

LAKE EUFAULA ASSOCIATION, INC.

Financial Statements
and
Independent Auditor's Report

For the Fiscal Year Ended June 30, 2022

LAKE EUFAULA ASSOCIATION, INC.

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Independent Auditor's Report

To the Board of Directors of
Lake Eufaula Association, Inc.
Eufaula, Oklahoma

Opinion

We have audited the accompanying financial statements of LAKE EUFAULA ASSOCIATION, INC. (hereafter also referred to as "the Organization"), a non-profit organization, which comprise the statement of financial position-Modified Cash Basis as of June 30, 2022, and the related statement of activities-Modified Cash Basis, statement of functional expenses-Modified Cash Basis, and statement of cash flows-Modified Cash Basis for the fiscal year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of Lake Eufaula Association, Inc., as of June 30, 2022, and the respective changes in financial position and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America (GAAS) and the standards applicable to financial audits contained in Government Auditing Standards issued by the Comptroller General of the United States (Government Auditing Standards). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of Lake Eufaula Association, Inc. and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting as described in Note 1; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about Lake Eufaula Association, Inc.'s ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibility

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of Lake Eufaula Association, Inc.'s internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about Lake Eufaula Association, Inc.'s ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Other Matters

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The Sources of Revenue Schedule and Schedule of Reconciliation of Cash Expenditures, Budget to Actual - Oklahoma Tourism and Recreation Department are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Sources of Revenue Schedule and Schedule of Reconciliation of Cash Expenditures, as required by the Oklahoma Tourism and Recreation Department, is presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and related directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statement as a whole.

The accompanying Schedules of Fundraisers-Not Audited, Schedule of Memberships-Not Audited, Schedule of Advertisers-Not Audited and Schedules of Guide Sales-Not Audited, as required by the Oklahoma Tourism and Recreation Department, are presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has not been subjected to the auditing procedures applied in the audit of the financial statements, and accordingly we do not express an opinion or provide any assurance on it.

The Budget to Actual Comparison on page 26 is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the Budget to Actual Comparison is fairly stated, in all material respects, in relation to the basic financial statements as a whole.

In accordance with Government Auditing Standards, we have also issued our report dated December 20, 2022 on our consideration of the Lake Eufaula Association, Inc. internal control over financial reporting and our tests of compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting or on compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with Government Auditing Standards in considering Lake Eufaula Association, Inc.'s internal control over financial reporting and compliance.



Hood and Associates Certified Public Accountants, P.C.
Tulsa, Oklahoma
December 20, 2022

HOOD & ASSOCIATES CPAs, P.C.

5350 E 46th, Suite 130, Tulsa, OK 74135 918-747-7000 Fax 918-743-7525 www.hoodcpas.com
1821 SE Washington Blvd., Bartlesville, OK 74006 918-336-7600 Fax 918-333-7600
323 W 1st St., Claremore, OK 74017 918-341-1930 Fax 918-342-3183
2310 N Hwy 66, Suite A, Catoosa, OK 74015 918-739-4662 Fax 918-739-4664

Lake Eufaula Association
Statement of Net Position-Modified Cash Basis
For the Year Ended June 30, 2022

ASSETS

Current assets:

Cash and cash equivalents	\$ 125,087
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Property and equipment, at historical acquisition cost:

Equipment	127,054
Building	35,311
Automobiles	44,460
Land	84,056

Total property and equipment, at historical acquisition cost	290,881
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Less: Accumulated depreciation	(162,259)
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Property and equipment, net of accumulated depreciation	128,622
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Building CIP	10,000
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Total assets	\$ 263,709
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LIABILITIES AND NET ASSETS

Long-Term liabilities

Note Payable - BancFirst	4,801
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Total liabilities	\$ 4,801
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Net assets:

Net Assets Without Donor Restrictions	258,908
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Total net assets	258,908
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Total liabilities and Net Assets	\$ 263,709
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The accompanying notes are an integral part of these consolidated financial statements.

Lake Eufaula Association
Statement of Revenues, Expenses, and Changes in Net Position
Modified Cash Basis
For the Year Ended June 30, 2022

Revenue		
Membership Dues	\$	27,146
Matching Funds		78,721
Advertising Income		86,300
Co-op Advertising		7,000
Miscellaneous Income		442
Ice Machine Sales		9,547
Association Events		80,347
Interest Income		5
Total Revenue		<u>289,508</u>
Expenses:		
Promotional Expenses		153,117
Administrative Expenses		127,528
Total Expenses		<u>280,645</u>
Change in Net Position		8,863
Net Position, Beginning of Year		<u>250,045</u>
Net Position, End of Year	\$	<u><u>258,908</u></u>

The accompanying notes are an integral part of these consolidated financial statements.

Lake Eufaula Association
Statement of Functional Expenses-Modified Cash Basis
For the Fiscal Year Ended June 30, 2022

	Promotional	Administrative	Total
Depreciation	\$ 15,672	\$ -	\$ 15,672
Advertising Other	667	-	667
Distribution	18,427	-	18,427
Production & Creative	2,532	-	2,532
Event Expenses	41,291	-	41,291
Co-op Advertising	21,980	-	21,980
Travel Show/Conference/Events	907	-	907
Printing & Reproduction	45,661	-	45,661
Boat Show	5,980	-	5,980
Salaries & Payroll Taxes	-	76,457	76,457
Commissions	-	2,938	2,938
Auto Expense	-	6,318	6,318
Office/Postage Expenses	-	4,578	4,578
Occupancy	-	8,811	8,811
Utilities and Telephone	-	6,833	6,833
Professional Fees	-	8,553	8,553
Dues and Subscriptions	-	1,228	1,228
Miscellaneous	-	10,458	10,458
CC and Bank Fees	-	1,354	1,354
Totals	\$ 153,117	\$ 127,528	\$ 280,645

The accompanying notes are an integral part of these consolidated financial statements.

Lake Eufaula Association
Statement of Cash Flows
For the Fiscal Year Ended June 30, 2022

Cash Flows from Operating Activities

Cash Inflows:	
Cash received from customers	\$ 210,782
Cash Received from Reimbursements	78,721
Interest Received	5
Cash outflows:	
Payments for salaries and benefits	(76,234)
Payments for operating expenses and allocations	(188,739)
Net Cash Provided by Operating Activities	<u>24,535</u>

Cash Flows from Capital and Related Financing Activities

Principal payments/receipts on long term debt	<u>(4,801)</u>
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Cash Flows from Investing Activities

Amount Paid for Property and Equipment	<u>(10,000)</u>
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Increase in cash and cash equivalents	9,734
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Cash and cash equivalents, beginning of year	115,353
Cash and cash equivalents, end of year	<u>\$ 125,087</u>

Reconciliation of Operating Income to Net Cash

Provided by Operating Activities:	
Operating Income	8,863
Depreciation	15,672
Net cash provided by operating activities	<u>\$ 24,535</u>

The accompanying notes are an integral part of these consolidated financial statements.

LAKE EUFAULA ASSOCIATION, INC.
Notes to the Financial Statements
As of and For the Fiscal Year Ended June 30, 2022

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES:

Nature of Activities

LAKE EUFAULA ASSOCIATION, INC. (hereafter also referred to as “the Organization”) was incorporated as an Oklahoma not-for-profit corporation on October 12, 1971. The Organization’s mission is to promote the conservation and development of water resources of the Lake Eufaula area and to satisfy the needs of the growing population for flood control, navigation, pollution control, recreation and all the benefits of Lake Eufaula. The Association promotes the development of tourism and commerce through various forms of advertising.

Basis of Accounting

The accompanying financial statements of the Organization have been prepared in accordance with the modified cash basis of accounting, which is a basis of accounting other than generally accepted accounting principles. Under the modified cash basis of accounting, revenues are recognized when received and expenses are recognized when paid. Modifications to the cash basis of accounting include recording depreciation on property and equipment.

Financial Statement Presentation

Financial statement presentation follows the requirements of the Financial Accounting Standards Board’s (“FASB”) Accounting Standards Update (“ASU”) 2016-14, *Presentation of Financial Statements Not-for-Profit Entities*. Under FASB ASU 2016-14, the Organization is required to report information regarding its financial position and activities according to two classes of net assets; net assets with donor restrictions, and net assets without donor restrictions, based upon the existence or absence of donor-imposed restrictions.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America, requires management to make estimates and assumptions that affect the reported amounts of certain assets, liabilities, revenues, expenses, and disclosures at the date of the financial statements and during the reporting period. Accordingly, actual results could differ from the estimates that were used.

Revenue and Revenue Recognition

The Organization’s support and revenue comes from contracts with the Oklahoma Tourism and Recreation Department which reimburses the Organization for certain allowable expenditures, as well as Association events and advertisement sales.

Contributions received are recorded as being either “with donor-imposed restrictions” or “without donor-imposed restrictions”, depending on the existence and/or nature of any donor-imposed restrictions. Contributions received with donor-imposed restrictions that are met in the same year in which the contributions are received are classified as contributions without donor restrictions. All donor-restricted contributions are reported as an increase in net assets with donor restrictions. When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), net assets with donor restrictions are reclassified to net assets without restrictions and are reported in the statements of activities as net assets released from restrictions.

LAKE EUFAULA ASSOCIATION, INC.
Notes to the Financial Statements
As of and For the Fiscal Year Ended June 30, 2022

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (Continued):

Contributed Services, Materials and Equipment

The Organization may receive services donated by volunteers. No amounts have been reflected in the financial statements for such services as they did not meet the criteria for recognition under FASB ASC 958, *Not-For-Profit Entities*. The Organization also may occasionally receive donated goods and the donated use of facilities at substantially discounted rates for use by the Organization's after school programs. Donations of goods with fair market values in excess of \$500, if any, are recorded and included in contribution revenues as "in-kind contributions" at their respective fair market values at the date(s) of receipt.

Income Taxes

The Organization is recognized as a not-for-profit corporation by the Internal Revenue Service. The Organization filed a form 1023 with the Internal Revenue Service and received a determination letter dated September 14, 2007. As such, the Organization is considered to be a not-for-profit organization and is thereby exempt from federal and state income taxes under Section 501(c)(3) of the Internal Revenue Code and is classified as being other than a private foundation. Accordingly, no provision for income taxes has been made within the financial statements. The Organization qualifies for deductible contributions as provided in Section 170(b) of the Internal Revenue Code.

The Organization accounts for uncertain tax positions in accordance with the provisions of FASB ASC 740, *Income Taxes*. FASB ASC 740 prescribes a recognition threshold and measurement process for financial statement recognition of uncertain tax positions taken or expected to be taken in a tax return. Using the guidance of FASB ASC 740, income tax benefits are recognized for income tax positions taken or expected to be taken in a tax return only when it is determined that the income tax position will "more-likely-than-not" be sustained upon examination by the taxing authorities. The Organization has analyzed tax positions taken for filing with the Internal Revenue Service and all state jurisdictions where it operates. The Organization believes that income tax filing positions will be sustained upon examination and does not anticipate any adjustments that would result in a material adverse effect on the Organization's financial statements. Accordingly, the Organization has not recorded any reserves or related accruals for uncertain income tax positions at June 30, 2022.

Cash and Cash Equivalents

For purposes of the financial statements, cash and cash equivalents consist of highly liquid bank deposit holdings available for current use with initial maturities of three (3) months or less, when initially purchased. Cash and cash equivalents consist of a checking account and are carried at historical acquisition cost which approximates fair market value.

Property and Equipment, Net of Accumulated Depreciation

The Organization's capitalization policy is to consider capitalization for any individual item of property and equipment with a historical acquisition cost of \$1,000 or greater. Lesser amounts are expensed. Routine repairs and maintenance are expensed as incurred. Property and equipment is stated at historical acquisition cost, net of accumulated depreciation. Depreciation of property and equipment is recorded using straight line depreciation over the estimated useful lives of the respective assets, which currently range from three (3) to ten (40) years. Depreciation expense for the fiscal year ended June 30, 2022, was \$15,268.

LAKE EUFAULA ASSOCIATION, INC.
Notes to the Financial Statements
As of and For the Fiscal Year Ended June 30, 2022

NOTE A – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES - (Continued):

Property and Equipment, Net of Accumulated Depreciation

The Organization reviews its long-lived assets for impairment whenever events or changes in circumstances indicate that the carrying amount of an asset may not be recoverable. Recoverability of assets held and used is measured by a comparison of the carrying amount of an asset to undiscounted expected cash flows. Future events could cause the Organization to conclude that impairment indicators exist and that long-lived assets may be impaired.

Functional Expense Allocations

Expenses that can be identified with a specific grant program or supporting services are charged directly to the grant program or supporting services. Expenses which apply to more than one functional category have been allocated based on estimates made by management.

Advertising Costs

The Organization expenses all advertising costs, if applicable, in the period in which they are incurred.

Date of Management's Review and Subsequent Events

Management of the Organization has evaluated subsequent events occurring through December 20, 2022, which is the date that the financial statements were available for issuance, noting no event that required recognition or disclosure in the accompanying financial statements and footnotes.

NOTE B – CONCENTRATION OF CUSTODIAL CREDIT RISK:

Custodial credit risk is the risk that, in the event of the failure of the counterparty, the Organization will not be able to recover the value of its deposits or investments that are held in the possession of an outside party. The Organization maintains cash and cash equivalents balances at a financial institution. The Federal Deposit Insurance Corporation ("FDIC") insures accounts at the financial institution up to \$250,000. As of June 30, 2022, the Organization had not exceeded FDIC insurance levels on its account balances with the financial institution.

NOTE C – NET ASSETS:

Net Assets, Without Donor Restrictions:

Net assets, without donor restrictions of the Organization are those net assets which are available for the daily operations and general use of the Organization. Net assets, without donor restrictions also include the historical acquisition cost, net of accumulated depreciation, of the Organization's facilities, buildings, land, property and equipment, including those items which have been previously released from donor-imposed restrictions.

Net Assets, With Donor Restrictions:

Net Assets, With Donor Restrictions – Program Restricted

Net assets with donor restrictions were released from donor-imposed restrictions by incurring expenses satisfying the restricted purposes or occurrences of other events specified by donors. For the fiscal year ending June 30, 2022, there were no net assets with donor restrictions.

LAKE EUFAULA ASSOCIATION, INC.
Notes to the Financial Statements
As of and For the Fiscal Year Ended June 30, 2022

NOTE D - NOTE PAYABLE:

Notes payable at June 30, 2022 consisted of the following:

Note payable to Ford Credit. 60 Monthly payments of \$400, including interest at the rate of 0.00%, beginning June 2014. Final payment of the unpaid principal due in April of 2022. The balance as of June 30, 2022 is \$4,802.

NOTE E – COMMITMENTS AND CONTINGENCIES:

Grants awarded to the Organization are subject to the grantor's criteria, terms and regulations under which expenditures may be charged. Expenditures are subject to audit under such criteria, terms and regulations. Occasionally, such audits may determine that certain costs incurred against the grants do not comply with the established criteria that govern them. In such cases, the Organization could be held responsible for repayments to the funding grantor(s) for the costs or be subject to reductions of future funding in the amount of the costs. Management does not anticipate any material questioned costs for the grants administered through the fiscal year ended June 30, 2022.

NOTE F – CONCENTRATIONS OF SUPPORT AND REVENUE:

For the fiscal year ended June 30, 2022, approximately 27% of the Organization's total support and revenue came from contracts from the Oklahoma Department of Recreation and Tourism. The loss of the contract funds from the Oklahoma Department of Recreation and Tourism would have a *material and severe economic impact* on the Organization's revenues and change in net assets if it is not renewed in future years.

NOTE G – COMPENSATED ABSENCES:

Employees of the Organization are entitled to paid vacation and sick days depending upon job classification, length of service and various other factors. In accordance with FASB ASC 710, *Compensation-General*, the Organization has not accrued compensated absences for the fiscal year ended June 30, 2022, as the amounts cannot reasonably be estimated.

NOTE H – LIQUIDITY AND AVAILABILITY OF RESOURCES:

The Organization is funded entirely from grants and contributions from donors. Certain grants and donor contributions contain restrictions on the use of funds that require that resources be used in a certain manner or in a future period. Therefore, the Organization must maintain adequate resources to meet such responsibilities to its donors and certain financial assets may not be available for general expenditure within one year. As a part of the Organization's liquidity management, the Organization structures its financial assets to be available as its general expenditures, liabilities and other obligations come due. The following reflects the Organization's financial assets as of the statement of financial position date:

	<u>2022</u>
Financial assets at fiscal year-end	\$ <u>125,086</u>
Financial assets available to meet cash needs for general expenditures within one year	\$ <u>125,086</u>

LAKE EUFAULA ASSOCIATION, INC.
Notes to the Financial Statements
As of and For the Fiscal Year Ended June 30, 2022

NOTE I – FUTURE ACCOUNTING PRONOUNCEMENTS:

In 2014, the Financial Accounting Standards Board (“FASB”) issued ASU 2014-09, *Revenue from Contracts with Customers (Topic 606)* with new accounting guidance which amended the existing accounting standards for revenue recognition. In August 2015, the FASB then issued ASU 2015-14, which deferred the effective date of the revenue recognition standard for private and non-profit entities to annual reporting periods beginning after December 15, 2018. The new accounting guidance establishes principles for recognizing revenue upon the transfer of promised goods or services to customers, in an amount that reflects the expected consideration received in exchange for those goods or services. For a non-profit entity, the standard primarily impacts earned revenue streams such as program service fees and sources of income other than contributions. This guidance was to be effective for the Organization’s current fiscal year beginning July 1, 2019 but the deadline for implementation has been extended by the FASB due to the coronavirus pandemic. For private companies and non-profit entities that have not yet applied the revenue recognition standard, the standard is now effective for annual reporting periods beginning after December 15, 2019. As such, the new accounting guidance is now effective for the Organization’s fiscal year beginning July 1, 2020. The Organization is currently in the process of evaluating the impact of adoption of the new accounting guidance on its financial statements.

NOTE J – RISKS AND UNCERTAINTIES:

In March 2020, the World Health Organization made the assessment that the outbreak of a novel coronavirus (“COVID-19”) can be characterized as a pandemic. As a result, uncertainties have arisen that may have a significant negative impact on future contributions, revenue, and investment income of the Organization. The occurrence and extent of such an impact will depend on future developments, including (1) the duration and spread of the virus, (2) possible future government quarantine measures, (3) voluntary and precautionary restrictions on travel or meetings, (4) the effects on the financial markets, and (5) the effects on the economy overall, all of which is uncertain. The total financial impact of COVID-19 on the Organization cannot be determined at this time.

NOTE K – SUBSEQUENT ACTIVITIES:

In July of 2022 the association took out a loan to start construction on a building.

Lake Eufaula Association
Sources of Revenue Schedule
For the Fiscal Year Ended June 30, 2022

Membership Dues	\$ 27,146
Matching Funds	78,721
Advertising Income	86,300
Co-op Advertising	7,000
Miscellaneous Income	442
Association Events	80,347
Ice Machine Sales	9,547
Interest Income	<u>5</u>
	<u><u>289,508</u></u>

Lake Eufaula Association
Schedule of Reconciliation of Cash Expenditures
For the Fiscal Year Ended June 30, 2022

	Allowable Expenditures Claimed		Discretionary Expenditures		Total Expenditures
Expenditures:					
Administrative Expenses	350	\$	47,783	\$	48,133
Administrative Wages	\$ 12,078	\$	67,317	\$	79,395
Advertising and Promotional					
Print Production	36,729		11,464		48,193
Advertising	20,653		1,993		22,646
Literature Distribution	6,002		12,425		18,427
Travels Shows	2,908		3,980		6,888
Other and Miscellaneous	-		41,292		41,292
Depreciation	-		15,268		15,268
	\$ 78,721	\$	201,521	\$	280,242

Lake Eufaula Association
Accountability Notice
For the Fiscal Year Ended June 30, 2022

The following schedules are provided by Lake Eufaula Association, Inc., as required by the Oklahoma Tourism and Recreation Department in the format specified by the department. The amounts are not intended to agree to the financial statements and have not been audited as stated in the Independent Auditors' Report.

Lake Eufaula Association
Schedules of Fundraisers - Not Audited
For the Fiscal Year Ended June 30, 2022

Corps Campers	
Company	Amount
Belle Starr Marina	\$ 330
Campbell Due Real Estate	450
Chaney's	150
Crowder Point Family Campground	150
EIC Smoke Shop	330
Eufaula Area Chamber of Commerce	40
Eufaula Economic Development Authority	880
Eufaula Watercraft	150
GLN Nichols Dollar Saver	860
Hanging 8 BBQ	150
Lake Country Diner	240
Lakeview Landing Motel	80
Lost Treasures	120
On the Lamb Winery	480
Realty One Group Reliance	860
Stigler Chamber of Commerce	780
The Boat Doctor	120
The Country Cafe	120
The Patch Veggies and Construction	330
Town & Country Sinclair	150
VFW Auxillary Post 8798	150
Xtreme Outdoors	1,025
Xtreme Resort	995
Total	\$ 8,940

Lake Eufaula Association
Schedules of Fundraisers - Not Audited
For the Fiscal Year Ended June 30, 2022

<u>Company</u>	<u>Golf Sponsorship</u>	<u>Amount Paid</u>
<u>\$300 Sponsor</u>		
Marine Development Inc.	Corporate Sponsor	\$ 300
Love Bottling Company	Corporate Sponsor	300
Pepsi Bottling Co. of McAlester	Corporate Sponsor	300
Tampico	Corporate Sponsor	300
Golf Sponsor	Corporate Sponsor	600
Blue Bell Creameries	Corporate Sponsor	300
Harris Baking Company	Corporate Sponsor	300
Prime Living Design House Vendor	Corporate Sponsor	300
Dejarnett	Corporate Sponsor	300
A&B Distributors, Inc.	Corporate Sponsor	300
Tri-State Baking Company	Corporate Sponsor	300
Kellbell's Kustom Kart	Corporate Sponsor	300
Arvest Bank	Corporate Sponsor	300
Plains Dairy	Corporate Sponsor	900
Market Square Supermarkets	Corporate Sponsor	600
Affiliated Foods	Corporate Sponsor	300
OneSource Insurance	Corporate Sponsor	300
<u>\$100 Sponsor</u>		
Peoples National Bank	Hole Sponsor	100
EIC Smoke Shop	Hole Sponsor	100
Eufaula Ford Vendor	Hole Sponsor	100
Armstrong Bank	Hole Sponsor	100
Flamingo Fish & Marine	Hole Sponsor	100
Belle Starr Marina	Hole Sponsor	100
Eufaula Properties Real Est.	Hole Sponsor	100
East Central Electric	Hole Sponsor	100
Bank of Eufaula	Hole Sponsor	100
Lake & Bake	Hole Sponsor	100
Grass Station	Hole Sponsor	100
First Family Federal Credit Union	Hole Sponsor	100
Campbell Due Real Estate	Hole Sponsor	100
<u>Golfers</u>		
Golf Team		126
Golf Team		130
Golf Team		130
Golf Team		180
Golf Team		75
Golf Team		10
Bedford		130
Al Aldridge		100
Golf Team		120
David Craig		65
Mark Mercer		65
Keith Lessley		115
Golf Team		5,145
<u>Prize Sponsors</u>		
Creek Nation Casino - Eufaula		1,000
Muscogee Creek Nation		1,000
Total Income		\$ 15,991

Lake Eufaula Association
Schedules of Fundraisers - Not Audited
For the Fiscal Year Ended June 30, 2022

Expenses

Stigler Printing	Golf Tournament Flyers Inv. 40265, 40266, 40698	255
	\$2,000 Prize Cash and \$300 Bank	2,300
Card Services	Facebook Boost for Golf Tournament	57
Arrowhead Golf Course	2022 LEA Golf Tournament Team Entries	3,034
UMBKC Bankcard Payment	Supplies Golf Tournament	18
UMBKC Bankcard Payment	Food and Supplies Golf Tournament	362
UMBKC Bankcard Payment	Facebook Boost	43
Total Expenses		6,069

Total Profit	9,921
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Commissions

Gina Dry	279
Penny Hembree	200
Total Commissions	479

Total Profit to LEA	\$ 9,442
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Lake Eufaula Association
Schedules of Fundraisers - Not Audited
For the Fiscal Year Ended June 30, 2022

		Poker Run	Amount
Income			
Entries/Shirt Sales			\$ 52,713
Sponsorship			8,000
50/50			3,643
Total Income			<u><u>64,356</u></u>
Expenses			
Card Services	Amazon - 2022 Poker Run Supplies		31
Card Services	Staples - 2022 Poker Run Supplies		36
Michael Pendley	Video Clips for Marketing Poker Run		100
Card Services	Poker Run Supplies		167
Stigler Printing	Poker Run Cards and Poster		94
UMBKC Bankcard Payment	Supplies for Poker Run		45
UMBKC Bankcard Payment	Poker Run Cards		144
UMBKC Bankcard Payment	Poker Run Supplies		41
Stigler Printing	Poker Run Brochure		194
Stigler Printing	Poker Run, Poster, Flyers, and Post Cards		313
Oklahoma Shirt Company	Golden Eagle Poker Run T-shirt		3,225
Marty Farrow	Security and Winner Board		350
Timothy Garrette	Poker Run DJ		250
Michael Pendley	Poker Run - Social Media and Drone Footage		300
Jeremiah Baker	50/50 Raffle Winner (442-06-3410)		1,500
Chris States	1st Place Golden Eagle Poker Run 2022 Winner (448-86-5783)		9,700
Rob Teague	2nd Place Winner Golden Eagle POKer Run 2022 Winner (447-82-1655)		4,851
Hunter Guthrie	3rd Place Golden Eagle Poker Run 2022 Winner (447-08-3190)		3,087
Terry Jones	4th Golden Eagle Poker Run 2022 Winner (440-70-2344)		1,764
Jeff Wright	5th Golden Eagle Poker Run 2022 Winner (442-78-2144)		882
Stigler Printing	2022 Golden Eagle Poker Run Banners, Brochures, Sponsor Signs		422
Lisa Harley	Refund for Golden Eagle Poker Run 2022		225
Michael Reed	Refund for Golden Eagle Poker Run Entry 2022		225
Total Expenses			<u><u>\$ 27,945</u></u>
Profit to LEA Before Commissions			<u><u>\$ 36,411</u></u>

Lake Eufaula Association
Schedules of Memberships - Not Audited
For the Fiscal Year Ended June 30, 2022

Company	Membership	Amount
Saltsman Orchard	Family Membership	\$ 25
High Class Goods	Business Membership	97
The Porch House	Business Membership	97
Dakota Star Ranch	Business Membership	97
Stigler Chamber of Commerce	Business Membership	100
VFW	Business Membership	100
Rita Khadka	Business Membership	100
Edgmon Investments Inc.	Business Membership	100
Lakegirl Upholstery by Janie	Business Membership	100
Briggs Printing	Business Membership	100
Anchor Financial Services	Business Membership	100
Eufaula Lakeshore Realty	Business Membership	100
Hard Cash Pawn	Business Membership	100
Legacy On Main Street	Business Membership	100
First National Bank & Trust	Business Membership	100
Cookson Hills Publishers	Business Membership	100
Canadian Valley Telephone	Business Membership	100
Paradise Realty	Business Membership	100
Carlton Landing	Business Membership	100
VFW Auxiliary Post 8798 Vendor	Business Membership	100
Dobber's Roadhouse	Business Membership	100
Our Favorite Place	Business Membership	100
9 East Merchants Assoc.	Business Membership	100
Canadian Valley Telephone	Business Membership	100
EIC Smoke Shop	Business Membership	100
Over The Top Nutrition Vendor	Business Membership	100
Hopkins Fuel & Propane	Business Membership	100
Eufaula Auto Parts/NAPA	Business Membership	100
La Finca	Business Membership	100
Prime Living Design House Vendor	Business Membership	100
Gentle Giant Home Solutions	Business Membership	100
City of McAlester Tourism	Business Membership	100
First Family Federal Credit Union	Business Membership	100
The Highdaway Cove	Business Membership	100
Stigler News Sentinel	Business Membership	100
Guarantee Pest Control	Business Membership	100
Lakeside Pharmacy	Business Membership	100
Ryan's Place	Business Membership	100
Simple Simons	Business Membership	100
Body In Motion	Business Membership	100
Cross	Business Membership	100
Arvest Bank	Business Membership	100
Highway 150 Boat Sales	Business Membership	100
Lake Homes Realty	Business Membership	100
Armstrong Bank	Business Membership	100
Vista Estrella At Lake Eufaula	Business Membership	100
Motorsports Unlimited	Business Membership	100
Belt 40	Business Membership	100
Lakeside Pharmacy	Business Membership	100
Gambino's Pizza	Business Membership	100
Pete's Place of Krebs	Business Membership	100
Crystal Cactus Salon & Life Style	Business Membership	100
Eufaula Area Chamber of Commerce	Business Membership	100
M&M Mini Mart	Business Membership	100
Peoples National Bank	Business Membership	100

Lake Eufaula Association
Schedules of Memberships - Not Audited
For the Fiscal Year Ended June 30, 2022

Company	Membership	Amount
GLN Nichols Dollar Saver	Business Membership	100
Fountainhead Marina	Business Membership	100
Leather and Soul	Business Membership	100
Xtreme Outdoors	Business Membership	100
Community Home Health	Business Membership	100
Evergreen Marina	Business Membership	100
Little Turtle RV Park	Business Membership	100
Eufaula Memorial Library	Business Membership	100
No. 9 Marina	Business Membership	100
Vicars Powersports	Business Membership	100
Pepsi Bottling Co. of McAlester	Business Membership	100
Watson Farms Meat Processing and Market	Business Membership	100
Melissa Dawn Allstate Agency	Business Membership	100
Crappie Killer Dave	Business Membership	100
Nicole's/Meme's	Business Membership	100
Eufaula Marine Solutions LLC	Business Membership	100
Belle Starr Marina	Business Membership	100
Marine Development Inc.	Business Membership	100
Eufaula Manor	Business Membership	100
A&B Distributors, Inc.	Business Membership	100
Bixby Cove Cabins/The Sandcastle	Business Membership	100
La Finca	Business Membership	100
Sunset Lake Retreat	Business Membership	100
Fish On The Lake LLC	Business Membership	100
Mr. Glass	Business Membership	100
Som Beach Tanning	Business Membership	100
On the Lamb Winery	Business Membership	100
Dr. Doos Lakeside Motorsports	Business Membership	100
Eufaula Area Museum	Business Membership	100
9 West Meat Market	Business Membership	100
Dunn Country Motors	Business Membership	100
Mays Home Health Care	Business Membership	100
Nichols Marine	Business Membership	100
Eufaula Properties Real Est.	Business Membership	100
Dani Jo's	Business Membership	100
Hanging 8 BBQ	Business Membership	100
Allen's Fishing Adventures	Business Membership	100
Crowder Point Family Campground	Business Membership	100
E's Hideaway	Business Membership	100
Wild Bill's Fishing Adventure	Business Membership	100
Eufaula RV Rentals	Business Membership	100
Advanced Pool & Spas	Business Membership	100
I Smell Bacon	Business Membership	100
Lake Eufaula Inn & Suites	Business Membership	100
Calico Heights	Business Membership	100
Eufaula Economic Development Authority	Business Membership	100
Lakeview Landing Motel	Business Membership	100
Lake Dog & their people	Business Membership	100
Tulip and Table	Business Membership	100
Town & Country Sinclair	Business Membership	100
Captain John's	Business Membership	100
Lake Texoma Association	Business Membership	150
Grand Lake Association	Business Membership	150
Green Country Marketing	Business Membership	330
Xtreme Resort	Business Membership	500
OG&E	Business Membership	500
		<u>12,120</u>

Lake Eufaula Association
Schedules of Memberships - Not Audited
For the Fiscal Year Ended June 30, 2022

Company	Membership	Amount
The Patch Veggies and Construction Vendor	Corporate Membership	1,000
East Central Electric	Corporate Membership	1,000
Bank of Eufaula	Corporate Membership	1,000
Kellbell's Kustom Kart	Corporate Membership	1,000
Campbell Due Real Estate	Corporate Membership	1,000
Healing Options	Corporate Membership	1,000
OneSource Insurance	Corporate Membership	1,000
Escalated Greens	Corporate Membership	1,000
Century 21 Shirley Donaldson	Corporate Membership	1,000
Porches & Pastures Real Est.	Corporate Membership	1,000
Realty One Group Reliance	Corporate Membership	1,000
Creek Nation Casino - Eufaula	Corporate Membership	1,000
Oklahoma Shirt Company	Corporate Membership	1,000
Muscogee Creek Nation	Corporate Membership	1,000
Rusty Hook	Corporate Membership	1,000
		<u>15,000</u>
Total Membership Income		<u><u>\$ 27,145</u></u>

Lake Eufaula Association
Schedules of Guide Sales- Not Audited
For the Fiscal Year Ended June 30, 2022

Rodebush Septic	\$ 100
Eufaula Auto Parts/NAPA	100
Stay Inn - Eufaula	225
Allford Propane	225
McDonald's of Eufaula	238
McDonald's of Stigler	238
Eufaula Area Museum	250
Eufaula Inn	250
Allford Propane	260
Marine Development Inc.	310
Dunn Country Motors	310
Plumb Music	310
Plumb Music	310
Bank of Oklahoma	313
Dani Jo's	321
Hopkins Fuel & Propane	325
Peoples National Bank	335
Gentle Giant Home Solutions	335
HoneySprings Battlefield	335
OneSource Insurance	335
EIC Smoke Shop	335
The Boat Doctor	335
Eufaula Ford	335
OFC Docks	335
Glover Veterinary Services	335
Lake Country Diner	335
Lakeview Landing Motel	335
Ryan's Place	335
Paradise Realty	335
Lakeside Pharmacy	335
Last Stop	335
VFW	425
Arrowhead Golf Course	450
Cathey, Mike	450
Checotah Chamber of Commerce	525
Best Western	550
OFC Docks	550
Lake Eufaula Inn & Suites	575
Eufaula Marine Solutions LLC	600
Century 21 Shirley Donaldson	625
Bank of Eufaula	625
Eufaula Treehouse Tree-Sort	625
Armstrong Bank	625
Bixby Cove Cabins/The Sandcastle	625

Lake Eufaula Association

Schedules of Guide Sales- Not Audited For the Fiscal Year Ended June 30, 2022

Armstrong Bank	625
Highway 150 Boat Sales	625
Cross	625
Arvest Bank	625
Bank of Oklahoma	625
Eufaula Properties Real Est.	642
Town & Country Sinclair	642
M&M Mini Mart	642
Lake Homes Realty	750
Lake Homes Realty	750
Motorsports Unlimited	913
Motorsports Unlimited	913
Canadian Valley Telephone	925
Calico Heights	950
Eufaula Economic Development Authority	1,000
Belle Starr Marina	1,025
Evergreen Marina	1,125
Evergreen Marina	1,125
Whatever Floats Your Boat	1,137
Duchess Creek Marina	1,138
First National Bank & Trust	1,225
Pepsi Bottling Co. of McAlester	1,225
Dobber's Roadhouse	1,225
Campbell Due Real Estate	1,425
GLN Nichols Dollar Saver	1,700
Vicars Powersports	1,825
Creek Nation Casino - Eufaula	1,825
No. 9 Marina	2,025
Little Turtle RV Park	2,025
Stigler Chamber of Commerce	2,275
Muscogee Creek Nation	2,300
Corps of Engineers	2,500
Xtreme Resort	2,525
Area 51/Juniper Point	2,525
Flamingo Fish & Marine	2,525
Evergreen Marina	2,525
Porches & Pastures Real Est.	2,775
Lakeside Resources	3,150
Pete's Place of Krebs	3,225
Total	73,984

Lake Eufaula Association
Schedules of Guide Sales- Not Audited
For the Fiscal Year Ended June 30, 2022

Business Co-op Pages

Dawn's Place	188
Lakeside Motorsports by Dr. Doo's	188
69 Liquor V	188
Peach Me Boutique	188
Nutrition First	188
Gambino's Pizza	188
Psychology Services	188
La Finca	188
Bargain Barn	188
Kellbell's Kustom Kart	188
Oklahoma Shirt Company	188
Crystal Cactus Salon & Life Style	188
Sour Mermaid Vendor	188
El Jarocho	188
Simple Simons	188
Hanging 8 BBQ	188
Captain John's	188
Harper & Grey House LLC.	188
Total	<u>3,375</u>

Total Income	<u><u>\$ 77,359</u></u>
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Lake Eufaula Association
 Budget to Actual Comparison
 For the Fiscal Year Ended June 30, 2022

	<u>Original</u>	<u>Final</u>	<u>Actual</u>	<u>Variance</u>
Revenues				
Advertising	79,825	79,825	86,300	6,475
Co-op Advertising	14,000	14,000	7,000	(7,000)
Interest	-	-	5	5
Mathcing Funds/Tourism	74,733	74,733	78,721	3,988
Memberships	20,000	20,000	27,146	7,146
Fundraisers	57,250	57,250	80,347	23,097
Misc	-	-	9,989	9,989
Productive and Creative	-	-	-	-
Consumer Shows	5,000	5,000	-	(5,000)
Website	-	-	-	-
Total Revenue	250,808	250,808	289,508	38,700
Expenses				
Administrative	145,408	145,408	127,528	(17,880)
Promotion Expenses	105,400	105,400	153,117	47,717
Total Expenses	250,808	250,808	280,645	29,837
Revenue Over/(Under) Expenses	<u>-</u>	<u>-</u>	<u>8,863</u>	<u>8,863</u>



Report on Internal Control Over Financial Reporting and on Compliance Based on an Audit of Financial Statements Performed in Accordance with Government Auditing Standards

Board of Directors
Lake Eufaula Association, Inc.
Eufaula, Oklahoma

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the business-type activities of Lake Eufaula Association, Inc. as of and for the year ended June 30, 2022, and the related notes to the financial statements, which collectively comprise which comprise Lake Eufaula Association, Inc. basic financial statements, and have issued our report thereon dated December 20, 2022.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Lake Eufaula Association, Inc. internal control over financial reporting in order to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but, not for the purpose of expressing an opinion on the effectiveness of the Lake Eufaula Association, Inc. internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies in the internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance

As part of obtaining reasonable assurance about whether the Lake Eufaula Association, Inc. financial statements are free of material misstatement, we performed tests of the compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance that are required to be reported under *Government Auditing Standards*.

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Hood & Associates, CPAs, P.C.

December 20, 2022