



FINANCIAL STATEMENTS

AND

AUDITORS' REPORT

FOR THE YEAR ENDED JUNE 30, 2016



Clothier & Company CPA's P.C.

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Frontier Country Marketing Association, Inc.

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June 30, 2016

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Frontier Country Marketing
Association, Inc.

We have audited the accompanying financial statements of Frontier Country Marketing Association, Inc. (a nonprofit organization), which comprise the statement of financial position- modified cash basis as of June 30, 2016, and the related statement of activities, functional expense, and cash flows- modified cash basis for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting as described in Note 1, this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit includes evaluating the appropriateness of accounting policies used and the reasonableness of significant

accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Frontier Country Marketing Association, Inc. as of June 30, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with the modified cash basis of accounting as described in Note 1.

Basis of Accounting

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to that matter.

Other Matters

Supplementary Information

The schedule of reconciliation of cash expenditures to amounts claimed, the sources of revenue schedule and the schedule of advertisers are presented for purposes of additional analysis and are not a required part of the financial statements. The schedules are presented for purposes of additional analysis as required by Oklahoma Tourism and Recreation Department, and are also not a required part of the financial statements.

The schedules are the responsibility of management and were derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the schedules are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

Other Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The budgetary comparison information is presented for purposes of additional analysis and is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on it.

Other Reporting Required by *Government Auditing Standards*

In Accordance with *Government Auditing Standards*, we have also issued our report dated January 16, 2017, on our consideration of Frontier Country Marketing Association, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Frontier Country Marketing Association, Inc.'s internal control over financial reporting and compliance.

Handwritten signature in cursive script that reads "Clothier & Company CPA's".

Clothier & Company, CPA's, P.C.

January 16, 2017

Frontier Country Marketing Association, Inc.
Statement of Financial Position-Modified Cash Basis
June 30, 2016

ASSETS

Current Assets

Cash and cash equivalents \$ 51,250

Total Current Assets

51,250

Fixed Assets

Fixed assets 51,336
Accumulated depreciation (46,613)

Total Fixed Assets

4,723

Total Assets

\$ 55,973

LIABILITIES AND NET ASSETS

Current Liabilities

Accounts payable \$ 0
Payroll tax liabilities 3,288
Loans payable-current 59,797

Total Current Liabilities

63,085

Long Term Liabilities

Loans payable 0

Total Long Term Liabilities

0

Net Assets

Unrestricted 3,252
Increase (Decrease) in Net Assets (10,364)

Total Net Assets

(7,112)

Total Liabilities & Net Assets

\$ 55,973

See accompanying notes and independent auditors' report.

Frontier Country Marketing Association, Inc.
Statement of Activities-Modified Cash Basis
June 30, 2016

UNRESTRICTED NET ASSETS

Revenue and Gains

Membership dues	\$	25,298
Matching funds		173,533
Advertising income		79,685
Brochure distribution		1,895
Coop advertising		141,012
Fundraisers		34,153
Other income		9,202
Discounts given		(6,817)
		457,961

Total Revenue and Gains

Expenses

Advertising/promotional		246,569
Administrative expenses		221,756
		468,325

Total Expenses

Increase (Decrease) in Unrestricted Net Assets (10,364)

TEMPORARILY RESTRICTED NET ASSETS

Revenues and Gains 0

PERMANENTLY RESTRICTED NET ASSETS

Revenues and Gains 0

Increase (Decrease) in Net Assets \$ (10,364)

See accompanying notes and independent auditors' report.

Frontier Country Marketing Association, Inc.
Statement of Functional Expenses
June 30, 2016

	Program	Administrative	Total
Salaries and payroll taxes	\$ 0	\$ 123,924	\$ 123,924
Employee benefits	0	0	0
Insurance	0	3,621	3,621
Travel expense	0	10,509	10,509
Interest/finance charges	0	4,401	4,401
Office/postage expenses	0	16,437	16,437
Professional fees	0	0	0
Repairs and maintenance	0	695	695
Rent/parking	0	18,350	18,350
Utilities/telephone/internet	0	13,487	13,487
Dues and subscriptions	0	2,058	2,058
Miscellaneous	0	19,001	19,001
Education/sponsorship	0	0	0
Printing	270	566	836
Depreciation	0	1,917	1,917
Distribution/publications	0	0	0
Co-op advertising	120,344	0	120,344
Travel shows/conventions	9,627	0	9,627
Newspaper/magazine/media.	52,016	0	52,016
Special events	20,865	5,752	26,617
Guides/coupon book	40,381	0	40,381
Website expansion/maintenance	3,066	1,038	4,104
	<u>246,569</u>	<u>221,756</u>	<u>468,325</u>
Totals	\$ <u>246,569</u>	\$ <u>221,756</u>	\$ <u>468,325</u>

See accompanying notes and independent auditors' report.

Frontier Marketing Association, Inc.
Statement of Cash Flows
June 30, 2016

Cash Flows From Operating Activities:	
Net income (loss)	(\$10,364)
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation Expense	1,917
(Increase) decrease in other assets	0
Increase (decrease) in notes payable	10,407
Increase (decrease) in accrued expenses	45
	45
Net cash provided (used) by operating activities	2,005
Cash Flows From Investing Activities	
Purchase of Equipment	0
	0
Net cash used by investing activities	0
Cash Flows From Financing Activities	
Payments of long term debt, net proceeds	0
	0
Net cash provided by financing activities	0
Increase (Decrease) in cash	2,005
Cash and Cash Equivalents, July 1, 2014	49,245
	49,245
Cash and Cash Equivalents, June 30, 2015	\$51,250
	\$51,250
Interest paid	\$4,401
	\$4,401

See accompanying notes and independent auditors' report.

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICY

General Statement

The Frontier Country Marketing Association, Inc. is a multi-county organization established under the laws of the State of Oklahoma. The purpose of the Association is to promote and encourage the development of tourism and commerce through various forms of advertising and promotion.

Reporting Entity

Frontier Country Marketing Association, Inc. prepares its financial statements on the modified cash basis, a basis other than generally accepted accounting principles. Accordingly, revenues are reported in the year received rather than when earned and expenditures are recognized when paid rather than when the obligation is incurred.

Cash and cash equivalents

For purposes of the statement of cash flows, cash and cash equivalents are considered to be highly liquid depository accounts with a maturity of less than three months.

Revenue Sources

The Organization derives a significant portion of its income from advertising sales and managed cooperative advertising, as well as contributions and the sale of memberships. These revenues come mainly from business enterprises in the twelve county area of central Oklahoma known as Frontier Country. The remainder of revenues is derived from the State of Oklahoma and fund raising events. The Organization presents periodic reports to the State showing expenses paid, and the State reimburses the organization for one hundred percent of the allowable expenses limited to the amount allocated to Frontier Country Marketing Association, Inc. Reimbursements from the state are recorded as income in the fiscal year in which they are received.

Fixed Assets

Equipment is recorded at historical cost. Depreciation is computed on the straight-line basis over its estimated useful life. Frontier Country Marketing Association's capitalization policy is to capitalize any equipment over \$500. Any purchases of equipment under \$500 is expensed in the period purchased.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Frontier Country Marketing Association, Inc.

Income Tax

The Internal Revenue Service has determined that the Organization meets the requirements of the Internal Revenue Code and is exempt from federal income tax under Section 501(c)(6) of the Code.

The Organization's Forms 990, *Return of Organization Exempt from Income Tax*, for the years ending 2013, 2014, and 2015 are subject to examination by the IRS, generally for three years after they were filed.

2. CASH AND INVESTMENTS

The Frontier Country Marketing Association, Inc. maintains its cash accounts in one bank at BancFirst. Accounts are guaranteed by the Federal Deposit Insurance Corporation up to \$250,000. As of June 30, 2016 all receipts were insured.

3. REIMBURSEMENT FROM THE STATE OF OKLAHOMA

As described in Note 1, the Organization receives funding from the State of Oklahoma in the form of the reimbursement of 100% of allowable expenditures, limited to the amount allocated by the state for matching funds. State reimbursements are identified according to the fiscal year program from which the State makes the payments. Frontier Country Marketing Association, Inc. was allocated \$129,207 for 2016 and received the entire amount during the year in matching funds. The Association received \$44,326 from the remaining balance of the 2015 allocation, after June 30, 2016. In total, the reimbursements are approximately 37.89% of the total revenue for this organization.

Total expenditures for the organization were \$468,325. The state reimbursed 37.05% of the total expenditures for a total of \$173,533, which was the amount paid by the state as matching funds for Frontier Country Marketing Association, Inc. in the 2016 fiscal year.

4. PROPERTY AND EQUIPMENT

The following is an analysis of property and equipment, at cost, and related depreciation at June 30, 2016: The property and equipment have been depreciated on the straight-line method according to their respective lives.

	Balance 6/30/2015	Additions	Accumulated Depreciation	Balance 6/30/2016
Fixed assets	51,336	0	46,613	4,723
TOTALS	51,336	0	46,613	4,723

5. LEASE AGREEMENT

Office facilities are leased on a month-to-month basis. Equipment is leased under a long-term operating lease. Rental expense on office facilities and equipment approximated \$18,350. In November 2012 the Association relocated to Norman, Oklahoma to a larger office with a three year lease at \$1,500 per month. In October of 2015, the Board renewed the building lease for 3 years with monthly rent of \$1,550 in Year

Frontier Country Marketing Association, Inc.

1, for monthly rent of \$1625 in Year 2, and for monthly rent of \$1,700 in Year 3. The increase to \$1,550 occurred in December 2015 of this fiscal year.

6. ADVERTISING COSTS

Because Frontier Country Marketing Association Inc. is in the business of promoting the development of tourism and commerce through various forms of advertising, all advertising costs are expensed in the period paid and none of the costs are capitalized.

7. DEBT

Frontier Country Marketing Association, Inc. purchased new computer equipment using Dell Business Credit in March and May of 2012 for a total of \$4,589 at 22.99% interest. The balance as of June 30, 2016 is \$3,797.

In April 2016, a 9 month note was financed by BancFirst in the amount of \$56,000 and closing costs of \$145, with an interest rate of 6%. The note is due on December 31, 2016.

8. LEAVE

Frontier Country Marketing Association provides 20 days per year to its full time employees for the purposes of leave. Since they are on a cash basis of accounting Frontier does not accrue leave.

9. SUBSEQUENT EVENTS

The matching funds for Frontier Country Marketing Association, Inc. have decreased for the 2017 fiscal year to \$113,005.



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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors
Frontier Country Marketing Association, Inc.

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Frontier Country Marketing Association, Inc. (a nonprofit organization), which comprise the statement of financial position-modified cash basis as of June 30, 2016, and the related statements of activities, functional expense-modified cash basis, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated January 16, 2017.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Association's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. A *material weakness* is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that we consider to be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not

identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Association's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statements amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.



Clothier & Company, CPA's, P.C.
January 16, 2017

OTHER INFORMATION

FRONTIER COUNTRY MARKETING ASSOC. INC.
BUDGET TO ACTUAL COMPARISON
June 30, 2016

	ORIGINAL	FINAL	ACTUAL	VARIANCE
REVENUES				
Memberships	37,000	37,000	25,298	(11,702)
Media Co-Op Ads	132,576	132,576	141,012	8,436
Ad Sales	119,350	119,350	79,685	(39,665)
Annual Meeting	3,000	3,000	0	(3,000)
Graphic Design Service	2,000	2,000	1,895	(105)
Matching Funds	155,144	155,144	173,533	18,389
Fundraisers	33,000	33,000	34,153	1,153
Other Income/Interest	0	0	9,202	9,202
GPOK Consulting/Service	0	0	0	0
Discounts Given	0	0	(6,817)	(6,817)
Total Revenue	<u>482,070</u>	<u>482,070</u>	<u>457,961</u>	<u>(24,109)</u>
EXPENSES				
Promotion Expenses	215,115	215,115	246,569	31,454
Administrative Expenses	232,650	232,650	221,756	(10,894)
Other Expenses	20,400	20,400	0	(20,400)
Total Expenses	<u>468,165</u>	<u>468,165</u>	<u>468,325</u>	<u>160</u>
Revenu Over/(Under) Expenses	<u>13,905</u>	<u>13,905</u>	<u>(10,364)</u>	<u>(24,269)</u>

See accompanying footnotes and independent auditors' report.

SUPPLEMENTAL INFORMATION

Frontier Country Marketing Association, Inc.
OTARD Required Schedules
June 30, 2016

Schedule of Reconciliation of Cash Expenditures to Amounts Claimed

	<u>Allowable Expenditures Claimed</u>	<u>Discretionary Expenditures</u>	<u>Total Expenditures</u>
EXPENDITURES:			
Administrative Expenses	\$3,252	\$94,580	\$97,832
Administrative Wages	\$22,589	\$101,335	123,924
Other Expenses	\$0	\$0	0
 ADVERTISING & PROMOTIONAL			
Print /Production	53,525	(12,874)	40,651
Media Advertising	78,202	45,208	123,410
Literature Distribution	2,146	49,870	52,016
Travel Shows	4,182	5,445	9,627
Other "Promotion"	9,636	11,229	20,865
	<u>\$ 173,533</u>	<u>\$ 294,792</u>	<u>\$ 468,325</u>

Sources of Revenue Schedule

Membership/Annual Meeting	\$25,298
Matching Funds	173,533
Advertising Income	79,685
Co-op Media Advertising	141,012
Fundraisers/Events/Other Income	45,250
Discounts Given	(6,817)
Interest Income	0
	<u>\$457,961</u>

Frontier Country Marketing Association, Inc.

July 2015 through June 2016

<u>Date</u>	<u>Name</u>	<u>Item</u>	<u>Sales Price</u>	<u>Balance</u>
American Banjo Museum				
11/23/2015	American Banjo Museum	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
Total American Banjo Museum				325.00
An Affair of the Heart				
11/23/2015	An Affair of the Heart	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
Total An Affair of the Heart				325.00
Andy Alligators Fun Park				
07/14/2015	Andy Alligators Fun Park	2016 Trips on a Tank Full (2016 Trips on a Tank Full Coupon place	575.00	575.00
07/14/2015	Andy Alligators Fun Park	Red River Magazine	590.00	1,755.00
07/14/2015	Andy Alligators Fun Park	Slice (Slice: page ad placement)	727.00	2,482.00
07/14/2015	Andy Alligators Fun Park	Travel Shows (FCMA attended Travel Show:)	0.00	2,482.00
11/23/2015	Andy Alligators Fun Park	Membership Dues (2016 FCMA Membership Dues)	325.00	2,807.00
12/03/2015	Andy Alligators Fun Park	Special Events	15.00	2,837.00
06/22/2016	Andy Alligators Fun Park	Annual Meetings/Special Events	35.00	2,907.00
06/29/2016	Andy Alligators Fun Park	2017 TOTF (2017 Trips on a Tank Full: Coupon)	600.00	3,507.00
06/29/2016	Andy Alligators Fun Park	405 Magazine (405 Magazine Ad placement:)	747.00	5,001.00
Total Andy Alligators Fun Park				5,001.00
Assistance League				
11/23/2015	Assistance League	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
Total Assistance League				325.00
B & B Association of Guthrie				
11/23/2015	B & B Association of Guthrie	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
Total B & B Association of Guthrie				325.00
BASCO				
08/17/2015	BASCO	OK Wine Walk (Oklahoma Wine Walk Sponsorship)	200.00	200.00
Total BASCO				200.00
Bath Fitter				
08/17/2015	Bath Fitter	OK Wine Walk (Oklahoma Wine Walk Sponsorship)	450.00	450.00
Total Bath Fitter				450.00
Best Western/ Hensley's (Yukon & El Reno)				
11/23/2015	Best Western/ Hensley's (Yukon & El Reno)	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
03/31/2016	Best Western/ Hensley's (Yukon & El Reno)	Membership Dues (2016 FCMA Membership Dues)	975.00	-650.00
Total Best Western/ Hensley's (Yukon & El Reno)				-650.00
Bethany Improvement Foundation				
11/23/2015	Bethany Improvement Foundation	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
06/30/2016	Bethany Improvement Foundation	Membership Dues (2016 FCMA Membership Dues)	325.00	0.00
Total Bethany Improvement Foundation				0.00
Central Oklahoma Ballet				
11/23/2015	Central Oklahoma Ballet	Membership Dues (2016 FCMA Membership Dues)	100.00	100.00
Total Central Oklahoma Ballet				100.00
Chandler Chamber of Commerce				
11/23/2015	Chandler Chamber of Commerce	Membership Dues (2016 FCMA Membership Dues)	225.00	225.00
Total Chandler Chamber of Commerce				225.00
Chickasha Chamber of Commerce				
11/23/2015	Chickasha Chamber of Commerce	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
Total Chickasha Chamber of Commerce				325.00
Choctaw Chamber of Commerce				
11/23/2015	Choctaw Chamber of Commerce	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
Total Choctaw Chamber of Commerce				325.00
Cimarron Opera				
11/23/2015	Cimarron Opera	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
06/30/2016	Cimarron Opera	Membership Dues (2016 FCMA Membership Dues)	325.00	0.00
Total Cimarron Opera				0.00

Frontier Country Marketing Association, Inc.

July 2015 through June 2016

<u>Date</u>	<u>Name</u>	<u>Item</u>	<u>Sales Price</u>	<u>Balance</u>
City Arts Center				
11/23/2015	City Arts Center	Membership Dues (2016 FCMA Membership Dues)	300.00	300.00
Total City Arts Center				300.00
City of Choctaw				
11/23/2015	City of Choctaw	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
Total City of Choctaw				325.00
City of Guthrie / Guthrie CVB				
11/16/2015	City of Guthrie / Guthrie CVB	Missouri Life (Missouri Life Magazine: ad placement)	1,244.00	2,488.00
11/16/2015	City of Guthrie / Guthrie CVB	Texas Monthly (Texas Monthly: ad placement)	9,216.00	11,704.00
11/16/2015	City of Guthrie / Guthrie CVB	Arkansas Life (Arkansas Life Magazine: ad placement)	1,490.00	17,664.00
11/16/2015	City of Guthrie / Guthrie CVB	Graphic Design Service	50.00	18,464.00
11/23/2015	City of Guthrie / Guthrie CVB	Membership Dues (2016 FCMA Membership Dues)	325.00	18,789.00
04/07/2016	City of Guthrie / Guthrie CVB	Graphic Design Service	50.00	18,989.00
Total City of Guthrie / Guthrie CVB				18,989.00
City of Harrah				
11/23/2015	City of Harrah	Membership Dues (2016 FCMA Membership Dues)	100.00	100.00
12/30/2015	City of Harrah	Membership Dues (2016 FCMA Membership Dues)	100.00	0.00
06/30/2016	City of Harrah	Membership Dues (2016 FCMA Membership Dues)	100.00	-100.00
Total City of Harrah				-100.00
City of Moore				
11/23/2015	City of Moore	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
01/31/2016	City of Moore	Membership Dues (2016 FCMA Membership Dues)	325.00	0.00
Total City of Moore				0.00
City of Yukon				
08/28/2015	City of Yukon	OK Wine Walk (Oklahoma Wine Walk Sponsorship)	2,000.00	2,000.00
11/23/2015	City of Yukon	Membership Dues (2016 FCMA Membership Dues)	325.00	2,325.00
03/29/2016	City of Yukon	OTRD Travel Guide	8,300.00	10,625.00
05/13/2016	City of Yukon	2017 FC Travel Guide (2017 FC Travel Guide - Ad Placement)	4,600.00	15,225.00
05/13/2016	City of Yukon	Brochure Mailing (Monthly Brochure Distribution via FC Travel Guide)	135.00	15,495.00
05/13/2016	City of Yukon	Website Advertising (tile ad placed on oktourism.com:)	150.00	17,145.00
05/13/2016	City of Yukon	E-Newsletter - Explore the Fron (advertised in FC E-Newsletter:)	800.00	17,945.00
05/13/2016	City of Yukon	Griffin Comm Digital (Griffin Communications Digital Ad placement)	3,140.00	21,085.00
05/13/2016	City of Yukon	Tyler Media Radio (Tyler Media Radio Thursday's Travel Tidbit spot)	1,560.00	22,645.00
05/13/2016	City of Yukon	IHeart Media (Total Traffic and Weather)	1,410.00	24,055.00
05/13/2016	City of Yukon	405 Magazine (405 Magazine Ad placement:)	2,919.00	26,974.00
05/13/2016	City of Yukon	Red River Magazine	950.00	27,924.00
05/13/2016	City of Yukon	Billboards	7,670.00	35,594.00
05/13/2016	City of Yukon	10% Discount (Package with total gross amount of \$15,000 - \$24,9	-2,496.90	33,097.10
05/19/2016	City of Yukon	Special Events	1,000.00	34,097.10
06/29/2016	City of Yukon	2017 FC Travel Guide (2017 FC Travel Guide - Ad Placement)	300.00	34,397.10
Total City of Yukon				34,397.10
City of Yukon Parks & Recreation				
11/16/2015	City of Yukon Parks & Recreation	Graphic Design Service	50.00	200.00
Total City of Yukon Parks & Recreation				200.00
Comfort Inn & Suites Shawnee				
11/23/2015	Comfort Inn & Suites Shawnee	Membership Dues (2016 FCMA Membership Dues)	75.00	75.00
Total Comfort Inn & Suites Shawnee				75.00
Dale Rogers Training center				
07/14/2015	Dale Rogers Training center	Slice (Slice: page ad placement)	727.00	7,270.00
11/23/2015	Dale Rogers Training center	Membership Dues (2016 FCMA Membership Dues)	100.00	7,370.00
05/13/2016	Dale Rogers Training center	405 Magazine (405 Magazine Ad placement:)	1,444.00	8,814.00
Total Dale Rogers Training center				8,814.00
Days Inn - Shawnee				

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Date	Name	Item	Sales Price	Balance
11/23/2015	Days Inn - Shawnee	Membership Dues (2016 FCMA Membership Dues)	75.00	75.00
Total Days Inn - Shawnee				75.00
Downtown OKC, Inc.				
11/23/2015	Downtown OKC, Inc.	Membership Dues (2016 FCMA Membership Dues)	300.00	300.00
Total Downtown OKC, Inc.				300.00
Eastern Oklahoma County Tourism Council				
11/23/2015	Eastern Oklahoma County Tourism Council	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
06/17/2016	Eastern Oklahoma County Tourism Council	Annual Meetings/Special Events	35.00	360.00
Total Eastern Oklahoma County Tourism Council				360.00
Edmond CVB				
07/14/2015	Edmond CVB	2016 FC Travel Guide (2016 FC Travel Guide - Ad Placement)	2,500.00	2,500.00
07/14/2015	Edmond CVB	Oklahoma Today Magazine (OK Today: ad placement)	972.00	5,416.00
07/14/2015	Edmond CVB	Texas Monthly (Texas Monthly: ad placement)	2,300.00	10,016.00
11/23/2015	Edmond CVB	Membership Dues (2016 FCMA Membership Dues)	325.00	10,341.00
04/07/2016	Edmond CVB	Spring Insert (Spring Insert via partnership with OTIA and Madden I	4,118.25	14,459.25
06/14/2016	Edmond CVB	Annual Meetings/Special Events	250.00	14,709.25
Total Edmond CVB				14,709.25
EI Reno CVB				
11/23/2015	EI Reno CVB	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
Total EI Reno CVB				325.00
EI Reno Main Street				
11/23/2015	EI Reno Main Street	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
06/30/2016	EI Reno Main Street	Membership Dues (2016 FCMA Membership Dues)	325.00	0.00
Total EI Reno Main Street				0.00
Eskimo Joe's / Stan Clark Co.'s				
11/23/2015	Eskimo Joe's / Stan Clark Co.'s	Membership Dues (2016 FCMA Membership Dues)	100.00	100.00
Total Eskimo Joe's / Stan Clark Co.'s				100.00
Express Ranch Inc./ Express Clydesdales				
11/23/2015	Express Ranch Inc./ Express Clydesdales	Membership Dues (2016 FCMA Membership Dues)	100.00	100.00
02/15/2016	Express Ranch Inc./ Express Clydesdales	Membership Dues (2016 FCMA Membership Dues)	100.00	0.00
Total Express Ranch Inc./ Express Clydesdales				0.00
Fairfield Inn & Suites by Marriott				
11/23/2015	Fairfield Inn & Suites by Marriott	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
Total Fairfield Inn & Suites by Marriott				325.00
Fred Jones Jr. Museum of Art				
11/23/2015	Fred Jones Jr. Museum of Art	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
Total Fred Jones Jr. Museum of Art				325.00
Frontier City / White Water Bay				
07/14/2015	Frontier City / White Water Bay	Annual Meetings/Special Events	35.00	-35.00
11/23/2015	Frontier City / White Water Bay	Membership Dues (2016 FCMA Membership Dues)	325.00	290.00
12/03/2015	Frontier City / White Water Bay	Special Events	15.00	320.00
04/27/2016	Frontier City / White Water Bay	2017 FC Travel Guide (2017 FC Travel Guide - Ad Placement)	600.00	920.00
04/27/2016	Frontier City / White Water Bay	2017 FC Travel Guide (2017 FC Travel Guide - Ad Placement)	2,450.00	3,370.00
04/27/2016	Frontier City / White Water Bay	2017 TOTF (2017 Trips on a Tank Full: Coupon)	600.00	3,970.00
04/27/2016	Frontier City / White Water Bay	2017-18 Military Guide (2017-18 Things to do for Military Families: A	450.00	4,420.00
06/14/2016	Frontier City / White Water Bay	Annual Meetings/Special Events	35.00	4,490.00
Total Frontier City / White Water Bay				4,490.00
General Growth				
11/23/2015	General Growth	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
01/31/2016	General Growth	Membership Dues (2016 FCMA Membership Dues)	325.00	0.00
Total General Growth				0.00
Grand Casino Hotel Resort				
07/14/2015	Grand Casino Hotel Resort	2016 FC Travel Guide (2016 FC Travel Guide - Ad Placement)	1,600.00	1,600.00

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<u>Date</u>	<u>Name</u>	<u>Item</u>	<u>Sales Price</u>	<u>Balance</u>
07/14/2015	Grand Casino Hotel Resort	FC Military Brochure	450.00	2,050.00
07/14/2015	Grand Casino Hotel Resort	Travel Shows (FCMA attended Travel Show:)	750.00	2,800.00
07/14/2015	Grand Casino Hotel Resort	Media Blitz	125.00	2,925.00
08/17/2015	Grand Casino Hotel Resort	OK Wine Walk (Oklahoma Wine Walk Sponsorship)	5,000.00	7,925.00
11/23/2015	Grand Casino Hotel Resort	Membership Dues (2016 FCMA Membership Dues)	525.00	8,450.00
12/03/2015	Grand Casino Hotel Resort	Special Events	15.00	<u>8,480.00</u>
Total Grand Casino Hotel Resort				8,480.00
Hampton Inn - Yukon				
11/23/2015	Hampton Inn - Yukon	Membership Dues (2016 FCMA Membership Dues)	100.00	<u>100.00</u>
Total Hampton Inn - Yukon				100.00
Hampton Inn and Suites				
11/23/2015	Hampton Inn and Suites	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>325.00</u>
Total Hampton Inn and Suites				325.00
Harn Homestead				
11/23/2015	Harn Homestead	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>325.00</u>
Total Harn Homestead				325.00
Heart of OK Expo Center				
11/23/2015	Heart of OK Expo Center	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
12/30/2015	Heart of OK Expo Center	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>0.00</u>
Total Heart of OK Expo Center				0.00
Heart of Oklahoma Chamber of Commerce				
11/23/2015	Heart of Oklahoma Chamber of Commerce	Membership Dues (2016 FCMA Membership Dues)	100.00	<u>100.00</u>
Total Heart of Oklahoma Chamber of Commerce				100.00
HeyDay Entertainment				
11/23/2015	HeyDay Entertainment	Membership Dues (2016 FCMA Membership Dues)	475.00	475.00
06/08/2016	HeyDay Entertainment	Annual Meetings/Special Events	35.00	<u>545.00</u>
Total HeyDay Entertainment				545.00
Historic Fort Reno				
11/23/2015	Historic Fort Reno	Membership Dues (2016 FCMA Membership Dues)	100.00	<u>100.00</u>
Total Historic Fort Reno				100.00
Holiday Inn Express - Chickasha				
11/23/2015	Holiday Inn Express - Chickasha	Membership Dues (2016 FCMA Membership Dues)	100.00	100.00
06/30/2016	Holiday Inn Express - Chickasha	Membership Dues (2016 FCMA Membership Dues)	100.00	<u>0.00</u>
Total Holiday Inn Express - Chickasha				0.00
Holiday Inn Express & Suites Bricktown				
11/23/2015	Holiday Inn Express & Suites Bricktown	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>325.00</u>
Total Holiday Inn Express & Suites Bricktown				325.00
Howard Johnson Express Inn				
11/23/2015	Howard Johnson Express Inn	Membership Dues (2016 FCMA Membership Dues)	275.00	<u>275.00</u>
Total Howard Johnson Express Inn				275.00
International Pro Rodeo Association				
11/23/2015	International Pro Rodeo Association	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
06/03/2016	International Pro Rodeo Association	Annual Meetings/Special Events	250.00	<u>575.00</u>
Total International Pro Rodeo Association				575.00
Jasmine Moran Children's Museum				
11/16/2015	Jasmine Moran Children's Museum	Graphic Design Service	50.00	50.00
11/23/2015	Jasmine Moran Children's Museum	Membership Dues (2016 FCMA Membership Dues)	475.00	525.00
06/29/2016	Jasmine Moran Children's Museum	2017 FC Travel Guide (2017 FC Travel Guide - Ad Placement)	4,650.00	5,175.00
06/29/2016	Jasmine Moran Children's Museum	Brochure Mailing (Monthly Brochure Distribution via FC Travel Guide)	135.00	6,525.00
06/29/2016	Jasmine Moran Children's Museum	2017 TOTF (2017 Trips on a Tank Full: Coupon)	600.00	7,125.00
06/29/2016	Jasmine Moran Children's Museum	2017-18 Military Guide (2017-18 Things to do for Military Families: A)	450.00	7,575.00
06/29/2016	Jasmine Moran Children's Museum	Video Production (FCMA Video Production:)	350.00	7,925.00
06/29/2016	Jasmine Moran Children's Museum	Website Advertising (tile ad placed on oktourism.com:)	150.00	<u>9,575.00</u>

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<u>Date</u>	<u>Name</u>	<u>Item</u>	<u>Sales Price</u>	<u>Balance</u>
06/29/2016	Jasmine Moran Children's Museum	E-Newsletter - Explore the Fron (advertised in FC E-Newsletter:)	400.00	10,375.00
06/29/2016	Jasmine Moran Children's Museum	Social Media Service (Social Media Service:)	60.00	11,035.00
06/29/2016	Jasmine Moran Children's Museum	Griffin Comm Digital (Griffin Communications Digital Ad placement)	260.00	12,335.00
06/29/2016	Jasmine Moran Children's Museum	Griffin Comm Digital (Griffin Communications Digital Ad placement)	510.00	13,355.00
06/29/2016	Jasmine Moran Children's Museum	405 Magazine (405 Magazine Ad placement:)	747.00	15,596.00
06/29/2016	Jasmine Moran Children's Museum	Red River Magazine	950.00	<u>18,446.00</u>
Total Jasmine Moran Children's Museum				18,446.00
Jordan Advertising				
03/29/2016	Jordan Advertising	405 Magazine (405 Magazine Ad placement:)	1,444.00	<u>1,444.00</u>
Total Jordan Advertising				1,444.00
LaQuinta Inn & Suites				
11/23/2015	LaQuinta Inn & Suites	Membership Dues (2016 FCMA Membership Dues)	75.00	<u>75.00</u>
Total LaQuinta Inn & Suites				75.00
Lazy E Arena				
11/23/2015	Lazy E Arena	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>325.00</u>
Total Lazy E Arena				325.00
Love's Country Stores				
11/23/2015	Love's Country Stores	Membership Dues (2016 FCMA Membership Dues)	275.00	<u>275.00</u>
Total Love's Country Stores				275.00
Lyric Theatre				
11/23/2015	Lyric Theatre	Membership Dues (2016 FCMA Membership Dues)	450.00	<u>450.00</u>
Total Lyric Theatre				450.00
Mabee-Gerrer Museum				
11/23/2015	Mabee-Gerrer Museum	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>325.00</u>
Total Mabee-Gerrer Museum				325.00
McCormick Armstrong				
01/31/2016	McCormick Armstrong	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>-325.00</u>
Total McCormick Armstrong				-325.00
Metro Transit				
11/23/2015	Metro Transit	Membership Dues (2016 FCMA Membership Dues)	525.00	525.00
03/31/2016	Metro Transit	Membership Dues (2016 FCMA Membership Dues)	18.53	<u>506.47</u>
Total Metro Transit				506.47
Mickey Mantle Steakhouse				
11/23/2015	Mickey Mantle Steakhouse	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
06/14/2016	Mickey Mantle Steakhouse	Annual Meetings/Special Events	35.00	<u>360.00</u>
Total Mickey Mantle Steakhouse				360.00
Midwest City CVB/City of Midwest City				
11/16/2015	Midwest City CVB/City of Midwest City	2016 FC Travel Guide (2016 FC Travel Guide - Ad Placement)	2,500.00	2,500.00
11/23/2015	Midwest City CVB/City of Midwest City	Membership Dues (2016 FCMA Membership Dues)	425.00	<u>2,925.00</u>
Total Midwest City CVB/City of Midwest City				2,925.00
Midwest City Parks & Rec Dept				
11/05/2015	Midwest City Parks & Rec Dept	Video Production (FCMA Video Production:)	450.00	450.00
11/05/2015	Midwest City Parks & Rec Dept	Video Production (FCMA Video Production:)	200.00	650.00
11/05/2015	Midwest City Parks & Rec Dept	Photography	300.00	950.00
11/05/2015	Midwest City Parks & Rec Dept	Radio Co-op	1,060.00	2,010.00
11/05/2015	Midwest City Parks & Rec Dept	OKC Kids Directory (OKC Kids Directory: ad placement)	310.00	2,320.00
11/16/2015	Midwest City Parks & Rec Dept	OKC Kids Directory (OKC Kids Directory: ad placement)	100.00	2,420.00
11/16/2015	Midwest City Parks & Rec Dept	Website Advertising (tile ad placed on oktourism.com:)	75.00	2,495.00
11/16/2015	Midwest City Parks & Rec Dept	E-Newsletter - Explore the Fron (advertised in FC E-Newsletter:)	200.00	2,695.00
11/16/2015	Midwest City Parks & Rec Dept	Cox TV	1,210.00	3,905.00
11/16/2015	Midwest City Parks & Rec Dept	OKC Kids Directory (OKC Kids Directory: ad placement)	210.00	4,115.00
11/19/2015	Midwest City Parks & Rec Dept	Video Production (FCMA Video Production:)	200.00	4,315.00
11/23/2015	Midwest City Parks & Rec Dept	Membership Dues (2016 FCMA Membership Dues)	100.00	<u>4,415.00</u>

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Date	Name	Item	Sales Price	Balance
Total Midwest City Parks & Rec Dept				4,415.00
Moisant Promotional Products.				
11/23/2015	Moisant Promotional Products.	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
12/03/2015	Moisant Promotional Products.	Special Events	15.00	340.00
06/14/2016	Moisant Promotional Products.	Annual Meetings/Special Events	35.00	<u>375.00</u>
Total Moisant Promotional Products.				375.00
Mustang Chamber of Commerce				
11/23/2015	Mustang Chamber of Commerce	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>325.00</u>
Total Mustang Chamber of Commerce				325.00
Myriad Gardens Foundation				
11/23/2015	Myriad Gardens Foundation	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>325.00</u>
Total Myriad Gardens Foundation				325.00
National Cowboy & Western Heritage				
11/23/2015	National Cowboy & Western Heritage	Membership Dues (2016 FCMA Membership Dues)	525.00	<u>525.00</u>
Total National Cowboy & Western Heritage				525.00
National Reining Horse Association				
11/23/2015	National Reining Horse Association	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>325.00</u>
Total National Reining Horse Association				325.00
National Softball Hall of Fame				
11/23/2015	National Softball Hall of Fame	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>325.00</u>
Total National Softball Hall of Fame				325.00
Ninety-Nines Museum of Women Pilots				
11/23/2015	Ninety-Nines Museum of Women Pilots	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
06/30/2016	Ninety-Nines Museum of Women Pilots	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>0.00</u>
Total Ninety-Nines Museum of Women Pilots				0.00
OG&E				
09/01/2015	OG&E	OK Wine Walk (Oklahoma Wine Walk Sponsorship)	1,000.00	<u>1,000.00</u>
Total OG&E				1,000.00
OK Red Dirt Emporium				
11/16/2015	OK Red Dirt Emporium	Brochure Mailing (Monthly Brochure Distribution via FC Travel Guid	125.00	<u>375.00</u>
Total OK Red Dirt Emporium				375.00
OKC Community College				
11/23/2015	OKC Community College	Membership Dues (2016 FCMA Membership Dues)	375.00	375.00
06/30/2016	OKC Community College	Membership Dues (2016 FCMA Membership Dues)	375.00	<u>0.00</u>
Total OKC Community College				0.00
OKC Zoo				
11/23/2015	OKC Zoo	Membership Dues (2016 FCMA Membership Dues)	500.00	500.00
03/31/2016	OKC Zoo	Membership Dues (2016 FCMA Membership Dues)	500.00	0.00
06/08/2016	OKC Zoo	Annual Meetings/Special Events	35.00	70.00
06/30/2016	OKC Zoo	Annual Meetings/Special Events	70.00	<u>0.00</u>
Total OKC Zoo				0.00
Oklahoma City National Memorial				
11/23/2015	Oklahoma City National Memorial	Membership Dues (2016 FCMA Membership Dues)	525.00	<u>525.00</u>
Total Oklahoma City National Memorial				525.00
Oklahoma Historical Society				
11/23/2015	Oklahoma Historical Society	Membership Dues (2016 FCMA Membership Dues)	475.00	<u>475.00</u>
Total Oklahoma Historical Society				475.00
Oklahoma HOF at the Gaylord-Pickens Mus				
09/04/2015	Oklahoma HOF at the Gaylord-Pickens Mus	Social Media Service (Social Media Service:)	100.00	100.00
09/04/2015	Oklahoma HOF at the Gaylord-Pickens Mus	Video Production (FCMA Video Production:)	100.00	200.00
11/23/2015	Oklahoma HOF at the Gaylord-Pickens Mus	Membership Dues (2016 FCMA Membership Dues)	475.00	675.00
06/14/2016	Oklahoma HOF at the Gaylord-Pickens Mus	Annual Meetings/Special Events	35.00	745.00
06/28/2016	Oklahoma HOF at the Gaylord-Pickens Mus	2017 FC Travel Guide (2017 FC Travel Guide - Ad Placement)	1,550.00	<u>2,295.00</u>

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Date	Name	Item	Sales Price	Balance
06/28/2016	Oklahoma HOF at the Gaylord-Pickens Mus	2017 TOTF (2017 Trips on a Tank Full: Coupon)	600.00	2,895.00
06/28/2016	Oklahoma HOF at the Gaylord-Pickens Mus	2017-18 Military Guide (2017-18 Things to do for Military Families: A	450.00	3,345.00
06/28/2016	Oklahoma HOF at the Gaylord-Pickens Mus	Website Advertising (tile ad placed on oktourism.com:)	150.00	4,095.00
06/28/2016	Oklahoma HOF at the Gaylord-Pickens Mus	E-Newsletter - Explore the Fron (advertised in FC E-Newsletter:)	200.00	4,695.00
06/28/2016	Oklahoma HOF at the Gaylord-Pickens Mus	E-Newsletter - Explore the Fron (advertised in FC E-Newsletter:)	400.00	5,495.00
06/28/2016	Oklahoma HOF at the Gaylord-Pickens Mus	Tyler Media Radio (Tyler Media Radio Thursday's Travel Tidbit spot	1,810.00	9,115.00
06/28/2016	Oklahoma HOF at the Gaylord-Pickens Mus	IHeart Media (Total Traffic and Weather)	3,610.00	12,725.00
06/28/2016	Oklahoma HOF at the Gaylord-Pickens Mus	405 Magazine (405 Magazine Ad placement:)	747.00	14,219.00
06/28/2016	Oklahoma HOF at the Gaylord-Pickens Mus	405 Magazine (405 Magazine Ad placement:)	308.00	14,835.00
06/28/2016	Oklahoma HOF at the Gaylord-Pickens Mus	Trade shows (FCMA attended Travel Show:)	450.00	15,285.00
06/28/2016	Oklahoma HOF at the Gaylord-Pickens Mus	Media Blitz	125.00	<u>15,410.00</u>
Total Oklahoma HOF at the Gaylord-Pickens Mus				15,410.00
Oklahoma Lakes & Countries				
04/26/2016	Oklahoma Lakes & Countries	Bags	157.25	<u>157.25</u>
Total Oklahoma Lakes & Countries				157.25
Oklahoma Philharmonic				
11/23/2015	Oklahoma Philharmonic	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
06/30/2016	Oklahoma Philharmonic	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>0.00</u>
Total Oklahoma Philharmonic				0.00
Oklahoma Railway Museum				
11/23/2015	Oklahoma Railway Museum	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
06/29/2016	Oklahoma Railway Museum	Website Advertising (tile ad placed on oktourism.com:)	150.00	625.00
06/29/2016	Oklahoma Railway Museum	Social Media Service (Social Media Service:)	400.00	1,025.00
06/29/2016	Oklahoma Railway Museum	IHeart Media (Total Traffic and Weather)	3,610.00	<u>4,635.00</u>
Total Oklahoma Railway Museum				4,635.00
Oklahoma Route 66 Association				
11/23/2015	Oklahoma Route 66 Association	Membership Dues (2016 FCMA Membership Dues)	0.00	<u>0.00</u>
Total Oklahoma Route 66 Association				0.00
Oklahoma Shakespeare in the Park				
11/23/2015	Oklahoma Shakespeare in the Park	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
03/31/2016	Oklahoma Shakespeare in the Park	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>0.00</u>
Total Oklahoma Shakespeare in the Park				0.00
Oklahoma State Fair				
11/23/2015	Oklahoma State Fair	Membership Dues (2016 FCMA Membership Dues)	375.00	<u>375.00</u>
Total Oklahoma State Fair				375.00
Oklahoma State Firefighters Museum				
11/23/2015	Oklahoma State Firefighters Museum	Membership Dues (2016 FCMA Membership Dues)	300.00	<u>300.00</u>
Total Oklahoma State Firefighters Museum				300.00
Oklahoma WONDERtorium				
11/23/2015	Oklahoma WONDERtorium	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>325.00</u>
Total Oklahoma WONDERtorium				325.00
Old Germany Restaurant				
11/23/2015	Old Germany Restaurant	Membership Dues (2016 FCMA Membership Dues)	100.00	<u>100.00</u>
Total Old Germany Restaurant				100.00
Orr Family Farm				
11/23/2015	Orr Family Farm	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>325.00</u>
Total Orr Family Farm				325.00
Ponca City Tourism				
12/11/2015	Ponca City Tourism	Graphic Design Service	50.00	<u>2,050.00</u>
Total Ponca City Tourism				2,050.00
POPS				
08/13/2015	POPS	Destination Okla Tour Guide	735.00	735.00
11/23/2015	POPS	Membership Dues (2016 FCMA Membership Dues)	375.00	<u>1,110.00</u>

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Total POPS				1,110.00
Pottawatomie County Museum				
11/23/2015	Pottawatomie County Museum	Membership Dues (2016 FCMA Membership Dues)	100.00	100.00
Total Pottawatomie County Museum				100.00
Red's Rockin RV Park				
01/31/2016	Red's Rockin RV Park	Membership Dues (2016 FCMA Membership Dues)	100.00	-100.00
Total Red's Rockin RV Park				-100.00
Red Earth, Inc.				
11/23/2015	Red Earth, Inc.	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
04/07/2016	Red Earth, Inc.	Cox TV	310.00	635.00
04/07/2016	Red Earth, Inc.	Cox TV	1,210.00	1,845.00
Total Red Earth, Inc.				1,845.00
Red Roof Inn				
11/23/2015	Red Roof Inn	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
Total Red Roof Inn				325.00
Remington Park				
11/23/2015	Remington Park	Membership Dues (2016 FCMA Membership Dues)	525.00	525.00
Total Remington Park				525.00
Rick's Fine Chocolates & Coffees				
11/23/2015	Rick's Fine Chocolates & Coffees	Membership Dues (2016 FCMA Membership Dues)	100.00	100.00
06/03/2016	Rick's Fine Chocolates & Coffees	Annual Meetings/Special Events	35.00	135.00
Total Rick's Fine Chocolates & Coffees				135.00
Rockwell RV Park				
11/23/2015	Rockwell RV Park	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
Total Rockwell RV Park				325.00
Route 66 Interpretive Center				
11/23/2015	Route 66 Interpretive Center	Membership Dues (2016 FCMA Membership Dues)	100.00	100.00
Total Route 66 Interpretive Center				100.00
Sam Noble Museum				
11/23/2015	Sam Noble Museum	Membership Dues (2016 FCMA Membership Dues)	525.00	525.00
05/25/2016	Sam Noble Museum	Membership Dues (2016 FCMA Membership Dues)	525.00	1,050.00
06/03/2016	Sam Noble Museum	FY Marketing Package (FY Marketing Package)	3,000.00	4,050.00
Total Sam Noble Museum				4,050.00
Science Museum Oklahoma				
11/23/2015	Science Museum Oklahoma	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
01/31/2016	Science Museum Oklahoma	Membership Dues (2016 FCMA Membership Dues)	325.00	0.00
Total Science Museum Oklahoma				0.00
Seminole Chamber of Commerce				
11/23/2015	Seminole Chamber of Commerce	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
06/03/2016	Seminole Chamber of Commerce	Annual Meetings/Special Events	35.00	395.00
Total Seminole Chamber of Commerce				395.00
Seminole Nation Grisso Mansion				
11/23/2015	Seminole Nation Grisso Mansion	Membership Dues (2016 FCMA Membership Dues)	300.00	300.00
Total Seminole Nation Grisso Mansion				300.00
Skeletons A Museum of Osteology				
11/23/2015	Skeletons A Museum of Osteology	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
04/15/2016	Skeletons A Museum of Osteology	2017 FC Travel Guide (2017 FC Travel Guide - Ad Placement)	600.00	925.00
04/15/2016	Skeletons A Museum of Osteology	2017 FC Travel Guide (2017 FC Travel Guide - Ad Placement)	4,050.00	4,975.00
04/15/2016	Skeletons A Museum of Osteology	Brochure Mailing (Monthly Brochure Distribution via FC Travel Guid	135.00	5,515.00
04/15/2016	Skeletons A Museum of Osteology	2017 TOTF (2017 Trips on a Tank Full: Coupon)	600.00	6,115.00
04/15/2016	Skeletons A Museum of Osteology	2017-18 Military Guide (2017-18 Things to do for Military Families: F	450.00	6,565.00
04/15/2016	Skeletons A Museum of Osteology	Website Advertising (tile ad placed on oktourism.com:)	150.00	7,165.00
04/15/2016	Skeletons A Museum of Osteology	Travel Shows (FCMA attended Travel Show:)	150.00	7,615.00

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<u>Date</u>	<u>Name</u>	<u>Item</u>	<u>Sales Price</u>	<u>Balance</u>
04/15/2016	Skeletons A Museum of Osteology	Travel Bags	300.00	7,915.00
Total Skeletons A Museum of Osteology				7,915.00
Sooner Legends Inn and Suites				
07/14/2015	Sooner Legends Inn and Suites	Wedding Ideas (Wedding Ideas: Ad placement)	562.00	3,372.00
07/14/2015	Sooner Legends Inn and Suites	Wedding Ideas (Wedding Ideas: Ad placement)	200.00	3,572.00
06/14/2016	Sooner Legends Inn and Suites	Annual Meetings/Special Events	35.00	3,747.00
Total Sooner Legends Inn and Suites				3,747.00
Sooner Theatre				
11/23/2015	Sooner Theatre	Membership Dues (2016 FCMA Membership Dues)	100.00	100.00
06/30/2016	Sooner Theatre	Membership Dues (2016 FCMA Membership Dues)	100.00	0.00
Total Sooner Theatre				0.00
StableRidge Winery				
11/23/2015	StableRidge Winery	Membership Dues (2016 FCMA Membership Dues)	300.00	300.00
Total StableRidge Winery				300.00
State of Oklahoma				
07/01/2015	State of Oklahoma	Matching Funds (Matching Funds)	27,794.23	27,794.23
08/03/2015	State of Oklahoma	Matching Funds (Matching Funds)	16,531.38	44,325.61
11/02/2015	State of Oklahoma	Matching Funds (Matching Funds)	28,073.98	72,399.59
11/02/2015	State of Oklahoma	Matching Funds (Matching Funds)	3,301.07	75,700.66
01/01/2016	State of Oklahoma	Matching Funds (Matching Funds)	6,702.32	82,402.98
02/01/2016	State of Oklahoma	Matching Funds (Matching Funds)	7,351.07	89,754.05
03/01/2016	State of Oklahoma	Matching Funds (Matching Funds)	18,967.70	108,721.75
04/01/2016	State of Oklahoma	Matching Funds (Matching Funds)	5,836.00	114,557.75
05/01/2016	State of Oklahoma	Matching Funds (Matching Funds)	7,931.51	122,489.26
05/02/2016	State of Oklahoma	Matching Funds (Matching Funds)	9,205.50	131,694.76
06/01/2016	State of Oklahoma	Matching Funds (Matching Funds)	17,279.49	148,974.25
06/01/2016	State of Oklahoma	Matching Funds (Matching Funds)	24,558.36	173,532.61
Total State of Oklahoma				173,532.61
Stockyards City Main Street				
01/31/2016	Stockyards City Main Street	Membership Dues (2016 FCMA Membership Dues)	325.00	-325.00
04/04/2016	Stockyards City Main Street	Membership Dues (2016 FCMA Membership Dues)	216.67	-108.33
Total Stockyards City Main Street				-108.33
Super 8				
11/23/2015	Super 8	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
Total Super 8				325.00
Tatanka Ranch				
08/17/2015	Tatanka Ranch	Media Blitz	125.00	125.00
11/23/2015	Tatanka Ranch	Membership Dues (2016 FCMA Membership Dues)	325.00	450.00
Total Tatanka Ranch				450.00
The Outlet Shoppes at Oklahoma City				
11/23/2015	The Outlet Shoppes at Oklahoma City	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
03/31/2016	The Outlet Shoppes at Oklahoma City	Membership Dues (2016 FCMA Membership Dues)	650.00	-325.00
Total The Outlet Shoppes at Oklahoma City				-325.00
Tiger Safari Inc.				
11/23/2015	Tiger Safari Inc.	Membership Dues (2016 FCMA Membership Dues)	300.00	300.00
Total Tiger Safari Inc.				300.00
Twin Fountains RV Park				
11/23/2015	Twin Fountains RV Park	Membership Dues (2016 FCMA Membership Dues)	325.00	325.00
Total Twin Fountains RV Park				325.00
United Scottish Clans of Oklahoma				
11/23/2015	United Scottish Clans of Oklahoma	Membership Dues (2016 FCMA Membership Dues)	100.00	100.00
01/31/2016	United Scottish Clans of Oklahoma	Membership Dues (2016 FCMA Membership Dues)	100.00	-100.00
Total United Scottish Clans of Oklahoma				-100.00

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Date	Name	Item	Sales Price	Balance
Visit Norman				
07/14/2015	Visit Norman	2016 FC Travel Guide (2016 FC Travel Guide - Ad Placement)	2,500.00	2,500.00
07/14/2015	Visit Norman	E-Newsletter - Traveler	100.00	3,200.00
07/14/2015	Visit Norman	Media Blitz	0.00	3,200.00
08/28/2015	Visit Norman	OK Wine Walk (Oklahoma Wine Walk Sponsorship)	450.00	3,650.00
11/23/2015	Visit Norman	Membership Dues (2016 FCMA Membership Dues)	375.00	4,025.00
06/14/2016	Visit Norman	Annual Meetings/Special Events	35.00	4,095.00
06/29/2016	Visit Norman	2017 FC Travel Guide (2017 FC Travel Guide - Ad Placement)	2,450.00	6,545.00
06/29/2016	Visit Norman	E-Newsletter - Explore the Fron (advertised in FC E-Newsletter:)	100.00	6,945.00
06/29/2016	Visit Norman	Media Blitz	0.00	<u>6,945.00</u>
Total Visit Norman				6,945.00
Visit Shawnee, Inc.				
07/14/2015	Visit Shawnee, Inc.	2016 FC Travel Guide (2016 FC Travel Guide - Ad Placement)	4,650.00	4,650.00
07/14/2015	Visit Shawnee, Inc.	FC Military Brochure	450.00	5,100.00
07/14/2015	Visit Shawnee, Inc.	RV Guide Book (The Guide Book (RV Market): ad placement)	700.00	5,800.00
07/14/2015	Visit Shawnee, Inc.	Wedding Ideas (Wedding Ideas: Ad placement)	415.00	7,045.00
07/14/2015	Visit Shawnee, Inc.	Video Production (FCMA Video Production:)	1,200.00	8,245.00
07/14/2015	Visit Shawnee, Inc.	Website Advertising (tile ad placed on oktourism.com:)	125.00	8,995.00
07/14/2015	Visit Shawnee, Inc.	Website Advertising (tile ad placed on oktourism.com:)	-125.00	8,245.00
07/14/2015	Visit Shawnee, Inc.	E-Newsletter - Traveler	100.00	8,545.00
07/14/2015	Visit Shawnee, Inc.	Radio Co-op	850.00	10,245.00
07/14/2015	Visit Shawnee, Inc.	Tyler Media Radio (Tyler Media Radio Thursday's Travel Tidbit spot	1,070.00	14,525.00
07/14/2015	Visit Shawnee, Inc.	Oklahoma Today Magazine (OK Today: ad placement)	972.00	17,441.00
07/14/2015	Visit Shawnee, Inc.	Slice (Slice: page ad placement)	1,036.00	19,513.00
07/14/2015	Visit Shawnee, Inc.	Arkansas Life (Arkansas Life Magazine: ad placement)	1,490.00	22,493.00
07/14/2015	Visit Shawnee, Inc.	Travel Shows (FCMA attended Travel Show:)	350.00	23,543.00
07/14/2015	Visit Shawnee, Inc.	Travel Bags	300.00	23,843.00
07/14/2015	Visit Shawnee, Inc.	10% Discount (Package with total gross amount of \$15,000 - \$24,9	-2,384.30	21,458.70
11/16/2015	Visit Shawnee, Inc.	Graphic Design Service	50.00	21,608.70
11/16/2015	Visit Shawnee, Inc.	Graphic Design Service	50.00	21,908.70
11/23/2015	Visit Shawnee, Inc.	Membership Dues (2016 FCMA Membership Dues)	475.00	22,383.70
12/11/2015	Visit Shawnee, Inc.	Graphic Design Service	50.00	23,183.70
01/29/2016	Visit Shawnee, Inc.	Travel Shows (FCMA attended Travel Show:)	300.00	22,883.70
01/29/2016	Visit Shawnee, Inc.	Travel Bags	127.50	22,756.20
04/07/2016	Visit Shawnee, Inc.	Spring Insert (Spring Insert via partnership with OTIA and Madden I	4,118.25	26,874.45
06/08/2016	Visit Shawnee, Inc.	Annual Meetings/Special Events	250.00	27,124.45
06/29/2016	Visit Shawnee, Inc.	2017 FC Travel Guide (2017 FC Travel Guide - Ad Placement)	4,600.00	31,724.45
06/29/2016	Visit Shawnee, Inc.	2017-18 Military Guide (2017-18 Things to do for Military Families: A	450.00	32,174.45
06/29/2016	Visit Shawnee, Inc.	RV'ers Want to Know (RV'ers Want to Know: Ad Placement)	450.00	32,624.45
06/29/2016	Visit Shawnee, Inc.	Tyler Media Radio (Tyler Media Radio Thursday's Travel Tidbit spot	1,070.00	36,904.45
06/29/2016	Visit Shawnee, Inc.	IHeart Media (Total Traffic and Weather)	1,410.00	41,134.45
06/29/2016	Visit Shawnee, Inc.	405 Magazine (405 Magazine Ad placement:)	747.00	44,122.45
06/29/2016	Visit Shawnee, Inc.	Trade shows (FCMA attended Travel Show:)	450.00	44,572.45
06/29/2016	Visit Shawnee, Inc.	Travel Bags	300.00	44,872.45
06/29/2016	Visit Shawnee, Inc.	10% Discount (Package with total gross amount of \$15,000 - \$24,9	-1,774.80	<u>43,097.65</u>
Total Visit Shawnee, Inc.				43,097.65
Visit Stillwater				
09/04/2015	Visit Stillwater	Social Media Service (Social Media Service:)	150.00	150.00
11/23/2015	Visit Stillwater	Membership Dues (2016 FCMA Membership Dues)	525.00	675.00
04/07/2016	Visit Stillwater	Spring Insert (Spring Insert via partnership with OTIA and Madden I	7,060.40	7,735.40
04/27/2016	Visit Stillwater	2017 FC Travel Guide (2017 FC Travel Guide - Ad Placement)	4,900.00	12,635.40
04/27/2016	Visit Stillwater	E-Newsletter - Explore the Fron (advertised in FC E-Newsletter:)	400.00	13,035.40
04/27/2016	Visit Stillwater	Media Blitz	125.00	13,285.40
06/03/2016	Visit Stillwater	Annual Meetings/Special Events	500.00	13,785.40

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<u>Date</u>	<u>Name</u>	<u>Item</u>	<u>Sales Price</u>	<u>Balance</u>
06/17/2016	Visit Stillwater	2017 FC Travel Guide (2017 FC Travel Guide - Ad Placement)	300.00	<u>14,085.40</u>
Total Visit Stillwater				14,085.40
Water Taxi				
11/23/2015	Water Taxi	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>325.00</u>
Total Water Taxi				325.00
Wyndham Garden Hotel - Airport				
07/14/2015	Wyndham Garden Hotel - Airport	2016 Trips on a Tank Full (2016 Trips on a Tank Full Coupon place	575.00	575.00
11/23/2015	Wyndham Garden Hotel - Airport	Membership Dues (2016 FCMA Membership Dues)	325.00	<u>900.00</u>
Total Wyndham Garden Hotel - Airport				900.00
Yukon CofC				
09/04/2015	Yukon CofC	Social Media Service (Social Media Service:)	50.00	50.00
11/23/2015	Yukon CofC	Membership Dues (2016 FCMA Membership Dues)	100.00	150.00
12/03/2015	Yukon CofC	Special Events	15.00	210.00
12/03/2015	Yukon CofC	Newsletter	50.00	<u>260.00</u>
Total Yukon CofC				260.00