

BRISTOW INDUSTRIAL AUTHORITY  
BRISTOW, OKLAHOMA  
ANNUAL FINANCIAL REPORT  
DECEMBER 31, 2010

RALPH OSBORN  
CERTIFIED PUBLIC ACCOUNTANT  
P. O. BOX 1015  
500 SOUTH CHESTNUT  
BRISTOW, OKLAHOMA 74010

INDEPENDENT AUDITORS' REPORT

To the Honorable Members of the Board of Directors  
Bristow Industrial Authority  
Bristow, Oklahoma

I have audited the accompanying financial statements of the business-type activities of Bristow Industrial Authority as of and for the year ended December 31, 2010, which collectively comprise Bristow Industrial Authority's basic financial statements. These financial statements are the responsibility of Bristow Industrial Authority's management. My responsibility is to express an opinion on these financial statements based on my audit.

I conducted my audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that I plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. I believe that my audit provides a reasonable basis for my opinion.

In my opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of Bristow Industrial Authority as of December 31, 2010, and the respective changes in financial position and cash flows, thereof, in conformity with accounting principles generally accepted in the United States of America.

Bristow Industrial Authority has not presented Management's Discussion and Analysis that the Governmental Accounting Standards Board has determined is necessary to supplement, although not required to be part of, the basic financial statement.

In accordance with *Government Auditing Standards*, I have also issued my report dated October 28, 2011, on my consideration of Bristow Industrial Authority's internal control over financial reporting and my tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of my audit.



Ralph Osborn  
Certified Public Accountant  
Bristow, Oklahoma  
October 28, 2011

BRISTOW INDUSTRIAL AUTHORITY  
 BRISTOW, OKLAHOMA  
 STATEMENT OF FUND NET ASSETS - PROPRIETARY FUND  
 DECEMBER 31, 2010

ASSETS

Current assets:

Cash and cash equivalents	\$ 62,279
Investments	280,573
Accounts receivable	<u>62,181</u>
Total current assets	<u>405,033</u>

Non-current assets

Deferred debt issue cost, net of amortization	3,569
Capital assets:	
Land	22,000
Other capital assets, net of accumulated depreciation	<u>594,300</u>
Total non-current assets	<u>619,869</u>
Total assets	<u>1,024,902</u>

LIABILITIES

Current liabilities:

Accrued interest payable	3,595
Notes payable, current	<u>27,443</u>
Total current liabilities	<u>31,038</u>

Non-current liabilities:

Notes payable, non-current	<u>379,453</u>
Total non-current liabilities	<u>379,453</u>
Total liabilities	<u>410,491</u>

NET ASSETS

Invested in capital assets, net of related debt	209,404
Unrestricted	<u>405,007</u>
Net assets of business-type activities	<u>\$ 614,411</u>

See accompanying notes to financial statements.

BRISTOW INDUSTRIAL AUTHORITY  
 BRISTOW, OKLAHOMA  
 STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN FUND NET ASSETS  
 PROPRIETARY FUND  
 FOR THE YEAR ENDED DECEMBER 31, 2010

OPERATING REVENUES

Lease revenue	\$ 100,968
Total operating revenues	100,968

OPERATING EXPENSES

Job creation expense	7,637
Amortization	408
Administration fees	1,800
Professional fees	4,534
Insurance	200
Miscellaneous	444
Office expenses	172
Depreciation	32,796
Total operating expenses	47,991
Operating income (loss)	52,977

NON-OPERATING REVENUE (EXPENSES)

Investment income	3,321
Interest on notes payable and fees	(23,543)
Total non-operating revenue (expenses)	(20,222)
Income (loss)	32,755
Total net assets, beginning	581,656
Total net assets, ending	\$ 614,411

See accompanying notes to financial statements.

BRISTOW INDUSTRIAL AUTHORITY  
 BRISTOW, OKLAHOMA  
 STATEMENT OF CASH FLOWS  
 PROPRIETARY FUND TYPE  
 FOR THE YEAR ENDED DECEMBER 31, 2010

Cash flows from operating activities	
Cash received from customers	\$ 100,968
Cash payments to suppliers for goods and services	<u>(43,138)</u>
Net cash provided (used) by operating activities	<u>53,141</u>
Cash flows from capital and related financing activities	
Interest paid on notes payable	(19,948)
Principal paid on notes payable	<u>(22,052)</u>
Net cash used for capital and related financing activities	<u>(42,000)</u>
Cash flows from investing activities	
Transferred to investments	(23,138)
Interest revenue	<u>3,321</u>
Net cash provided by investing activities	<u>(19,817)</u>
Net decrease in cash and cash equivalents	(8,676)
Cash and cash equivalents, beginning	<u>70,955</u>
Cash and cash equivalents, ending	<u>\$ 62,279</u>
Reconciliation of operating income (loss) to net cash provided by (used) by operating activities:	
Operating income (loss)	\$ 52,977
Adjustments to reconcile operating income to net cash used by operating activities:	
Depreciation	32,796
Changes in assets and liabilities:	
Increase in accounts receivable	(33,040)
Decrease in deferred debt issue costs	<u>408</u>
Net cash provided by operating activities	<u>\$ 53,141</u>

See accompanying notes to financial statements.

BRISTOW INDUSTRIAL AUTHORITY  
BRISTOW, OKLAHOMA  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2010

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Bristow Industrial Authority (the Authority) is a public trust created July 21, 1967 under the provisions of Title 60, Oklahoma Statutes 1961, Section 176 to 180, inclusive. The Authority is a component unit of the City of Bristow, Oklahoma, beneficiary of the trust. The City and the Authority are related organizations. The City reports in separately audited financial statements. Administration for the Authority is provided by a seven member Board of Directors consisting of six members appointed by the City Council of Bristow plus the mayor of the City of Bristow. The City of Bristow provides financial assistance to the Authority by including the Authority's leased buildings in the City's insurance coverage. The primary purpose of the trust is to promote industrial development and provide additional employment to residents of the local area.

Measurement Focus, Basis of Accounting and Financial Statement Presentation

The financial statements of the Authority are prepared in accordance with generally accepted accounting principles (GAAP). The Authority's reporting entity applies all relevant Governmental Accounting Standards Board (GASB) pronouncements and applicable Financial Accounting Standards Board (FASB) pronouncements and Accounting Principles Board (APB) opinions issued on or before November 30, 1989, unless they conflict with GASB pronouncements. The Authority's reporting entity does not apply FASB pronouncements or APB opinions issued after November 30, 1989.

The financial statements report using the economic resources measurement focus and the accrual basis of accounting. Revenues are recorded when earned and expenses recorded when a liability is incurred, regardless of the timing of related cash flows.

Operating income reported in the financial statements include revenues and expenses related to the primary, continuing operations of the Authority. Principal operating revenues for proprietary funds are charges to customers for sales or services. Principal operating expenses are the cost of providing goods or services and include administrative expenses and depreciation of capital assets. Other revenues and expenses are classified as non-operating in the financial statements.

When both restricted and unrestricted resources are available for use, it is the Authority's policy to use restricted resources first, then unrestricted resources as needed.

FUND TYPE

The Authority is a single-purpose governmental entity. It reports as a proprietary fund type. There are no funds or fund types except for this single purpose fund. The Authority leases buildings to industrial customers and assists in acquiring buildings for other potential industries.

BRISTOW INDUSTRIAL AUTHORITY  
BRISTOW, OKLAHOMA  
NOTES TO FINANCIAL STATEMENTS  
DECEMBER 31, 2010

NOTE A - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES, (Continued)

Investments

The Authority follows Governmental Accounting Standards Board (GASB) Statement No. 31, "Accounting and Financial Reporting for Certain Investments and for External Investment Pools," which requires marketable securities to be carried at fair value. The Authority considers highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. The investments reported in the financial statements consist of certificates of deposit.

Inventories

Inventories consist of expendable supplies held for consumption stated on a first-in, first-out basis. They are reported at cost which is recorded as an expenditure at the time individual inventory items are used. The Authority has not maintained inventory records, however, the value of inventory on hand at December 31, 2010, although not known, is not believed to be material to the financial statements.

Capital Assets, Depreciation, and Amortization

The Authority's property, plant, equipment, and infrastructure with useful lives of more than one year are stated at historical cost in the financial statements. Donated assets are stated at fair value on the date donated. The Authority generally capitalizes assets with cost of \$2,500 or more as purchase and construction outlay occur. The cost of normal maintenance and repairs that do not add to the assets value or materially extend useful lives are not capitalized. Capital assets are depreciated using the straight-line method. When capital assets are disposed, the cost and applicable accumulated depreciation are moved from the respective accounts, and the resulting gain or loss is recorded in operations.

Estimated useful lives, in years, for depreciable assets are as follow:

Buildings	5-60
Improvements, other than buildings	2-50
Furniture, machinery, and equipment	3-30

Reserves and Designations

Reserves represent those portions of fund balance not available for expenditure or legally segregated for a specific future use. Designated fund balances represent tentative plans for future use of financial resources.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities, disclosure of contingent assets and liabilities at the date of the financial statements, and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

BRISTOW INDUSTRIAL AUTHORITY  
BRISTOW, OKLAHOMA  
NOTES TO FINANCIAL STATEMENTS  
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NOTE B - CASH AND INVESTMENTS

A. Custodial Credit Risk

Custodial credit risk is the risk that in the event of failure of counterparty, the Authority will not be able to recover the value of its deposits or investments. Deposits are exposed to custodial credit risk if they are uninsured and uncollateralized. Investment securities are exposed to custodial credit risk if they are uninsured, are not registered in the name of the Authority, and are held by counterparty or the counterparty's trust department but not in the name of the Authority. The Authority's policy requires that all deposits and investments in excess of amounts covered by federal deposit insurance be fully collateralized by the entity holding the deposits or investments. As of December 31, 2010, all of the Authority's deposits and investments were either covered by federal deposit insurance or were fully collateralized.

B. Deposits

The Authority had deposits at financial institutions with a carrying amount of approximately \$342,852 at December 31, 2010. The bank balance of the deposits at December 31, 2010 was approximately \$342,852.

C. Credit Risk

Fixed-income securities are subject to credit risk. However, the Authority did not have fixed income securities at December 31, 2010.

D. Interest Rate Risk

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. The Board of Directors monitor's the investment performance on an ongoing basis to limit the Authority's interest rate risk. As of December 31, 2010, the Authority's deposits consisted of demand deposits and certificates of deposit with a maturity of 12 months or less.

NOTE C - CAPITAL ASSETS

The following table provides a summary of changes in capital assets:

	<u>CAPITAL ASSETS, DEPRECIATED</u>				<u>Capital Assets Not Depreciated Land</u>
	<u>Buildings</u>	<u>Infrastructure &amp; Improvements Other Than Buildings</u>	<u>Furniture, Machinery, And Equipment</u>	<u>Totals</u>	
Business-type activities					
Balance, Dec. 31, 2009	\$ 1,311,916	\$ -	\$ 3,163	\$ 1,315,079	
Increases	-	-	-	-	
Decreases	-	-	-	-	
Balance, Dec. 31, 2010	<u>1,311,916</u>	<u>-</u>	<u>3,163</u>	<u>1,315,079</u>	
Accumulated Depreciation					
Balance, Dec. 31, 2009	684,820	-	3,163	687,983	\$ 22,000
Increase	32,796	-	-	32,796	-
Decreases	-	-	-	-	-
Balance, Dec. 31, 2010	<u>717,616</u>	<u>-</u>	<u>3,163</u>	<u>720,779</u>	<u>22,000</u>
Business-type Activities					
Capital Assets, Net	<u>\$ 594,300</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 594,300</u>	<u>\$ 22,000</u>

BRISTOW INDUSTRIAL AUTHORITY  
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NOTE D - NOTE PAYABLE

The Authority has incurred indebtedness related to its buildings. The following is a summary of note payable transactions for the year ended December 31, 2010.

	<u>Payable at Dec. 31, 2009</u>	<u>Addition/ Retirements</u>	<u>Balance at Dec. 31, 2010</u>
Spiritbank	\$ 428,948	\$ (22,052)	\$ 406,896
Total	<u>\$ 428,948</u>	<u>\$ (22,052)</u>	<u>\$ 406,896</u>

A brief description of the outstanding notes payable at December 31, 2010 is set forth below:

<u>Outstanding</u>	<u>Amount</u>
Spiritbank loan dated October 5, 2004, original loan amount of \$550,000, interest rate 5.475%, principal and interest of \$4,200 per month, matures in October 2019	<u>\$ 406,896</u>

The annual debt service payments due over the next five years and thereafter are as follows.

<u>Year ending December 31</u>	<u>Principal</u>	<u>Interest</u>	<u>Total</u>
2011	\$ 29,533	\$ 25,067	\$ 54,600
2012	30,611	19,789	50,400
2013	32,330	18,070	50,400
2014	34,145	16,255	50,400
2015	38,115	12,285	50,400
2015-2019	201,726	50,274	252,000
2020-2021	<u>40,436</u>	<u>6,091</u>	<u>46,527</u>
Total	<u>\$ 406,896</u>	<u>\$ 147,831</u>	<u>\$ 554,727</u>

The Authority had debt issue costs of \$6,118 related to obtaining its loan dated October 5, 2004. The cost is amortized over the term of the loan. Amortization expense for the year ended December 31, 2010 was \$408. Accumulated amortization costs at December 31, 2010 totaled \$2,549.

NOTE E - LEASE REVENUE

Lease revenue of the Authority is from the lease of two buildings owned by the Authority. The Authority entered into a lease dated October 18, 2004 with a term of 15 years. Annual payments are \$54,180 (\$4,515 per month). The second lease was entered into on January 1, 2009 with a term of 3 years with the option to extend the lease for 2 successive periods of 3 years each. Annual payments are \$46,788 (\$3,899 per month).

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NOTE F - JOB CREATION EXPENSE

The Authority entered into an agreement to provide assistance to Unitherm Inc, Bristow, Oklahoma by paying an amount equal to one percent (1%) interest on the outstanding balance of a loan between Spiritbank and Unitherm, Inc. In exchange, Unitherm agreed to increase the number of employees by at least five. The agreement term is one year. The Authority may chose to renew yearly.

NOTE G - RISK MANAGEMENT

The Authority is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; and natural disasters. The Authority carries commercial insurance for risk of loss. Settled claims resulting from these risks have not exceeded commercial insurance coverage in any of the past three fiscal years.

REPORT ON COMPLIANCE AND ON INTERNAL CONTROL OVER FINANCIAL  
REPORTING BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN  
ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To the Board of Directors  
Bristow Industrial Authority  
Bristow, Oklahoma

I have audited the financial statements of the business-type activities of Bristow Industrial Authority as of and for the year ended December 31, 2010 and have issued my report thereon dated October 28, 2011 which did not include Management's Discussion and Analysis. I conducted my audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

In planning and performing my audit, I considered Bristow Industrial Authority's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Bristow Industrial Authority's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Bristow Industrial Authority's internal control over financial reporting.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over financial reporting that might be deficiencies, significant deficiencies, or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above. However, as discussed below, I identified certain deficiencies in internal control over financial reporting that I consider to be significant deficiencies. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. I consider the lack of segregation of duties to be a significant deficiency.

Compliance And Other Matters

As part of obtaining reasonable assurance about whether Bristow Industrial Authority's financial statements are free of material misstatement, I performed tests of its compliance with certain provisions of laws, regulations, contracts and grants, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of my audit, and accordingly, I do not express such an opinion. The results of my tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information of management, the Board of Directors, others within the organization, federal awarding agencies and pass-through entities and is not intended to be and should not be used by anyone other than these specified parties.

*Ralph Osborn*

Ralph Osborn  
Certified Public Accountant  
Bristow, Oklahoma  
October 28, 2011