public Accountants** 

Lubbock, Texas July 23, 2020