GREAT PLAINS COUNTRY ASSOCIATION, INC.

FINANCIAL STATEMENTS AND AUDITOR'S REPORTS

JUNE 30, 2013

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McCulley ^{® 9} & ^M McCulley

Glenn L. McCulley Roselind C. McCulley

204 North Caddo Post Office Box 1626 Weatherford, Oklahoma 73096

> Voice (580) 772-8820 Fax (580) 772-0672

http://prep.1040.com/mcculleycpas email: mmcpas@cebridge.net

Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT

To the Board of Directors Great Plains Country Association, Inc. Duncan, Oklahoma

We have audited the accompanying financial statements of the Great Plains Country Association, Inc., (a nonprofit organization), which comprise of the statement of assets, liabilities and net assets - cash basis as of June 30, 2013, the related statements of revenues, expenses, and changes in net assets - cash basis, and cash flows - cash basis, for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the cash basis of accounting as described in Note 1; this includes determining that the cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the

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United States of America, the standards applicable to financial audits contained in <u>Government Auditing Standards</u>, issued by the Comptroller General of the United States, and the audit requirements of the State of Oklahoma Department of Tourism and Recreation. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatements.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. Τn making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness the accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities, and net assets of the Great Plains Country Association, Inc., at June 30, 2013, and its revenues, expenses, and changes in net assets and cash flows for the year then ended in accordance with the cash basis of accounting as described in Note 1.

Basis of Accounting

We draw attention to Note 1 of the financial statements which describes the basis of accounting. The financial statements are prepared on the cash basis of accounting prescribed by the State of Oklahoma Department of Tourism and Recreation, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to that matter.

Certified Public Accountants

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Other Matters

Our audit was conducted for the purpose of forming an opinion on the accompanying financial statements taken as a whole. The accompanying supplemental schedules and information presented are not necessary for a fair presentation of the financial statements for the year ended June 30, 2013, but are presented for purposes of additional analysis, as required by the State of Oklahoma Department of Tourism and Recreation, which established audit requirements for nonprofit organizations that received state matching funds. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The accompanying supplemental schedules and information (except the List of Advertisers in the Great Plains Country Promotional Periodical Publication - Cash Basis -Unaudited) was subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, is information is fairly stated, in all material respects, in relation to the financial statements taken as a whole on the basis of accounting described above.

Other Reporting Required by Government Auditing Standards

In accordance with <u>Government Auditing Standards</u>, we have also issued a report dated November 14, 2013, on our consideration of the Association's internal control over financial reporting and our test of its compliance with certain provisions of laws, regulations, contracts, grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing and not to provide an opinion on the internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with <u>Government Auditing Standards</u> in considering the Association's internal control over financial reporting and compliance.

machelay + Micheley

Weatherford, Oklahoma

November 14, 2013

GREAT PLAINS COUNTRY ASSOCIATION, INC. STATEMENT OF ASSETS, LIABILITIES, AND NET ASSETS CASH BASIS JUNE 30, 2013

ASSETS		
Current Assets:		
Cash in Bank	\$	6,473
Total Current Assets		6,473
Capital Assets Less Accumulated Depreciation		4,398 (3,018)
Net Capital Assets		1,380
TOTAL ASSETS	\$	7,853
LIABILITIES AND NET ASSETS	\$	
Current Payroll Liabilities	÷	2,593
TOTAL LIABILITIES		2,593
Net Assets - Unrestricted		5,260
TOTAL LIABILITIES AND NET ASSETS	\$	7,853

The accompanying notes are an integral part of these financial statements.

GREAT PLAINS COUNTRY ASSOCIATION, INC. STATEMENT OF REVENUES, EXPENSES, AND CHANGES IN NET ASSETS - CASH BASIS FOR THE YEAR ENDED JUNE 30, 2013

CHANGES IN UNRESTRICTED NET ASSETS

REVENUES		
Travel Guide Advertising Sales	\$	49,913
State Matching Funds		83,925
Oklahoma State Vacation Guide		34,095
Other Advertising Sales		71,851
Memberships		3,980
Interest		7
Other Revenues		3,541
TOTAL REVENUES	_	247,312
EXPENSES		
Tourism Promotion Expense		
Travel Guide Production		32,272
Literature Distribution		11,293
Oklahoma State Vacation Guide		32,920
Cooperative Advertising		79,833
Conferences		1,295
Website		173
Total Tourism Promotion Expense	-	157,786
Administration Expense		
Compensation and Benefits		57,384
Office Supplies		1,030
Auditing and Professional Expense		5,900
Depreciation Expense		605
Travel and Meals		4,491
Bond and Other Insurance		1,963
Office and Storage Rent (Month to Month)		3,600
Telephone and Internet		4,081
Advertising		200
Other	_	3,971
Total Administration Expense	_	83,225
Other Expenses		
Interest Expense		458
Non-allowable Promotional Expense		1,685
Total Other Expenses	-	2,143
TOTAL EXPENSES	_	243,154
INCREASE IN NET ASSETS	-	4,158
NET ASSETS		
Beginning of Year		1,102
End of Year	- \$	5,260
	Ψ=	5,200

The accompanying notes are an integral part of these financial statements.

GREAT PLAINS COUNTRY ASSOCIATION, INC. STATEMENT OF CASH FLOWS - CASH BASIS FOR THE YEAR ENDED JUNE 30, 2013

Cash Flows from Operating Activities Cash Received from Travel Guide Advertising Sales Cash Received from State Assistance Cash Received from Oklahoma State Vacation Guide Ad Sales Cash Received from Other Advertising Sales Cash Received from Membership Fees Cash Received from Other Sources Interest Received Cash Paid for Tourism Promotion Expenses Cash Paid for Employees and Benefits Cash Paid for Non-allowable Promotional Expense	83,925 34,095 71,851 3,980 3,541 7 (157,786) (56,855) (1,685)
Cash Paid for Other Administration Expenses	(25,236)
Net Cash Provided by Operating Activities	5,750
Cash Flows from Capital and Related Financing Activities Proceeds from Bank Line of Credit Repayment on Bank Line of Credit Interest paid on Bank Line of Credit Net Cash (Used for) Capital and Related Financing Activitie	11,229 (11,229) (458) • (458)
Cash Flows from Investing Activities	
Ū	
Net Cash (Used for) Investing Activities	0
Net Increase in Cash and Cash Equivalents	5,292
Cash and Cash Equivalents	
Beginning of Year	1,181
End of Year \$	6,473
Reconciliation of Increase in Net Assets to Net Cash Provided by Operating Activities Increase in Net Assets \$ Interest Expense Adjustments to Reconcile Increase in Net Assets to Net Cash Provided by Operating Activities Depreciation	4,158 458 605
Increase in Current Liabilities	529
Net Cash Provided by Operating Activities \$	5,750

The accompanying notes are an integral part of these financial statements.

1. <u>Summary of Significant Accounting Policies</u>.

The accounting policies of the Great Plains Country Association, Inc., (the Association) do not conform to accounting principles generally accepted in the United States of America as applicable to non-profit organizations. The Association uses the cash basis of accounting which is a comprehensive basis of accounting other than generally accepted accounting principles. The following is a summary of the more significant policies under the cash basis of accounting.

A. <u>Reporting Entity</u>.

Great Plains Country Association, Inc., was incorporated as a nonprofit organization under code section 501(c)(6) of the Internal Revenue Code and is tax exempt. Its incorporated name is the Southwestern Oklahoma Recreation and Tourist Association, Inc. Its promotional name is Great Plains Country Association, Inc. or simply Great Plains Country. This report is written under the promotional name since that is the name used by the State of Oklahoma Department of Tourism and Recreation, the Association's letterhead, and related documents. Its primary purpose is to provide a multi-county organization to extend aid, promote, sponsor, encourage, and finance projects that will result in the economic growth of Southwestern Oklahoma by educating the public to programs of tourism, recreational, beautification, and cultural development. A multi-county organization is one whose primary purpose is collectivizing resources contributed by supporters and members in order to employ marketing methods to attract leisure and pleasure travelers/visitors/tourists to the relevant region and represents and promotes more than one county within the State of Oklahoma. Great Plains Country Association, Inc., represents fourteen counties which consist of Beckham, Caddo, Comanche, Cotton, Custer, Greer, Harmon, Jackson, Jefferson, Kiowa, Roger Mills, Stephens, Tillman, and Washita.

1. <u>Summary of Significant Accounting Policies</u> (continued).

B. <u>Basis of Presentation - Accounting</u>.

Great Plains Country Association, Inc., reports on the cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles. Revenues are reported as earned when cash is received and expenses are reported when the related liability is paid in cash, except as noted below. Generally accepted accounting principles require non-profit organizations to report on the accrual basis. Under the accrual basis, revenues are recognized when earned and expenses are recognized when the liability is incurred.

C. Cash in Bank and Cash Equivalents.

The Association maintains its cash accounts with an FDIC insured bank (Arvest Bank in Duncan, Oklahoma). Cash in bank is the entity's checking account. All cash in bank is FDIC insured. Cash and cash equivalents for purposes of the statement of cash flows include the Association's cash in bank account.

D. <u>Capital Assets</u>.

The Association records its capital assets at historical cost, which is an acceptable modification of the cash basis of accounting.

Depreciation is computed using the straight-line method over estimated useful lives of 3 to 10 years.

E. <u>Current Liabilities</u>.

Current liabilities are payroll taxes withheld from employees checks and accrued payroll taxes payable but not yet paid in cash. Payroll liabilities are an acceptable modification of the cash basis of accounting.

F. <u>Net Assets - Unrestricted</u>.

Net assets - unrestricted are amounts which are currently available at the discretion of the Board for use in the organization's operations.

2. Capital Assets.

Capital assets and its changes consists of the following:

	J	une 30,				Ju	ine 30,
		2012	Add	<u>itions</u>	<u>Deletions</u>		2013
Equipment	\$	4,398	\$		\$	\$	4,398
Less Accumulated							
Depreciation		(2,413)		(605)			(3,018)
Net Capital Assets	\$	1,985	\$	(605)	\$ -0-	\$	1,380

3. <u>State Matching Funds</u>.

State Matching Funds are funds appropriated by the Oklahoma Legislature, administered by the Oklahoma Department of Tourism and Recreation, for the reimbursement of expenses by qualified multi-county organizations for allowable administrative expenses and allowable tourism promotion expenses. Matching funds appropriated by the Oklahoma Legislature are allocated among the various multi-county organizations who have submitted an acceptable marketing plan and certified audit for the previous year to the Oklahoma Tourism and Recreation Department. Each multi-county organization is allocated 100% of the average amount of private sector funds raised and expended by the multi-county organization over the three most recent fiscal years for the administration and promotion of its tourism marketing. This average is expressed as a percentage of the sum of the total average amounts for all multi-county organizations. This percentage of the total matching funds appropriated by the State Legislature is the amount the Association is entitled to claim for the fiscal year ended June 30, 2013. The Association's state matching funds for fiscal year 2013 was originally approved for \$83,925.

Expenses by the Association that conform with the rules and regulations of the State Department of Tourism and Recreation are submitted for matching funds from the State.

As of June 30, 2013, the Association has claimed \$83,925 of its fiscal year 2013 State allocation.

4. <u>Risk Management</u>.

The Association is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omission; and natural disasters. The Association purchases a surety bond for the executive director versus the treasurer to reduce some of their risk of loss and workers compensation insurance for its employees. The executive director receives and deposits the Association's funds. During the year ending June 30, 2013, the Association purchased liability and property insurance. Deductibles range from \$100 to \$1,000, depending upon the type of coverage.

5. Donated Services.

The Association uses donated services from its Board of Directors. No amounts have been reflected in these financial statements for donated services since the value of this contributed time is not susceptible to objective measurement or valuation, and since the financial statements are reported using the cash basis of accounting.

6. <u>Related Party Transactions</u>.

The Association solicits members to its organization and bills them a membership fee. These members then are entitled to advertise in the Association's annual promotional publication at a reduced rate. For fiscal year 2013, the Association billed its advertisers for their respective advertising costs. Only the amounts paid by the advertiser and deposited in the cash account are shown in this audit report as advertising sales revenue.

Certain members also have officers, directors, or employees that may also be an officer or director of the Association.

6. <u>Related Party Transactions</u> (continued).

The following schedule shows the amounts received from the membership and others:

		Non-	
Cash Received for	Members	Members	Total
Travel Guide Advertising	\$ 47 , 668	\$ 2,245	\$ 49 , 913
Oklahoma State Vacation	34,095		34,095
Other Advertising Sales	70 , 976	875	71 , 851
Membership Fees	3,980		3,980
Other Income	3,001	540	3,541
Total	<u>\$159,720</u>	<u>\$ 3,660</u>	<u>\$163,380</u>

7. Other Advertising Sales and Expense.

Other advertising sales were amounts received and paid that were intended to qualify as cooperative advertising.

8. <u>Subsequent Events</u>.

Subsequent events were evaluated through November 14, 2013, the date the financial statements were available to be issued.

9. <u>Commitments</u>.

The Association had a line of credit available for use from Arvest Bank. Total amount available was \$20,000. This line of credit was established on October 11, 2012, and has a fixed interest rate of 6.5%. It expires on October 15, 2013. During the year ending June 30, 2013, the Association had used this line of credit borrowing \$11,229 and repaid it in May, 2013.

SUPPLEMENTARY INFORMATION

GREAT PLAINS COUNTRY ASSOCIATION, INC. SOURCES OF REVENUES - CASH BASIS FOR THE YEAR ENDED JUNE 30, 2013

State of Oklahoma Matching Funds Memberships Paid Directly to Great Plains Country Interest from Bank on Cash and Money Market Funds Great Plains Country Luncheon Meetings Fees Conferences			\$ 83,925 3,980 7 1,725 1,816
Travel Guide Advertising Sales - From Advertisers Directly to Great Plains Country Association			49,913
Oklahoma State Vacation Guide - Chisholm Trail Heritage Center Clinton Chamber of Commerce Comanche Nation Tourism Center Comanche Nation Museum Elk City Chamber of Commerce Lawton Chamber of Commerce Quartz Mountain Resort & Conference Center Cit of Weatherford	\$	3,548 1,749 3,548 3,548 7,000 5,832 5,322 3,548	34,095
Other Miscellaneous Coop Ads Altus Chamber of Commerce Clinton Chamber of Commerce Duncan Convention and Visitors Bureau Elk City Chamber of Commerce Weatherford Chamber of Commerce Total Other Miscellaneous Coop Ads	-	500 450 1,850 6,942 450 10,192	
Magazines and Other Vacation Guides - Metro Family Magazine - Clinton Chamber of Commerce Duncan Convention and Visitors Bureau Stafford Air & Space Museum Weatherford Chamber of Commerce		470 1,535 939 2,004	
Destination Oklahoma Guide - Duncan Convention and Visitors Bureau Elk City Chamber of Commerce Quartz Mountain Resort & Conference Center Sleep Inn & Suites		1,300 650 650 650	

(Continued on Next Page)

GREAT PLAINS COUNTRY ASSOCIATION, INC. SOURCES OF REVENUES - CASH BASIS FOR THE YEAR ENDED JUNE 30, 2013 (CONTINUED)

Magazines and Other Vacation Guides - (continued) Oklahoma Today Guide - Chisholm Trail Heritage Center Duncan Convention and Visitors Bureau Elk City Chamber of Commerce Lawton Chamber of Commerce Quartz Mountain Resort & Conference Center R & S Drug #3 City of Weatherford	822 6,298 6,388 16,082 913 275 1,345
True West Clinton Chamber of Commerce Duncan Convention and Visitors Bureau Elk City Chamber of Commerce Weatherford Chamber of Commerce Total Magazines and Other Vacation Guides	1,875 5,105 4,900 2,950 55,151
Travel Show Productions Chisholm Trail Heritage Center Duncan Convention and Visitors Bureau Elk City Chamber of Commerce Lawton Chamber of Commerce Quartz Mountain Resort & Conference Center Town of Medicine Park Tommy Franks Museum Weatherford Chamber of Commerce Total Travel Show Productions	437 578 175 1,463 100 240 175 875 4,043
Promotional Items Teresa Butchee Duncan Convention and Visitors Bureau Lawton Chamber of Commerce Town of Medicine Park Tommy Franks Museum City of Weatherford Total Promotional Items	60 65 59 59 59 113 415

GREAT PLAINS COUNTRY ASSOCIATION, INC. SOURCES OF REVENUES - CASH BASIS FOR THE YEAR ENDED JUNE 30, 2013 (CONTINUED)

Brochures		
Sharon Bennett	50	
Chisholm Trail Heritage Center	300	
Duncan Convention and Visitors Bureau	650	
Elk City Chamber of Commerce	50	
Town of Medicine Park	200	
Quartz Mountain Resort & Conference Center	50	
Red River Valley Tourism Association	600	
City of Weatherford	150	
Total Brochures	2,050	
Total Other Advertising Sales		 71,851
TOTAL REVENUES		\$ 247,312

GREAT PLAINS COUNTRY ASSOCIATION, INC. ALLOWABLE OR DISCRETIONARY EXPENSE - CASH BASIS FOR THE YEAR ENDED JUNE 30, 2013

EXPENSES	ALLOW- ABLE	DISCRE- TIONARY	TOTAL
Tourism Promotion Expense			
Travel Guide Production :	\$	\$	\$
Welch Creative Services	φ 5,697	Ψ	Ψ 5.697
McCormick Armstrong Printing	7,024	19,551	26,575
Meeoniner Annationg Finning	7,024	10,001	20,070
Literature Distribution:			
Certified Folder Display		3,820	3,820
U. S. Postal and Other Shipping Methods		459	459
Oklahoma Tourism & Recreation Department	2,600	4,414	7,014
	,	, ,	y -
Oklahoma State Vacation Guide:			
Oklahoma Tourism & Recreation Department	18,172	14,748	32,920
Cooperative Advertising:			
Oklahoma Today	13,309	19,200	32,509
Destination Ok Magazine-Green Country Marketing	4,050		4,050
Metro Family Magazine		1,065	1,065
True West Publishing, Inc.	5,270	4,797	10,067
Miscellaneous Cooperative Ads		750	750
Oklahoma State Game Wardens Magazine	500	750	750
Oklahoma Tourism & Recreation Department	500	500	1,000
Welch Creative Services	978	10	978
Red River Family Magazine	3,260	40	3,300
Kaeser & Blaire, Inc.		4,027	4,027
Oklahoma Magazine		988	988
Lawton Chamber of Commerce - International PowWow S	ponsor	1,000	1,000
Oklahoma Lakes & Countries		275	275
Promotional Items			
Bankers Advertising Company		3,266	3,847
Center of Family Love		528	0,047
Scissortail Printing		40	
Jessica Henderson - Ringtail USA		13	
Conferences:			
Oklahoma Restaurant Association		275	
Oklahoma Travel Industry Association		1,020	
			1,295

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GREAT PLAINS COUNTRY ASSOCIATION, INC. ALLOWABLE OR DISCRETIONARY EXPENSE - CASH BASIS FOR THE YEAR ENDED JUNE 30, 2013 (CONTINUED)

EXPENSES	ALLOW- ABLE	DISCRE- TIONARY	TOTAL
Travel Shows:			
Red Hat Society International Convention, Las Vegas, MV.	200		200
Red Carpet Charter Travel Show, Oklahoma City, Ok.	350	102	452
Wichita Falls Women's Expo, Wichita Falls, Tx.		1,168	1,168
Wichita Women's Fair, Wichita, Ks.	725	1,100	725
McAllen International Travel Show, McAllen, Tx.	450	703	1,153
AARP Life @ 50+ National Event, New Orleans, LA.	650	1,047	1,697
Dallas Travel & Adventure Show, Dallas, Tx.	1,800	451	2,251
Ft. Worth Vacation Show, Ft. Worth, Tx.	900	449	1,349
OKC Auto Show, Oklahoma City, Ok.		1,316	1,316
Kansas Sports, Boat & Travel Show, Wichita, Ks.	525	715	1,240
Kansas City Just for Her Expo, Overland Park, Ks.		1,523	1,523
Oklahoma Road Show, Oklahoma City, Ok.		1,102	1,102
St. Louis Working Women's Survival Show, St. Charles, Mo	. 650	1,151	1,801
Website:			
NetPlus	30	143	173
Neti lus			
Total Tourism Promotional Expense	67,140	90,646	157,786
Administration Expense			
Compensation and Benefits	16,763	40,621	57,384
Office Supplies	22	1,008	1,030
Auditing and Professional Expense		5,900	5,900
Depreciation Expense		605	605
Travel and Meals		4,491	4,491
Bond and Other Insurance		1,963	1,963
Office Rent		3,600	3,600
Telephone and Internet		4,081	4,081
Advertising		200	200
Other		3,971	3,971
Total Administration Expense	16,785	66,440	83,225
TOTAL ALLOWABLE/DISCRETIONARY EXPENSES	83,925	\$	\$241,011
Total State Matching Funds	83,925		

GREAT PLAINS COUNTRY ASSOCIATION LIST OF ADVERTISERS IN THE GREAT PLAINS COUNTRY PROMOTIONAL PERIODICAL PUBLICATION - CASH BASIS - UNAUDITED AS OF JUNE 30, 2013

NAME/ADDRESS	SIZE	AD/ED	AMOUNT RECEIVED *
Altus Chamber of Commerce P. O. Box 518 Altus, OK 73521	2 Pages	AD	\$3,740
Carnegie Chamber of Commerce P. O. Box 70 Carnegie, OK 73015	1/8 Page	AD	250
Chisholm Trail Historical Museum P. O. Box 262 Waurika, OK 73573	1 Page	AD	1,995
Clinton Chamber of Commerce 600 Avant Clinton, OK 73601	1 Page	AD	1,995
City of Comanche 115 North 2nd Street Comanche, OK 73529	1/2 Page	AD	1,195
Comanche National Museum 701 NW Ferris Ave. Lawton, OK 73507	1 Page	AD	3,157
Duncan Convention & Visitors Bureau P. O. Box 981 Duncan, OK 73534	2 Page	AD	3,740
Elk City Chamber of Commerce P. O. Box 9721 Elk City, OK 73648	3 Pages	AD	6,910
Frederick Chamber of Commerce 105 S. Main Frederick, OK 73542	2 Pages	AD	3,815
Greer County Chamber of Commerce 222 W. Jefferson Mangum, OK 74554	2 Pages	AD	3,366

GREAT PLAINS COUNTRY ASSOCIATION LIST OF ADVERTISERS IN THE GREAT PLAINS COUNTRY PROMOTIONAL PERIODICAL PUBLICATION - CASH BASIS - UNAUDITED AS OF JUNE 30, 2013

NAME/ADDRESS	SIZE	AD/ED	AMOUNT RECEIVED *
Lavender Valley Acres RR 2 Box 144A Apache, OK 73006	1/6 Page	AD	250
Lawton Chamber of Commerce P. O. Box 1376 Lawton, OK 73502	3 Pages	AD	3,740
Mattie Beal Home 3014 NW Euclid Ave. Lawton, OK 73505	1/4 Page	AD	675
Town of Medicine Park P. O. Box 231 Medicine Park, OK 73557	3 Pages	AD	3,740
OK Route 66 Museum 2229 W. Gary Blvd. Clinton, OK 73601	1/2 Page	AD	1,195
Oklahoma Tourism & Recreation Dept. P. O. Box 52002 Oklahoma City, OK 73152	1 Page	AD	1 , 995
Sleep Inn & Suites 421 SE Interstate Dr. Lawton, OK 73501	1/4 Page	AD	675
City of Weatherford 522 West Rainey Weatherford, OK 73096	4 Pages	AD	7,480
	Total Amount Received		49,913

* Cash received by the Association from the advertisers in the fiscal year ending June 30, 2013. Unless otherwise noted, the advertising amount is for the 2013 Travel Guide.

McCulley * McCulley McCulley

Glenn L. McCulley Roselind C. McCulley

204 North Caddo Post Office Box 1626 Weatherford, Oklahoma 73096

> Voice (580) 772-8820 Fax (580) 772-0672

http://prep.1040.com/mcculleycpas email: mmcpas@cebridge.net

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INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors Great Plains Country Association, Inc. Duncan, Oklahoma

We have audited, in accordance with auditing standards generally accepted in the United States of America, the standards applicable to financial audits contained in Government Auditing Standards, issued by the Comptroller General of the United States, and the audit requirements of the State of Oklahoma Department of Tourism and Recreation, the financial statements of the Great Plains Country Association, Inc., (a nonprofit organization), which comprise of the accompanying statement of assets, liabilities, net assets, as of June 30, 2013, the related statement of revenues, expenses and changes in net assets - cash basis, for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated November 14, 2013. These financial statements are reported on the cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America.

Internal Control Over Financial Reporting.

In planning and performing our audit of the financial statements, we considered the Association's internal control over financial reporting (internal control) to determine the audit procedures

that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control.

Our consideration of the internal control was for the limited purpose described in the preceding paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Therefore, material weaknesses or significant deficiencies may exist that were not identified. However, as described in the accompanying schedule of findings and responses, we identified certain deficiencies in internal control over financial reporting that we consider to be a material weakness.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. We consider the deficiencies described in the accompanying schedule of findings and responses as item number 1 to be a material weakness.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Association's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instance of noncompliance or other matters that are required to be reported under the State of Oklahoma Department of Tourism and Recreation regulations or <u>Government Auditing Standards</u>.

Great Plains Country Association's Response to Findings

Great Plains Country Association, Inc.'s response to the findings identified in our audit is described in the accompanying schedule

Certified Public Accountants

of findings and responses. The Association's response was not subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we express no opinion on it.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Association's internal control or on compliance. This report is an integral part of an audit performed in accordance with Government Auditing Standards in considering the Association's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Mc Culles & Bc Culles

Weatherford, Oklahoma

November 14, 2013

Certified Public Accountants

GREAT PLAINS COUNTRY ASSOCIATION, INC. SCHEDULE OF FINDINGS AND RESPONSES JUNE 30, 2013

1. Lack of Segregation of Duties.

CONDITION AND EFFECT - The Association only has one full-time employee who is responsible for receiving the monies for deposit, depositing them into the Association's bank account and paying the bills. The Association hired an outside professional accountant to maintain its books and records and to reconcile the bank account. Although this strengthens this weakness, overall segregation of duties are still not adequate. The effect of incompatible segregation of duties could result in material errors or fraud occurring and not be detected in a timely manner.

RECOMMENDATION - Recommend the Association segregate the duties to the extent possible if additional employees are hired in the future.

RESPONSE - The Association considers the cost of adequately segregating these duties as not being economically feasible. The Board of Directors approve all decisions.

GREAT PLAINS COUNTRY ASSOCIATION, INC. UPDATE ON PRIOR YEAR AUDIT FINDINGS JUNE 30, 2013

1. Lack of Segregation of Duties.

CONDITION AND EFFECT - The Association only has one employee who is responsible for receiving the monies for deposit, depositing them into the Association's bank account and paying the bills. The Association hired an outside professional bookkeeper to maintain its books and records and to reconcile the bank account. Although this strengthens this weakness, overall segregation of duties are still not adequate. The effect of incompatible segregation of duties could result in material errors or fraud occurring and not be detected in a timely manner.

RECOMMENDATION - Recommend the Association segregate the duties to the extent possible if additional employees are hired in the future.

RESPONSE - The Association considers the cost of adequately segregating these duties as not being economically feasible.

UPDATED COMMENT - Situation the same. Comment included in this year's audit report.