



Management's Discussion and Analysis
And Financial Statements
March 31, 2016 and 2015

**Sequoyah County-City of Sallisaw
Hospital Authority d/b/a Sequoyah
Memorial Hospital**

Sequoyah County-City of Sallisaw Hospital Authority
d/b/a Sequoyah Memorial Hospital

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March 31, 2016 and 2015

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Independent Auditor's Report

To the Board of Trustees
Sequoyah County-City of Sallisaw Hospital Authority
d/b/a Sequoyah Memorial Hospital
Sallisaw, OK

Report on the Financial Statements

We have audited the accompanying statements of net position of Sequoyah County-City of Sallisaw Hospital Authority d/b/a Sequoyah Memorial Hospital (Hospital) as of March 31, 2016 and 2015, and the related statements of revenues, expenses and changes in net position, and statements of cash flows for the years then ended, and the related notes to the financial statements which collectively comprise the Hospital's basic financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the Hospital's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Hospital's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

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Opinions

In our opinion, the financial statements referred to above present fairly, in all material respects, the net position of Sequoyah County-City of Sallisaw Hospital Authority d/b/a Sequoyah Memorial Hospital as of March 31, 2016 and 2015, and the changes in its net position and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Emphasis of Matter Regarding Going Concern

The accompanying statements have been prepared assuming that the Hospital will continue as a going concern. As noted in Note 11 to the financial statements, the Hospital has suffered recurring operating losses and had significant decreases in net position which indicate that the Hospital may not be able to continue as a going concern. These conditions raise substantial doubt about its ability to continue as a going concern. Management's plans regarding these matters also are described in Note 11. The financial statements do not include any adjustments that might result from the outcome of this uncertainty. Our opinion is not modified with respect to this matter.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis on pages 3 through 6 be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquires of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquires, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Reporting Required by *Government Auditing Standards*

In accordance with *Government Auditing Standards*, we have also issued our report dated September 6, 2016 on our consideration of the Hospital's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Hospital's internal control over financial reporting and compliance.

A handwritten signature in black ink that reads "Eide Bailly LLP". The signature is written in a cursive, flowing style.

Oklahoma City, Oklahoma
September 6, 2016

Introduction

This discussion and analysis of the financial performance of Sequoyah County-City of Sallisaw Hospital Authority d/b/a Sequoyah Memorial Hospital (Hospital) provides an overall review of the Hospital's financial activities and balances as of and for the years ended March 31, 2016, 2015, and 2014. The intent of this discussion and analysis is to provide further information on the Hospital's performance as a whole; readers should also review the basic financial statements and the notes thereto to enhance their understanding of the Hospital's financial status.

Financial Highlights

- Current assets increased in 2016 by \$146,415 or 4% and decreased in 2015 by \$811,669 or 20%.
- Total liabilities increased in 2016 by \$177,045 or 4% and increased in 2015 by \$1,904,023 or 78%.
- The Hospital's net position decreased in 2016 by \$442,054 or 14% and decreased in 2015 by \$2,979,717 or 48%.
- The Hospital reported an operating loss in 2016 of \$1,207,661 and an operating loss in 2015 of \$3,611,896. During 2016, operating loss decreased by \$2,404,235 or 67% and increased by \$1,400,684 or 63% in 2015.
- Other operating revenue decreased by \$235,171 or 46% in 2016 and decreased by \$270,740 or 35% in 2015.
- Operating expenses decreased in 2016 by \$814,162 or 5% and decreased \$366,800 or 2% in 2015.

Using This Annual Report

The Hospital's financial statements consist of three statements – Statements of Net Position, Statements of Revenues, Expenses and Changes in Net Position, and Statements of Cash Flows. These financial statements and related notes provide information about activities of the Hospital, including resources held by the Hospital but restricted for specific purposes by contributors, grantors, or enabling legislation. The Hospital is accounted for as a business-type activity and presents its financial statements using the economic resources measurement focus and the accrual basis of accounting.

The Statements of Net Position and Statements of Revenues, Expenses and Changes in Net Position

One of the most important questions asked about the Hospital's finances is "Is the Hospital as a whole better or worse off as a result of the year's activities?" The Statements of Net Position and the Statements of Revenues, Expenses and Changes in Net Position report information about the Hospital's resources and its activities in a way that helps answer this question. These statements include all restricted and unrestricted assets and liabilities using the accrual basis of accounting. All of the current year's revenues and expenses are taken into account regardless of when cash is received or paid.

These two statements report the Hospital's net position and changes in it. You can think of the Hospital's net position - the difference between assets and liabilities - as one way to measure the Hospital's financial health, or financial position. Over time, increases or decreases in the Hospital's net assets are one indicator of whether its financial health is improving or deteriorating. You will need to consider other nonfinancial factors, however, such as changes in the Hospital's patient base and measures of the quality of service it provides to the community, as well as local economic factors to assess the overall health of the Hospital.

Sequoyah County-City of Sallisaw Hospital Authority
d/b/a Sequoyah Memorial Hospital
Management's Discussion and Analysis

The Statements of Cash Flows

The final required statement is the Statements of Cash Flows, which reports cash receipts, cash payments, and net changes in cash resulting from operations, investing and financing activities. It provides answers to such questions as where did cash come from, what was cash used for and what was the change in cash balance during the reporting period.

The Hospital's Net Position

The Hospital's net position is the difference between its assets and liabilities reported in the Statements of Net Position. The Hospital's net position decreased by \$442,054 or 14% in 2016 and decreased by \$2,979,717 or 48% in 2015 as shown below.

Table 1: Assets, Liabilities, and Net Position

	<u>2016</u>	<u>2015</u>	<u>2014</u>
Assets			
Current assets	\$ 3,197,084	\$ 3,343,499	\$ 4,155,168
Capital assets, net	3,035,719	3,211,625	3,481,927
Noncurrent assets	<u>1,086,255</u>	<u>1,028,943</u>	<u>1,022,666</u>
Total assets	<u><u>\$ 7,319,058</u></u>	<u><u>\$ 7,584,067</u></u>	<u><u>\$ 8,659,761</u></u>
Liabilities			
Total current liabilities	\$ 3,493,737	\$ 3,457,087	\$ 1,553,064
Long term debt	<u>1,040,395</u>	<u>900,000</u>	<u>900,000</u>
Total liabilities	<u>4,534,132</u>	<u>4,357,087</u>	<u>2,453,064</u>
Net Position			
Net investment in capital assets	2,858,054	3,211,625	3,481,927
Restricted, expendable for capital acquisitions	-	445,057	61,942
Unrestricted	<u>(73,128)</u>	<u>(429,702)</u>	<u>2,662,828</u>
Total net position	<u>2,784,926</u>	<u>3,226,980</u>	<u>6,206,697</u>
Total liabilities and net position	<u><u>\$ 7,319,058</u></u>	<u><u>\$ 7,584,067</u></u>	<u><u>\$ 8,659,761</u></u>

Assets, Liabilities, and Net Position

The Hospital's total assets decreased \$265,009 in 2016. Patient receivables increased \$321,957 whereas supplies, prepaid expenses, other receivables and net capital assets decreased \$649,984. The Hospital's total assets decreased \$1,075,694 in 2015. Patient receivables decreased \$884,963 and supplies decreased \$89,868 in 2015 compared with 2014.

Sequoyah County-City of Sallisaw Hospital Authority
d/b/a Sequoyah Memorial Hospital
Management's Discussion and Analysis

The Hospital's total liabilities increased \$177,045 in 2016. Accounts payable decreased \$517,224, accrued payroll liabilities increased \$443,514, line of credit increased \$73,090 and long term debt increased \$177,665. The Hospital's total liabilities increased \$1,904,023 in 2015 which was a result of a line of credit withdraw of \$1,225,337 for operations. Accounts payable increased \$728,068 in 2015 in comparison to 2014 due to cash management.

Table 2: Operating Results and Changes in Net Position

	2016	2015	2014
Operating Revenues			
Net patient service revenue	\$ 13,356,123	\$ 11,530,879	\$ 13,027,623
Other operating revenue	272,279	507,450	778,190
Total operating revenues	<u>13,628,402</u>	<u>12,038,329</u>	<u>13,805,813</u>
Operating Expenses			
Salaries and wages	6,698,743	7,569,507	7,817,755
Employee benefits	1,485,385	1,466,838	1,499,458
Purchased services and professional fees	2,450,041	2,994,706	2,850,653
Supplies and other	3,627,190	3,034,067	3,284,721
Depreciation	574,704	585,107	564,438
Total operating expenses	<u>14,836,063</u>	<u>15,650,225</u>	<u>16,017,025</u>
Operating Loss	<u>(1,207,661)</u>	<u>(3,611,896)</u>	<u>(2,211,212)</u>
Nonoperating Revenues (Expenses)			
Interest income	7,994	7,239	13,253
Noncapital appropriations	618,431	-	-
Interest expense	(93,361)	(53,783)	(4,839)
Noncapital gifts	14,622	3,194	1,400
Gain on disposal of capital assets	147,648	300	20,950
Total nonoperating revenues	<u>695,334</u>	<u>(43,050)</u>	<u>30,764</u>
Expenses in Excess of Revenues Before Capital Appropriations	(512,327)	(3,654,946)	(2,180,448)
Capital Appropriations, City of Sallisaw, Oklahoma	<u>70,273</u>	<u>675,229</u>	<u>656,850</u>
Change in Net Position	<u>\$ (442,054)</u>	<u>\$ (2,979,717)</u>	<u>\$ (1,523,598)</u>

Operating Results

The first component of the overall change in the Hospital's net position is its operating results. Generally, the operating income or loss is the difference between net patient service and other operating revenues and the expenses incurred to perform those services. The past three years the Hospital has had operating losses.

Sequoyah County-City of Sallisaw Hospital Authority
d/b/a Sequoyah Memorial Hospital
Management's Discussion and Analysis

The operating loss for 2016 decreased by \$2,404,235 or 67% as compared to the increase of \$1,400,684 or 63% in 2015.

Net patient service revenue increased \$1,825,244 or 16% in 2016 compared to a decrease of \$1,496,744 or 11% in 2015. Operating expenses decreased \$814,162 or 5% in 2016 compared to a decrease of \$366,800 or 2% in 2015.

Key components of the 2016 operations were as follows:

- Revision and implementation of new billing and collection policies resulted in improved cash flow.
- In 2015, the Hospital had 170 full time equivalents. During 2016, the Hospital reduced full time equivalents to 139.

Non-operating Revenues and Expenses

Non-operating revenues and expenses consist primarily of capital and non-capital appropriations, interest income, noncapital gifts and interest expense. Interest expense increased \$39,578 or 74% in 2016 as compared to the increase of \$48,944 or 1,011% in 2015. Capital and non-capital appropriations increased \$13,475 or 2% in 2016 and increased \$18,379 or 3% in 2015.

The Hospital's Cash Flows

The Hospital's overall liquidity increased during the year with a net increase to cash of \$29,248 when compared with 2015. Cash flows used for operating activities decreased by \$607,578 during 2016 when compared with 2015. This was due primarily to the decrease in payments to employees, suppliers and contractors. Cash from non-capital financing activities decreased by \$618,687 when compared with 2015 due to a decrease of line of credit draws and the release of restrictions on the sales tax proceeds. Cash from capital and capital related financing activities decreased by \$311,611 when compared with 2015 as a result of restrictions for capital purchases being released on the sales tax proceeds. Cash from investing activities decreased by \$63,815 when compared to 2015.

Capital Assets

The Hospital had \$3,035,719 invested in capital assets at the end of 2016 and \$3,211,625 at the end of 2015, net of accumulated depreciation, as detailed in Note 4 to the financial statements. The Hospital acquired new capital assets costing \$531,493 in 2016 and \$314,805 in 2015.

Debt

At March 31, 2016, the Hospital had \$2,376,092 in outstanding debt, an increase of \$250,754 from March 31, 2015 total debt of \$2,125,337 or an increase of \$1,225,337 when compared March 31, 2014. For additional information regarding debt, please see Note 6 to the financial statements.

Contacting the Hospital's Financial Management

This financial report is designed to provide our patients, suppliers and creditors with a general overview of the Hospital's finances and to show the Hospital's accountability for the money it receives. Questions about this report and requests for additional financial information should be directed to the Hospital administration by calling 918-774-1100.

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	<u>2016</u>	<u>2015</u>
Assets		
Current Assets		
Cash	\$ 507,822	\$ 89,009
Cash restricted for capital improvements	-	389,565
Patient, net of estimated uncollectibles of \$6,218,000 in 2016 and \$9,583,000 in 2015	2,123,935	1,801,978
Estimated third-party payor settlements	-	27,000
Capital appropriations receivable	58,950	55,492
Other	28,542	203,500
Supplies	385,735	505,297
Prepaid expenses	92,100	271,658
Total current assets	<u>3,197,084</u>	<u>3,343,499</u>
Noncurrent Cash and Investments		
Certificate of deposit	<u>975,339</u>	<u>969,009</u>
Capital Assets		
Capital assets not being depreciated	200,133	199,183
Capital assets being depreciation, net	<u>2,835,586</u>	<u>3,012,442</u>
Total capital assets	<u>3,035,719</u>	<u>3,211,625</u>
Other Assets		
Cash value of life insurance	<u>110,916</u>	<u>59,934</u>
Total assets	<u>\$ 7,319,058</u>	<u>\$ 7,584,067</u>

See Notes to Financial Statements

Sequoyah County-City of Sallisaw Hospital Authority
d/b/a Sequoyah Memorial Hospital
Statements of Net Position
March 31, 2016 and 2015

	2016	2015
Liabilities and Net Position		
Current Liabilities		
Notes payable	\$ 1,298,427	\$ 1,225,337
Current maturities of long-term debt	37,270	-
Accounts payable	1,374,888	1,892,112
Accrued expenses	783,152	339,638
Total current liabilities	3,493,737	3,457,087
Long-Term Debt, Less Current Maturities	1,040,395	900,000
Total liabilities	4,534,132	4,357,087
Net Position		
Net investment in capital assets	2,858,054	3,211,625
Restricted, expendable for capital acquisitions	-	445,057
Unrestricted	(73,128)	(429,702)
Total net position	2,784,926	3,226,980
Total liabilities and net position	\$ 7,319,058	\$ 7,584,067

Sequoyah County-City of Sallisaw Hospital Authority
d/b/a Sequoyah Memorial Hospital
Statements of Revenues, Expenses and Changes in Net Position
Years Ended March 31, 2016 and 2015

	2016	2015
Operating Revenue		
Net patient service revenue, net of provision for bad debts of \$6,037,124 in 2016 and \$4,471,420 in 2015	\$ 13,356,123	\$ 11,530,879
Other revenue	272,279	507,450
Total operating revenues	13,628,402	12,038,329
Operating Expenses		
Salaries and wages	6,698,743	7,569,507
Employee benefits	1,485,385	1,466,838
Purchased services and professional fees	2,450,041	2,994,706
Supplies and other	3,627,190	3,034,067
Depreciation	574,704	585,107
Total operating expenses	14,836,063	15,650,225
Operating Loss	(1,207,661)	(3,611,896)
Nonoperating Revenues (Expenses)		
Interest income	7,994	7,239
Noncapital appropriation	618,431	-
Interest expense	(93,361)	(53,783)
Noncapital gifts	14,622	3,194
Gain on disposal of capital assets	147,648	300
Total nonoperating revenues (expenses)	695,334	(43,050)
Expenses in Excess of Revenues Before Capital Appropriations	(512,327)	(3,654,946)
Capital Appropriations - City of Sallisaw, Oklahoma	70,273	675,229
Change in Net Position	(442,054)	(2,979,717)
Net Position, Beginning of Year	3,226,980	6,206,697
Net Position, End of Year	\$ 2,784,926	\$ 3,226,980

Sequoyah County-City of Sallisaw Hospital Authority
d/b/a Sequoyah Memorial Hospital
Statements of Cash Flows
Years Ended March 31, 2016 and 2015

	2016	2015
Operating Activities		
Receipts from and on behalf of patients	\$ 13,061,166	\$ 12,684,842
Payments to suppliers and contractors	(6,346,317)	(5,350,883)
Payments to employees	(7,740,614)	(9,085,729)
Other receipts	447,237	565,664
	(578,528)	(1,186,106)
Net Cash used for Operating Activities		
Noncapital Related Financing Activities		
Sales tax revenue received	559,481	-
Proceeds from note payable	11,987,610	13,052,081
Principal payments on note payable	(11,914,520)	(11,826,744)
Interest paid	(90,832)	(53,783)
Noncapital grants and contributions	14,622	3,494
	556,361	1,175,048
Net Cash from Noncapital Related Financing Activities		
Capital and Related Financing Activities		
Sales tax revenue received	125,765	676,167
Principal payments on long-term debt	(18,717)	-
Interest paid	(2,529)	-
Purchase of property and equipment	(335,111)	(314,805)
Proceeds from the sale of equipment	280,343	-
	49,751	361,362
Net Cash from Capital and Related Financing Activities		
Investing Activities		
Proceeds from redemption of certificates of deposit	-	64,517
Purchase of certificates of deposit	(6,330)	(6,277)
Interest income	7,994	7,239
	1,664	65,479
Net Cash from Investing Activities		
Net Change in Cash and Cash Equivalents	29,248	415,783
Cash, Beginning of Year	478,574	62,791
Cash, End of Year	\$ 507,822	\$ 478,574

Sequoyah County-City of Sallisaw Hospital Authority
d/b/a Sequoyah Memorial Hospital
Statements of Cash Flows
Years Ended March 31, 2016 and 2015

	2016	2015
Reconciliation of Cash to the Statements of Net Position		
Cash	\$ 507,822	\$ 89,009
Cash restricted for capital improvements	-	389,565
	\$ 507,822	\$ 478,574
Reconciliation of Cash to the Statements of Net Position		
Operating Loss	\$ (1,207,661)	\$ (3,611,896)
Adjustments to reconcile operating loss to net cash used for operating activities		
Depreciation	574,704	585,107
Provision for bad debts	6,037,124	4,471,420
Changes in assets and liabilities		
Patient receivables	(6,359,081)	(3,586,457)
Other receivables	174,958	58,214
Supplies	119,562	89,868
Prepaid expenses and other	128,576	(9,389)
Accounts payable	(517,224)	597,409
Accrued expenses	443,514	(49,382)
Estimated third-party payor settlements	27,000	269,000
	\$ (578,528)	\$ (1,186,106)
Supplemental Disclosures of Non Capital and Capital Related Financing Activities		
Prepaid expenses financed through accounts payable	\$ -	\$ 130,659
Equipment financed through lease arrangement	\$ 196,382	\$ -

Note 1 - Reporting Entity and Summary of Significant Accounting Policies

Sequoyah County-City of Sallisaw Hospital Authority d/b/a Sequoyah Memorial Hospital (Hospital) have been prepared in accordance with generally accepted accounting principles in the United States of America. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles. The significant accounting and reporting policies and practices used by the Hospital are described below.

Reporting Entity

The Authority was created under a trust indenture dated September 1, 1978, as a public trust under the provisions of Title 60 of the Oklahoma statutes for the benefit of Sequoyah County, Oklahoma, and the City of Sallisaw, Oklahoma. The Authority operates, as its sole activity, Sequoyah Memorial Hospital (Hospital), a 35 bed acute care facility.

For financial reporting purposes, the Hospital has included all funds, organizations, agencies, boards, commissions, and authorities. The Hospital has also considered all potential component units for which it is financially accountable and other organizations for which the nature and significance of their relationship with the Hospital are such that the exclusion would cause the Hospital's financial situation to be misleading or incomplete. The GASB has set forth criteria to be considered in determining financial accountability. These criteria include appointing a voting majority of an organization's governing body and (1) the ability of the Hospital to impose its will on that organization or (2) the potential for the organization to provide specific benefits to or impose specific financial burdens on the Hospital.

Blended Component Unit

On December 10, 2012, the SMH Physician Group, LLC (Physician Group), was established as a limited liability company in the state of Oklahoma for the purpose of providing physician services to patients in Sallisaw, Oklahoma and the surrounding communities. The Hospital is the sole member of the LLC. The Physician Group began operations on April 1, 2013. The Physician Group is included as a blended component unit of the Hospital. The financial statements included only the financial activity of the Hospital and Physician Group, collectively referred to as the Hospital. Financial statements of the Physician Group can be obtained by contacting the Hospital Chief Financial Officer.

Measurement Focus and Basis of Accounting and Presentation

Basis of accounting refers to when revenues and expenses are recognized in the accounts and reported in the financial statements. Basis of accounting relates to the timing of the measurements made, regardless of the measurement focus applied.

The accompanying financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America. Revenues are recognized when earned, and expenses are recorded when the liability is incurred.

Basis of Presentation

The statement of net position displays the Hospital's assets and liabilities with the difference reported as net position. Net position is reported in the following categories/components:

Net investment in capital assets consists of net capital assets reduced by the outstanding balances of any related debt obligations attributable to the acquisition, construction or improvement of those assets or the related debt obligations related to those assets or debt obligations.

Restricted, expendable for capital acquisition consists of assets whose use is restricted for a specific purpose.

Unrestricted net position consists of net position not meeting the definition of the preceding categories. Unrestricted net position often has constraints on resources imposed by management which can be removed or modified.

When an expense is incurred that can be paid using either restricted or unrestricted resources (net position), the Hospital's policy is to first apply the expense toward the most restrictive resources and then toward unrestricted resources.

Use of Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements. Estimates also affect the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

Cash and cash equivalents include highly liquid investments with an original maturity of three months or less, excluding internally designated or restricted cash and investments. For purposes of the statement of cash flows, the Hospital considers all cash and investments with an original maturity of three months or less as cash and cash equivalents.

Patient Receivables

Patient receivables are uncollateralized patient and third-party payor obligations. Patient receivables, excluding amounts due from third-party payors, are turned over to a collection agency if the receivables remain unpaid after the Hospital's collections procedures. The Hospital does not charge interest on the unpaid patient receivables. Payments of patient receivables are allocated to the specific claims identified on the remittance advice or, if unspecified, are applied to the earliest unpaid claim.

The carrying amount of patient receivables is reduced by a valuation allowance that reflects management's best estimate of amounts that will not be collected from patients and third-party payors. Management reviews patient receivables by payor class and applies percentages to determine estimated amounts that will not be collected from third parties under contractual agreements and amounts that will not be collected from patients due to bad debts. Management considers historical write off and recovery information in determining the estimated bad debt provision.

Capital and Non Capital Appropriations

The Hospital benefits from a 0.5% sales tax assessment. The tax, approved by the Board of Commissioners of the City of Sallisaw, has no expiration date. The Hospital received approximately 5% of its financial support from city appropriations during the years ended March 31, 2016 and 2015. These funds are restricted for capital improvements and debt service. In November 2015, Board of Commissioners of the City of Sallisaw, released the restriction on the sale tax funds to be used for operations of the Hospital.

Supplies

Supplies are stated at lower of cost (first-in, first-out) or market and are expenses when used.

Noncurrent Cash and Deposits

Noncurrent cash and deposits certificates of deposit and other deposits are recorded at historical cost. Other investments are measured at fair value.

Capital Assets

Capital assets acquisitions in excess of \$500 are capitalized and recorded at cost. Depreciation is provided over the estimated useful life of each depreciable asset and is computed using the straight-line method. Equipment under capital lease obligations is amortized on the straight-line method over the shorter period of the lease term or the estimated useful life of the equipment. Amortization is included in depreciation and amortization in the financial statements. The estimated useful lives of property and equipment are as follows:

Land improvements	5-40 years
Buildings and improvements	5-40 years
Equipment	3-20 years

Gifts of long-lived assets such as land, buildings, or equipment are reported as additions to unrestricted net position, and are excluded from revenues in excess of (less than) expenses. Gifts of long-lived assets with explicit restrictions that specify how the assets are to be used and gifts of cash or other assets that must be used to acquire long-lived assets are reported as restricted net position.

Compensated Absences

The Hospital's employees earn vacation days at varying rates depending on years of service. Employees may accumulate vacation days up to a specified maximum. Compensated absence liabilities are computed using the regular pay in effect at the statements of net position date plus an additional amount for compensation related payments such as Social Security and Medicare taxes computed using rates in effect at that date.

Operating Revenues and Expenses

The Hospital's statement of revenues, expenses, and changes in net position distinguishes between operating and nonoperating revenues and expenses. Operating revenues and expenses of the Hospital result from exchange transactions associated with providing health care services - the Hospital's principal activity, and the costs of providing those services, including depreciation and excluding interest cost. All other revenues and expenses are reported as nonoperating.

Net Patient Service Revenue

The Hospital has agreements with third-party payors that provide for payments to the Hospital at amounts different from its established rates. Payment arrangements include prospectively determined rates, reimbursed costs, discounted charges, and per diem payments. Net patient service revenue is reported at the estimated net realizable amounts from patients, third-party payors, and others for services rendered, including estimated retroactive adjustments under reimbursement agreements with third-party payors. Retroactive adjustments are accrued on an estimated basis in the period the related services are rendered and adjusted in future periods as final settlements are determined.

Charity Care

The Hospital provides health care services to patients who meet certain criteria under its charity care policy without charge or at amounts less than established rates. Since the Hospital does not pursue collection of these amounts, they are not reported as patient service revenue. The estimated cost of providing these services was \$8,000 and \$88,000 for the years ended March 31, 2016 and 2015, calculated by multiplying the ratio of cost to gross charges for the Hospital by the gross uncompensated charges associated with providing charity care to its patients.

Grants and Contributions

The Hospital may receive grants as well as contributions from individuals and private organizations. Revenues from grants and contributions (including contributions of capital assets) are recognized when all eligibility requirements, including time requirements are met. Grants and contributions may be restricted for either specific operating purposes or for capital purposes. Amounts that are unrestricted or that are restricted to a specific operating purpose are reported as non-operating revenues. Amounts restricted to capital acquisitions are reported after revenues in excess of (less than) expenses.

Electronic Health Record Incentive Payments

The American Recovery and Reinvestment Act of 2009 (ARRA) amended the Social Security Act to establish incentive payments under the Medicare and Medicaid programs for certain hospitals and professionals that demonstrate meaningful use of certified Electronic Health Records (EHR) technology.

To qualify for the EHR incentive payments, hospitals and physicians must meet designated EHR meaningful use criteria. In addition, hospitals must attest that they have used certified EHR technology, satisfied the meaningful use objectives, and specify the EHR reporting period. This attestation is subject to audit by the federal government or its designee. The EHR incentive payment to hospitals for each payment year is calculated as a product of (1) an initial amount; (2) the Medicare share; and (3) a transition factor applicable to that payment year.

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The Hospital recognizes EHR incentive payments as revenue when there is reasonable assurance that the Hospital will comply with the conditions attached to the incentive payments. EHR incentive payments are included in other operating revenue in the accompanying financial statements. The amount of EHR incentive payments recognized are based on management's best estimate and those amounts are subject to change with such changes impacting the period in which they occur.

The Hospital recognized revenue of \$240,476 and \$466,679 for the years March 31, 2016 and 2015 related to EHR incentive payments. These incentive payments are included in other revenue in the accompanying financial statements.

Supplemental Hospital Offset Payment Program Act

The Supplemental Hospital Offset Payment Program Act (SHOPP), designated as House Bill 1381 (HB 1381), was passed during 2011 implementing a fee on hospitals to generate matching funds to the state of Oklahoma from federal sources. The program is designed to assess Oklahoma hospitals, unless exempt, a supplemental hospital offset payment program fee. The collected fees will be placed in pools and then allocated to hospitals as directed by legislation. The Oklahoma Health Care Authority (OHCA) does not guarantee that allocations will or equal or exceed the amount of the supplemental hospital offset payment program fee paid by the hospital.

The Hospital records payments to other expenses and receipts as net patient service revenue. Future changes in law or regulation at the federal or state level can adversely affect or eliminate SHOPP.

The Hospital made SHOPP payments totaling \$354,842, for the year ended March 31, 2016. In return, the Hospital received \$912,861. The Hospital made SHOPP payments totaling \$352,823, for the year ended March 31, 2015. In return, the Hospital received \$889,915.

Note 2 - Net Patient Service Revenue

The Hospital has agreements with third-party payors that provide for payments to the Hospital at amounts different from its established rates. A summary of the payment arrangements with major third-party payors follows:

Medicare: Inpatient acute care and outpatient services rendered to Medicare program beneficiaries are paid at prospectively determined rates per visit. These rates vary according to a patient classification system based on clinical, diagnostic, and other factors. Outpatient services are paid based on a prospectively determined amount per procedure. The Hospital is reimbursed for cost reimbursable items at a tentative rate with final settlement determined after submission of annual cost reports by the Hospital and audits thereof by the Medicare Administrative Contractor (MAC). The Hospital's Medicare cost reports have been audited by the MAC through March 31, 2013.

Medicaid: The Hospital is reimbursed for services rendered to patients covered by the State Medicaid Program on a prospective basis at predetermined rates with no retroactive adjustment.

The Hospital has also entered into payment agreements with certain commercial insurance carriers and other organizations. The basis for payment to the Hospital under these agreements includes prospectively determined rates per discharge, discounts from established charges, and prospectively determined daily rates.

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Concentration of gross charges by major payor accounted for the following percentages of the Hospital's patient service revenues for the years ended March 31, 2016 and 2015:

	2016	2015
Medicare	48%	47%
Medicaid	20%	22%
Commercial insurance	22%	23%
Other third-party payors and patients	10%	8%
	100%	100%

Laws and regulations governing the Medicare, Medicaid, and other programs are extremely complex and subject to interpretation. As a result, there is at least a reasonable possibility that recorded estimates will change by a material amount in the near term.

The Centers for Medicare and Medicaid Services (CMS) has implemented a Recovery Audit Contractor (RAC) program under which claims are reviewed by contractors for validity, accuracy, and proper documentation. A demonstration project completed in several other states resulted in the identification of potential overpayments, some being significant. If selected for audit, the potential exists that the Hospital may incur a liability for a claims overpayment at a future date. The Hospital is unable to determine if it will be audited and, if so, the extent of the liability of overpayments, if any. As the outcome of such potential reviews is unknown and cannot be reasonably estimated, it is the Hospital's policy to adjust revenue for deductions from overpayment amounts or additions from underpayment amounts determined under the RAC audits at the time a change in reimbursement is agreed upon between the Hospital and CMS.

Note 3 - Deposits and Investments

The carry amounts of deposits as of March 31, 2016 and 2015 are as follows:

	2016	2015
Cash	\$ 507,822	\$ 89,009
Restricted cash	-	389,565
Certificates of deposit	975,339	969,009
	\$ 1,483,161	\$ 1,447,583

Sequoyah County-City of Sallisaw Hospital Authority
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Deposits and investments are reported in the following statement of net position captions:

	2016	2015
Cash	\$ 507,822	\$ 89,009
Restricted cash	-	389,565
Certificates of deposit	975,339	969,009
	\$ 1,483,161	\$ 1,447,583

Deposits – Custodial Credit Risk

Custodial credit risk is the risk that in the event of a bank or investment company failure, the Hospital’s deposits may not be returned to it. State statute requires that any deposits in excess of federal depository or other insured amounts be collateralized by U.S. Government securities in the name of the Hospital. Statutes also require that the market value of the collateral be at least 100% of the excess deposits. The Hospital’s deposit policy does not further restrict bank deposits or limit investment deposits.

The Hospital’s deposits in banks at March 31, 2016 and 2015 were entirely covered by federal depository insurance or by collateral held by the Hospital’s custodial bank in the Hospital’s name.

Interest Rate Risk

Interest rate risk is the risk that changes in market interest rates will adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. The Hospital’s investment policy does not provide specific maturity limits in certificates of deposits to manage exposure to fair value losses arising from changing interest rates.

Concentration of Credit Risk

The Hospital does not have a formally adopted investment policy for managing concentration of credit risk.

Investment Income

Investment income, primarily interest income, for the years ended March 31, 2016 and 2015, consisted of interest income in the amounts of \$7,994 and \$7,239.

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Note 4 - Capital Assets

Capital assets additions, retirements, transfers and balances for the year ended March 31, 2016 are as follows:

	Balance March 31, 2015	Additions	Transfers and Retirements	Balance March 31, 2016
Capital assets not being depreciated				
Land	\$ 193,633	\$ -	\$ -	\$ 193,633
Construction in progress	5,550	101,962	(101,012)	6,500
	<u>199,183</u>	<u>101,962</u>	<u>(101,012)</u>	<u>200,133</u>
Total capital assets not being depreciated	<u>\$ 199,183</u>	<u>\$ 101,962</u>	<u>\$ (101,012)</u>	<u>\$ 200,133</u>
Capital assets being depreciated				
Land improvements	\$ 12,443	\$ -	\$ 22,045	\$ 34,488
Building and improvements	3,664,913	24,327	(314,857)	3,374,383
Major moveable and fixed equipment	8,486,263	405,204	84,944	8,976,411
	<u>12,163,619</u>	<u>429,531</u>	<u>(207,868)</u>	<u>12,385,282</u>
Total capital assets being depreciated	<u>12,163,619</u>	<u>\$ 429,531</u>	<u>\$ (207,868)</u>	<u>12,385,282</u>
Less accumulated depreciation for				
Land improvements	13,066	\$ 3,391	\$ (2,485)	13,972
Building and improvements	2,585,218	53,594	(115,822)	2,522,990
Major moveable and fixed equipment	6,552,893	517,719	(57,878)	7,012,734
	<u>9,151,177</u>	<u>\$ 574,704</u>	<u>\$ (176,185)</u>	<u>9,549,696</u>
Total accumulated depreciation	<u>9,151,177</u>	<u>\$ 574,704</u>	<u>\$ (176,185)</u>	<u>9,549,696</u>
Net capital assets being depreciated	<u>\$ 3,012,442</u>			<u>\$ 2,835,586</u>
Capital assets, net	<u>\$ 3,211,625</u>			<u>\$ 3,035,719</u>

Construction in progress at March 31, 2016, represents replacing the boiler, chiller and humidification system. The cost to complete these projects are estimated to be approximately \$250,000, and will be conducted in phases funded by internal funds, short term loans and a grant. The projects are estimated to be completed between October and December 2016.

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Capital assets additions, retirements, transfers and balances for the year ended March 31, 2015 are as follows:

	<u>Balance March 31, 2014</u>	<u>Additions</u>	<u>Transfers and Retirements</u>	<u>Balance March 31, 2015</u>
Capital assets not being depreciated				
Land	\$ 193,633	\$ -	\$ -	\$ 193,633
Construction in progress		<u>5,550</u>		<u>5,550</u>
Total capital assets not being depreciated	<u>\$ 193,633</u>	<u>\$ 5,550</u>	<u>\$ -</u>	<u>\$ 199,183</u>
Capital assets being depreciated				
Land improvements	\$ 12,443	\$ -	\$ -	\$ 12,443
Building and improvements	3,638,924	25,989	-	3,664,913
Major moveable and fixed equipment	<u>8,202,997</u>	<u>283,266</u>	<u>-</u>	<u>8,486,263</u>
Total capital assets being depreciated	<u>11,854,364</u>	<u>\$ 309,255</u>	<u>\$ -</u>	<u>12,163,619</u>
Less accumulated depreciation for				
Land improvements	9,628	\$ 3,438	\$ -	13,066
Building and improvements	2,532,810	52,408	-	2,585,218
Major moveable and fixed equipment	<u>6,023,632</u>	<u>529,261</u>	<u>-</u>	<u>6,552,893</u>
Total accumulated depreciation	<u>8,566,070</u>	<u>\$ 585,107</u>	<u>\$ -</u>	<u>9,151,177</u>
Net capital assets being depreciated	<u>\$ 3,288,294</u>			<u>\$ 3,012,442</u>
Capital assets, net	<u>\$ 3,481,927</u>			<u>\$ 3,211,625</u>

Sequoyah County-City of Sallisaw Hospital Authority
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Notes to Financial Statements
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Note 5 - Leases

The Hospital leases certain equipment under noncancelable long-term lease agreements. Certain leases have been recorded as capital leases and others as operating leases. Total lease expense for the years ended March 31, 2016 and 2015 for all operating leases was approximately \$49,000 and \$85,000. The capitalized leased assets consist of:

	2016	2015
Major movable equipment	\$ 196,382	\$ -
Less accumulated amortization	(19,638)	-
	\$ 176,744	\$ -

Minimum future lease payments for capital and operating leases are as follows:

Year Ending March 31,	Capital Leases	Operating Leases
2017	\$ 42,492	\$ 8,024
2018	42,492	5,788
2019	42,492	1,956
2020	42,492	-
2021	21,246	-
	191,214	\$ 15,768
Total minimum lease payments		
Less interest	(13,549)	
	\$ 177,665	
Present value of minimum lease payments - Note 6		

Note 6 - Notes Payable and Long-Term Debt

A schedule of changes in the Hospital's notes payable for 2016 is as follows:

	Balance March 31, 2015	Additions	Payments	Balance March 31, 2016
Notes payable:				
Line of credit	\$ 1,225,337	\$ 11,987,610	\$ (11,914,520)	\$ 1,298,427
	Balance March 31, 2014	Additions	Payments	Balance March 31, 2015
Notes payable:				
Line of credit	\$ -	\$ 13,052,081	\$ (11,826,744)	\$ 1,225,337

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The terms and due date of the Hospital's notes payable at March 31, 2016 is as follows:

- Revolving line of credit, unpaid principal and accrued interest due June 1, 2015; variable interest rate; interest of 4.75% at March 31, 2015; collateralized by the assets of the Hospital. Subsequent to year end, the Hospital extended the line of credit with a new maturity date of December 1, 2016.

A schedule of changes in the Hospital's long-term debt for March 31, 2016 and 2015 is as follows:

	Balance March 31, 2015	Additions	Payments	Balance March 31, 2016	Due Within One Year
Long-term debt	\$ 900,000	\$ -	\$ -	\$ 900,000	\$ -
Capital lease	-	196,382	(18,717)	177,665	37,270
	<u>\$ 900,000</u>	<u>\$ 196,382</u>	<u>\$ (18,717)</u>	<u>\$ 1,077,665</u>	<u>\$ 37,270</u>
	Balance March 31, 2014	Additions	Payments	Balance March 31, 2015	Due Within One Year
Long-term debt	\$ -	\$ 900,000	\$ -	\$ 900,000	\$ -

The terms and due dates of the Hospital's long-term debt at March 31, 2016 and 2015 are as follows:

- Promissory note with an interest rate of 1.65%, due annually with the principal balance to be paid in a single payment on July 29, 2017, collateralized by certificate of deposit.
- Capital lease with imputed interest rate of 3.25% due in monthly installments of \$3,541, collateralized by associated equipment, due September 2020.

Future payments of principal and interest on the long-term debt obligations are as follows:

Year Ending March 31,	Long-Term Debt		Total
	Principal	Interest	
2017	\$ -	\$ 14,850	\$ 14,850
2018	900,000	4,950	904,950
Total	<u>\$ 900,000</u>	<u>\$ 19,800</u>	<u>\$ 919,800</u>

Note 7 - Pension Plan

The Hospital has a defined contribution pension plan covering substantially all employees. Pension expense is recorded for the amount of the Hospital's required contributions, determined in accordance with the terms of the plan. The plan is administered by the Board of Trustees. The plan provides retirement and death benefits to plan members and their beneficiaries. Benefit provisions are contained in the plan document and were established and can be amended by action of the Hospital's Board of Trustees. Contributions by the Hospital to the plan are subject to the Board of Trustees approval annually. The Hospital did not make any contributions to the plan in 2016, 2015 or 2014.

Note 8 - Concentration of Credit Risk

The Hospital grants credit without collateral to its patients, many of who are residents and are insured under third-party payor agreements. The mix of receivables from third-party payors and patients March 31, 2016 and 2015 was as follows:

	2016	2015
Medicare	22%	27%
Medicaid	5%	14%
Commercial insurance	15%	11%
Other third-party payors and patients	58%	48%
	100%	100%

Note 9 - Contingencies

Risk Management

The Hospital is exposed to various risks of loss from torts; theft of, damage, of assets; business interruptions; errors and omissions; employee injuries and illnesses; natural disasters; and employee health, dental, and accident benefits. Commercial insurance coverage is purchased for claims arising from such matters other than employee health claims. Settled claims have not exceeded this commercial coverage in any of the three preceding years.

Malpractice Insurance

The Hospital has malpractice insurance coverage to provide protection for professional liability losses on a claims-made basis subject to a limit of \$1 million per claim and an annual aggregate limit of \$3 million. Should the claims-made policy not be renewed or replaced with equivalent insurance, claims based on occurrences during its term, but reported subsequently, would be uninsured.

Litigations, Claims, and Disputes

The Hospital is subject to the usual contingencies in the normal course of operations relating to the performance of its tasks under its various programs. In the opinion of management, the ultimate settlement of any litigation, claims, and disputes in process will not be material to the financial position, operations, or cash flows of the Hospital.

The health care industry is subject to numerous laws and regulations of federal, state, and local governments. Compliance with these laws and regulations, specifically those relating to the Medicare and Medicaid programs, can be subject to government review and interpretation, as well as regulatory actions unknown and unasserted at this time. Federal government activity has increased with respect to investigations and allegations concerning possible violations by health care providers of regulations, which could result in the imposition of significant fines and penalties, as well as significant repayments of previously billed and collected revenues from patient and resident services.

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Note 10 - Condensed Combining Information

The following summarizes combining information for the Hospital and Physician Group, which has been presented as a blended component unit, as of and for the year ended March 31, 2016.

Statement of net position as of March 31, 2016:

	Sequoyah Memorial Hospital	SMH Physician Group, LLC	Eliminations	Total
Assets				
Current assets	\$ 3,519,008	\$ 101,958	\$ (423,882)	\$ 3,197,084
Capital assets	2,903,020	132,699	-	3,035,719
Limited to use	975,339	-	-	975,339
Other non current assets	110,916	-	-	110,916
	<u>\$ 7,508,283</u>	<u>\$ 234,657</u>	<u>\$ (423,882)</u>	<u>\$ 7,319,058</u>
Liabilities				
Current liabilities	\$ 3,493,737	\$ 423,882	\$ (423,882)	\$ 3,493,737
Long term liabilities	1,040,395	-	-	1,040,395
	<u>4,534,132</u>	<u>423,882</u>	<u>(423,882)</u>	<u>4,534,132</u>
Net Position				
Net investment in capital assets	2,725,355	132,699	-	2,858,054
Unrestricted net position	248,796	(321,924)	-	(73,128)
	<u>2,974,151</u>	<u>(189,225)</u>	<u>-</u>	<u>2,784,926</u>
Total net position	<u>\$ 7,508,283</u>	<u>\$ 234,657</u>	<u>\$ (423,882)</u>	<u>\$ 7,319,058</u>
Total liabilities and net position	<u>\$ 7,508,283</u>	<u>\$ 234,657</u>	<u>\$ (423,882)</u>	<u>\$ 7,319,058</u>

Sequoyah County-City of Sallisaw Hospital Authority
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Operating results and changes in net position for the year ended March 31, 2016:

	Sequoyah Memorial Hospital	SMH Physician Group, LLC	Eliminations	Total
Operating Revenues				
Net patient service revenue	\$ 12,826,575	\$ 529,548	\$ -	\$ 13,356,123
Other operating revenue	293,879	-	(21,600)	272,279
Total operating revenue	13,120,454	529,548	(21,600)	13,628,402
Operating Expenses				
Depreciation	560,639	14,065	-	574,704
Other operating expenses	13,686,906	596,053	(21,600)	14,261,359
Total operating expense	14,247,545	610,118	(21,600)	14,836,063
Operating Income (Loss)	(1,127,091)	(80,570)	-	(1,207,661)
Nonoperating Revenue (Expense)				
Interest income	7,994	-	-	7,994
Noncapital appropriation	618,431			618,431
Interest expense	(93,361)	-	-	(93,361)
Noncapital gifts	14,622	-	-	14,622
Gain on disposal of equipment	147,648	-	-	147,648
Total non operating revenue (expense)	695,334	-	-	695,334
Capital appropriations	70,273	-	-	70,273
Change in Net Position	(361,484)	(80,570)	-	(442,054)
Net Position Beginning of Year	3,335,635	(108,655)	-	3,226,980
Net Position End of Year	\$ 2,974,151	\$ (189,225)	\$ -	\$ 2,784,926

Sequoyah County-City of Sallisaw Hospital Authority
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Notes to Financial Statements
March 31, 2016 and 2015

Cash flows for the year ended March 31, 2016:

	Sequoyah Memorial Hospital	SMH Physician Group, LLC	Total
Net Cash from (used for) Operating Activities	\$ (578,452)	\$ (76)	\$ (578,528)
Net Cash from Noncapital Financing Activities	556,361	-	556,361
Net Cash from Capital and related Financing Activities	49,751	-	49,751
Net Cash from Investing Activities	1,664	-	1,664
Net Change in Cash and Cash Equivalents	29,324	(76)	29,248
Cash and Cash Equivalents, Beginning of Year	476,894	1,680	478,574
Cash and Cash Equivalents, End of Year	\$ 506,218	\$ 1,604	\$ 507,822

Statement of net position as of March 31, 2015:

	Sequoyah Memorial Hospital	SMH Physician Group, LLC	Eliminations	Total
Assets				
Current assets	\$ 3,433,554	\$ 87,673	\$ (177,728)	\$ 3,343,499
Capital assets	3,211,625	-	-	3,211,625
Limited to use	969,009	-	-	969,009
Other non current assets	59,934	-	-	59,934
Total assets	\$ 7,674,122	\$ 87,673	\$ (177,728)	\$ 7,584,067
Liabilities				
Current liabilities	\$ 3,438,487	\$ 196,328	\$ (177,728)	\$ 3,457,087
Long term liabilities	900,000	-	-	900,000
Total liabilities	4,338,487	196,328	(177,728)	4,357,087
Net Position				
Net investment in capital assets	3,211,625	-	-	3,211,625
Restricted, expendable for capital acquisitions	445,057	-	-	445,057
Unrestricted net position	(321,047)	(108,655)	-	(429,702)
Total net position	3,335,635	(108,655)	-	3,226,980
Total liabilities and net position	\$ 7,674,122	\$ 87,673	\$ (177,728)	\$ 7,584,067

Sequoyah County-City of Sallisaw Hospital Authority
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Operating results and changes in net position for the year ended March 31, 2015:

	Sequoyah Memorial Hospital	SMH Physician Group, LLC	Eliminations	Total
Operating Revenues				
Net patient service revenue	\$ 10,511,355	\$ 1,019,524	\$ -	\$ 11,530,879
Other operating revenue	529,050	-	(21,600)	507,450
Total operating revenue	11,040,405	1,019,524	(21,600)	12,038,329
Operating Expenses				
Depreciation	573,924	11,183	-	585,107
Other operating expenses	14,081,091	1,005,627	(21,600)	15,065,118
Total operating expense	14,655,015	1,016,810	(21,600)	15,650,225
Operating Income (Loss)	(3,614,610)	2,714	-	(3,611,896)
Nonoperating Revenue (Expense)				
Interest income	7,239	-	-	7,239
Noncapital appropriation	-	-	-	-
Interest expense	(53,783)	-	-	(53,783)
Noncapital gifts	3,194	-	-	3,194
Gain on disposal of equipment	300	-	-	300
Total non operating revenue (expense)	(43,050)	-	-	(43,050)
Capital appropriations	675,229	-	-	675,229
Change in Net Position	(2,982,431)	2,714	-	(2,979,717)
Net Position Beginning of Year	6,318,066	(111,369)	-	6,206,697
Net Position End of Year	\$ 3,335,635	\$ (108,655)	\$ -	\$ 3,226,980

Sequoyah County-City of Sallisaw Hospital Authority
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March 31, 2016 and 2015

Cash flows for the year ended March 31, 2015:

	Sequoyah Memorial Hospital	SMH Physician Group, LLC	Total
Net Cash from (used for) Operating Activities	\$ (1,187,786)	\$ 1,680	\$ (1,186,106)
Net Cash from Noncapital Financing Activities	1,175,048	-	1,175,048
Net Cash from Capital and related Financing Activities	361,362	-	361,362
Net Cash from Investing Activities	65,479	-	65,479
Net Change in Cash and Cash Equivalents	414,103	1,680	415,783
Cash and Cash Equivalents, Beginning of Year	62,791	-	62,791
Cash and Cash Equivalents, End of Year	<u>\$ 476,894</u>	<u>\$ 1,680</u>	<u>\$ 478,574</u>

Note 11 - Going Concern and Management Plans

The Hospital has incurred operating losses during the years ended March 31, 2016 and 2015. For the years ended March 31, 2016, and 2015 the Hospital experienced a decrease in net position of \$442,054 and \$2,979,717. The hospital conducted an Operational Assessment in August, 2015. The hospital implemented operational changes regarding FTE alignment, employee cross-training and job sharing to improve efficiency. During the last quarter of 2016 the Hospital reduced FTE's from 170 to 139 in addition the hospital has further reduced FTEs to 128 subsequent to year end. The goal is to be operating with 120 FTEs by October 1, 2016. The hospital made revisions in employee policies for additional savings by reducing benefits. The Revenue Cycle practices and processes have been completely redesigned to improve efficiencies in coding, billing, and cash collections. The hospital's EBITDA (earnings before interest, taxes, depreciation, amortization) as of March 31, 2016, was \$78,363 as compared to March 31, 2015, (\$2,341,127) which is an improvement of \$2,419,490.

Note 12 - Subsequent Events

The Hospital has evaluated subsequent events through September 6, 2016 the date which the financial statements were available to be issued.

Subsequent to March 31, 2016 the Hospital became delinquent on payroll taxes for the payroll periods ending July 9, 2016 through August 20, 2016 which were approximately \$234,000. A payment and monitoring plan has been arranged with the taxing authorities to maintain current payroll tax deposits. The hospital made a tax deposit of \$54,634.45 on September 2, 2016. The delinquency is currently approximately \$180,000.



Independent Auditor's Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

The Board of Trustees
Sequoyah County-City of Sallisaw Hospital Authority
d/b/a Sequoyah Memorial Hospital
Sallisaw, Oklahoma

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Sequoyah Memorial Hospital d/b/a Sequoyah Memorial Hospital (Hospital) as of and for the year ended March 31, 2016, and the related notes to the financial statements, which collectively comprise the Hospital's basic financial statements, and have issued our report thereon dated September 6, 2016.

Internal Control over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Hospital's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Hospital's internal control. Accordingly, we do not express an opinion on the effectiveness of the Hospital's internal control.

Our consideration of internal control over financial reporting was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control over financial reporting that might be material weaknesses or significant deficiencies and therefore, material weaknesses or significant deficiencies may exist that were not identified. However, as described in the accompanying Schedule of Findings, we identified certain deficiencies in internal control that we consider to be material weaknesses, and other deficiencies we consider to be significant deficiencies.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Hospital's financial statements will not be prevented, or detected and corrected on a timely basis. We consider the deficiencies described in the accompanying Schedule of Findings to be material weaknesses: 2016-A through 2016-C.

A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance. We consider the following deficiency in the accompanying Schedule of Findings to be a significant deficiency: 2016-D.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Hospital's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards* and which is described in the accompanying Schedule of Findings and Responses as item 2016-001.

Hospital's Response to Findings

The Hospital's responses to the findings identified in our audit are described in the accompanying Schedule of Findings. The Hospital's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on them.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Hospital's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Hospital's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in cursive script that reads "Eide Bailly LLP".

Oklahoma City, Oklahoma
September 6, 2016

Material Weaknesses In Internal Control Over Financial Reporting:

2016-A Preparation of Financial Statements

Criteria: A properly designed system of internal control over financial reporting includes the preparation of an entity's financial statements and accompanying notes to the financial statements by internal personnel of the entity. Management is responsible for establishing and maintaining internal control over financial reporting and procedures related to the fair presentation of the financial statements in accordance with U.S. generally accepted accounting principles (GAAP).

Condition: The Hospital does not have the internal control system over financial reporting designed to provide for the preparation of the financial statements, including the accompanying footnotes as required by generally accepted accounting standards, on a periodic or annual basis. This circumstance is not unusual in an organization of your size. It is the responsibility of management and those charged with governance to make the decisions whether to accept the degree of risk associated with this condition because of the cost or other considerations.

Cause: Misstatements to the internal financial statements were not prevented or detected on a timely basis in the normal course of business. Therefore, there were several significant adjusting journal entries at year end proposed during the audit process.

Effect: Failure to timely prepare interim financial statements represents a weakness in internal control over financial reporting. Also, the year-end financial report is prepared by the auditors, a party outside of the Hospital. The outside party does not have constant contact with ongoing financial transactions that the internal staff has. Furthermore, it is possible that new standards may not be adopted and applied timely to the interim financial reporting. It is the responsibility of Hospital management and those charged with governance to make the decision whether to accept the degree of risk associated with this condition because of cost or other considerations.

Auditor's Recommendation: It is recommended the Hospital implement a system that allows the preparation of financial statements in accordance with GAAP.

Management Response: Management implemented a plan in 2016 to develop the staff and modify its accounting software system in order to create financial statements. This involved development of staff, modifications to the accounting software, establishing a new chart of accounts, and establishment of a financial package in excel.

2016-B Material Audit Entries

Criteria: A properly designed system of internal control over financial reporting allows entities to initiate, authorize, record, process, and report financial data reliably in accordance with generally accepted accounting principles.

Condition: During the course of our engagement, we proposed a material audit adjustment to patient accounts receivables, and accrued vacation expense that would not have been identified as a result of the Hospital's existing internal controls, and therefore, could have resulted in a material misstatement of the Hospital's financial statements.

Cause: Material misstatements were not identified and corrected in a timely manner.

Effect: Material misstatements could occur in the financial statements and not be detected by management in a timely manner.

Auditor's Recommendation: It is recommended the Hospital implement a system that provides adequate controls over recording transactions and identifying misstatements.

Management Response: Management is in the implementation stage of developing a model to properly calculate the bad debt and contractual allowances for the hospital and physician practice. The model is in place for the physician practice and is being tested and revised for the hospital.

2016-C Calculation of Bad Debt and Contractual Allowances

Criteria: Accountings standards require an entity to estimate an allowance on the collectability of receivables. The allowance should be based on historical data and current reimbursement rates.

Condition: The allowance calculations were not properly estimated during the year.

Cause: Historical collections are not reviewed and considered in determining the potential impact on contractual adjustments or bad debt write-offs.

Effect: Interim financial statements may not be properly stated. A material audit adjustment was made to the allowance accounts.

Auditor's Recommendation: We recommend that management fully implement the developed methodology for estimating collections and adjustments. The allowance accounts should be reviewed each month as well for reasonableness in relation to the accounts receivable and revenue.

Management Response: Management is in the implementation stage of developing a model to properly calculate the bad debt and contractual allowances for the hospital and physician practice. The model is in place for the physician practice and is being tested and revised for the hospital.

Significant Deficiencies In Internal Control Over Financial Reporting:

2016-D Segregation of Duties

Criteria: A properly designed system of internal control segregates the initiation, record keeping, and authorization of transactions.

Condition: During the course of our engagement, we noted that the Hospital has limited staff completing incompatible accounting functions due to the size of the Hospital. There were no review of the journal entries or monthly reconciliations for a portion of the year.

Cause: The Hospital's size and budget constraints limit the number of personnel and does not facilitate the segregation of duties necessary to adequately separate procedures.

Effect: Inadequate segregation of duties could adversely affect the organizations ability to detect and correct unintentional or intentional misstatements in a timely manner by employees in the normal course of performing their assigned functions.

Auditor's Recommendation: It is the responsibility of management and those charged with governance to make the decisions whether to accept the degree of risk associated with this condition because of cost or other considerations. In addition, we recommend that the functions be reviewed to determine if additional segregation is feasible to improve efficiency and effectiveness of the financial management of the organization.

Management Response: Management is evaluating the segregation of duties within the initiation, record keeping, and authorization of transactions and has implemented several changes. Those include the accounting clerk doing all journal entries with the exception of the bad debt and contractual allowances and the CFO approving them. There are plans to continue to develop the accounting department and separate other duties as reasonable for a small staff.

Material Weaknesses In Internal Control Over Compliance:

2016-001 Payroll Taxes

Criteria: An employer is required to withhold federal and state income and payroll taxes from its employees' wages and pay them to the taxing authority. Withheld taxes are called trust fund taxes because the employer holds the employee's money (federal and state income taxes and the employee portion Federal Insurance Contributions Act taxes) in trust until federal and state deposits of the amounts are made.

Condition: During the course of our engagement, we noted that the Hospital did not make timely federal income and payroll tax deposits for pay periods October 15, 2015 to January 6, 2016 and pay periods January 21, 2016 to March 30, 2016.

Cause: Failure to monitor and pay trust taxes timely.

Effect: Potential violation of federal and state laws, which could result in significant penalties and interest.

Auditor's Recommendation: It is recommended that the Hospital establish policies and procedures to ensure trust tax deposits are made in a timely manner.

Management Response: A payment and monitoring plan has been arranged with the taxing authorities to maintain current payroll tax deposits. The hospital is working to secure short term financing for the purpose of providing additional funds to cover cash short falls and to help with delays in cash flow timing issues.