MUSKOGEE CITY-COUNTY PORT AUTHORITY AUDITED FINANCIAL STATEMENTS FOR THE YEAR ENDED JUNE 30, 2019

MUSKOGEE CITY-COUNTY PORT AUTHORITY

P.O. Box 2819, Muskogee, Oklahoma 74402 VOICE 918-682-7886 FAX 918-683-4811 www.muskogeeport.com

A. EARNEST GILDER, Chairman SCOTT ROBINSON, Port Director

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MANAGEMENT DISCUSSION AND ANALYSIS

This discussion and analysis is required supplementary information, presented to the reader as an overview of the Muskogee City-County Port Authority's financial condition and performance, in accordance with Governmental Accounting Standards Board Pronouncement 34 (GASB 34).

One of the objectives of the GASB 34 reporting model is to present "an objective and easily readable analysis of the government's financial activities based on currently known facts, decisions or conditions" in a way "that will be of interest to user groups who historically have not shown much interest in the government's financial reports".

USING THIS ANNUAL REPORT

In accordance with the GASB 34 reporting model, the financial condition of the Authority is presented in the Statement of Net Assets; the financial performance of the Authority is presented in the Statement of Activities; and the Authority's Fund Balance is divided into pieces in order to provide more information about the contribution of each piece, or activity, to the whole of the financial condition of the Authority.

Statement of Net Assets and Statement of Activities

Together, the Statement of Net Assets and the Statement of Activities are intended to show the Authority's financial condition and the change in the Authority's financial condition resulting from the current year's financial activities.

Fund Balances

Unlike many other forms of government, the Authority receives no annual appropriation and has no taxing authority. The Authority operates as a business enterprise, deriving all of its operating revenues from property leases, port fees charged to shippers and industrial development service contracts with the Union Pacific Railroad Company and the City of Muskogee. Operating revenues are used for the general administration of the Authority, maintenance of the Authority's facilities and expenses associated with the Authority's service contracts. Capital improvements are funded with the net of operating revenues after deductions, debt and grants from local, state and federal economic development programs.

For the purpose of recognizing the contribution of certain funds and activities to the whole of the Authority's financial condition and performance, the Authority allocates assets, liabilities, net assets, income and expense between its Governmental Fund and its Proprietary Funds. In its Governmental Fund,

the Authority records its General Administrative Expenses (including expenses associated with certain industrial development activities), Debt Service and Construction in Progress. In its Proprietary Funds, the Authority records its revenues and expenses for Port Operations, Railroad Operations, Grounds Maintenance and Marina Operations.

Summary of activities for the current year and comparison to last year

For the year ending June 30, 2019, the Authority's Net Operating Income was \$472,885 compared with \$483,190 for the previous year, a difference of \$10,305, due primarily to the impacts of the May, 2019, flood of record on the McClellan-Kerr Arkansas River Navigation System. After deducting Depreciation Expense, the Net of Interest Income and Expense, the Authority's Net Income was \$158,040 compared with \$175,367 for the previous year, a difference of \$17,327.

The following table illustrates, in summary form, a comparison of financial activities in the current year with those in the previous year.

| - | 06/30/19 | 06/30/18 | Variance |
|---|-------------|-------------|------------|
| Operating Revenues | \$2,538,014 | \$2,386,287 | \$ 151,727 |
| Operating Expenses | \$2,065,129 | \$1,903,097 | \$ 162,032 |
| Net Operating Income | \$ 472,885 | \$ 483,190 | \$ 10,305 |
| Less Depreciation Expense | \$ 261,771 | \$ 250,465 | \$ 11,306 |
| Less Net of Interest Income and Expense | \$ 53,074 | \$ 49,561 | \$ 3,513 |
| Less Loss on Disposal of Assets | \$ 0 | \$ 7,797 | \$ 7,797 |
| Net Income | \$ 158,040 | \$ 175,367 | \$ 17,327 |

Analysis of current year's activity on the financial condition of the Port Authority

As a result of the current year's activities, the net assets of the Authority, recorded in the Audited Financial Statements as Statement of Net Assets (see page 3), totaled \$12,699,059, an increase in the Net Assets of the Authority of \$396,584 compared with the previous fiscal year.

Analysis of balances and transactions of individual funds and impact on future resources

The business activities of the Authority during the current year, recorded in the Audited Financial Statements as Statement of Revenues, Expenses and Changes in Fund Net Assets – Proprietary Funds (see page 10), generated sufficient net revenues to cover the General Administrative Expenses of the Authority, Capital Outlays and Debt Service, recorded in the Audited Financial Statements as Statement of Revenues, Expenditures and Changes in Fund Balance – Governmental Funds (see page 7).

Analysis of significant budget variances

For the year ending June 30, 2019, Net Operating Income was \$472,885 compared with \$547,971 budgeted for the year, resulting in less Net Operating Income than budgeted by \$75,086. Variances in revenues and expenses were the result of impacts of the May 2019 flood of record on the McClellan-Kerr Arkansas River Navigation System.

| | 06/30/19 | Budget | Variance |
|---|--|--|-------------------------------------|
| Operating Revenue Port Fees All Other Operating Revenue | \$1,007,733 <u>\$1,530,281</u> \$2,538,014 | \$1,050,000 <u>\$1,507,204</u> \$2,557,204 | \$ 42,267 \$ 23,077 \$ 19,190 |
| Operating Expense Repairs and Maintenance | | | |
| All Other Operating Expense | \$ 549,380 <u>\$1,515,749</u> \$2,065,129 | \$ 500,000 \$1,509,233 \$2,009,233 | \$ 49,380 \$ 6,516 \$ 55,896 |
| Net Operating Income | \$ 472,885 | \$ 547,971 | \$ 75,086 |

If you have any questions about this discussion and analysis or about the Audited Financial Statements that follow, please feel free to contact Scott Robinson, Port Director, by telephone at 918.682.7886, by email scott@muskogeeport.com, or by mail at P. O. Box 2819, Muskogee Oklahoma, 74402.

Scott Robinson Port Director

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees of Muskogee City-County Port Authority

Report on the Financial Statements

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of Muskogee City-County Port Authority as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise Muskogee City-County Port Authority's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

Auditor's Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of Muskogee City-County Port Authority, as of June 30, 2019, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis and budgetary comparison information on page 25 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise Muskogee City-County Port Authority's basic financial statements. The introductory section and combining financial statements are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The combining financial statements are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the combining and individual nonmajor fund financial statements are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

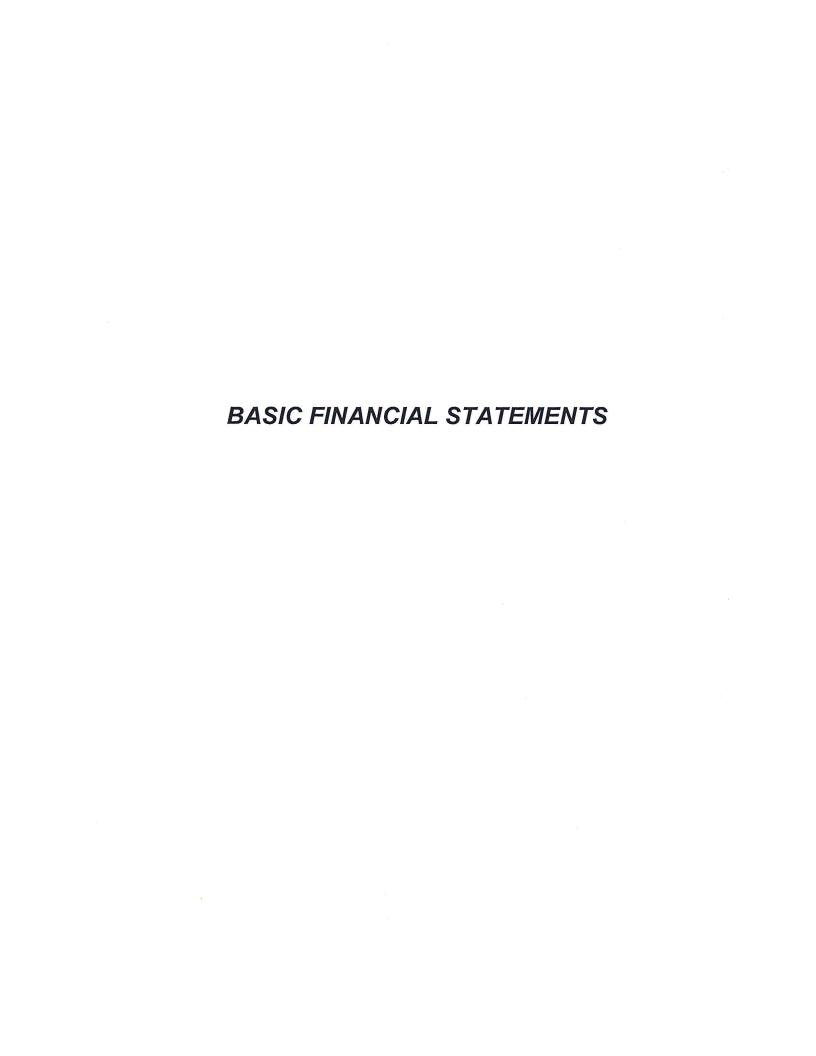
Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 20, 2019 on our consideration of the Muskogee City-County Port Authority's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not provide an opinion on the effectiveness of the Muskogee City-County Port Authority's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Muskogee City-County Port Authority's internal control over financial reporting and compliance.

KATHY HEWITT, CPA, LLP Muskogee, Oklahoma

Kathy Dewitt OAA, LLP

November 20, 2019



MUSKOGEE CITY-COUNTY PORT AUTHORITY STATEMENT OF NET ASSETS As of June 30, 2019

| Assets | | Government Activities | Вι | usiness Type Activities | | Total |
|-------------------------------------|-----|--------------------------|----|----------------------------|----|------------------------|
| Current Assets | | | | | | |
| Cash and Cash Equivalents | \$ | 1,397,646 | \$ | 100 | \$ | 1,397,746 |
| Investments | \$ | 104,588 | \$ | - | \$ | 104,588 |
| Accounts Receivable | \$ | 3,950 | \$ | 306,797 | \$ | 310,747 |
| Reimbursable Expenses | \$ | 29,581 | \$ | 1,990 | \$ | 31,571 |
| Prepaids | \$ | 40,580 | \$ | 16,251 | \$ | 56,831 |
| Total Current Assets | \$ | 1,576,345 | \$ | 325,138 | \$ | 1,901,482 |
| | * | 1,010,010 | Ψ | 020,100 | Ψ | 1,001,402 |
| Restricted Assets | | | | | | |
| Cash | \$ | ~ | \$ | 44 | \$ | 44 |
| Prepaids | _\$ | _ | \$ | _ | \$ | _ |
| Total Restricted Assets | \$ | - | \$ | 44 | \$ | 44 |
| Non-Current Assets | | | | | | |
| Land | \$ | _ | \$ | 6,380,650 | \$ | 6,380,650 |
| Construction in Progress | \$ | 21,978 | | 268,305 | \$ | 290,283 |
| Property & Equipment | \$ | 4,417,593 | \$ | 5,914,252 | \$ | 10,331,845 |
| Accumulated Depreciation | \$ | (1,159,224) | | (3,544,471) | | (4,703,695) |
| Total Fixed Assets | \$ | 3,280,348 | \$ | 9,018,736 | | 12,299,084 |
| | • | 0,200,010 | Ψ. | 0,010,100 | Ψ | 12,200,001 |
| Total Assets | \$ | 4,856,692 | \$ | 9,343,918 | \$ | 14,200,610 |
| 12-1200 | | | | | | |
| <u>Liabilities</u> | | | | | | |
| Current Liabilities | | | _ | | _ | <u></u> |
| Current Portion Long Term Debt | \$ | 93,603 | \$ | 122,152 | | 215,756 |
| Refundable Deposits & Prepaid Lease | \$ | _ | \$ | 29,406 | \$ | 29,406 |
| Accounts Payable | \$ | 28,432 | \$ | 17,599 | \$ | 46,031 |
| Total Current Liabilities | \$ | 122,035 | \$ | 169,158 | \$ | 291,193 |
| Non-Current Liabilities | | | | | | |
| ODFA Loan-3 Forks Harbor and Other | \$ | 1,092,097 | \$ | _ | \$ | 1,092,097 |
| EDIF Loan-Dal Tile Railspur | \$ | 1,002,007 | \$ | 57,134 | \$ | 57,134 |
| Beach Group Loan | \$ | <u>-</u> | \$ | 59,035 | \$ | 59,035 |
| Klutts Equipment Loan | \$ | _ | \$ | 37,717 | \$ | 37,717 |
| Muskogee Industrial Trust | \$ | _ | \$ | 180,130 | \$ | 180,130 |
| Total Long Term Debt | \$ | 1,092,097 | \$ | 334,017 | \$ | 1,426,113 |
| Less Current Portion Long Term Debt | \$ | (93,603) | \$ | (122,152) | | |
| Total Long Term Liabilities | \$ | 998,494 | \$ | 211,865 | \$ | (215,755) 1,210,358 |
| rotal bong rotti blabilido | Ψ | 330,434 | Ψ | 211,000 | Ψ | 1,210,550 |
| Total Liabilities | \$ | 1,120,529 | \$ | 381,022 | \$ | 1,501,551 |
| | | | | | | (6) |
| Net Assets | | | | | | |
| Assigned Fund Balance | \$ | : - - | \$ | 10,000 | \$ | 10,000 |
| Unassigned Fund Balance | \$ | 3,736,163 | \$ | 8,952,895 | | 12,689,059 |
| • | • | -,,,, | * | 1,112,000 | * | ,000,000 |
| Total Net Assets | \$ | 3,736,163 | \$ | 8,962,895 | \$ | 12,699,059 |
| Total Liabilities & Net Assets | ø | 4 956 600 | œ | 0 242 040 | ው | 14 200 640 |
| Total Liabilities & Net Assets | \$ | 4,856,692 | \$ | 9,343,918 | φ | 14,200,610 |

MUSKOGEE CITY-COUNTY PORT AUTHORITY MUSKOGEE, OKLAHOMA STATEMENT OF ACTIVITIES For The Year Ended June 30, 2019

| • | 1 | Direct Expenses | | Program Revenues | ٨ | Net (Expense) Revenue | | | |
|---|----|--------------------|----|---------------------|----|--------------------------|------------------------------------|----|-------------|
| Governmental Activities | | | | | | | | | |
| General Operations | \$ | 778,777 | \$ | _ | \$ | (778,777) | | | |
| Industrial Development | \$ | 414,947 | \$ | 508,000 | \$ | 93,053 | | | |
| Interest on Long Term Debt | \$ | 47,039 | * | 000,000 | \$ | (47,039) | | | |
| Total Governmental Activities | \$ | 1,240,762 | \$ | 508,000 | \$ | (732,763) | | | |
| | Ψ | 1,240,702 | Ψ | 300,000 | Ψ | (132,100) | | | |
| Dunimana Tuma Australia | | | | | | | | | |
| Business Type Activities | • | 004 000 | • | 4 000 400 | • | 0.45.000 | | | |
| Port, Rail & Grounds Maintenance Activities Marina Activities | \$ | 984,600 | \$ | 1,930,469 | \$ | 945,869 | | | |
| | \$ | 148,577 | \$ | 95,732 | \$ | (52,845) | | | |
| Interest on Long Term Debt | \$ | 16,509 | \$ | | \$ | (16,509) | | | |
| Total Business Activities | \$ | 1,149,686 | \$ | 2,026,201 | \$ | 876,515 | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| Governmental Activities | | | | | | Busin | ess Type Activitie | es | |
| Net Expenses over Revenues | \$ | (732,763) | | | Ne | et Revenues over Ex | xpenses | \$ | 876,515 |
| Transfer To/From Other Funds | \$ | 1,202,019 | | | | ansfer To/From Oth | | \$ | (1,202,019) |
| Prior Period Adjustments | | | | | | rior Period Adjustme | | * | (1,202,010) |
| Unrestricted Investment Earnings | \$ | 10,474 | | | | nrestricted Investme | | \$ | _ |
| Miscellaneous Other Income | \$ | 3,813 | | | | iscellaneous Other I | | Ψ | |
| Changes in Net Assets | \$ | 483,543 | | | | hanges in Net Asset | A CRACK PERCENT UNDERSTOOM IN TEST | \$ | (325,504) |
| -··-··· y ···· | ~ | 100,0-10 | | | 01 | nangoo in Not Asset | 5 | Ψ | (323,304) |
| Net Assets - Beginning | \$ | 3,252,620 | | | Ne | et Assets - Beginnin | a | \$ | 9,278,399 |
| Net Assets - Ending | \$ | 3,736,163 | | | | et Assets - Ending | • | \$ | 8,952,895 |

MUSKOGEE CITY-COUNTY PORT AUTHORITY STATEMENT OF ASSETS, LIABILITIES AND FUND BALANCE-GOVERNMENTAL FUNDS As of June 30, 2019

| Assets Current Assets Cash and Cash Equivalents Investments Accounts Receivable Prepaids Total Current Assets | \$ 1,397,646 \$ 104,588 \$ 33,531 \$ 40,580 \$ 1,576,344 |
|---|--|
| Restricted Assets Cash Total Restricted Assets | \$ <u>-</u> \$ - |
| Total Assets | \$ 1,576,344 |
| Liabilities Current Liabilities Current Portion Long Term Debt Refundable Deposits Accounts Payable Total Current Liabilities | \$ 93,603 \$ - \$ 28,432 \$ 122,035 |
| Long Term Liabilities Total Long Term Debt Less Current Portion Long Term Debt Total Long Term Liabilities | \$ 1,092,097 \$ (93,603) \$ 998,494 |
| Total Liabilities | \$ 1,120,529 |
| Fund Balance Assigned Fund Balance Unassigned Fund Balance | \$ - \$ 455,815 |
| Total Fund Balance | \$ 455,815 |
| Total Liabilities & Fund Balance | \$ 1,576,344 |

MUSKOGEE CITY-COUNTY PORT AUTHORITY Reconciliation of Fund Balance to Total Liabilities Net Assets Governmental Funds

| Total liablities & fund balance - governmental funds | \$ 1,576,344 |
|--|-----------------|
| Amounts reported for governmental activities in the statement of net assets are different because: | |
| Capital assets net of accumulated depreciation are not financial resources and therefore are not reported in the funds | \$ 3,280,348 |
| Total liabilities & net assets of governmental activities | \$ 4,856,692 |

MUSKOGEE CITY-COUNTY PORT AUTHORITY MUSKOGEE, OKLAHOMA

Statement of Revenues, Expenditures, and Changes in Fund Balances
Governmental Funds
For The Year Ended
June 30, 2019

Revenues

| Charges for Services Industrial Development Income Investment Income Miscellaneous Income Total Revenues | \$ 508,000 \$ 10,474 \$ 3,813 \$ 522,287 |
|--|---|
| Expenditures | |
| General Government Expenses Industrial Development Expenses Debt Service - Interest Expense Total Expenses | \$ 778,682 \$ 414,947 \$ 47,039 \$ 1,240,668 |
| Excess (Deficiency) of Revenues Over (Under) Expenditures | \$ (718,381) |
| Other Financing Sources (Uses) Transfers From Other Funds Total Other Financing Sources | \$ 1,202,019 \$ 1,202,019 |
| Net Change In Fund Balance | \$ 483,638 |
| Net Changes in Fund Balances | |
| Fund Balances - Beginning Add Reconciling Items (See page 8) Fund Balances - Ending | \$ 3,252,525 \$ 483,638 \$ 3,736,163 |

MUSKOGEE CITY-COUNTY PORT AUTHORITY

Reconciliation of the Statement of Revenues, Expenditures and Changes in Fund Balances of Governmental Funds to the Statement of Activities

June 30, 2019

| Net Change in Governmental Fund Balances | \$ 483,638 |
|--|---------------|
| Amounts reported in governmental activities in the statement of net assets are different because: | |
| Prior period adjustment | \$ - |
| Repayment of bond principal is an expenditure in the governmental funds but the repayment reduces the long term liabilities in the statement of net assets | \$ - |
| Capital Outlays are cash expenditures in the governmental funds but the expenditures increase the fixed assets in the statement of fixed assets | \$ - |
| Change in Net Assets of Governmental Activities | \$ 483,638 |

MUSKOGEE CITY-COUNTY PORT AUTHORITY STATEMENT OF NET ASSETS Proprietary Funds As of June 30, 2019

| | | Grounds | | | | | | | | |
|---|----------|--|-------|-----------------------|----------|------------|----|----------|----------|--|
| | | Port | | Rail | Ma | aintenance | | Marina | | Total |
| <u>Assets</u> | | | | | | | | | | |
| Current Assets | | | Ф | | Ф | | ф | 100 | œ. | 400 |
| Cash and Cash Equivalents Investment | d | | \$ | - | \$ \$ | - | \$ | 100 | \$ | 100 |
| Accounts Receivable | \$ \$ | 266,664 | \$ | 108 | \$ | - | \$ | 40,025 | \$ \$ | 306,797 |
| Reimbursable Expenses Receivable | \$ | 1,990 | \$ | 100 | \$ | _ | \$ | 40,025 | \$ | 1,990 |
| Prepaids | \$ | 16,251 | \$ | _ | \$ | _ | \$ | _ | \$ | 16,251 |
| Total Current Assets | \$ | 284,905 | \$ | 108 | \$ | - | \$ | 40,125 | \$ | 325,138 |
| Restricted Assets | | | | | | | | | | |
| Cash | \$ | 44 | | | | | | | \$ | 44 |
| Prepaids | • | | \$ | - | \$ | - | | | \$ | - |
| Total Restricted Assets | \$ | 44 | \$ | - | \$ | - | \$ | - | \$ | 44 |
| Non-Current Assets | | | | | | | | | | |
| Land | \$ | 6,380,650 | \$ | | \$ | _ | \$ | - | \$ | 6,380,650 |
| Construction in Progress | \$ | 46,376 | \$ | 221,929 | \$ | - | \$ | _ | \$ | 268,305 |
| Property & Equipment | \$ | 2,660,028 | \$ | 2,668,489 | \$ | 161,904 | \$ | 423,831 | \$ | 5,914,252 |
| Accumulated Depreciation | \$ | (2,148,086) | \$ | (1,236,639) | \$ | (114,369) | \$ | (45,378) | \$ | (3,544,471) |
| Total Fixed Assets | \$ | 6,938,968 | \$ | 1,653,780 | \$ | 47,535 | \$ | 378,453 | \$ | 9,018,736 |
| Total Assets | \$ | 7,223,917 | \$ | 1,653,888 | \$ | 47,535 | \$ | 418,578 | \$ \$ | 9,343,918 |
| Liabilities Current Liabilities Current Portion Long Term Debt Refundable Deposits & Prepaid Lease Accounts Payable Total Current Liabilities | \$ \$ \$ | 106,570 29,406 17,599 153,575 | \$ \$ | 15,582 - 15,582 | \$ \$ | - | \$ | - | \$ \$ \$ | 122,152 29,406 17,599 169,157 |
| Non-Current Liabilities | | | | | | | | | | |
| Accrued Interest | \$ | - | \$ | - | \$ | - | \$ | - | \$ | - |
| EDIF Loan-Dal Tile Railspur | \$ | - | \$ | 57,134 | \$ | - | \$ | - | \$ | 57,134 |
| Construction and Equipment Loans | \$ | 276,882 | \$ | - | \$ | - | \$ | - | \$ | 276,882 |
| Total Long Term Debt | \$ | 276,882 | \$ | 57,134 | | = | \$ | - | \$ | 334,016 |
| Less Current Portion Long Term Debt | \$ | (106,570) | | (15,582) | | | \$ | - | \$ | (122,152) |
| Total Long Term Liabilities | \$ | 170,312 | \$ | 41,552 | \$ | = | \$ | = | \$ | 211,864 |
| Total Liabilities | \$ | 323,887 | \$ | 57,134 | \$ | = | \$ | * | \$ | 381,021 |
| Net Assets | | | | | | | | | | |
| Assigned Fund Balance | \$ | 10,000 | \$ | - | \$ | = | \$ | - | \$ | 10,000 |
| Unassigned Fund Balance | \$ | 6,890,030 | \$ | 1,596,754 | \$ | 47,535 | \$ | 418,578 | \$ | 8,952,897 |
| Total Net Assets | \$ | 6,900,030 | \$ | 1,596,754 | \$ | 47,535 | \$ | 418,578 | \$ | 8,962,897 |
| Total Liabilities & Net Assets | \$ | 7,223,917 | \$ | 1,653,888 | \$ | 47,535 | \$ | 418,578 | \$ | 9,343,918 |

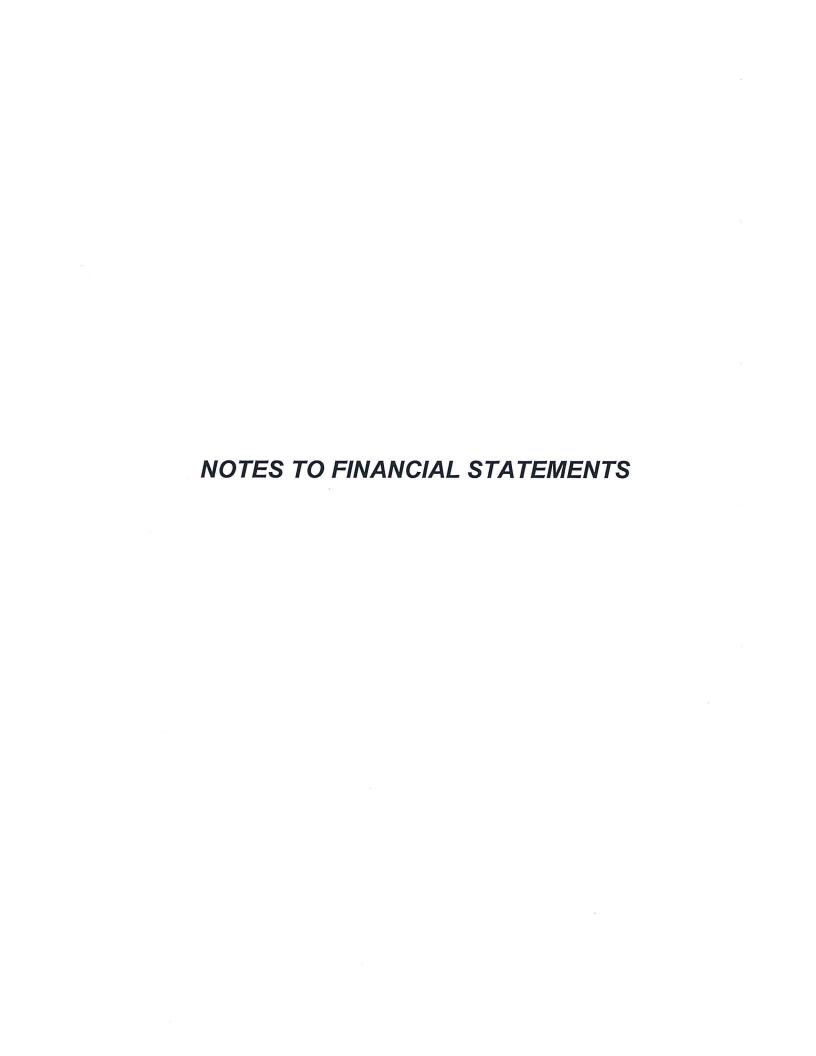
MUSKOGEE CITY-COUNTY PORT AUTHORITY MUSKOGEE, OKLAHOMA

Statement of Revenues, Expenses and Changes in Fund Net Assets - Proprietary Funds Year Ended June 30, 2019

| | | Port Activity | | Rail Activity | | Grounds aintenance Activity | | Marina Activity | | TOTAL |
|---|------|------------------|-----|------------------|----|-----------------------------------|----|--------------------|----|-------------|
| Revenues | _ | | | | | | | | | |
| Lease Income | \$ | 903,143 | \$ | | \$ | - | \$ | 79,614 | \$ | 982,757 |
| Port Fees (Rail & Barge) | \$ | 231,905 | \$ | 775,828 | \$ | - | \$ | - | \$ | 1,007,733 |
| Other Operational Income (Rent, etc.) | _\$ | 19,593 | \$ | - | \$ | _ | \$ | 16,118 | \$ | 35,711 |
| Total Revenues | \$ | 1,154,641 | \$ | 775,828 | \$ | = | \$ | 95,732 | \$ | 2,026,201 |
| Operating Expenses | | | | | | | | | | |
| Abstracting, Engineering & Advisory Services | \$ | 8,374 | \$ | _ | \$ | _ | \$ | _ | \$ | 8,374 |
| Advertising, Dues, Marketing & Port Promotion | \$ | _ | \$ | _ | \$ | | \$ | 150 | \$ | 150 |
| Bad Debt Expense | \$ | 1,697 | \$ | | \$ | _ | \$ | 1,314 | \$ | 3,011 |
| Employee Training | \$ | 1,007 | \$ | 900 | \$ | _ | \$ | | | 36 |
| Insurance-Employee & Liability | \$ | 14,141 | \$ | 56,697 | \$ | C4 440 | 8 | 45.040 | \$ | 900 |
| Merchandise | \$ | 14, 141 | - 2 | 56,697 | | 64,118 | \$ | 45,018 | \$ | 179,974 |
| Miscellaneous Expense | Φ | - | \$ | - | \$ | - | \$ | 23,141 | \$ | 23,141 |
| Office Expense and Telephone | \$ | - | \$ | - | \$ | - | \$ | - | \$ | |
| Repairs and Maintenance | \$ | | \$ | 2,974 | \$ | 1,170 | \$ | 226 | \$ | 4,370 |
| | \$ | 59,521 | \$ | 217,883 | \$ | 178,006 | \$ | 67,654 | \$ | 523,063 |
| Salaries & Payroll Tax Expense | \$ | - | \$ | 102,925 | \$ | 113,493 | \$ | = | \$ | 216,418 |
| Employee Pension Contribution | \$ | - | \$ | 4,714 | \$ | 4,714 | \$ | 1,011 | \$ | 10,439 |
| Total Operating Expenses | \$ | 83,733 | \$ | 386,093 | \$ | 361,501 | \$ | 138,513 | \$ | 969,840 |
| Net Operating Income | \$ | 1,070,908 | \$ | 389,735 | \$ | (361,501) | \$ | (42,781) | \$ | 1,056,362 |
| Non-Operating Income | | | | | | | | | | |
| Interest Income | \$ | - | \$ | _ | \$ | _ | \$ | _ | \$ | _ |
| Other Income | \$ | _ | \$ | _ | \$ | _ | \$ | _ | \$ | _ |
| Total Non-Operating Income | \$ | - | \$ | - | \$ | - | \$ | - | \$ | |
| Non-Operating Expenses | | | | | | | | | | |
| Depreciation and Amortization | \$ | 78,685 | \$ | 71,594 | \$ | 2,994 | \$ | 10,064 | \$ | 163,337 |
| Interest Expense | \$ | 16,509 | \$ | 71,004 | \$ | 2,334 | | 10,004 | | |
| Total Non-Operating Expenses | \$ | 95,194 | \$ | 71 504 | - | 2.004 | \$ | 40.004 | \$ | 16,509 |
| rotal Non-operating Expenses | Φ | 95,194 | Ф | 71,594 | \$ | 2,994 | \$ | 10,064 | \$ | 179,846 |
| Change in Net Assets | _\$_ | 975,714 | \$ | 318,141 | \$ | (364,495) | \$ | (52,845) | \$ | 876,516 |
| Total Net Assets - Beginning | | | | | | | | | \$ | 9,278,398 |
| Prior Period Adjustments | | | | | | | | | \$ | - |
| Rounding | | | | | | | | | \$ | _ |
| Less Transfers To/From Other Funds | | | | | | | | 8 | | (1,202,019) |
| Total Net Assets - Ending | | | | | | | | | \$ | 8,952,895 |
| , <u> </u> | | | | | | | | | Ψ | 0,002,000 |

MUSKOGEE CITY-COUNTY PORT AUTHORITY MUSKOGEE, OKLAHOMA Statement of Cash Flows - Proprietary Funds For Year Ended June 30, 2019

| | | Port Activity | Rail Activity | Grounds laintenance Activity | Marina Activity |
|--|------|------------------|------------------|------------------------------------|--------------------|
| Cash Flows from Operating Activities | | | | | |
| Cash received from customers | \$ | 1,154,641 | \$ 775,828 | \$ - | \$ 95,732 |
| Cash payments to suppliers for goods and services | \$ | (83,733) | \$ (168,210) | \$ (248,008) | \$ (138,513) |
| Cash payments to and for employees | _\$_ | | \$ (217,883) | \$ (113,493) | _ |
| Net cash provided (used) by operating activities | \$ | 1,070,908 | \$ 389,735 | \$ (361,501) | \$ (42,781) |
| Cash Flows From Non-Capital Financing Activities | | | | | |
| Transfers from other funds | | | | \$ 395,787 | \$ 108,557 |
| Transfers to other funds | \$ | (901,961) | \$ (491,978) | | |
| Net cash provided (used) by non-capital financing activities | \$ | (901,961) | \$ (491,978) | \$ 395,787 | \$ 108,557 |
| Cash Flows from Capital and Related Financing Activities | | | | | |
| Fixed Asset Purchases | \$ | (91,499) | \$ _ | \$ (27,780) | \$ = |
| Increase in Accounts Receivable | \$ | - | \$ - | \$ _ | \$ (4,621) |
| Decrease in Accounts Receivable | \$ | 95,839 | \$ 173,503 | \$ - | \$ _ |
| Increase in Reimbursable Accounts Receivable | \$ | _ | | \$ > - × | \$ - |
| Prior Period Adjustment | \$ | - | \$ - | \$ - | \$ - |
| Increase in Liabilities | \$ | _ | \$ = | \$ | \$ - |
| Decrease in Liabilities | \$ | (156,778) | \$ (71,260) | \$ (6,506) | \$ (61,155) |
| Interest Expense | \$ | (16,509) | \$ - | \$ - | \$ |
| Net cash provided (used) by capital and related financing activities | \$ | (168,947) | \$ 102,243 | \$ (34,286) | \$ (65,776) |
| Cash Flows from Investing Activities | \$ | - | \$ - | \$ - | \$ - |
| Net increase (decrease) in cash and cash equivalents | \$ | - | \$ | \$ × | \$ - |
| Cash and cash equivalents at July 1, 2018 | \$ | - | \$ _ | \$ - | \$ 200 |
| Cash and cash equivalents at June 30, 2019 | \$ | - | \$ - | \$ - | \$ 200 |



MUSKOGEE CITY-COUNTY PORT AUTHORITY NOTES TO FINANCIAL STATEMENTS

NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

REPORTING ENTITY

The Muskogee City-County Port Authority (hereinafter known as the "Authority") is an agency of the state of Oklahoma, created by ordinance of the City of Muskogee and by resolution of the Board of County Commissioners for Muskogee County, in accordance with the provisions of Title 82, Chapter 15, Sections 1101-1137 of the Oklahoma Statutes, as amended, for the purpose of exercising certain enumerated powers deemed to be essential governmental functions of the state of Oklahoma. As a public trust, the Authority is exempt from Federal and state income taxes.

The Authority provides for the operation, improvement and expansion of public and private facilities at the Port of Muskogee. Publicly owned facilities are financed from the Authority's operating revenues, grants and loans. Pursuant to a lease agreement between the Authority and Johnston's Port 33, Inc., Johnston's, dba Oakley's Terminal-Muskogee performs truck, rail and barge loading and unloading operations at the publicly owned terminal at the Port of Muskogee. The Authority supports the development of privately owned facilities through long term leases and by the issuance of debt, in the form of industrial revenue bonds and notes, to industrial manufacturing and other port related enterprises. In some cases, title to facilities acquired remains with the Authority until the related debt is retired and then passes to the lessee at a nominal cost. The constructed facilities are pledged as security for the related obligations and are leased to users for periods of up to twenty-five years.

The Authority is a jointly governed entity administered by a Board of Trustees ("Board") that acts as the authoritative and legislative body of the entity. The Board is comprised of thirteen voting board members. Of the thirteen, seven are appointed by Muskogee County (County Commissioners). These appointees serve four year terms and are eligible to be re-appointed. The remaining six board members are appointed by the City of Muskogee (Muskogee City Council). These appointees serve four year terms and are eligible to be re-appointed. No board members receive compensation for serving on the Board.

The Board of Trustees annually elects the Chair(person), Vice-Chair(person), and Secretary-Treasurer from existing board members. These terms of office are for one year beginning each July 1st and the positions are eligible for re-election. The Chair responsibilities are to preside at all meetings of the Board; be the chief officer of the Authority; perform all duties commonly incident to the position of presiding officer of a board, commission or business organization and exercise supervision over the business of the Authority, its officers and employees.

The Board of Trustees appoints a Director of the Authority. The position of the Director is a non-voting position on the Board, and the Director receives annual compensation for his duties. The compensation package of the Director is passed by resolution of the Board. The Director's main responsibility is acting as chief executive officer of the Authority as prescribed by the Board of Trustees.

The Authority has a contract with the City of Muskogee to oversee the management and direction of economic development for the city. Under the contract the Authority is reimbursed for its expenses related to this activity. For the fiscal year ending June 30, 2019 a budget of \$508,000 was established and approved by the City Council.

The accompanying general purpose financial statements comply with the provisions of GASB Statement No. 14, "The Financial Reporting Entity", in that the financial statements include all organizations, activities, and functions that comprise the Authority. Component units are legally separate entities for which the Authority (the primary entity) is financially accountable. Financial accountability is defined as the ability to appoint a voting majority of the organization's governing body and either (1) the Authority's ability to impose its will over the organization or (2) the potential that the organization will provide a financial benefit to, or impose a financial burden on, the Authority. Using these criteria, the Authority has no component units.

GOVERNMENT-WIDE AND FUND FINANCIAL STATEMENTS

The government-wide financial statements (i.e., the statement of net assets on page three and the statement of activities on page four) report information on all of the non-fiduciary activities of the primary government.

The statement of activities demonstrates the degree to which the direct expenses of a given function or segment are offset by program revenues. *Direct expenses* are those that are clearly identifiable with a specific function or segment. *Program revenues* include 1) charges to customers or applicants who purchase, use or directly benefit from goods, services, or privileges provided by a given function or segment and 2) grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or segment. Other items not properly included among program revenues are reported instead as *general revenues*. Major individual governmental funds are reported as separate columns in the fund financial statements.

MEASUREMENT FOCUS, BASIS OF ACCOUNTING, AND FINANCIAL STATEMENT PRESENTATION

The government-wide financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Governmental fund financial statements are reported using the current financial resources measurement focus and the modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the government considers revenues to be available as they are collected within thirty-one days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting.

Grants and entitlements and interest associated with the current fiscal period are all considered being susceptible to accrual and so have been recognized as revenues of the current fiscal period. All other revenue items are considered measurable and available only when the Authority receives cash.

FUND ACCOUNTING

The Authority uses funds to maintain its financial records during the year. A fund is defined as a fiscal and accounting entity with a self-balancing set of accounts. The Authority uses governmental funds and proprietary funds.

GOVERNMENTAL FUNDS

Governmental funds are those through which most governmental functions typically are financed. Governmental funds reporting focuses on the sources, uses and balances of current financial resources. Expendable assets are assigned to the various governmental funds according to the purpose for which they may or must be used. Current liabilities are assigned to the fund from which they will be paid. The difference between governmental fund assets and liabilities is reported as fund balance. The Authority reports the following major governmental funds;

General Fund – The general fund is used to account for all financial resources of the Authority except those required to be accounted for in another fund. The general fund balance is available to the Authority for any purpose provided it is expended or transferred according to the general laws of Oklahoma.

 $\underline{\text{Debt Service Fund}} - \text{The debt service fund accounts for the servicing of general long-term debt and revenues generated by the Authority that are required to be used in payment of long-term debt.}$

<u>Construction In Progress</u> – Construction in progress fund accounts for construction projects not completed. These include Three Forks Harbor, BNSF Railspur, Rail Access Improvements and Large Industrial Tract.

PROPRIETARY FUNDS

Proprietary funds are presented using the economic resources measurement focus and the accrual basis of accounting. Proprietary funds distinguish operating revenues and expenses from non-operating items. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the port, rail, grounds, and marina activities are charges to customers for sales and services. Operating expenses for these activities include the cost of sales and administrative expenses.

FAIR VALUE MEASUREMENTS

The Authority adopted Statement of Financial Accounting Standards No. 157, Fair Value Measurements ("SFAS 157") with respect to financial assets and liabilities. This standard is now referred to as FASB ASC 820.10. This codified standard defines fair value measurement based on an exit price. An exit price is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date as opposed to an entry price which is the transaction price that would be paid to acquire an asset or received to assume a liability. In most instances these prices are different however they can be equal. The codified standard also establishes valuation techniques which include the following:

- 1. Market approach prices derived from market transactions for identical or comparable assets or liabilities,
- 2. Income approach conversion of future amounts such as cash flows or earnings to a single present amount based on current market expectations about those future amounts and/or,
- 3. Cost approach the amount that would currently be required to replace the service capacity of an asset.

Finally, the codified standard establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value into three levels:

Level 1: Quoted prices in active markets for identical assets or liabilities. These include,

but are not limited to, cash and cash equivalents, common and preferred stocks,

and mutual funds;

Level 2: Inputs that are derived principally from or corroborated by observable market

data. These include but are not limited to government agency issues, corporate

bonds and municipal securities;

Level 3:

Inputs that are unobservable and significant to the overall fair value measurement. These include but are not limited to non-public common stocks and personally held notes receivable.

Financial assets and liabilities are carried at fair value on a recurring basis and therefore currently subject to the codified standard which include investments and beneficial interest in assets, if any, held by others. Fair value is stated at Level 1.

REVENUES - EXCHANGE AND NON-EXCHANGE TRANSACTIONS

Revenue resulting from exchange transactions, in which each party gives and receives essentially equal value, is recorded on the accrual basis when the exchange takes place. On a modified accrual basis, revenue is recorded in the fiscal year in which the resources are measurable and become available. Available means that the resources will be collected within the current fiscal year or are expected to be collected soon enough thereafter to be used to pay liabilities of the current fiscal year. For the Authority, available means expected to be received within thirty-one days of fiscal year-end. Under the modified accrual basis, only interest is considered to be both measurable and available at fiscal year-end. This interest is not considered to be material to the financial statements taken as a whole and has not been recorded.

Non-exchange transactions, in which the Authority receives value without directly giving value in return, include grants and donations. On an accrual basis, revenue from grants and donations is recognized in the fiscal year in which all eligibility requirements have been satisfied. Eligibility requirements include timing requirements, which specify the year when the resources are required to be used or the fiscal year the use is first permitted, matching requirements, in which the Authority must provide local resources to be used for a specific purpose, and expenditure requirements, in which the resources are provided to the Authority on a reimbursement basis. On a modified accrual basis, revenue from non-exchange transactions must be available before it can be recognized.

EXPENSES/EXPENDITURES

On an accrual basis of accounting, expenses are recognized at the time they are incurred. The measurement focus of governmental fund accounting is on decreases in net financial resources (expenditures) rather than expenses. Expenditures are generally recognized in the accounting period in which the related fund liability is incurred, if measurable.

CASH AND CASH EQUIVALENTS

Cash received by the Authority is pooled for investment purposes. Equity interest in the pool is presented as "Cash and Cash Equivalents" on the statement of net assets and governmental fund balance sheet by activity or fund.

During fiscal year 2018-2019, investments were limited to Certificates of Deposit. Interest revenue is credited to the general fund. For presentation in the financial statements, investments with an original maturity of three months or less at the time they are purchased by the Authority are considered to be cash equivalents. Investments with an original maturity of more than three months that are purchased from the pool are reported as investments.

CAPITAL ASSETS

General capital assets generally result from expenditures in the governmental funds. These assets are reported in the governmental activities column of the government-wide statement of net assets but are not reported in the fund financial statements.

All capital assets are capitalized at cost (or estimated historical cost) and updated for additions and retirements as needed. Improvements are capitalized; the cost of normal maintenance and repairs that do not add to the value of the asset or materially extend the asset's life are not.

COMPENSATED ABSENCES

The Authority does not accrue compensatory time for exempt employees. There is no allowance for carryover of compensatory time. Exempt employees are allowed to exchange compensatory time for pay.

RESERVATIONS OF FUND BALANCE

The Authority records reservations for portions of fund equity which are legally segregated for specific future use or which do not represent available expendable resources and therefore, are not available for appropriations or expenditure in the governmental fund balance sheet. Unreserved fund balance indicates that portion of fund equity, which is available for appropriations, in future periods. Fund equity reserves have been established for encumbrances in the Port and Rail fund.

NET ASSETS

Net assets present the difference between assets and liabilities in the statement of net assets. Net assets invested in capital assets are reduced by the outstanding balances of any borrowing used for the acquisition, construction or improvement of those assets (construction in progress). Net assets are reported as assigned when there are legal limitations imposed on their use by Authority legislation or external restrictions by creditors, grantor, laws or regulations of other governments.

USE OF ESTIMATES

The Authority recognizes the use of estimates in determining certain financial statement disclosures such as useful lives of assets, bad debts related to accounts receivable and accounts payable. The Authority has adopted a financial reporting policy of conservatism where it relates to the use of estimates. Actual results may differ from those estimates.

DEFERRED REVENUES

The Authority reports unearned deferred revenue in the governmental fund balance sheet. Deferred and unearned revenue arises when potential revenue does not meet both the measurable and available criteria for recognition in the current period. In general, monies received within thirty-one days after year-end are considered to have been for prior year services.

NOTE 2 - DEPOSITS

Cash resources of several individual funds are combined to form a pool of cash and investments. Statutes require the classification of funds held by the Authority into three categories.

Category 1 consists of active funds – those funds required to be kept in cash or near cash status for immediate use by the Authority. Such funds must be maintained either as cash in the Authority treasury or in depository accounts payable or withdraw-able on demand, including negotiable order of withdrawal (NOW) accounts.

Category 2 consists of inactive funds – those funds not required for use within the current two year period of designation of depositories. Inactive funds may be deposited or invested only as certificates of deposit maturing no later than the end of the current period of designation of depositories.

Category 3 consists of interim funds – those funds not needed for immediate use, but needed before the end of the current period of designation of depositories. Interim funds may be invested or deposited in the following securities:

- United States Treasury notes, bills, bonds, or any other obligation or security issued by the United States Treasury or any other obligation guaranteed as to principal or interest by the United States;
- Bonds, notes, debentures, or any other obligations or securities issued by any federal government
 agency or instrumentality, including but not limited to, the federal national mortgage association,
 federal home loan bank, federal farm credit bank, federal home loan mortgage corporation,
 government national mortgage association, and student loan marketing association. All federal
 agency securities shall be direct issuances of federal government agencies or instrumentalities;
- Written repurchase agreements in the securities listed above, provided that the market value of the securities subject to the repurchase agreement must exceed the principal value of the agreement by at least two percent and be marked to market daily, and that the term of the agreement must not exceed thirty days;
- Interim deposits in eligible institutions applying for interim funds;
- Bonds or other obligations of the State of Oklahoma;
- No-loan money market mutual funds consisting exclusively of obligations described in the first
 two bullets of this section and repurchase agreements secured by such obligations, provided that
 investments in securities described in this division are made only through eligible institutions;
- Certain banker's acceptances and commercial paper notes for a period not to exceed one hundred eighty days from the purchase date in an amount not to exceed twenty-five percent of the interim monies available for investment at any one time, and,
- Under limited circumstances, corporate debt obligations rated in either of the two highest rating classifications by at least two nationally recognized rating agencies.

Investments in stripped principal or interest obligations, reverse repurchase agreements and derivatives are prohibited, the issuance of taxable notes for the purpose of arbitrage, the use of leverage and short selling are also prohibited, an investment must mature within five years from the date of purchase unless matched to a specific obligation or debt of the Authority, and must be purchased with the expectation it will be held to maturity.

The following information classifies deposits and investments by categories of risk as defined in GASB Statement 3, "Deposits with Financial Institutions, Investments and Reverse Repurchase Agreements."

UNRESTRICTED CASH

The Port maintains an operating checking account and project accounts at Firstar Bank. The project accounts consist of Industrial Development and Waterway Development. With the exception of petty cash, the Federal Deposit Insurance Corporation insures all accounts. Account balances over Federal Deposit Insurance Corporation limits are uncollateralized through an agreement with the Authority. The fair value of the balances equals their reported amounts. \$250,000 of the deposits were classified as Category 1, collateralized, as defined by GASB Statement 3. The balance of the deposits and petty cash were classified as Category 2, as defined by GASB Statement 3. At year-end the respective balances were as follows:

| OPERATIONS ACCOUNT | \$1,283,979 |
|------------------------|-------------|
| INDUSTRIAL DEVELOPMENT | 113,216 |
| WATERWAY DEVELOPMENT | 200 |
| COUNTY BOND FUND | 44 |
| PETTY CASH | <u>350</u> |
| TOTAL | \$1,397,789 |

NOTE 3 - ACCOUNTS RECEIVABLE

Accounts receivable reflect the amounts owed for tonnage, lease rents, port fee, rail operations and other reimbursable project expenditures for the period ended June 30, 2019. There is no provision for doubtful accounts or bad debts as there has been no historical evidence of significant problems arising from accounts receivable collection. Account balances over 90 days are approximately \$208,335.

NOTE 4 - RESTRICTED CASH ASSETS

The organization recognizes the restriction of funds for debt retirement, prepaid leases, specific repairs and capital improvements. The following accounts are combined under the heading <u>Restricted Assets</u> on page nine:

| <u>OWNER</u> | TYPE | INSTITUTION | <u>RATE</u> | AMOUNT |
|--------------|---------------|--------------------|-------------|---------------|
| PORT | CASH | PORT | NONE | \$44 |
| PORT | PREPAID LEASE | PORT | NONE | \$16,251 |

NOTE 5 - FIXED ASSETS

Property, plant and equipment are recorded at historical cost and depreciation is recognized over the estimated useful life of the assets utilizing the conservative straight-line depreciation method. A summary of property, plant and equipment useful lives is as follows:

| ASSET | AVERAGE LIFE |
|---|--|
| PORT FACILITIES CONFERENCE ROOM & OFFICE RAIL OPERATIONS EQUIPMENT THREE FORKS HARBOR | 40 YEARS 20 YEARS 10 YEARS 50 YEARS |

NOTE 6 - OTHER ASSETS

On May 14, 1985, the Authority entered into an agreement with the Cherokee Nation for a fifty-year river bed lease in the amount of \$50,000 in retrospect to an injunction granted in 1983, with the lease payment to be amortized over the life of the lease. Amortization for the year ended June 30, 2019, was \$1,000.

NOTE 7 - CURRENT LIABILITIES

Current liabilities include liabilities due within the current accounting period. These liabilities include trade accounts payable, accrued payroll taxes and short term portion of notes payable.

NOTE 8 - LONG TERM LIABILITIES

GOVERNMENT

During the fiscal year ended June 30, 2004, the Authority authorized the issuance of a \$1.5 million note to facilitate the construction and equipping of facilities located at the Port of Muskogee. Subsequently the Oklahoma Development Finance Authority purchased the note. The note carries an adjustable interest rate of prime less 1%. This rate is changed annually on November 1. During the current fiscal year the rate began at 3.25% and was 3.25% as of June 30, 2019. The loan is amortized over twenty five years with monthly payments that are also adjusted annually. The note is secured by revenues generated by the Authority. Amortization of the note began in November 2003.

In March, 2008, the Authority borrowed \$750,000 from the Oklahoma Industrial Finance Authority. The purpose of the loan was to escrow the possible loss claim from the original contractor on the Three Forks Harbor project. The initial interest rate of this loan was 4.25% and monthly installment payments began May 1, 2008. The note carries an adjustable interest rate of prime less 1% but not less than 2.5%. This interest rate is adjusted annually on May 1. The interest rate effective June 1, 2019 was 4.5%.

BUSINESS

During a prior fiscal year the Authority entered into a grant/loan program with the Department of Housing and Urban Development-EDIF program (economic payback number 10312) to aid in the construction of the new railspur at Dal Tile Company. In accordance with the terms of the program, the Authority borrowed \$311,638.50 for the construction project. The loan is non-interest bearing. Monthly re-payments began in February 2004, and will continue for 240 months until the loan is retired. The balance at June 30, 2019 was \$72,717.

The Authority borrowed \$119,093.41 from the Oklahoma Department of Commerce, Community Development Block Grant Fund (economic payback number 11990) for road improvements that benefit Klutts Equipment and the future development of the Port of Muskogee Riverside Industrial Park. This is a non-interest bearing note with monthly re-payment beginning in November, 2006 and continuing for 240 months. The balance at June 30, 2019 was \$43,672

During the fiscal year ended June 30, 2006, the Authority borrowed \$196,783.02 to facilitate road improvements to Beach Equipment. These funds were secured from the Oklahoma Department of Commerce Community Development Grant Fund (economic payback number 11616). This is a non-interest bearing note with monthly payments beginning in July, 2006 and continuing for 240 months. The balance at June 30, 2019 was \$68,874

During the fiscal year ended June 30, 2008, the Authority entered into an agreement with the Muskogee Industrial Trust wherein the Authority was granted a credit line loan of up to \$500,000 for the purpose of purchasing real estate within the Port site. Advances on the note have totaled \$382,320.88 to date. On April 17, 2017, interest to date was paid and the note was re-written for five annual equal payments of \$95,580.22 (principal and interest) beginning April 17, 2018. The principal balance at June 30, 2019 was \$264,936.

Debt Service Requirements to Maturity

| | Gover | <u>nment</u> | <u>Business</u> | | | | |
|------------------------------|----------------|-----------------|------------------|-----------------|--|--|--|
| | Principal | <u>Interest</u> | Principal | <u>Interest</u> | | | |
| Fiscal Year End 6/30/2019 | \$ 94,966.21 | \$ 28,806.71 | \$112,904.81 | \$ 14,051.09 | | | |
| Fiscal Year End 6/30/2020 | \$ 97,197.68 | \$ 26,575.22 | \$116,181.83 | \$ 10,774.07 | | | |
| Fiscal Year End 6/30/2021 | \$ 99,481.68 | \$ 24,291.32 | \$119,650.63 | \$ 7,305.27 | | | |
| Fiscal Year End 6/30/2022 | \$101,819.51 | \$ 21,953.41 | \$123,230.66 | \$ 3,725.24 | | | |
| Fiscal Year End 6/30/2023 | \$104,212.41 | \$ 19,560.51 | \$ 31,375.68 | \$ - | | | |
| Fiscal Year End 6/30/2024-28 | \$558,975.99 | \$ 59,888.61 | \$ 59,759.53 | \$ - | | | |
| Fiscal Year End 6/30/2029-33 | \$216,719.94 | \$ 11,718.32 | \$ - | \$ - | | | |
| | | | | | | | |
| Total | \$1,273,373.42 | \$192,794.10 | \$ 563,103.14 | \$35,855.67 | | | |

NOTE 9 – ASSIGNED FUND BALANCE

The trustees of the organization have established a reserve for dock face repairs in the amount of \$10,000.

NOTE 10 - LEASE INCOME-PORT FEES-MISCELLANEOUS INCOME

Lease income is derived from lease contracts of Port facilities. Port fees consist of tonnage assessments and contract switching fees from the Union Pacific Railroad. Other operational income consists of recurring rentals from pasture and residence.

NOTE 11 - OTHER ITEMS

- During the latter months of calendar year 1993, the Port authorized the purchase of life insurance policies on the Port director with premiums to be paid by the Port. This is not considered a qualified pension plan.
- No provision for accrued vacation or sick leave have been recorded in these financial statements as the amounts are not material to the financial statements taken as a whole.

NOTE 12 - RISK POOL

The Port Authority utilizes workman's compensation insurance through the state of Oklahoma workman's compensation fund. This is a public entity risk pool. Participants share in the cost of maintaining the fund and claims against the fund. As such, the Port Authority could be at risk should the fund incur adverse conditions. Presently there is not reason to believe the risk pool will create a contingency beyond premium costs to the Port Authority and therefore no contingency has been recorded.

NOTE 13 – POSTEMPLOYMENT BENEFITS PLANS

The Authority maintains a qualified profit sharing plan for eligible employees. Annually the board of trustees determines the percentage of each key employee's wages that the Authority will contribute to the plan. During fiscal year ended June 30, 2019, the board authorized contributions in the amount of \$74,964 (nine percent of all eligible employee's wages). During fiscal year ended June 30, 2018, contributions totaled \$78,884.24. During fiscal year ended June 30, 2017, contributions totaled \$89,443.39.

NOTE 14 - RISK MANAGEMENT

The Authority is exposed to various risks of loss related to torts, damage to, and theft or destruction of assets; errors and omissions; injuries to employees and natural disaster. The Authority carries insurance for liability, property, and crime damage. Coverages provided are as follows:

Business Auto Coverage Liability
Umbrella Liability
Commercial General Liability
Public Officials and Employment Practices Liability
Commercial Property
Railroad Protective Liability
Marine General Liability
Marine Operator's Legal Liability
Docks and Piers Property Protection
Crime Coverage
Vacant Property
Storage Tank Third Party Liability

The Authority has had no significant reduction in insurance coverage from prior years. The Authority has had no settlements that exceed insurance coverage for the past five years.

The Authority provides group health insurance for its employees. Each electing employee must pay ten percent. Employees must also pay 100% of any premium for dependents.

NOTE 15 - STRATEGIC INVESTMENT PROGRAM

The Strategic Investment Program (SIP) has been funded on a calendar year basis; therefore, it is possible that funding commitments by the Authority could be made in one or more fiscal years. The purpose of the SIP is to provide incentives for the expansion of existing industry as well as incentives for the recruitment of new industry. The level of incentive is based on the amount of capital investment to be made and the number and quality of jobs created by the industry. The incentives are performance-based, meaning incentives are paid after investment has been made and after jobs have been created. The Authority acts as administrator of the grant funds and contracts with qualifying industry through SIP performance agreements.

| City of Muskogee | 2013/2014 | <u>2014/2015</u> | 2015/2016 | 2016/2017 | 2017/2018 | 2018/2019 |
|--------------------------------|---------------|------------------|---------------|---------------|-------------|-------------|
| Foundation Grant Awards | \$2,000,000 | \$3,000,000 | \$3,000,000 | \$1,455,000 | \$1,000,000 | \$0 |
| Authority Committed Grants | \$(448,000) | \$(509,211) | \$ - | \$(455,000) | \$(155,000) | \$(509,000) |
| City of Muskogee Foundation | | | | | | |
| Remaining Grant Balance | \$1,552,000 | \$2,490,789 | \$3,000,000 | \$1,000,000 | \$ 845,000 | \$0 |
| Amount of Grant Written Off | \$(1,552,000) | \$(2,490,789) | \$(3,000,000) | \$(1,000,000) | \$(845,000) | \$0 |
| Balance Remaining | \$ | \$ - | \$ - | \$ - | \$ - | \$(509,000) |

NOTE 16 – SUBSEQUENT EVENTS

We have evaluated all events subsequent to the balance sheet date of June 30, 2019, through the financial statement issuance date of November 20, 2019, and determined there are no subsequent events requiring additional disclosure.



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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Trustees of Muskogee City-County Port Authority

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of Muskogee City-County Port Authority, as of and for the year ended June 30, 2019, and the related notes to the financial statements, which collectively comprise Muskogee City-County Port Authority's basic financial statements, and have issued our report thereon dated November 20, 2019.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered Muskogee City-County Port Authority's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of Muskogee City-County Port Authority's internal control. Accordingly, we do not express an opinion on the effectiveness of Muskogee City-County Port Authority's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A significant deficiency is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether Muskogee City-County Port Authority's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

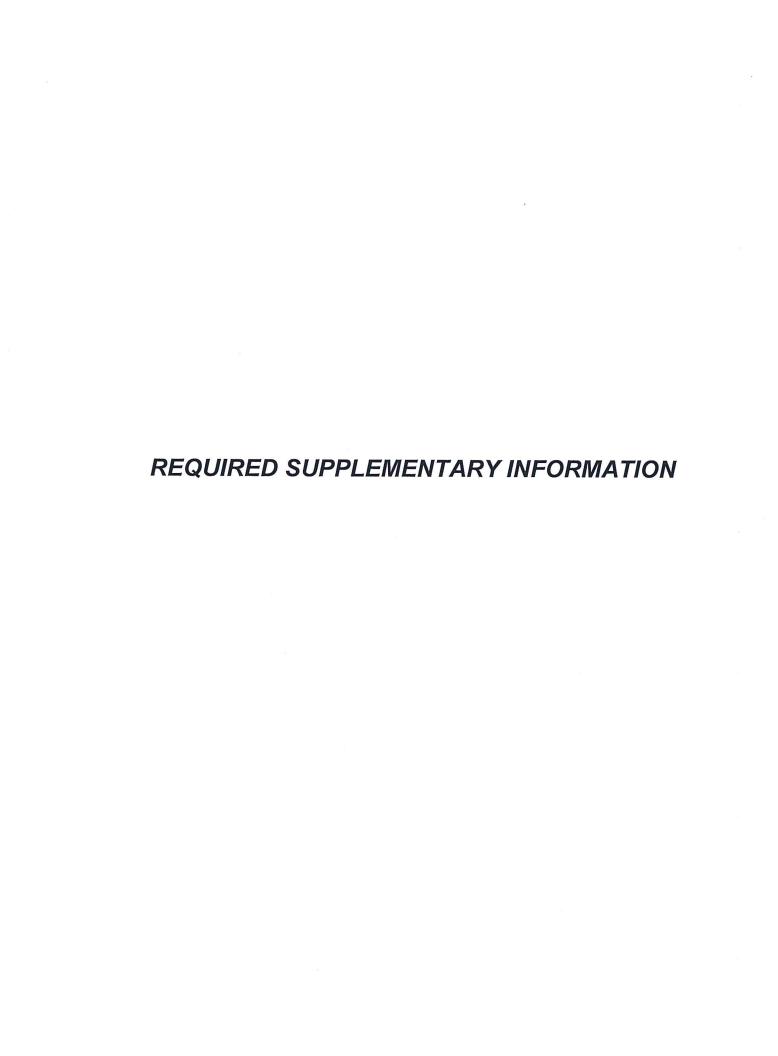
Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Tathy **Westernal CFA**, LCP**

KATHY HEWITT, CPA, LLP

Muskogee, Oklahoma November 20, 2019



MUSKOGEE CITY-COUNTY PORT AUTHORITY MUSKOGEE, OKLAHOMA SCHEDULE OF REVENUES AND EXPENSES TO BUDGET Year End June 30, 2019

| | | ` | | | | | | |
|---|--------------------|-----------|----------|-----------|--------|-----------|----------|-----------|
| | | | ORIGINAL | | FINAL | | | |
| | June 30, 2019 | | BUDGET | | BUDGET | | VARIANCE | |
| <u>Revenues</u> | | | | | | | | |
| Lease Income | \$ | 903,143 | \$ | 894,238 | \$ | 894,238 | \$ | 8,905 |
| Port Fees (Rail and Barge) | \$ | 1,007,733 | \$ | 1,050,000 | \$ | 1,050,000 | \$ | (42, 267) |
| Industrial Development | \$ | 508,000 | \$ | 508,066 | \$ | 508,066 | \$ | (66) |
| Other Operational Income (Rent, etc) | \$ \$ \$ <u>\$</u> | 119,138 | \$ | 104,900 | \$ | 104,900 | \$ | 14,238 |
| Total Revenues | \$ | 2,538,014 | \$ | 2,557,204 | \$ | 2,557,204 | \$ | (19,190) |
| | | | | | | | | |
| Operating Expenses | | | | | | | | |
| Accounting, Auditing & Legal | \$ | 18,732 | \$ | 40,000 | \$ | 40,000 | \$ | 21,268 |
| Marketing & Business Development | \$ | 108,660 | \$ | 105,000 | \$ | 105,000 | \$ | (3,660) |
| General Merchandise | \$ | 23,141 | \$ | 15,000 | \$ | 15,000 | \$ | (8,141) |
| Employee Training | \$ | 8,894 | \$ | 7,500 | \$ | 7,500 | \$ | (1,394) |
| Engineering | \$ \$ \$ | 8,374 | \$ | 169 | \$ | 169 | \$ | (8,205) |
| Dues & Subscriptions | \$ | 42,196 | \$ | 45,250 | \$ | 45,250 | \$ | 3,054 |
| Insurance-Employee & Liability | \$ | 239,876 | \$ | 289,814 | \$ | 289,814 | \$ | 49,938 |
| Miscellaneous Expense | \$ | 8,237 | \$ | - | \$ | _ | \$ | (8,237) |
| Office Expense & Telephone | \$ | 106,444 | \$ | 67,000 | \$ | 67,000 | \$ | (39,444) |
| Repairs & Maintenance | \$ \$ \$ | 549,380 | \$ | 500,000 | \$ | 500,000 | \$ | (49,380) |
| Salaries & Payroll Tax Expense | \$ | 815,758 | \$ | 825,000 | \$ | 825,000 | \$ | 9,242 |
| Travel | \$ | 60,473 | \$ | 50,000 | \$ | 50,000 | \$ | (10,473) |
| Employee Pension Contribution | \$ | 74,964 | \$ | 64,500 | \$ | 64,500 | \$ | (10,464) |
| Total Operating Expenses | \$ | 2,065,129 | \$ | 2,009,233 | \$ | 2,009,233 | \$ | (55,895) |
| | | | | | | | | |
| Net Operating Income Before Non-Operating Items | \$ | 472,885 | \$ | 547,971 | \$ | 547,971 | \$ | (75,085) |
| N 0 11 1 | | | | | | | | |
| Non-Operating Income | • | 40.474 | | | _ | | | |
| Interest Income | \$ | 10,474 | \$ | 7,000 | \$ | 7,000 | \$ | 3,474 |
| Total Non-Operating Income | \$ | 10,474 | \$ | 7,000 | \$ | 7,000 | \$ | 3,474 |
| Non Operating Eveness | | | | | | | | |
| Non-Operating Expenses | Φ. | 004 774 | • | 050 400 | | 0.50 400 | | (2 222) |
| Depreciation & Amortization | \$ | 261,771 | \$ | 259,183 | \$ | 259,183 | \$ | (2,588) |
| Interest on Bonds and Notes Payable | \$ | 63,548 | \$ | 58,505 | \$ | 58,505 | \$ | (5,043) |
| Loss on Disposal of Assets | \$ | - | \$ | - | \$ | - | \$ | |
| Total Non-Operating Expenses | \$ | 325,319 | \$ | 317,688 | \$ | 317,688 | \$ | (7,631) |
| Net Income After Non Operating Itams | c | 150 040 | ¢. | 027.000 | Φ. | 007.000 | Φ. | (70.046) |
| Net Income After Non-Operating Items | \$ | 158,040 | \$ | 237,282 | \$ | 237,282 | \$ | (79,242) |