

GREEN COUNTRY, INC. (DBA GREEN COUNTRY TOURISM) FINANCIAL STATEMENTS AND ACCOMPANYING INDEPENDENT AUDITORS' REPORT FOR THE YEAR ENDED JUNE 30, 2023

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors Green Country, Inc., dba Green Country Tourism Tulsa, Oklahoma

OPINION

We have audited the consolidated financial statements of Green Country, Inc. dba Green Country Tourism (a nonprofit organization), which comprise the statement of assets, liabilities and net assets – modified cash basis as of June 30, 2023, and the related statements of revenues, expenses, and changes in net assets – modified cash basis, functional expenses and cash flows – modified cash basis for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Green Country, Inc. dba Green Country Tourism as of June 30, 2023, and the respective changes in net assets and cash flows for the year then ended in accordance with the modified cash basis of accounting as described in Note 1.

BASIS FOR OPINION

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in *Government Auditing Standards* (Government Auditing Standards), issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in Auditor's Responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

BASIS OF ACCOUNTING

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States. Our opinion is not modified with respect to that matter.

RESPONSIBILITY OF MANAGEMENT FOR THE FINANCIAL STATEMENTS

Management is responsible for the preparation, and fair presentation, of the consolidated financial statements, in accordance with modified cash basis of accounting this includes the design, implementation, and maintenance of internal control, relevant to the preparation, and fair presentation, of financial statements that are free from material misstatement, whether due to fraud or error.

AUDITOR'S RESPONSIBILITY FOR THE AUDIT OF THE FINANCIAL STATEMENTS

Our objectives are to obtain reasonable assurance about whether the consolidated financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with GAAS and Government Auditing Standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the consolidated financial statements.

In performing an audit in accordance with GAAS and Government Auditing Standards, we in performing an audit in accordance with GAAS, we

• Exercise professional judgment and maintain professional skepticism throughout the audit.

To the Board of Directors Green Country, Inc. dba Green Country Tourism. Page 2

- Identify and assess the risks of material misstatement of the consolidated financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the consolidated financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Green Country, Inc. dba Green Country Tourism's internal control. Accordingly, no such opinion is expressed, evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgement, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Green Country, Inc. dba Green Country Tourism's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

Other Matters

Supplemental Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The schedule of revenues and expenditures by source on page 16, the reconciliation of cash expenditures on page 17, and schedule of advertisers on pages 18-21 are presented for purposes of additional analysis.

The schedule of revenues and expenditures by source on page 16, the reconciliation of cash expenditures on page 17, and schedule of advertisers on pages 18-21 are required by the Oklahoma Tourism and Recreation Department. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The schedule of revenues and expenditures by source on page 17 and the schedule of reconciliation of cash expenditures on page 18 have been subjected to the auditing procedures applied in the audit of the basic financial statements, and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

The schedule of advertisers on pages 18-21 is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has not been subjected to the auditing procedures applied in the audit of the financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated October 11, 2023, on our consideration of Green Country, Inc. dba Green Country Tourism's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Green Country, Inc. dba Green Country Tourism's internal control over financial reporting and compliance.

Obert Littlefield, PLLC

OBER & LITTLEFIELD CERTIFIED PUBLIC ACCOUNTANTS, PLLC October 11, 2023

ASSETS

Current Assets Cash and Cash Equivalents Investments Total Current Assets		56,552.98 15,051.35 71,604.33
Property, Plant and Equipment Property and Equipment Website Less: Accumulated Depreciation Total Property, Plant and Equipment	(45,005.29 61,965.22 (81,772.32) 25,198.19
Total ASSETS	\$ 1	96,802.52
<u>LIA BILITIES AND NET ASSETS</u> Current Liabilities Payroll taxes payable Current Portion Long-Term Debt Total Current Liabilities	\$	1,906.93 1,203.00 3,109.93
Long-Term Liabilities Note Payable less current portion Total Long-Term Liabilities Total LIABILITIES		2,295.86 2,295.86 5,405.79
Net Assets Net assets without donor restrictions Total NET ASSETS		91,396.73 91,396.73
Total LIABILITIES AND NET ASSETS	\$ 1	96,802.52

GREEN COUNTRY, INC. DBA GREEN COUNTRY TOURISM STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS – MODIFIED CASH BASIS FOR YEAR ENDED JUNE 30, 2023

	Without Donor Restriction	With Donor Restriction	Total
SUPPORT AND REVENUE			
Support:			
Matching Funds	\$ 160,570.00	\$ -	\$ 160,570.00
Advertising	258,948.96	-	258,948.96
Co-op Advertising	147,157.51	-	147,157.51
Memberships	19,560.00	-	19,560.00
Events	1,907.00	-	1,907.00
Other Income	11,637.18		11,637.18
Total Support	599,780.65		599,780.65
Revenue:			
Unrealized/Realized gains/(losses) and dividend, net of fees	(6,249.30)	-	(6,249.30)
Interest Income	598.96	-	598.96
Total Revenue	(5,650.34)	-	598.96
Total SUPPORT AND REVENUE	594,130.31		600,379.61
EXPENSES:			
Program Services:			
Program Services	463,647.49	-	463,647.49
Support Services:			
General and Administrative	161,674.70	-	161,674.70
Total EXPENSES	625,322.19	-	625,322.19
Change in Net Assets	(31,191.88)	-	(31,191.88)
Net Assets, Beginning of Year	226,457.49	-	226,457.49
Prior period adjustment	(3,868.88)		(3,868.88)
Net Assets, Beginning of Year restated	222,588.61		222,588.61
Net Assets, End of Year	\$ 191,396.73	\$-	\$ 191,396.73

GREEN COUNTRY, INC. DBA GREEN COUNTRY TOURISM STATEMENT OF FUNCTIONAL EXPENSES – MODIFIED CASH BASIS FOR YEAR ENDED JUNE 30, 2023

	General					
				and		Total
		Program	Ad	lministrative		Expenses
Salaries and Payroll Taxes	\$	74,499.66	\$	82,947.68		\$ 157,447.34
Accounting and Auditing		-		9,450.35		9,450.35
Bank Charges		-		224.61		224.61
Contracted services		-		5,840.00		5,840.00
Co-op Advertising		70,939.30		-		70,939.30
Distribution/Publication		11,172.52		-		11,172.52
Dues and Subscriptions		-		4,997.68		4,997.68
Education and Sponorships		-		45.00		45.00
Employee Benefits		-		16,856.35		16,856.35
Equipment and Repairs		-		994.65		994.65
Guides and Coupon Books		34,726.53		-		34,726.53
Insurance		-		3,288.00		3,288.00
Miscellaneous		5,010.66		-		5,010.66
Newspaper and Magazines		2,735.00		-		2,735.00
Office/Postage Expense		-		2,944.01		2,944.01
Oklahoma Today		38,798.97		-		38,798.97
Production and Creative		123,381.47		-		123,381.47
Public Relations		7,830.00		-		7,830.00
Rent and Parking		-		11,038.36		11,038.36
Special Events		1,778.10		-		1,778.10
Telephone		-		2,762.74		2,762.74
Travel Expense		-		7,247.08		7,247.08
Website and Social Media		92,775.28		-	-	92,775.28
Total Expenses Before Depreciation		463,647.49		148,636.51		612,284.00
Depreciation		-		13,038.19		13,038.19
Total Expenses	\$	463,647.49	\$	161,674.70		\$ 625,322.19

GREEN COUNTRY, INC. DBA GREEN COUNTRY TOURISM STATEMENT OF CASH FLOWS – MODIFIED CASH BASIS FOR YEAR ENDED JUNE 30, 2023

Cash Flows from Operating Activities:	
Change in net assets	\$ (31,191.88)
Adjustments to reconcile change in net assets	
to net cash used for operating activities	
Depreciation	13,038.19
(Gain)/loss on investments, net of fees	5,863.78
Increase in accrued expenses	 (2,309.85)
Net Cash Used for Operating Activities	(14,599.76)
Cash Flows From Financing Activities:	
Principal payments on debt	 (1,213.24)
Net Cash Used for Financing Activities	(1,213.24)
Net decrease in cash and cash equivalents	 (15,813.00)
Cash and cash equivalents, beginning of year	 72,365.98
Cash and cash equivalents, end of year	\$ 56,552.98

Note 1 - Summary of Significant Accounting Policies:

Organization and Nature of Activities:

Green Country, Inc. dba Green Country Tourism (the "Association") serves as the destination marketing organization for an 18-county region in northeast Oklahoma. Established as a non-profit organization in 1965, the Association's mission is to improve and sustain the economic well-being of our citizens through tourism. They have done so by working across the 18-county region to support tourism industry businesses and by promoting our travel opportunities and Oklahoma hospitality – Green Country style! The Association works with the Oklahoma Tourism and Recreation Department (OTRD) and the Oklahoma Lakes and Countries Association to fund regional marketing activities through a variety of channels and develops cooperative advertising campaigns to support industry members.

Over the years, the Association have experienced tremendous growth and increased economic impact for the region as tourism has become the third-largest industry in Oklahoma. Today, their region contributes \$2.2 billion to the state's economy annually through visitor spending. The Association is helping the industry maintain this strong growth trend by continuing to facilitate marketing activities including leading the way in the region with digital marketing co-ops, providing PR services for industry partners and continually improving the effectiveness of co-op brochures and campaigns.

Basis of Accounting:

The financial statements Green Country, Inc. dba Green Country Tourism have been prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles as required by the Oklahoma Department of Tourism rules. The modified cash basis of accounting recognizes cash receipts when cash is received, not when earned, and recognizes expenses when cash is expended rather than when incurred as required by accounting principles generally accepted in the United States of America.

Basis of Presentation:

The Association is required to report information regarding its financial position and activities according to two classes of net assets: net assets without donor restrictions and net assets with donor restrictions. All significant inter-company balances, and transactions have been eliminated in the combination.

Net assets without donor restrictions – these assets generally result from revenues generated by receiving contributions that have no donor restrictions, providing services, and receiving interest from operating investments, less expenses incurred in providing program related services, raising contributions, and performing administrative functions.

Net assets with donor restrictions – these net assets result from gifts of cash and other assets that are received with donor stipulations that limit the use of donated assets, either temporarily or permanently, until the donor restriction expires, that is until the stipulated time restriction ends, or the purpose of the restriction is accomplished, the net assets are restricted.

Cash Equivalents:

For purposes of the combined entities the statement of cash flows, cash and cash equivalents are considered to be highly liquid depository accounts with a maturity of less than three months.

Property and Equipment:

Property and equipment are recorded at historical cost or at estimated fair value at the date of the gift. Depreciation is computed on the straight-line basis over its estimated useful life. The Association's capitalization policy is to capitalize any equipment over \$500. Any purchases of equipment under \$500 is expensed in the period purchased.

Note 1 - Summary of Significant Accounting Policies: continued

Matching Funds:

The Association derives a significant portion of its income from advertising sales, and managed cooperative advertising, as well as contribution and the sale of memberships. These revenues come mainly from business enterprises in the area of Green Country. The remainder of the revenues derived from the State of Oklahoma and fund-raising events. The Association presents periodic reports to the State showing expenses paid, and the State reimburses the Association for one hundred percent (100%) of the allowable expenses limited to the amount allocated Green Country, Inc. dba Green Country Tourism. Reimbursements from the State are recorded as income in the fiscal year in which they are received.

Expense Allocation:

The cost of providing various programs and other activities has been summarized on a functional basis in the Statement of Revenues, Expenses, and Changes in Net Assets – modified cash basis and Statement of Functional Expenses – modified cash basis. Accordingly, certain costs have been allocated among the program and administrative expenses, directly identifiable expenses are charged to program or administrative expense.

Restricted and Unrestricted Assets:

Contributions received are recorded as increases in unrestricted or donor restricted net assets, depending on the existence and/or nature of the any donor restrictions. When a restriction expires, that is, when the stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Revenues, Expenses, and Changes in Net Assets – modified cash basis as net assets released from restrictions.

Income Taxes:

The Internal Revenue Service has determined that the Association meets the requirements of the Internal Revenue Code and is exempt from federal income tax under Section 501(c)(6) of the Code.

The Organization's Forms 990, *Return of Organization Exempt from Income Tax*, for the years ending 2020, 2021, and 2022 are subject to examination by the IRS, generally for three years after they were filed.

Estimates:

The preparation of financial statements on the modified cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles, requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Note 2 – Cash

The Association maintained cash accounts at Arvest bank. Accounts are guaranteed by the Federal Deposit Insurance Corporation up to \$250,000. As of June 30, 2023, the Association had no uninsured receipts.

Note 3 – Investments

Investments in certificates of deposits, mutual funds and fixed income funds are reported at their fair values in the statement of financial position. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

The Association reports fair value measurements of its assets and liabilities using a three-level hierarchy that prioritizes the inputs used to measure fair value. This hierarchy, established by GAAP, requires that entities maximize the use of observable inputs, and minimize the use of unobservable inputs, when measuring fair value. The assets or liabilities' measurement within the fair value hierarchy is based on the lowest level of input the tis significant to the measurement. The three levels of input used to measure fair value are as follows:

Level 1. Quoted prices are for identical assets or liabilities in active markets to which the Association has access at the measurement date.

Level 2. Inputs other tan quoted prices included in level 1 that are observable for the assets or liabilities, either directly or indirectly.

Level 2 inputs include:

- Quoted prices for similar assets or liabilities in active markets;
- Quoted prices for identical or similar assets in markets that are not active;
- Observable inputs other tan quoted prices for the asset or liability (for example interest rates and yield curves); and
- Inputs derived principally from, or corroborated by, observable market data by correlation or by other means.

Level 3. Unobservable inputs for the assets or liabilities. Unobservable inputs should be used to measure the fair value if observable inputs are not available. When available, the Association measures fair value using level 1 inputs because they generally provide the most reliable evidence of fair value. However, level 1 inputs are not available for many of the assets and liabilities that the Association is required to measure at fair value (for example, unconditional promise to give and in-kind contributions).

The primary uses of fair value measurements in the Association's financial statements are the initial measurement of noncash gifts, gifts of investment assets, if any, including unconditional promises to give and recurring measurement of short-term and long-term investments.

	Investments at Fair Value as of June 30, 2023						
	Level 1	Level 1 Level 2 Level 3					
Certificates of deposit Mutual funds	\$ 98,003.36 17,047.99	-	-	\$ 98,003.36 17,047.99			
Total investments at fair value	\$115,051.35		-	\$115,051.35			

Note 4 - Property and Equipment:

The following is a combined analysis of property and equipment, at cost, and related depreciation at June 30, 2023:

	Balance 06/30/22	А	dditions	Del	etions	Balance 06/30/23
Capital Assets						
Property and Equipment	\$ 45,005.29	\$	-	\$	-	\$ 45,005.29
Website	61,965.22		-		-	61,965.22
Total Property, Plant, and Equipment	 106,970.51		-		-	106,970.51
Less: Accum Depr	(68,734.13)		(13,038.19)		-	(81,772.32)
-	\$ 326,071.00	\$	(13,038.19)		-	\$ 25,198.19

Note 5 – Lease Payable:

On June 6, 2020, the Association entered into a 60-month lease agreement with Avaya Financial Services for Yealink Telephone system in the amount of \$6,016. Monthly lease payments in the amount of \$100.26 plus applicable taxes are due 30 days after entering into the lease agreement. At the end of the lease term, the Association has the option to purchase the equipment for \$1. As of June 30, 2023, the balance of note was \$3,498.86.

The annual debt service requirement to maturity for long-term debt as of June 30, 2023, is as follows:

	1	Principal	I	nterest
2024		1,203.00		137.00
2025		2,295.86		126.00
	\$	3,498.86	\$	263.00

Note 6 - Reimbursement from the State of Oklahoma

As described in Note 1, the Association receives funding from the State of Oklahoma in the form of the reimbursement of 100% of allowable expenditures, limited to the amount allocated by the state for matching funds. State reimbursements are identified according to the fiscal year program from which the State makes the payments. The contract for 2022/2023 was for \$160,570. Payments received during the year for the 2022/2023 contract totaled \$160,570. This 26.74% of total revenue for this organization and may be considered a concentration of revenue.

Total expenditures for the organization were \$622,350.94. The state reimbursed 25.8% of the total expenditures for a total of \$160,570, the amount paid by the state as matching funds for the Green Country, Inc. dba Green Country Tourism during the 2023 fiscal year.

Note 7 – Annual Publications

The Association published three publications this year. The publications include "Guide to Green County", "Shop, Dine, and Fun", and "Attractions Map."

"Guide to Green Country" is a color publication that the Green Country Tourism publishes annually as its principal fulfillment piece. Each year 75,000 copies are produced and distributed. "Green Country Shop, Dine, and Fun Guide" a four-color publication with 50,000 copies produced and distributed each year. "Attractions Map" is a color publication that Green Country published and distributed 60,000 copies.

The publications are distributed in state tourism information centers, in chambers of commerce, by advertisers in the publications, lodging facilities in the Green Country region, and as direct fulfillment of inquiries received in the Green Country office. "The Attractions Map" is distributed in Kansas, Missouri, Arkansas, and Oklahoma through the distribution companies of CTM and Certified Folder. "The Guide to Green Country" is also distributed through the OTRD Fulfillment program for a year.

Note 8 - Advertising Costs:

Because the Association. is in the business of promoting the development of tourism and commerce through various forms of advertising, all advertising costs are expensed in the period paid and none of the costs are capitalized.

Note 9 – Liquid Resources:

The following reflects the Association's financial assets as of the balance sheet date, reduced by amounts not available for general use because of contractual or donor-imposed restrictions within one year of the balance sheet date.

Total current assets	\$ 171,604.33
Financial assets, at year-end	171,604.33
Less those unavailable for general expenditures within on year, due to:	
Contractual or donor-imposed restrictions	
Financial assets available to meet cash needs for general expenditures within one year	\$ 171,604.33

Note 10 - Prior Period Adjustment:

Financial statements for the fiscal year ended June 30, 2023, were restated to appropriately report the following changes and provide consistency and comparability among the years.

	As reported 6/30/2023	
Beginning net assets 6/30/2023, as reported	\$	226,457.49
write offold outstanding checks		6,507.00
Correct fixed assets		(10,375.88)
Beginning net assets 6/30/2023, restated	\$	222,588.61

Note 11 - Evaluation of Subsequent Events:

Management will be notified by the Oklahoma Tourism and Recreation Department (OTRD) if any undisbursed matching funds for the fiscal year are available in July of 2023. The amount will be determined by the expenditures that the Green Country, Inc. dba Green Country Tourism provides OTRD.

Subsequent events to the balance sheet date of June 30, 2023, through the issuance date October 11, 2023, have been evaluated.

INTERNAL CONTROL AND COMPLIANCE SECTION



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Green Country, Inc. dba Green Country Tourism Tulsa, Oklahoma

We have audited, in accordance with the modified cash basis of accounting and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of Green Country, Inc. dba Green Country Tourism (non-profit organization), which comprise the statement of assets, liabilities, and net assets – modified cash basis as of June 30, 2023, and the related statements of revenues, expenses, and changes in net assets – modified cash basis, functional expenses and cash flows – modified cash basis for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated October 11, 2023.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered Green Country, Inc. dba Green Country Tourism's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Green Country , Inc. dba Green Country Tourism's internal control. Accordingly, we do not express an opinion on the effectiveness of the Green Country, Inc. dba Green Country Tourism's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. Given these limitations, during our audit, we did not identify certain deficiencies in internal control.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Green Country, Inc. dba Green Country Tourism's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

To the Board of Directors Green Country, Inc. dba Green Country Tourism Page 2

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Obert Littlefield, PLLC

OBER & LITTLEFIELD CERTIFIED PUBLIC ACCOUNTANTS, PLLC October 11, 2023

SUPPLEMENTAL INFORMATION

Sources of Revenue Schedule

Matching Funds	\$ 160,570.00
Advertising	151,541.18
Co-op Advertising	147,157.51
Memberships	19,560.00
Websites	58,585.02
Gain/(loss) on investments, net of fees	(6,249.30)
Interest Earned	598.96
Production & Creative	 62,366.94
	\$ 594,130.31

Schedule of Reconcilation of Cash Expenditures

	Allowable Expenditures Claimed	Discretionary Expenditures	Total Expenditures	
Expenditures:				
Administrative Expenses	\$ 5,676.01	\$ 73,051.01	\$ 78,727.02	
Administrative Wages	-	82,947.68	82,947.68	
Program Wages	-	74,499.66	74,499.66	
Advertising & Promotional:				
Print Production	48,941.51	74,439.96	123,381.47	
Media Advertising	104,408.37	66,405.51	170,813.88	
Postage/Literature Distribution	1,544.11	9,628.41	11,172.52	
Travel Shows	-	-	-	
Other Allowable Promotion	-	70,939.30	70,939.30	
Other & Miscellaneous	-	12,840.66	12,840.66	
	\$ 160,570.00	\$ 464,752.19	\$ 625,322.19	

GREEN COUNTRY, INC. DBA GREEN COUNTRY TOURISM BUDGET TO ACTUAL COMPARISON FISCAL YEAR ENDED JUNE 30, 2023

	Final	Actual	Variance
Revenues:			
Advertising	\$149,000.00	\$142,465.00	\$ (6,535.00)
Co-op Advertising	118,000.00	147,157.51	29,157.51
Interest	1,200.00	598.96	(601.04)
Gain/(loss) on investments, net of fees	-	(1,340.90)	(1,340.90)
Matching Funds/Tourism	160,569.00	160,570.00	1.00
Memberships	22,000.00	19,560.00	(2,440.00)
Fundraisers	-	-	-
Miscellaneous	2,000.00	9,076.18	7,076.18
Productive and Creative	50,000.00	62,366.94	12,366.94
Website	60,000.00	58,585.02	(1,414.98)
Total Revenue	562,769.00	599,038.71	36,269.71
Expenses:			
Administrative	154,024.00	166,583.10	12,559.10
Promotion	408,745.00	463,647.49	54,902.49
Total Expenses	562,769.00	630,230.59	67,461.59
Revenue Over/			
(Under) Expenses	\$ -	\$ (31,191.88)	\$(31,191.88)

GREEN COUNTRY , INC. DBA GREEN COUNTRY TOURISM LIST OF ADVERTISERS AND CONTRIBUTORS FISCAL YEAR ENDED JUNE 30, 2023

Service GREEN CO ATTRAC BK Pa	TIONS M		ions Map)			
			Zack Trantham P.O. Box 1109 Ponca City, OK 74602	Back Panel Ad: Attractions	-2,040.00	-2,040.00
		(Back Panel Ad: Att				-2,040.00
		nside Panel Ad: Attr City of Dewey	ractions Map) Kevin Trease 411 E Don Tyler Ave Dewey, OK 74029	Inside Panel Ad: Attractions	-1,200.00	-1,200.00
		nel (Inside Panel Ad:				-1,200.00
Listin 08/09/2022		Isting + Pic: Attract	108 W Main Hominy, OK 74035	Listing + Pic: Attractions Ma	-480.00	-180.00
	12425		Renee Profit 6914 S. Yorktown, Sulte 102 Tulsa, OK 74136	Listing + Pic: Attractions Ma	-400.00	-400.00
08/19/2022	12883	Lendonwood G	Pauline Hale 1635 Dilar Dr. Grove, Ok 74344	Listing + Pic: Attractions Ma	-480.00	-480.00
08/22/2022			Dr. Diane Dickinson 16792 E. 450 Road Claremore, OK 74017	Listing + Pic: Attractions Ma	-480.00	-480.00
08/26/2022			David Keathly 901 Monument Rd Ponca City, OK 74604	Two Listings + Pic: Attractio	-960.00	-960.00
08/29/2022 09/02/2022		The Papillion	Robin Aquire 837 E. Okmuigee Muskogee, OK 74403 Kevin Hoch PO Box 1647 Bartlesville, OK 74005	Listing + Pic: Attractions Ma Listing + Pic: Attractions Ma	-480.00	-480.00
09/09/2022		Visit Wagoner	Dell Davis 231 Church Street Wagoner, OK 74467	Listing + Pic: Attractions Ma	-480.00	-480.00
09/14/2022			Dobson Museum Jordan Boyd PO Box 242	Listing + Pic: Attractions Ma	-480.00	-480.00
09/14/2022	12893	Tom Mix Museum	Fawn Lassiter PO Box 190 Dewey, OK 74029	Listing + Pic: Attractions Ma	-480.00	-480.00
09/16/2022			108 W Main Hominy, OK 74035	Listing + Pic: Attractions Ma	-480.00	-300.00
10/05/2022			Ron Brown PO Box 493 Pawnee, Ok 74058	Listing + Pic: Attractions Ma	-480.00	-480.00
10/21/2022			Shawn "Maverick" Fritsch PO Box 250 Okmulgee, OK 74447	Listing + Pic: Attractions Ma	-480.00	-480.00
11/09/2022 11/09/2022			Jeff Edwards 1050 W Weklwa Road Sand Springs, OK 74063 Jeff Edwards 1050 W Weklwa Road Sand Springs, OK 74063	Listing + Pic: Attractions Ma Listing + Pic: Attractions Ma	-480.00 -480.00	-16.95 -463.05
06/12/2023			Jack Fleharty 801 N Delaware Street Dewey, OK 74029	Listing + Pic: Attractions Ma	-480.00	-480.00
		Pic (Listing + Pic: Attr				-7,600.00
Panel	(Panel: /	Attractions Map)				
		J M Davis Arms	Wayne McCombs PO Box 966 Claremore, OK 74018	Panel: Attractions Map 2023	-1,200.00	-800.00
08/09/2022		Visit Bartlesville	Maria Swindell Gus 300 SE Adams Blvd. Bartlesville, OK 740	Panel: Attractions Map 2023	-1,200.00	-400.00
		Visit Bartlesville	Maria Swindell Gus 300 SE Adams Bivd. Bartiesville, OK 740	Panel: Attractions Map 2023	-1,200.00	-400.00
		Visit Bartlesville Visit Claremore	Maria Swindell Gus 300 SE Adams Blvd. Bartiesville, OK 740	Less Ad Discount	400.00	400.00
08/09/2022		Will Rogers Me	Tanya Andrews 400 S. Veterans Parkway Claremore, OK 74017 Tad Jones PO Box 157 Claremore, OK 74018	Panel: Attractions Map 2023 Panel: Attractions Map 2023	-1,200.00	-800.00
08/19/2022		J M Davis Arms	Wayne McCombs PO Box 966 Claremore, OK 74018	Panel: Attractions Map 2023	-1.200.00	-400.00
08/31/2022			Ellen Averili 6421 E. 36th St N Tulsa, OK 74115-2121	Panel: Attractions Map 2023	-1,200.00	-1,200.00
09/01/2022	12895	Visit Bartlesville	Maria Swindell Gus 300 SE Adams Blvd. Bartlesville, OK 740	Panel: Attractions Map 2023	-1,200.00	-400.00
09/07/2022		Visit Claremore	Tanya Andrews 400 S. Veterans Parkway Claremore, OK 74017	Panel: Attractions Map 2023	-1,200.00	-400.00
09/12/2022			Justin Alberty P.O. Box 669 Choteau, OK 74437	Panel: Attractions Map 2023	-1,200.00	-1,200.00
09/26/2022 11/04/2022		Shangri La	Mike Williams 3100 S Hwy 125 Monkey Islad Okia. 74331	Panel: Attractions Map 2023	-1,200.00	-1,200.00
01/10/2023		City of Vinita, T Will Rogers Me	Brian Prince 104 E. Illinois Ave PO Box 329 Tad Jones PO Box 157 Claremore, OK 74018	Full Panel 2023 Attractions Panel: Attractions Map 2023	-1,200.00	-1,200.00
02/27/2023		Tour Tahleguah	Gena McPhall 123 E. Delaware St Tahleguah. OK 74464	Panel: Attractions Map 2023	-1.200.00	-1.200.00
03/20/2023		The Canebrake	Doug Jackson 33241 E 732nd Road Wagoner, OK 74467	Panel: Attractions Map 2023	-1,200.00	-1,200.00
		nel: Attractions Map)				-11,600.00
		MAP - Other	Process Unit 202 5 Obstations Of Manhanana OK 24102	Include French French Atlantica	4 500 50	200.00
08/08/2022		Muskogee Park Muskogee Park	Brooke Hall 837 E Okmulgee St Muskogee, OK 74403 Brooke Hall 837 E Okmulgee St Muskogee, OK 74403	Inside Front Panel Attraction Discounted Price Attractions	-1,590.00	-390.00
08/09/2022			108 W Main Hominy, OK 74035	Less Ad Discount	180.00	180.00
08/09/2022		J M Davis Arms	Wayne McCombs PO Box 966 Claremore, OK 74018	Claremore Co-Op 1/3 each	800.00	800.00
08/09/2022		Visit Claremore	Tanya Andrews 400 S. Veterans Parkway Claremore, OK 74017	Claremore Co-Op - VC pays	800.00	800.00
08/09/2022		WIII Rogers Me		Claremore Co-Op - WRM pa	800.00	800.00
08/09/2022		Visit Bartlesville	Maria Swindell Gus 300 SE Adams Blvd. Bartlesville, OK 740	Less Discount for printing err	400.00	400.00
08/22/2022		Fort Gibson Ch		Full panel Attraction Map 2023	-1,200.00	-490.00
08/26/2022 09/09/2022		Har-Ber Village	Nicole Reynolds 4404 W. 20th St Grove, OK 74344 Amanda Davis 111 N Main Miami, OK 74354	Panel Split 1/3 Attractions M Listing + Pic Attractions Map	-400.00 -480.00	-400.00
09/12/2022			Brent Malone 111 W 3rd Street Grove. OK 74344	Panel Split 1/3 Attractions M	-400.00	-400.00
09/19/2022		Fort Gibson Ch		Full panel Attraction Map 2023	-1,200.00	-710.00
			Charlie Burns P.O. Box 402 Wagoner, OK 74477	Pannel Attractions Map 2023	-480.00	-480.00
10/14/2022	12870	Oasis Animal A	Linda Goldner PO Box 190 Disney, OK 74340	1/3 Panel Attractions Map 2	-400.00	-400.00
10/26/2022			Susie Stoffel 629 Cervantes Drive Henderson, NV 89014	CNCT	-1,200.00	-1,200.00
10/26/2022	12876		Susie Stoffel 629 Cervantes Drive Henderson, NV 89014	CN Gift Shop	-1,200.00	-1,200.00
12/20/2022			Brooke Hall 837 E Okmulgee St Muskogee, OK 74403 Ryan Logan PO Box 580 Okmulgee, OK 74447-0580	Inside Front Panel Attraction Attractions Map 2023 Inside	-1,590.00 -1,590.00	-1,200.00 -1,590.00
01/12/2023			Ryan Logan PO Box 580 Okmulgee, OK 74447-0580 Ryan Logan PO Box 580 Okmulgee, OK 74447-0580	Attractions Map 2023 listing	-1,590.00	-1,590.00
		TIONS MAP - Other				-6,530.00
Total ATTRACTIONS MAP				-28.970.00		

Total ATTRACTIONS MAP

-28,970.00

GREEN COUNTRY , INC. DBA GREEN COUNTRY TOURISM LIST OF ADVERTISERS AND CONTRIBUTORS FISCAL YEAR ENDED JUNE 30, 2023

Date	Num	Name	Name Address	Memo	Original Amount	Paid Amount	
GUIDE T	OGREE	N CTRY					
		age Ad: Guide to G	reen Country)				
	12979	Visit Bartlesville	Maria Swindell Gus 300 SE Adams Bivd. Bartiesville, OK 740		-2,750.00	-2,750.00	
10/21/2022 10/31/2022	12976 13005	Visit Miami Har-Ber Village	Amanda Davis 111 N Main Miami, OK 74354 Nicole Reynolds 4404 W. 20th St Grove, OK 74344	1/2 Page Ad: Guide to Gree 1/2 Page Ad: Guide to Gree	-2,750.00	-2,750.00 -1.375.00	
11/14/2022	12972	City of Dewey	Kevin Trease 411 E Don Tyler Ave Dewey, OK 74029	1/2 Page Ad: Guide to Gree	-2,750.00	-2,750.00	
11/28/2022	13006	Visit Miami	Amanda Davis 111 N Main Miami, OK 74354	1/2 Page Ad: Guide to Gree	-2,750.00	-2,750.00	
11/28/2022	13037	Shangri La	Mike Williams 3100 S Hwy 125 Monkey Islad Okia. 74331	1/2 Page Ad: Guide to Gree	-2,750.00	-2,750.00	
12/02/2022	13013	Visit Bartlesville	Maria Swindell Gus 300 SE Adams Bivd. Bartiesville, OK 740	1/2 Page Ad: Guide to Gree	-2,750.00	-2,750.00	
12/02/2022 12/08/2022	13046 13000	The Papillion City of Dewey	Robin Aquire 837 E. Okmuigee Muskogee, OK 74403 Kevin Trease 411 E Don Tyler Ave Dewey, OK 74029	1/4 Page Ad share with 1/2 P 1/2 Page Ad: Guide to Gree	-2,750.00 -2,750.00	-1,375.00 -2,750.00	
12/12/2022	13001	City of Vinita, T	Brian Prince 104 E. Illinois Ave PO Box 329	1/2 Page Ad: Guide to Gree	-2,750.00	-2,750.00	
12/19/2022	13046	The Papillion	Robin Aquire 837 E. Okmuigee Muskogee, OK 74403	1/4 Page Ad share with 1/2 P	-2,750.00	-687.50	
12/20/2022	13046	The Papillion	Robin Aquire 837 E. Okmuigee Muskogee, OK 74403	1/4 Page Ad share with 1/2 P	-2,750.00	-687.50	
12/23/2022 01/20/2023	13034 13005	Okmulgee Com Har-Ber Village	Shawn "Maverick" Fritsch PO Box 250 Okmulgee, OK 74447 Nicole Reynolds 4404 W. 20th St Grove, OK 74344	1/2 Page Ad: Guide to Gree 1/2 Page Ad: Guide to Gree	-2,750.00	-2,750.00 -1,375.00	
01/27/2023	13157	Marland Estates	David Keathly 901 Monument Rd Ponca City, OK 74604	1/2 Page Ad: Guide to Gree	-2,750.00	-2,750.00	
02/01/2023		Pryor Chamber	Barbara Hawkins PO Box 367 Pryor, OK 74362	1/2 Page Ad: Guide to Gree	-2,750.00	-2,750.00	
Total	1/2 Page	(1/2 Page Ad: Guide	to Green Country)	-		-35,750.00	
		Page Ad: Guide to G					
		Tuisa Chamber	Mike Neal One West 3rd st Tulsa ,Ok 74103	1/3 Page Ad: Guide to Gree	-2,030.00	-2,030.00	
		(1/3 Page Ad: Guide				-2,030.00	
		Page Ad: Guide To C		114 Dans Art Outra To One	4 430 00	745.00	
09/26/2022 09/26/2022	12977 12977	Oasis Animal A Oasis Animal A	Linda Goldner PO Box 190 Disney, OK 74340 Linda Goldner PO Box 190 Disney, OK 74340	1/4 Page Ad: Guide To Gree Less 1/8 Page Ad Won At A	-1,430.00 715.00	-715.00 715.00	
09/30/2022	12980	Visit Stillwater	Cristy Morrison 2617 W 6th Ave Stillwater, OK 74074	1/4 Page Ad: Guide To Gree	-1,430.00	-1,430.00	
10/24/2022	12974	Grove Chamber	Brent Malone 111 W 3rd Street Grove, OK 74344	1/4 Page Ad: Guide To Gree	-1,375.00	-1,375.00	
10/31/2022	12999	Cha' Tullis Gallery	108 W Main Hominy, OK 74035	1/4 Page Ad: Guide To Gree	-1,430.00	-715.00	
10/31/2022 10/31/2022	12999 13016	Cha' Tullis Gallery Woolaroc Wildi	108 W Main Hominy, OK 74035 Koude Heets DO Bex 1547 Badlerulle, OK 74005	Osage County Special (Pay	715.00	715.00	
11/07/2022		Visit Stilwater	Kevin Hoch PO Box 1647 Bartlesville, OK 74005 Cristy Morrison 2617 W 6th Ave Stillwater, OK 74074	1/4 Page Ad: Guide To Gree 1/4 Page Ad: Guide To Gree	-1,430.00	-1,430.00	
11/14/2022	13036	Pawhuska Bed	Michelle Loftis PO Box 653 Pawhuska OK 74056	1/4 Page Ad: Guide To Gree	-1,430.00	-715.00	
11/21/2022	13016	Woolaroc Wildl	Kevin Hoch PO Box 1647 Bartlesville, OK 74005	1/4 Page Ad: Guide To Gree	-1,430.00	-715.00	
12/02/2022	13043	Five Civilized Tr		1/4 Page Ad share with 1/2	-2,750.00	-1,375.00	
12/02/2022	13045 12977	Pawnee Bill Ra Oasis Animal A	Ron Brown PO Box 493 Pawnee, Ok 74058 Linda Goldner PO Box 190 Disney, OK 74340	1/4 Page Ad: Guide To Gree 1/4 Page Ad: Guide To Gree	-1,430.00	-830.00 -715.00	
12/19/2022	13043	Five Civilized Tr		1/4 Page Ad share with 1/2	-2.750.00	-375.00	
12/23/2022	12999	Cha' Tullis Gallery	108 W Main Hominy, OK 74035	1/4 Page Ad: Guide To Gree	-1,430.00	-715.00	
	13045	Pawnee Bill Ra	Ron Brown PO Box 493 Pawnee, Ok 74058	1/4 Page Ad: Guide To Gree	-1,430.00	-600.00	
02/22/2023	13043		Sean Barney 1101 Honor Heights Dr. Muskogee, OK 74401	1/4 Page Ad share with 1/2	-2,750.00	-300.00	
05/19/2023	13043 13043		Sean Barney 1101 Honor Heights Dr. Muskogee, OK 74401 Sean Barney 1101 Honor Heights Dr. Muskogee, OK 74401	1/4 Page Ad share with 1/2 1/4 Page Ad share with 1/2	-2,750.00	-500.00	
06/12/2023	13047		Jack Fleharty 801 N Delaware Street Dewey, OK 74029	1/4 Page Ad: Guide To Gree	-1,430.00	-1,430.00	
06/28/2023	13036	Pawhuska Bed	Michelle Loftis PO Box 653 Pawhuska OK 74056	1/4 Page Ad: Guide To Gree	-1,430.00	-715.00	
Total	1/4 Page	(1/4 Page Ad: Guide	To Green Country)			-14,135.00	
BC (B	ack Cov	er Ad: Guide to Gre	en Country)				
			Carla Burdick 222 E. Maple, Suite 400 Enid, OK 73701	Back Cover Ad: Guide to Gr	-6,300.00	-6,300.00	
Total BC (Back Cover Ad: Guide to Green Country) -6,300.00							
		age Ad: Guide to Gr					
10/31/2022 10/31/2022	13010 13010	Pawhuska Cha Pawhuska Cha	Mike McCartney PO Box 5 Pawhuska, OK 74056	Full Page Ad: Guide to Gre	-5,080.00	-2,540.00 2,540.00	
11/07/2022	13010	Pawhuska Cha	Mike McCartney PO Box 5 Pawhuska, OK 74056 Mike McCartney PO Box 5 Pawhuska, OK 74056	Discount Ad Osage County Full Page Ad: Guide to Gre	-5.080.00	-2,540.00	
11/22/2022	13014	Visit Claremore	Tanya Andrews 400 S. Veterans Parkway Claremore, OK 74017	Full Page Ad: Guide to Gree	-5.080.00	-5.080.00	
12/08/2022	13012	Tour Tahlequah	Gena McPhall 123 E. Delaware St Tahlequah, OK 74464	Full Page Ad: Guide to Gree	-5,080.00	-3,810.00	
12/08/2022	13012	Tour Tahlequah	Gena McPhail 123 E. Delaware St Tahlequah, OK 74464	Full Page Ad: Guide to Gree	-5,080.00	-1,270.00	
	13002	Stoddard Creati	Susle Stoffel 629 Cervantes Drive Henderson, NV 89014	Full Page Ad: Guide to Gree	-5,750.00	-5,750.00	
		full Page Ad: Guide to				-18,450.00	
		e Cover Ad: Guide t AAA Route 66	Diane White 2121 E 15th street Tuisa, Ok 74104	Inside Back Cover Ad: Guid	-5.750.00	-670.00	
		AAA Route 66	Diane White 2121 E 15th street Tuisa, Ok 74104	Inside Back Cover Ad: Guid	-5,750.00	-5,080.00	
			de to Guide Country)			-5,750.00	

Date Num	Name	Name Address	Memo	Original Amount	Paid Amount
10/31/2022 13005 10/31/2022 13016 11/14/2022 13036 12/02/2022 13045 12/02/2022 13045 12/02/2022 13046 12/05/2022 13046 12/05/2022 13048	Woolaroc Wildi Pawhuska Bed Five Civilized Tr Pawnee Bill Ra The Papillion AAA Route 66 Osage County	Nicole Reynolds 4404 W. 20th St Grove, OK 74344 Kevin Hoch PO Box 1647 Bartlesville, OK 74005 Michelle Loftis PO Box 653 Pawhuska OK 74056 Sean Barney 1101 Honor Helghts Dr. Muskogee, OK 74401 Ron Brown PO Box 493 Pawnee, OK 74058 Robin Aquire 837 E. Okmulgee Muskogee, OK 74403 Diane White 2121 E 15th street Tulsa, OK 74104 Mary Beth Moore 121 E 6th Street Pawhuska, OK 74056	Split with Grove Chamber Ad Discount: Osage County Discount Ad Osage County Shared Discount: Musckoge Less Ad Discount: Musckoge Co-op 1/2 Page Premium Page Discounted t Guide To Green Country Gu	1,375.00 715.00 1,375.00 830.00 1,375.00 670.00 -5,000.00	1,375.00 715.00 715.00 1,375.00 830.00 1,375.00 670.00 -5,000.00
	TO GREEN CTRY - O	ther			2,055.00
Total GUIDE TO					-80,360.00
	ge Ad: Shop Dine Fi				
09/06/2022 12913 09/06/2022 12919 09/06/2022 12920 09/06/2022 12922 10/07/2022 12913 11/14/2022 12919 11/21/2022 12998 12/01/2022 12920	Pawnee Bill Ŕa Pawnee Bill Ra Spears Furniture City of Dewey Pawnee Bill Ra Mariand Estates	Kevin Trease 411 E Don Tyler Ave Dewey, OK 74029 Ron Brown PO Box 493 Pawnee, Ok 74058 Ron Brown PO Box 493 Pawnee, Ok 74058 Cole Collins 641 Harrison Street Pawnee, OK 74058 Kevin Trease 411 E Don Tyler Ave Dewey, OK 74029 Ron Brown PO Box 493 Pawnee, Ok 74058 David Keathly 901 Monument Rd Ponca City, OK 74604 Ron Brown PO Box 493 Pawnee, Ok 74058	1/2 Page Ad: Shop Dine Fun 1/2 Page Ad: Shop Dine Fun	-985.00 -985.00 -985.00 -985.00 -985.00 -985.00 -893.00 -985.00	-92.00 -685.00 -392.00 -92.00 -893.00 -300.00 -893.00 -593.00
Total 1/2 Pg (1	1/2 Page Ad: Shop Dir	ne Fun)			-3,940.00
	ge Ad: Shop Dine Fi		Ad in 0002 milds	con on	53.00
09/06/2022 12914 09/06/2022 12915 09/06/2022 12915 09/06/2022 12917 09/06/2022 12917 09/06/2022 12921 09/06/2022 12926 09/15/2022 12927 09/16/2022 12917 09/26/2022 12917 10/26/2022 12971 09/26/2022 12971 10/26/2022 12971 10/28/2022 12917 10/28/2022 12914 06/12/2023 12926 Total 1/4 Pg (15 pa 08/29/2022 12911 12/05/2022 12911	Dewey Antique Grove Chamber Har-Ber Village Lendonwood G Oasis Animal A Hurricane Dixle Washington Cty Lendonwood G Har-Ber Village Clanton's Cafe Grove Chamber Sandstone Hills Sandstone Hills Oasis Animal A Hurricane Dixle Clanton's Cafe Dewey Antique Washington Cty I/4 Page Ad: Shop Dire Fit Vintique Cottage Vintique Cottage	Gall Inman 23391 N 4025 Road Bartlesville, OK 74006 Brent Maione 111 W 3rd Street Grove, OK 74344 Nicole Reynolds 4404 W. 20th St Grove, OK 74344 Pauline Hale 1635 Dilar Dr. Grove, OK 74344 Linda Goldner PO Box 190 Disney, OK 74344 Amanda Akins 653 Harrison Street Pawnee, OK 74058 Jack Fleharty 801 N Delaware Street Dewey, OK 74029 Pauline Hale 1635 Dilar Dr. Grove, OK 74344 Nicole Reynolds 4404 W. 20th St Grove, OK 74344 Dennis or Melissa Patrick 319 E. Illinols Vinita, OK 74301 Dennis or Melissa Patrick 319 E. Illinols Vinita, OK 74301 Brent Maione 111 W 3rd Street Grove, OK 74344 Mary Johnson PO Box 570 Cleveland, OK 74020 Linda Goldner PO Box 190 Disney, OK 74340 Amanda Akins 653 Harrison Street Pawnee, OK 74058 Dennis or Melissa Patrick 319 E. Illinols Vinita, OK 74301 Gall Inman 23391 N 4025 Road Bartlesville, OK 74006 Jack Fleharty 801 N Delaware Street Dewey, OK 74361 Kin Jenson 15 S. Coo-Y-Yah Pryor, OK 74361 Kin Jenson 15 S. Coo-Y-Yah Pryor, OK 74361	Ad in 2023 guide SDF 2023 1/4 page in Grove 1/4 Page Ad: Shop Dine Fun 1/4 page Ad: Shop Dine Fun	-500.00 -500.00 -500.00 -500.00 -500.00 -500.00 -500.00 -500.00 -500.00 -500.00 -500.00 -500.00 -500.00 -500.00 -500.00 -500.00 -500.00 -500.00 -500.00	-53.00 -53.00 -53.00 -53.00 -53.00 -53.00 -53.00 -447.00 -447.00 -353.00 -447.00 -447.00 -447.00 -447.00 -447.00 -447.00 -447.00 -447.00 -100.00 -100.00 -100.00 -200.00
Total 1/5 Pg (1/5 page Ad: Shop Dine Fun) -200.00 1/8 Pg (1/8 Page Ad: Shop Dine Fun)					
09/13/2022 12924 09/13/2022 12924 10/11/2022 12925 11/09/2022 12923 Total 1/8 Pg (1	Sippin Sweet	Émily Wiowell 306 E. Don Tyler Dewey, OK 74029 Emily Wiowell 306 E. Don Tyler Dewey, OK 74029 Angela Orloski 410 E. Don Tyler Dewey, OK 74029 Lonnie Wilson 402 East Don Tyler Ave Dewey, OK 74029 ne Fun)	1/8 Page Ad: Shop Dine Fun 1/8 Page Ad: Shop Dine Fun 1/8 Page Ad: Shop Dine Fun 1/8 Page Ad: Shop Dine Fun	-224.00 -224.00 -224.00 -224.00	-216.01 -7.99 -224.00 -224.00 -672.00
	Muscogee Natio	Ryan Logan PO Box 580 Okmulgee, OK 74447-0580	Back Cover: Shop Dine Fun Back Cover: Shop Dine Fun	-1,900.00	-400.00 -1,500.00
	ver (Back Cover: Sho		basik oover, anop ome rull	-1,900.00	-1,900.00
Total Color Co	ter (anne aaren anne				1,000,000

Date	Num	Name	Name Address	Memo	Original Amount	Paid Amount
SHOP	DINE FU	JN - Other				
09/06/2022	12913	City of Dewey	Kevin Trease 411 E Don Tyler Ave Dewey, OK 74029	Less Co-Op Discount	92.00	92.00
09/06/2022	12914	Dewey Antique	Gall Inman 23391 N 4025 Road Bartlesville, OK 74006	Less Co-Op discount	53.00	53.00
09/06/2022 09/06/2022	12915 12916	Grove Chamber Har-Ber Village	Brent Malone 111 W 3rd Street Grove, OK 74344 Nicole Reynolds 4404 W. 20th St Grove, OK 74344	Less Co-Op discount Less Grove Tourism Co-Op	53.00 53.00	53.00 53.00
09/06/2022	12917	Lendonwood G	Pauline Hale 1635 Dilar Dr. Grove, Ok. 74344	Less Grove Tourism Co-Op	53.00	53.00
09/06/2022	12918	Oasis Animal A	Linda Goldner PO Box 190 Disney, OK 74340	Less Grove Tourism Co-Op	53.00	53.00
09/06/2022	12919	Pawnee Bill Ra	Ron Brown PO Box 493 Pawnee, Ok 74058	Less Pawnee Co-Op	685.00	685.00
09/06/2022 09/06/2022	12920	Pawnee Bill Ra Hurricane Dixle	Ron Brown PO Box 493 Pawnee, Ok 74058 Amanda Akins 653 Harrison Street Pawnee, OK 74058	Less Pawnee Co-Op Discount Less Pawnee Co-Op Discount	392.00 53.00	392.00 53.00
09/06/2022		Spears Furniture	Cole Collins 641 Harrison Street Pawnee, OK 74058	Less Pawnee Co-Op discount	92.00	92.00
09/06/2022		Washington Cty	Jack Fleharty 801 N Delaware Street Dewey, OK 74029	Less Ad Discount - Dewey C	53.00	53.00
09/07/2022	12928	Visit Ponca City	Zack Trantham P.O. Box 1109 Ponca City, OK 74602	1/4 Page Ad In Shop Dine F	-500.00	-53.00
09/07/2022	12928	Visit Ponca City	Zack Trantham P.O. Box 1109 Ponca City, OK 74602	Less Ad Discount Co-op	53.00	53.00
09/07/2022	12930 12930	Cowboy & Cact Cowboy & Cact	Balley Charles 215 E Rogers Blvd Sklatook, OK 74070 Balley Charles 215 E Rogers Blvd Sklatook, OK 74070	1/4 Ad in Shop Dine Fun 20 Less Ad Discount Co-op	-500.00 53.00	-53.00 53.00
09/07/2022	12931	Sklatook Cham	Sara Herren 304 E Rogers Blvd PO Box 272	1/2 Page Ad In Shop Dine F	-985.00	-92.00
09/07/2022	12931	Sklatook Cham	Sara Herren 304 E Rogers Blvd PO Box 272	Less Ad Discount Co-op	92.00	92.00
09/07/2022		Mac's Barbeque	Mac Green 1030 W Rogers Sklatook, Oklahoma 74070	1/2 Page Ad In Shop Dine F	-985.00	-92.00
09/07/2022	12932	Mac's Barbeque	Mac Green 1030 W Rogers Sklatook, Oklahoma 74070	Less Ad Discount Co-op	92.00	92.00
09/07/2022 09/07/2022	12935 12935	Boar's Nest Boar's Nest	Michelle McAlvin 9445 HWY 20 Skiatook, OK 74070 Michelle McAlvin 9445 HWY 20 Skiatook, OK 74070	1/4 Page Ad In Shop Dine F Less Ad Discount Co-op	-500.00	-53.00 53.00
09/07/2022	12936	Crosstimbers M	12301 Crosstimbers Marina Dr. Sperry, OK 74073	1/2 Page Ad In Shop Dine F	-985.00	-92.00
09/07/2022	12936	Crosstimbers M	12301 Crosstimbers Marina Dr. Sperry, OK 74073	Less Ad Discount Co-op	92.00	92.00
09/07/2022	12942	Prairie Cottage	Debble Salerno 129 W Main ST Pawhuska, OK 74056	Half Page Ad In Shop Dine F	-985.00	-92.00
09/07/2022	12942	Prairie Cottage	Debble Salerno 129 W Main ST Pawhuska, OK 74056	Less Ad Discount Co-op	92.00	92.00
09/07/2022 09/07/2022	12946 12946	Sunset Ridge G Sunset Ridge G		1/2 Page Ad In Shop Dine F Less ad Discount co-op	-985.00 92.00	-92.00 92.00
09/07/2022	12940	Pryor Chamber	Barbara Hawkins PO Box 367 Pryor, OK 74362	2 full Pages In Shop Dine Fu	-3.570.00	-1.400.00
09/07/2022	12951	Pryor Chamber	Barbara Hawkins PO Box 367 Pryor, OK 74362	Less ad Discount Co-op	1,400.00	1,400.00
09/07/2022	12957	City of Vinita, T	Brian Prince 104 E. Illinois Ave PO Box 329	Half Page Ad In Shop Dine F	-985.00	-92.00
09/07/2022	12957	City of Vinita, T	Brian Prince 104 E. Illinois Ave PO Box 329	Less ad Discount co-op	92.00	92.00
09/07/2022	12958	Piguet's Prime	Carolyn Piguet 440626 E. 230 Road Vinita, OK 74301	1/4 Page Ad In Shop Dine F	-500.00	-53.00
09/07/2022 09/07/2022	12958 12959	Piguet's Prime HI-Way Cafe	Carolyn Piguet 440626 E. 230 Road Vinita, OK 74301 Beth Hilburn 437794 E Hwy 60 Vinita, OK 74301	Less Ad Discount co-op 1/2 Page Ad in Shop Dine F	53.00 -985.00	53.00 -92.00
09/07/2022	12959	HI-Way Cafe	Beth Hilburn 437794 E Hwy 60 Vinita, OK 74301	Less Ad Discount co-op	92.00	92.00
09/07/2022	12960	Vinita Antique	Sarah Chamberlain PO Box 329 Vinita, OK 74301	Haif Page Ad in Shop Dine F	-500.00	-53.00
09/07/2022	12960	Vinita Antique	Sarah Chamberlain PO Box 329 Vinita, OK 74301	Less Ad Discount co-op	53.00	53.00
09/07/2022	12961	The Canebrake	Doug Jackson 33241 E 732nd Road Wagoner, OK 74467	Inside Front Cover Ad for Sh	-1,875.00	-675.00
09/07/2022 09/12/2022	12961	The Canebrake Sausage Brothers	Doug Jackson 33241 E 732nd Road Wagoner, OK 74467 Cralg Kus 1355 W Rogers BLVD Sklatook, OK 74070	Less Ad Discount co-op 1/8 Page Ad In Shop Dine F	675.00	675.00
09/12/2022	12949	Beach Vibz	Terri Handshaw PO Box 1084 Pryor, OK 74362-1084	1/5 Ad in Shop Dine Fun 20	-200.00	-50.00
09/13/2022	12936	Crosstimbers M	12301 Crosstimbers Marina Dr. Sperry, OK 74073	1/2 Page Ad In Shop Dine F	-985.00	-31.41
09/13/2022	12936	Crosstimbers M	12301 Crosstimbers Marina Dr. Sperry, OK 74073	1/2 Page Ad In Shop Dine F	-985.00	-861.59
09/14/2022	12927	Danny's Bar-B	Beverly Wright 1271 East Prospect Ponca City, OK 74601	1/8 Ad In 2023 Shop Dine F	-224.00	-224.00
09/14/2022 09/14/2022	12959 12959	HI-Way Cafe	Beth Hilburn 437794 E Hwy 60 Vinita, OK 74301	1/2 Page Ad in Shop Dine F	-985.00 -985.00	-446.50
09/16/2022	12928	HI-Way Cafe Visit Ponca City	Beth Hilburn 437794 E Hwy 60 Vinita, OK 74301 Zack Trantham P.O. Box 1109 Ponca City, OK 74602	1/2 Page Ad in Shop Dine F 1/4 Page Ad in Shop Dine F	-500.00	-446.50 -447.00
09/16/2022	12933	Sklatook Museum		1/8 Page Ad In Shop Dine F	-224.00	-224.00
09/16/2022	12941	Pawhuska Cha	Mike McCartney PO Box 5 Pawhuska, OK 74056	Full Page Ad In Shop Dine F	-1,785.00	-1,785.00
09/19/2022	12951	Pryor Chamber	Barbara Hawkins PO Box 367 Pryor, OK 74362	2 full Pages In Shop Dine Fu	-3,570.00	-2,170.00
09/19/2022	12962	Wonder City Co	Amanda Martin Vance Locust Grove, OK 74352	1/5 Ad for Shop Dine Fun 20	-200.00	-200.00
09/26/2022	12971 12950	Clanton's Cafe Robin's Nest Fl	Dennis or Melissa Patrick 319 E. Illinois Vinita, OK 74301 Robin Gordon 16 S. Adair Street Pryor, OK 74361	Less Vinita Co-Op discount 1/5 Ad in Shop Dine Fun 20	53.00 -200.00	53.00 -200.00
09/30/2022		Gypsie Cowgirl	Roselynn Jackson 127 E Main St Pawhuska, OK 74056	1/8 Page Ad In Shop Dine F	-224.00	-224.00
10/11/2022	12942	Prairie Cottage	Debble Salerno 129 W Main ST Pawhuska, OK 74056	Half Page Ad In Shop Dine F	-985.00	-893.00
10/11/2022	12957	City of Vinita, T	Brian Prince 104 E. Illinois Ave PO Box 329	Half Page Ad In Shop Dine F	-985.00	-893.00
10/17/2022	12952	The Book Exch	Chris Hardy 3 North Adair Pryor, OK 74361 Biop Longa DO Box 580 Okmillano, OK 74447 0580	1/5 Page ad in Shop Dine F	-200.00 400.00	-200.00 400.00
10/24/2022 10/28/2022	12995 12934	Muscogee Natio Antique Depot	Ryan Logan PO Box 580 Okmulgee, OK 74447-0580 Judy Cryder 2196 W. Rogers Blvd Sklatook, OK 74070	Less Discount - multiple pag 1/8 Ad in Shop Dine Fun 20	-224.00	-224.00
11/02/2022	12931	Sklatook Cham	Sara Herren 304 E Rogers Blvd PO Box 272	1/2 Page Ad In Shop Dine F	-985.00	-893.00
11/07/2022	12945	Spurs & Arrows	Jackie Wilcox 126 E Main Pawhuska, Ok 74056	1/8 Page Ad In Shop Dine F	-224.00	-224.00
11/07/2022	12946	Sunset Ridge G	Denise Webster 703 Kihekah Ave Pawhuska, OK 74056	1/2 Page Ad In Shop Dine F	-985.00	-893.00
11/14/2022			Randi Chesbro 115 E. Main Pawhuska, OK 74056	1/8 Page ad in Shop Dine F	-224.00	-224.00
11/14/2022 11/21/2022		Piguet's Prime Mudples	Carolyn Piguet 440626 E. 230 Road Vinita, OK 74301 Carla Brown 416 West Main Pawhuska, OK 74056	1/4 Page Ad in Shop Dine F 1/8 Page Ad in Shop Dine F	-500.00	-447.00 -224.00
12/02/2022		Beach Vibz	Terri Handshaw PO Box 1084 Prvor. OK 74362-1084	1/5 Ad in Shop Dine Fun 20	-200.00	-75.00
12/14/2022		Osage Hills Ret		1/8 Page Ad In Shop Dine F	-224.00	-224.00
12/19/2022		Vinita Antique	Sarah Chamberlain PO Box 329 Vinita, OK 74301	Half Page Ad In Shop Dine F	-500.00	-447.00
01/03/2023		Boar's Nest	Michelle McAlvin 9445 HWY 20 Sklatook, OK 74070	1/4 Page Ad In Shop Dine F	-500.00	-447.00
01/03/2023 01/23/2023		Beach Vibz	Terri Handshaw PO Box 1084 Pryor, OK 74362-1084	1/5 Ad in Shop Dine Fun 20	-200.00	-75.00
01/23/2023		The Wild Goat	Trena Oura 219 E Graham Ave Pryor, OK 74361 Derick Graves 6 S Vann Pryor, OK 74361	1/5 Ad in Shop Dine Fun 20 1/5 Ad in Shop Dine Fun 20	-200.00	-200.00
02/01/2023		Mac's Barbeque	Mac Green 1030 W Rogers Sklatook, Oklahoma 74070	1/2 Page Ad In Shop Dine F	-985.00	-893.00
02/22/2023	12948	Water Bird Gall	Danette Daniels 134 E 6th st Pawhuska, OK 74056	1/8 Ad In Shop Dine Fun 20	-224.00	-224.00
03/20/2	023 12	961 The Canebrake	Doug Jackson 33241 E 732nd Road Wagoner, OK 74467	Inside Front Cover Ad for Sh	-1,875.00	-1,200.00
05/19/2	023 12	956 66 Apparrel	Rhonda Bouless 310 S Bell Vinita, OK 74301	1/8 Page ad in Shop Dine F	-224.00	-224.00
-	otal SHO	P DINE FUN - Other				-14,773.00
						-25,485.00
000	EEN COL	INTRY Publications	Other			
01/12/2	023 13	173 Muscogee Nati	- Other o Ryan Logan PO Box 580 Okmulgee, OK 74447-0580 o Ryan Logan PO Box 580 Okmulgee, OK 74447-0580	Guide to Green Country 202 Shop Dine Fun Guide 2023 I	-5,750.00 -1,875.00	-5,750.00 -1,875.00
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		COUNTRY Publicat				-7,625.00
		OUNTRY Publication:	5			-142,440.00
Total Serv	nce					-142,440.00
TOTAL						-142,440.00