

Financial Statements June 30, 2017 and 2016 Oklahoma Secondary Schools Activities Association

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Independent Auditor's Report

Oklahoma Secondary Schools Activities Association Oklahoma City, Oklahoma

Report on the Financial Statements

We have audited the accompanying financial statements of Oklahoma Secondary Schools Activities Association (the Association), which comprise the statements of financial position as of June 30, 2017 and 2016, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Oklahoma Secondary Schools Activities Association as of June 30, 2017 and 2016, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The supplementary information on pages 15 through 17 is presented for the purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated August 25, 2016 on our consideration of the Oklahoma Secondary Schools Activities Association's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Oklahoma Secondary Schools Activities Association's internal control over financial reporting and compliance.

Ede Bailly LLP

Oklahoma City, Oklahoma August 30, 2017

	2017	2016
Assets		
Current Assets Cash and cash equivalents Certificates of deposit Investments Accounts receivable, net Prepaid expenses and other assets	\$ 522,277 1,516,591 180,902 46,293 11,461	\$ 468,090 1,505,409 157,367 71,558 33,425
Total current assets	2,277,524	2,235,849
Property and Equipment Land Building and improvements Furniture and fixtures Equipment Transportation equipment	361,824 982,940 85,699 90,747 214,667 1,735,877	361,824 982,940 84,533 90,747 202,626 1,722,670
Less accumulated depreciation	747,448	716,553
Total property and equipment	988,429	1,006,117
Total assets	\$ 3,265,953	\$ 3,241,966
Liabilities and Net Assets		
Accounts payable and accrued liabilities Deferred revenue	39,914 31,043	33,698 27,420
Total liabilities	70,957	61,118
Net Assets Unrestricted	3,194,996	3,180,848
Total liabilities and net assets	\$ 3,265,953	\$ 3,241,966

		2017	2016
Revenues			
	Activities	\$ 5,067,980	\$ 5,331,807
	Corporate sponsorship	305,615	300,000
	Official's fees and camp	229,281	204,726
	Royalties	88,203	147,692
	School playoff passes	5,130	5,490
	Championship passes	27,800	26,720
	Net investment return	35,021	5,910
	In-kind contributions	24,697	24,697
	Insurance recoveries	2,649	17,046
	Miscellaneous	46,895	78,713
	Total revenue, support, and gains	5,833,271	6,142,801
Expenses			
	Program services	5,444,806	5,336,651
	Management and general	374,317	348,622
	Total expenses	5,819,123	5,685,273
Change in	net assets	14,148	457,528
Unrestricte	ed net assets at beginning of year	3,180,848	2,723,320
Unrestricte	ed net assets at end of year	\$ 3,194,996	\$ 3,180,848

	Program	Management and Administrative	Total
Activities	\$ 3,368,319	\$ -	\$ 3,368,319
Salaries and wages	1,062,373	187,478	1,249,851
Employee benefit programs	71,613	12,638	84,251
Pension fund	177,483	31,320	208,803
Payroll taxes	82,736	14,600	97,336
Telephone and internet	9,896	1,746	11,642
Postage	46,208	8,154	54,362
Utilities	18,640	3,289	21,929
Dues and subscriptions	2,783	491	3,274
Bldg. and equip. maintenance	9,983	1,762	11,745
Insurance	265,843	46,914	312,757
Board of directors	18,758	18,758	37,516
Committees and meeting costs	53,344	5,927	59,271
Legal fees	33,387	1,757	35,144
Professional fees - other	40,621	7,168	47,789
Official's expense	13,372	-	13,372
Data Processing	10,468	1,847	12,315
Depreciation	64,050	11,303	75,353
Printing	42,063	7,423	49,486
Office and other	25,413	4,486	29,899
Automobile	27,453	4,845	32,298
Courtesy fund	-	2,411	2,411
	\$ 5,444,806	\$ 374,317	\$ 5,819,123

	Program	Management and Administrative	Total
Activities	\$ 3,358,371	\$ -	\$ 3,358,371
Salaries and wages	930,462	164,199	1,094,661
Employee benefit programs	73,232	12,923	86,155
Pension fund	158,278	27,931	186,209
Payroll taxes	72,906	12,866	85,772
Telephone and internet	10,537	1,859	12,396
Postage	45,303	7,995	53,298
Utilities	18,998	3,353	22,351
Dues and subscriptions	3,063	540	3,603
Bldg. and equip. maintenance	8,138	1,436	9,574
Insurance	254,068	44,836	298,904
Board of directors	18,213	18,213	36,426
Committees and meeting costs	62,402	6,933	69,335
Legal fees	98,094	5,163	103,257
Professional fees - other	42,610	7,519	50,129
Official's expense	10,948	-	10,948
Data Processing	8,360	1,475	9,835
Depreciation	62,602	11,047	73,649
Printing	52,458	9,257	61,715
Office and other	25,411	4,484	29,895
Automobile	22,197	3,917	26,114
Courtesy fund		2,676	2,676
	\$ 5,336,651	\$ 348,622	\$ 5,685,273

Oklahoma Secondary Schools Activities Association Statements of Cash Flows Years Ended June 30, 2017 and 2016

	2017	2016
Cash Flows from Operating Activities	¢ 1/1/0	\$ 457,528
Change in net assets Adjustments to reconcile change in net assets to net cash	\$ 14,148	\$ 457,528
used for operating activities		
Depreciation	75,353	73,649
Realized and unrealized (gain) or loss on investments	(23,535)	4,058
Changes in operating assets and liabilities		
Accounts receivable, net	25,265	71,874
Prepaid expenses and other assets	21,964	10,654
Accounts payable and accrued liabilities	6,216	(3,503)
Deferred revenue	3,623	(4,589)
Net Cash used from Operating Activities	123,034	609,671
Cash Flows from Investing Activities		
Purchases of certificates of deposit	(1,357,364)	(1,349,751)
Maturities of certificates of deposit	1,346,182	939,903
Purchases of property and equipment	(57,665)	(47,917)
Net Cash used for Investing Activities	(68,847)	(457,765)
Net Change in Cash and Cash Equivalents	54,187	151,906
Cash and Cash Equivalents, Beginning of Year	468,090	316,184
Cash and Cash Equivalents, End of Year	\$ 522,277	\$ 468,090

Nature of Activity and Significant Accounting Policies

Organization

The Oklahoma Secondary Schools Activities Association (the "Association") is a not-for-profit organization whose mission is to provide support to secondary schools in Oklahoma for athletics, activities and other services. The Association's primary source of revenue is from event revenue, corporate sponsorships, and officials' fees.

Basis of Accounting

The financial statements have been prepared using the accrual basis of accounting. Under the accrual basis of accounting, revenues are recorded as earned and expenses are recorded at the time liabilities are incurred.

Cash and Cash Equivalents

Cash and cash equivalents include various checking accounts. The Association considers cash equivalents to be all highly liquid debt instruments with a maturity of three months or less.

Property and Equipment

The cost of property, furniture and equipment is depreciated over the estimated useful lives of the related assets. Depreciation is computed using the straight-line method based on the following useful lives:

Building and improvements	20 - 40 years
Furniture and fixtures	7 - 10 years
Equipment	3 - 15 years
Transportation equipment	5 years

Maintenance and repairs which do not improve or extend the useful life of the asset are expensed when paid. Additions and betterments in excess of \$1,000 are capitalized.

The Association recognized \$75,353 and \$73,649 respectively, in depreciation for the fiscal year ending June 30, 2017 and 2016.

The Association records impairments to property and equipment when it becomes probable that the carrying value of the assets will not be fully recovered over their estimated lives. Impairments are recorded to reduce the carrying value of the assets to their estimated fair values determined by the Association based on facts and circumstances in existence at the time of the determination, estimates of probable future economic conditions, and other information. No impairments were recorded in 2017 or 2016.

Investments

The Association invests in certificates of deposit and mutual funds. Interest, dividends, and unrealized and realized gains and losses are reported in the statement of activities.

The maturity dates of the certificates of deposit range from August 9, 2017 to April 29, 2019 and have interest rates that range from 0.2% to 2.25%.

Net Assets

Net assets, revenues, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets and changes therein are classified and reported as follows:

Unrestricted Net Assets – Net assets available for use in general operations.

Temporarily Restricted Net Assets – Net assets subject to donor restrictions that may or will be met by expenditures or actions of Oklahoma Secondary Schools Activities Association and/or the passage of time, and certain income earned on permanently restricted net assets that has not yet been appropriated for expenditure by Oklahoma Secondary Schools Activities Association's Board of Directors. The Association has no temporarily restricted net assets as of June 30, 2017 and 2016.

Permanently Restricted Net Assets – Net assets whose use is limited by donor-imposed restrictions that neither expire by the passage of time nor can be fulfilled or otherwise removed by action of Oklahoma Secondary Schools Activities Association. The restrictions stipulate that resources be maintained permanently but permit Oklahoma Secondary Schools Activities Association to expend the income generated in accordance with the provisions of the agreements. The Association has no permanently restricted net assets as of June 30, 2017 and 2016.

Revenue and Revenue Recognition

Revenue is recognized when earned. Officials' registration payments received in advance are deferred to the applicable period in which the related services are performed or expenditures are incurred, respectively.

Receivables

Receivables consist of amounts due from corporate sponsorships and royalty agreements and are non-interest bearing. At June 30, 2017 and 2016, management considered all receivables to be fully collectible; therefore, no allowance was considered necessary.

Donated Services and In-Kind Contributions

It is the Association's policy to record non-cash items and in-kind gifts at their fair value on the date they are received.

Volunteers contribute significant amounts of time to the Association's program services; however, the financial statements do not reflect the value of these contributed services because they do not meet recognition criteria prescribed by generally accepted accounting principles. Contributed goods are recorded at fair value at the date of donation. Oklahoma Secondary Schools Activities Association records donated professional services at the respective fair values of the services received. No significant contributions of such goods or services were received during the years ended June 30, 2017 and 2016.

Functional Allocation of Expenses

The costs of program and supporting services activities have been summarized on a functional basis in the statements of activities. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates and those differences could be material.

Financial Instruments and Credit Risk

The Association manages deposit concentration risk by placing cash, mutual funds, and certificates of deposit with financial institutions believed by management to be creditworthy. At times, amounts on deposit may exceed insured limits or include uninsured investments in mutual funds. To date, Oklahoma Secondary Schools Activities Association has not experienced losses in any of these accounts.

Credit risk associated with accounts receivable is considered to be limited due to long-standing relationships with those companies and subsequent collection of those accounts.

Although the fair values of investments are subject to fluctuation on a year-to-year basis, management believes that the investment policies and guidelines are prudent for Oklahoma Secondary Schools Activities Association.

Income tax status

The Association has been ruled tax exempt by the Internal Revenue Service under the provisions of Section 501(c)(3) of the Internal Revenue Code. The Association does not believe it has engaged in any activity that would result in an uncertain tax position. As a result management does not believe that any uncertain tax positions currently exist and no loss contingency has been recognized in the accompanying financial statements. Tax statutes dictate that tax returns filed in any previous three reporting periods remain open to federal or state examination. Currently there are no open examinations with either the Internal Revenue Service or state taxing authorities.

Management believes that the Association has appropriate support for any tax positions taken affecting its annual filing requirements, and as such, does not have any uncertain tax positions that are material to the financial statements. The Association would recognize future accrued interest and penalties related to unrecognized tax benefits and liabilities in income tax expense if such interest and penalties are incurred.

Subsequent Events

Subsequent events have been evaluated through August 30, 2017, the date the financial statements were available to be issued.

Fair Value Measurements and Disclosures

Certain assets are reported at fair value in the financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs used to determine fair value refer broadly to the assumptions that market participants would use in pricing the asset or liability, including assumptions about risk. Inputs may be observable or unobservable. Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset or market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset or liability based on the best information available.

A three-tier hierarchy categorizes the inputs as follows:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets that Oklahoma Secondary Schools Activities Association can access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset, either directly or indirectly. These include quoted prices for similar assets in active markets, quoted prices for identical or similar assets in markets that are not active, inputs other than quoted prices that are observable for the asset, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset. In these situations, Oklahoma Secondary Schools Activities Association develops inputs using the best information available in the circumstances.

In some cases, the inputs used to measure the fair value of an asset might be categorized within different levels of the fair value hierarchy. In those cases, the fair value measurement is categorized in its entirety in the same level of the fair value hierarchy as the lowest level input that is significant to the entire measurement. Assessing the significance of a particular input to entire measurement requires judgment, taking into account factors specific to the asset. The categorization of an asset within the hierarchy is based upon the pricing transparency of the asset and does not necessarily correspond to Oklahoma Secondary Schools Activities Association's assessment of the quality, risk or liquidity profile of the asset.

Assets measured at fair value on a recurring basis consist of mutual funds held by the Association. Mutual funds are valued based on quoted market prices from active markets which the Association has access. Certificates of deposit are not listed below as such amounts are held at cost.

	2017						
	Total	Acti	ed Prices in ve Markets Level 1)	Obs Iı	Other ervable puts evel 2)	Unobser Inpu (Leve	ts
Mutual funds	\$ 180,902	\$	180,902	\$	_	\$	-
Total investments	\$ 180,902	\$	180,902	\$		\$	
			201	.6			
	Total	Acti	ted Prices in ve Markets Level 1)	Obs Iı	Other ervable nputs evel 2)	Unobser Inpu (Leve	ts
Mutual funds	\$ 157,367	\$	157,367	\$	-	\$	
Total investments	\$ 157,367	\$	157,367	\$	-	\$	-

The following table summarizes the valuation of the Association's assets by fair value hierarchy levels as of June 30, 2017 and 2016:

Net Investment Return

Net investment return consists of the following for the years ended June 30, 2017 and 2016:

	 2017	 2016
Interest and dividends Net realized and unrealized gain (loss)	\$ 11,486 23,535	\$ 9,968 (4,058)
Sur (1000)	\$ 35,021	\$ 5,910

Retirement Plan

The Association has adopted a Simplified Employee Pension Plan (a "SEP") to provide benefits to all eligible employees. All Association employees who have been employed for six months and who have reached twenty-one years of age are eligible participants; however, the employer contribution is discretionary. Employee contributions to these accounts are not permitted. The Associations' contribution for the year ended June 30, 2017 and 2016 were \$208,803 and \$186,209, respectively, included in pension fund expense.

Leases

The Association leases copier equipment under a lease agreement expiring November 4, 2019.

Future minimum lease payments are as follows:

Years Ending June 30,	Copier Lease	
2018 2019	\$	5,376 2,240
Total minimum lease payments	\$	12,992

Litigation Exposure

The Association is responsible for establishing, monitoring and enforcing the guidelines for participation as approved by its membership. At times the Association is named in litigation challenging the Association's ruling and seeking monetary damages and attorney costs. The Association maintains insurance for potential losses with a deductible of \$50,000 per occurrence at June 30, 2017. In management's opinion, the resolution of litigation matters, if any, would not have a material effect on the financial position of the Association at June 30, 2017.



Supplementary Information June 30, 2017 Oklahoma Secondary Schools Activities Association

		Site Revenue/ Expenditures	Other Revenue/ Expenditures	Total
Basketball	Revenue	\$ 1,982,766	\$ 17,860	\$ 2,000,626
	Expenditures	1,211,103	31,744	1,242,847
	Net	771,663	(13,884)	757,779
Football	Revenue	1,172,827	6,420	1,179,247
	Expenditures	639,728	36,900	676,628
	Net	533,099	(30,480)	502,619
Music	Revenue	333,287	5,980	339,267
	Expenditures	307,115	5,730	312,845
	Net	26,172	250	26,422
Softball	Revenue	285,120	10,515	295,635
	Expenditures	163,856	14,935	178,791
	Net	121,264	(4,420)	116,844
Baseball	Revenue	295,923	7,770	303,693
	Expenditures	187,973	17,513	205,486
	Net	107,950	(9,743)	98,207
Track	Revenue	130,351	26,775	157,126
	Expenditures	126,146	5,147	131,293
	Net	4,205	21,628	25,833
Speech	Revenue Expenditures Net	27,985 37,675 (9,690)	2,880	30,865 37,675 (6,810)
Wrestling	Revenue	169,616	4,900	174,516
	Expenditures	126,768	8,858	135,626
	Net	42,848	(3,958)	38,890

		Site Revenue/ Expenditures	Other Revenue/ Expenditures	Total
Cheerleading	Revenue	\$ 125,109	\$ 3,725	\$ 128,834
	Expenditures	51,336	1,977	53,313
	Net	73,773	1,748	75,521
Soccer	Revenue	197,808	4,820	202,628
	Expenditures	66,079	2,607	68,686
	Net	131,729	2,213	133,942
Golf	Revenue Expenditures Net	60,009 (60,009)	37,123 225 36,898	37,123 60,234 (23,111)
Swimming and D	Diving Revenue Expenditures Net	38,186 30,268 7,918	2,000 516 1,484	40,186 30,784 9,402
Tennis	Revenue	48,515	4,080	52,595
	Expenditures	35,083	100	35,183
	Net	13,432	3,980	17,412
Cross Country	Revenue	50,009	10,780	60,789
	Expenditures	48,985	89	49,074
	Net	1,024	10,691	11,715
Volleyball	Revenue	46,487	2,300	48,787
	Expenditures	27,916	3,487	31,403
	Net	18,571	(1,187)	17,384
Academic	Revenue Expenditures Net	2,450 50,279 (47,829)	13,613	16,063 50,279 (34,216)

		Site Revenue/ Expenditures	Other Revenue/ Expenditures	Total
Other	Revenue	\$ -	\$ -	\$ -
	Expenditures	37,638	30,534	68,172
	Net	(37,638)	(30,534)	(68,172)
Totals	Revenue	4,906,439	161,541	5,067,980
	Expenditures	3,207,957	160,362	3,368,319
	Net	\$ 1,698,482	1,179	1,699,661



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Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

Oklahoma Secondary Schools Activities Association Oklahoma City, Oklahoma

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Oklahoma Secondary Schools Activities Association (the Association), which comprise the statement of financial position as of June 30, 2017, and the related statements of activities, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated August 25, 2016.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Association's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control, such that enough to merit attention by those charged with governance.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Association's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Fide Bailly LLP

Oklahoma City, Oklahoma August 30, 2017