

Grand Lake Association, Inc.

and

GLA Foundation, Inc.

FINANCIAL STATEMENTS

AND

AUDITORS' REPORT

FOR THE YEAR ENDED JUNE 30, 2013



Clothier & Company CPA's P.C.

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INDEPENDENT AUDITORS' REPORT

To the Board of Directors
Grand Lake Association/Grand Lake Foundation, Inc.
Grove, Oklahoma

We have audited the accompanying financial statements of Grand Lake Association/Grand Lake Foundation, Inc. Association, Inc. (a nonprofit organization), which comprise the statement of assets, liabilities and net assets- modified cash basis as of June 30, 2013, and the related statements of revenues, expenses, and changes in net assets, functional expense, and cash flows-modified cash basis for the year then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting as described in Note 1; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Grand Lake Association/Grand Lake Foundation, Inc. Association, Inc. as of June 30, 2013, and the changes in its net assets and its cash flows for the year then ended in accordance with the modified cash basis of accounting as described in Note 1.

Basis of Accounting

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to that mater.

Other Matters

Supplemental Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The budgetary comparison information, sources of revenue schedule and schedule of reconciliation of cash expenditures on pages 16 and 17 are presented for purposes of additional analysis.

The budgetary comparison is not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has not been subjected to the auditing procedures applied in the audit of the financial statements and accordingly we do not express an opinion or provide any assurance on it.

The sources of revenue schedule and the schedule of reconciliation of cash expenditures is required by the Oklahoma Tourism and Recreation Department. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements, and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedure in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Additional Information

The schedule of advertisers is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The additional information has not been subjected to the auditing procedures applied in the audit of the financial statements, and accordingly, we do not express an opinion or provide any assurance on it.



Clothier & Company, CPA's, P.C.

November 7, 2013

Grand Lake Association, Inc.
Combined Statement of Assets, Liabilities and Net Assets-Modified Cash Basis
June 30, 2013

ASSETS

Current Assets	
Cash and Cash Equivalents	\$30,571
Due from Related Entity	0
	0
Total Current Assets	30,571
 Property and Equipment	
Land	101,616
Building	498,625
Improvements	59,215
Equipment & Furniture	61,155
Accumulated Depreciation	(255,941)
	464,670
Net Property and Equipment	464,670
Total Assets	\$495,241

LIABILITIES AND NET ASSETS

Current Liabilities	
Current Portion LT Debt	\$4,324
Payroll Taxes Payable	1,372
Other Current Liabilities	30
	5,726
Total Current Liabilities	5,726
 Long-term Liabilities	
Notes Payable	128,316
	128,316
Total Long-term Liabilities	128,316
Total Liabilities	134,042
 Net Assets	
Unrestricted	380,427
Change in Net Assets	(19,228)
	361,199
Total Net Assets	361,199
Total Liabilities and Net Assets	\$495,241

Grand Lake Association, Inc.
Combined Statement of Revenues, Expenses and Changes in
Net Assets-Modified Cash Basis
June 30, 2013

	Unrestricted	Temporarily Restricted	Permanently Restricted	Total
Revenues and Other Support				
Events/Boat Shows/Booth Rental	\$69,752	\$0	\$0	\$69,752
Co-op Advertising	37,831	0	0	37,831
Matching Funds	90,706	0	0	90,706
Grand Lake Guide Advertising	66,111	0	0	66,111
Memberships/Banquet	42,257	0	0	42,257
Merchandise Income	2,979	0	0	2,979
Other Income	13,552	0	0	13,552
Interest Income	386	0	0	386
Contributions/Donations	37,875	0	0	37,875
Sponsorships	86,530	0	0	86,530
Total Revenues and Other Support	<u>447,979</u>	<u>0</u>	<u>0</u>	<u>447,979</u>
Expenses and Losses				
Program Expenses	286,370	0	0	286,370
Administrative Expenses	180,837	0	0	180,837
Total Expenses and Losses	<u>467,207</u>	<u>0</u>	<u>0</u>	<u>467,207</u>
Change in Net Assets	(19,228)	0	0	(19,228)
Net Assets, Beginning of Year	380,427	0	0	380,427
Net Assets, End of Year	<u>\$361,199</u>	<u>\$0</u>	<u>\$0</u>	<u>\$361,199</u>

Grand Lake Association, Inc.
Statement of Functional Expenses-Modified Cash Basis
June 30, 2013

	Program	Administrative	Total
Functional Expenses			
Salaries and payroll taxes	\$0	\$60,865	\$60,865
Insurance	0	4,415	4,415
Merchandise for resale	253	0	253
Travel expense	8,596	3,393	11,989
Office/postage expenses	13,226	4,731	17,957
Consulting fees	0	10,968	10,968
Contract labor	0	15,415	15,415
Audit fees	0	4,860	4,860
Equipment/furniture repairs	0	12,144	12,144
Occupancy	0	18,523	18,523
Telephone	0	3,294	3,294
Dues and subscriptions	2,062	106	2,168
Miscellaneous	0	523	523
Printing/Copying Expense	35,462	1,887	37,349
Membership development	0	1,069	1,069
Equipment	0	4,586	4,586
Education/sponsorship	0	267	267
Interest expense	0	8,586	8,586
Depreciation	0	21,397	21,397
Distribution/publication	5,594	0	5,594
Production and creative	450	0	450
Public relations	2,623	0	2,623
Co-op advertising	143,333	0	143,333
Travel shows/conventions	21,514	3,808	25,322
Special events	51,997	0	51,997
Discounts given	1,260	0	1,260
Total Functional Expenses	<u>\$286,370</u>	<u>\$180,837</u>	<u>\$467,207</u>

Grand Lake Association, Inc.
Statement of Cash Flows-Modified Cash Basis
June 30, 2013

Cash Flows From Operating Activities:	
Net Income (Loss)	(\$19,228)
Adjustments to reconcile net income to net cash provided by operating activities:	
Depreciation Expense	21,397
(Increase) decrease in current assets	0
Increase (decrease) in accrued expenses	<u>(615)</u>
Net cash provided (used) by operating activities	1,554
Cash Flows from Investing Activities:	
Purchase of Equipment	<u>0</u>
Net cash used by investing activities	0
Cash Flows from Financing Activities:	
Proceeds from borrowings	0
Payments to reduce debt	<u>(3,889)</u>
Net cash used by financing activities	<u>(3,889)</u>
Increase (Decrease) in Cash	(2,335)
Cash, July 1, 2012	<u>32,906</u>
Cash, June 30, 2013	<u><u>\$30,571</u></u>
Interest paid	<u><u>\$8,586</u></u>

Grand Lake Association, Inc.
Statement of Assets, Liabilities and Net Assets-Modified Cash Basis
June 30, 2013

	Grand Lake Association	GLA Foundation	Total
ASSETS			
Current Assets			
Cash and Cash Equivalents	\$29,937	\$634	\$30,571
Due from Related Entity	4,800	(4,800)	0
	<hr/>	<hr/>	<hr/>
Total Current Assets	34,737	(4,166)	30,571
	<hr/>	<hr/>	<hr/>
Property and Equipment			
Land	101,616	0	101,616
Building	299,181	199,444	498,625
Improvements	0	59,215	59,215
Equipment & Furniture	51,876	9,279	61,155
Accumulated Depreciation	(167,165)	(88,776)	(255,941)
	<hr/>	<hr/>	<hr/>
Net Property and Equipment	285,508	179,162	464,670
	<hr/>	<hr/>	<hr/>
Total Assets	\$320,245	\$174,996	\$495,241
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>
LIABILITIES AND NET ASSETS			
Current Liabilities			
Current Portion LT Debt	\$4,324	\$0	\$4,324
Payroll Taxes Payable	1,372	0	1,372
Other Current Liabilities	0	30	30
	<hr/>	<hr/>	<hr/>
Total Current Liabilities	5,696	30	5,726
	<hr/>	<hr/>	<hr/>
Long-term Liabilities			
Notes Payable	128,316	0	128,316
	<hr/>	<hr/>	<hr/>
Total Long-term Liabilities	128,316	0	128,316
	<hr/>	<hr/>	<hr/>
Total Liabilities	134,012	30	134,042
	<hr/>	<hr/>	<hr/>
Net Assets			
Unrestricted	196,372	184,055	380,427
Change in Net Assets	(10,139)	(9,089)	(19,228)
	<hr/>	<hr/>	<hr/>
Total Net Assets	186,233	174,966	361,199
	<hr/>	<hr/>	<hr/>
Total Liabilities and Net Assets	\$320,245	\$174,996	\$495,241
	<hr/> <hr/>	<hr/> <hr/>	<hr/> <hr/>

Grand Lake Association, Inc.
Combined Statement of Revenues, Expenses and Changes in
Net Assets-Modified Cash Basis
June 30, 2013

	Grand Lake Association	GLA Foundation	Total
Revenues and Other Support			
Events/Boat Shows/Booth Rental	\$69,752	\$0	\$69,752
Co-op Advertising	37,831	0	37,831
Matching Funds	90,706	0	90,706
Grand Lake Guide Advertising	66,111	0	66,111
Memberships/Banquet	42,257	0	42,257
Merchandise Income	2,979	0	2,979
Other Income	13,552	0	13,552
Interest Income	383	3	386
Booth Space Rental	37,875	0	37,875
Sponsorships	<u>86,530</u>	<u>0</u>	<u>86,530</u>
Total Revenues and Other Support	<u>447,976</u>	<u>3</u>	<u>447,979</u>
Expenses			
Program Expenses	286,370	0	286,370
Administrative Expenses	<u>171,745</u>	<u>9,092</u>	<u>180,837</u>
Total Expenses	<u>458,115</u>	<u>9,092</u>	<u>467,207</u>
Change in Net Assets Temporarily Restricted	0	0	0
Change in Net Assets Restricted	0	0	0
Change in Net Assets Unrestricted	(10,139)	(9,089)	(19,228)
Net Assets Unrestricted, Beginning of Year	<u>196,372</u>	<u>184,055</u>	<u>380,427</u>
Nets Assets Unrestricted, End of Year	<u><u>\$186,233</u></u>	<u><u>\$174,966</u></u>	<u><u>\$361,199</u></u>

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICY

Organization and Nature of Activities

The Grand Lake Association, Inc. is a not-for profit organization whose mission is to promote all aspects of the travel/tourism industry through strategic marketing of Grand Lake, Oklahoma.

The GLA Foundation is a not-for-profit organization whose mission is to promote and market the Grand Lake area and to provide facilities for other not-for-profit organizations. The Foundation's board of directors is controlled by the Association's board.

Basis of Accounting

The financial statements of Grand Lake Association, Inc. have been prepared on the cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles as required by the Oklahoma Department of Tourism rules. The cash basis of accounting recognizes cash receipts when cash is received, not when earned, and recognizes expenses when cash is expended rather than when incurred as required by accounting principles generally accepted in the United States of America.

Basis of Presentation

The Association and Foundation are required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. As permitted the entities do not use fund accounting. The combined financial statements include accounts of the Association and Foundation. All significant inter-company balances and transactions have been eliminated in the combination.

Cash and cash equivalents

For purposes of the combined entities the statement of cash flows, cash and cash equivalents are considered to be highly liquid depository accounts with a maturity of less than three months.

Estimates

The preparation of financial statements in conformity with generally accepted accounting principles accepted in the United States requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

Expense Allocation

The cost of providing various programs and other activities has been summarized on a functional basis in the Combined Statement of Activities and the Statement of Functional Expenses. Accordingly, certain costs have been allocated among the program and administrative expenses, directly identifiable expenses are charged to program or administrative expense.

Grand Lake Association, Inc.

Matching Funds

The Association derives a significant portion of its income from advertising sales, and managed cooperative advertising, as well as contributions and the sale of memberships. These revenues come mainly from business enterprises in the area of Grand Lake. The remainder of the revenues is derived from the State of Oklahoma and fund raising events. The Organization presents periodic reports to the State showing expenses paid, and the State reimburses the organization for one hundred percent of the allowable expenses limited to the amount allocated to Grand Lake Association, Inc. Reimbursements from the state are recorded as income in the fiscal year in which they are received.

Fixed Assets

Property and equipment are recorded at historical cost or at estimated fair value at the date of the gift. Depreciation is computed using accelerated methods used for tax purposes of over the estimated useful lives of the related assets. Expenditures for maintenance and repairs are charged to expense as incurred, whereas major improvements are capitalized. If an asset is permanently impaired in value, the asset cost is written down to market value.

Income Tax

The Internal Revenue Service has determined that the Association meets the requirements of the Internal Revenue Code and is exempt from federal income tax under Section 501(c)(6) of the Code. However, the Association is required to file Form 990, information report, with the Internal Revenue Service. The Internal Revenue Service has determined that advertising space sold in the Grand Lake Guide and the Grand Lake Map is unrelated business income requiring the Association to file a Form 990-T.

The Foundation is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. The Foundation is required to file an E-Postcard because their gross receipts are under \$25,000 annually.

The Organizations' Forms 990, *Return of Organization Exempt from Income Tax*, for the years ending 2010, 2011, and 2012 are subject to examination by the IRS, generally for three years after they were filed.

Restricted and Unrestricted Assets

Contributions received are recorded as increases in unrestricted, temporarily restricted, or permanently restricted net assets, depending on the existence and/or nature of any donor restrictions. When a restriction expires, that is, when the stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the combined statement of revenues, expenses and changes in net assets – cash basis as net assets released from restrictions.

2. CASH AND INVESTMENTS

The Association and Foundation maintain cash accounts in the Bank of Grove located in Grove, Oklahoma. Accounts are guaranteed by the Federal Deposit Insurance Corporation up to \$250,000. As of June 30, 2013 the Association and Foundation had no uninsured receipts.

Grand Lake Association, Inc.

3. REIMBURSEMENT FROM THE STATE OF OKLAHOMA

As described in Note 1, the Association receives funding from the State of Oklahoma in the form of the reimbursement of 100% of allowable expenditures, limited to the amount allocated by the state for matching funds. State reimbursements are identified according to the fiscal year program from which the State makes the payments. The Organization received \$90,706 in 2013 funds. Payments received during the year in matching funds totaled \$90,706. This is approximately 20.3% of the total revenue (\$447,976) for this organization and is not considered a concentration of revenue.

Total expenditures for the organization were \$460,036. The state reimbursed 19.8% of the total expenditures for a total of \$90,706 which was the amount paid by the state as matching funds for Grand Lake Association, Inc. for the 2013 fiscal year.

4. LONG-TERM DEBT

Long-term debt consists of a note payable to the Bank of Grove with interest at 6.25%. The Organization increased the note by \$42,351 in March 2011 to purchase an advertising sign. The note is due in monthly installments of \$1,040, including interest. The note is collateralized by the building. As of June 30, 2013 the principal balance was \$132,640.

Current maturities and debt service for the note are as follows:

	<u>Maturities</u>	<u>Debt Service</u>
2014	4,324	12,475
2015	128,316	134,624
2016	0	0
2017	0	0
2018	0	0
Thereafter	0	0
Totals	132,641	147,099

5. PROPERTY AND EQUIPMENT

The following is a combined analysis of property and equipment, at cost, and related depreciation at June 30, 2013:

	Cost Basis 6/30/12	Additions/ Deletions	Accumulated Depreciation	Book Value 6/30/13
Building	\$498,625	\$0	\$185,164	\$313,461
Equipment/Furniture & Fixtures	57,619	3,536	56,270	4,885
Land	101,616	0	0	101,616
Improvements	59,215	0	14,507	44,708
	\$717,075	\$3,536	\$255,941	\$464,670

Depreciation expense as of June 30, 2013 was \$21,397 for the Association and Foundation.

Grand Lake Association, Inc.

6. ADVERTISING COSTS

Because Grand Lake Association Inc. is in the business of promoting the development of tourism and commerce through various forms of advertising, all advertising costs are expensed in the period paid and none of the costs are capitalized.

7. EVALUATION OF SUBSEQUENT EVENTS

The Association has evaluated subsequent events through the date which the financial statements were available to be issued with none found.



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INDEPENDENT AUDITORS' REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Directors
Grand Lake Association/Grand Lake Foundation, Inc.
Grove, Oklahoma

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Grand Lake Association/Grand Lake Foundation, Inc. (a nonprofit organization), which comprise the statement financial position-modified cash basis as of June 30, 2013, and the related statements of activities, functional expense-modified cash basis, and cash flows for the year then ended, and the related notes to the financial statements, and have issued our report thereon dated November 7, 2013.

Internal Control Over Financial Reporting

In planning and performing our audit, we considered the Association's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstance for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. *A material weakness* is a deficiency, or combination of deficiencies, in internal control such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented or detected and corrected on a timely basis. *A significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that we consider to be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not

identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Association's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statements amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

This purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the organization's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the organization's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

A handwritten signature in cursive script that reads "Clothier & Company CPA's".

Clothier & Company, CPA's, P.C.
November 7, 2013

SUPPLEMENTAL INFORMATION

GRAND LAKE ASSOCIATION, INC.
Budget to Actual Comparison - Unaudited
June 30, 2013

	<u>ORIGINAL</u>	<u>FINAL</u>	<u>ACTUAL</u>	<u>VARIANCE</u>
REVENUES				
Memberships/Banquet	51,800	51,800	42,257	(9,543)
Matching Funds	91,690	91,690	90,706	(984)
GLA Visitor Guide	76,000	76,000	66,111	(9,889)
Interest Income	100	100	383	283
City Contributions	0	0	86,530	86,530
Miscellaneous Income	11,200	11,200	3,952	(7,248)
Website	1,000	1,000	0	(1,000)
Co-op Advertising	61,070	61,070	37,831	(23,239)
Festival/Boat/Events	108,000	108,000	107,627	(373)
Merchandise Income	600	600	2,979	2,379
Building Income	9,600	9,600	9,600	0
Total Revenue	<u>411,060</u>	<u>411,060</u>	<u>447,976</u>	<u>36,916</u>
PROM. EXPENSES				
Adv. News/TV/Radio/Mag	48,500	48,500	143,333	94,833
Special Events	72,800	72,800	51,997	(20,803)
Postage/Distribution	12,000	12,000	19,270	7,270
Travel/Boat Shows	27,400	27,400	21,514	(5,886)
Guide Production	65,000	65,000	35,462	(29,538)
Web Site/Computer	4,900	4,900	14,794	9,894
Total Promo. Expenses	<u>230,600</u>	<u>230,600</u>	<u>286,370</u>	<u>55,770</u>
ADMINISTRATIVE EXPENSES				
Payroll	110,060	110,060	60,865	(49,195)
Accounting/Audit	10,800	10,800	31,243	20,443
Postage - Office	1,200	1,200	4,731	3,531
Telephone/Utilities	8,360	8,360	21,787	13,427
Printing/Copying	3,600	3,600	1,887	(1,713)
Supplies	2,400	2,400	0	(2,400)
Insurance	10,330	10,330	4,415	(5,915)
Annual Banquet	3,000	3,000	0	(3,000)
Dues/Subscriptions	1,950	1,950	106	(1,844)
Maintenance/Repairs	7,060	7,060	12,144	5,084
Membership Development	0	0	1,069	1,069
Misc./Other Expenses	3,740	3,740	765	(2,975)
Office Equipment/Rental	2,000	2,000	4,586	2,586
Governor Conference	800	800	7,201	6,401
Loan Payment - Principal	4,800	4,800	3,889	(911)
Loan Payment - Interest	8,400	8,400	8,586	186
Property Taxes	1,600	1,600	0	(1,600)
Security	360	360	0	(360)
Total Administrative Expenses	<u>180,460</u>	<u>180,460</u>	<u>163,274</u>	<u>(17,186)</u>
Total Expenses	<u>411,060</u>	<u>411,060</u>	<u>449,644</u>	<u>38,584</u>
Revenue Over/(Under) Expenses	<u>0</u>	<u>0</u>	<u>(1,668)</u>	<u>(1,668)</u>

Association only, not combined.

Grand Lake Association, Inc.
Budget to Actual Comparison - Continued

Reconciliation to Change in Net Assets:	
Revenue Over/(Under) Expenses	(1,668)
Add back: Loan Payment - Principal	3,864
Less: Depreciation	<u>(12,335)</u>
Change in Net Assets per Statement of Revenues, Expenses and Changes in Net Assets	<u><u>(10,139)</u></u>

Grand Lake Association, Inc.
SOURCES OF REVENUE SCHEDULE
June 30, 2013

Events/Boat Shows/Booth Rental	\$69,752
Co-op Advertising	37,831
Matching Funds	90,706
Grand Lake Guide Advertising	66,111
Memberships/Banquet	42,257
Merchandise Income	2,979
Other Income	13,552
Interest Income	383
Booth Space Rental	37,875
Sponsorships	86,530
	\$447,976
	\$447,976

**Schedule of Reconciliation of Cash Expenditures to
Amounts Claimed to Oklahoma Tourism and Recreation**

	Allowable Expenditures Claimed	Discretionary Expenditures	Total Expenditures
Expenditures:			
Administrative Expenses	0	99,296	99,296
Payroll Expenses	0	60,865	60,865
Depreciation Expense	0	12,335	12,335
Advertising & Promotional:			
Newspaper & Magazine Advertising	20,149	123,184	143,333
Radio, TV, Other Media	31,724	42,957	74,681
Production	35,549	363	35,912
Distribution	3,284	2,310	5,594
Miscellaneous/Other	0	28,020	28,020
	90,706	369,330	460,036
	90,706	369,330	460,036

See accompanying notes and and independent auditors' report.

ADDITIONAL INFORMATION

GRAND LAKE ASSOCIATION

Schedule of Advertisers

6/30/2013

	<u>Date</u>	<u>Name</u>	<u>Name Street1</u>	<u>Name City</u>	<u>Paid Amount</u>
ABA T-Shirt Sales					
	10/22/12	Merchandise Sold at Visitor Center			800.00
	10/29/12	Merchandise Sold at Visitor Center			912.38
	10/30/12	Merchandise Sold at Visitor Center			120.00
	11/2/12	Merchandise Sold at Visitor Center			10.00
Total ABA T-Shirt Sales					<u>1,842.38</u>
Advertising Income					
	7/2/12	Grand Lake Watershed Alliance Foundation	P.O. Box 451185	Grove	1,050.00
	7/2/12	H2O Sports Rental	Gara & Jeff Pelcher	Tulsa	120.00
	7/2/12	Candlewyck Cove Resort, LLC	Jeff & Gara Pelcher	Tulsa	120.00
	7/3/12	Har-Ber Village	Amelia Chamberlain	Grove	600.00
	8/20/12	Bank of Grove	Ed Townsend	Grove	-388.88
	8/20/12	Grand Lake Tire	Frank Shepherd	Grove	-194.44
	9/5/12	Candlewyck Cove Resort, LLC	Jeff & Gara Pelcher	Tulsa	200.00
	9/5/12	H2O Sports Rental	Gara & Jeff Pelcher	Tulsa	200.00
	6/24/13	Picture In Scripture Amphitheater	Linda Goldner	Disney	800.00
Total Advertising Income					<u>2,506.68</u>
Bass Federation Natnl Championship					
	12/7/12	City of Grove	104 W 3rd	Grove	10,000.00
	4/11/13	The Bass Federation	5998 N. Pleasant View Rd	Ponca City	1,237.50
Total Bass Federation Natnl Championship					<u>11,237.50</u>
Bass Master Classic					
	10/24/12	GRDA	Lori Starks	Vinita	9,750.00
Total Bass Master Classic					<u>9,750.00</u>
Bed/Room charge					
	6/27/13	Outrigger Motel	John Wells	Grove	2,390.00
Total Bed/Room charge					<u>2,390.00</u>
Booth Space Rentals					
Booth Space Rentals - Other					
	7/19/12	Southern Oaks Resort	1133 Ocean Ave.	Lakewood	175.00
	7/19/12	Autumn Exteriors, LLC	Don Cole, Jr	Springfield	150.00
	7/19/12	Bling Stuff	Mary Welch	Vinita	300.00
	7/25/12	Pampered Chef-Alice Ehrie	Alice Ehrie	Grove	150.00

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Schedule of Advertisers

6/30/2013

<u>Date</u>	<u>Name</u>	<u>Name Street1</u>	<u>Name City</u>	<u>Paid Amount</u>
7/31/12	Coldwell-Banker Shangri-La Realty Inc.	Rami Masri	Monkey Island	175.00
8/6/12	Darbi Outhier	8807 E. 107th St.	Tulsa	150.00
8/9/12	GRDA	Lori Starks	Vinita	2,600.00
8/11/12	Grove CAN	PO Box 1047	Jay	50.00
8/20/12	Summerwinds Resort Services, LLC	3179 N. Gretna Rd	Branson	300.00
8/24/12	Stonewood Innovations	Talitha Cooper	Grove	150.00
8/27/12	Brush and Palette Club	Shirley Whitman	Grove	100.00
8/27/12	Bill Koch*	Box 768	Jay	150.00
8/27/12	Homer Ashley			150.00
8/27/12	JMs Gourd Art	Joan Mitchell	Liberal	150.00
8/28/12	Rae's of Nature	Nancy Deken	Langley	150.00
8/31/12	Scentsy Wickless Candles	Dava Dear	Grove	150.00
8/31/12	Mary Kay - Sandra Copeland	Sandra Copeland	Colcord	150.00
9/5/12	Grand Lake Family YMCA	821 E. 11th St	Grove	50.00
9/5/12	Seal Smart LLC	PO Box 466	Monett	150.00
9/10/12	Coldwell-Banker Shangri-La Realty Inc.	Rami Masri	Monkey Island	175.00
9/10/12	Artesian Cancer Center Grove	3632 US Highway 59	Grove	150.00
9/10/12	Visalus Sciences, Body by Vi	Cindy Armstrong	Grove	150.00
9/10/12	Ed Maples	7701 South 4th Street	Broken Arrow	150.00
9/10/12	Michael Humphreys	P O Box 966	Ketchum	150.00
9/10/12	First Robotics Organization of Grove	Don Malone	Grove	100.00
9/11/12	Wildhorse Canyon Farm LLC	Margaret Schaben	Luther	150.00
9/11/12	Delaware County Genealogical Society	? Grove Library	Grove	50.00
9/12/12	Trinity Jewels and More	Sabra Stough	Vinita	300.00
9/12/12	Unique Jewlery by Sandra	Sandra Butler	Sand Springs	150.00
9/13/12	Janet Massey	402 6th St.	Talihina	150.00
9/14/12	Martin Advertising, LLC	dba/ The Real Estate Book	Grove	100.00
9/14/12	Pine Lodge Resort	Art & June Box	Ketchum	175.00
9/14/12	Wire Works	Jim Thompson	Afton	150.00
9/14/12	Har-Ber Village	Amelia Chamberlain	Grove	50.00
9/14/12	Pink Tutus and Pom Poms	Kathy Davis	Miami	150.00
9/17/12	Dino Kingfisher	586 E 483	Salina	150.00
9/17/12	Ahnna & Herbert Cormier	5650 S 4276 Rd	Chelsea	150.00

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Schedule of Advertisers

6/30/2013

<u>Date</u>	<u>Name</u>	<u>Name Street1</u>	<u>Name City</u>	<u>Paid Amount</u>
9/17/12	Unique Silver & Stone Jewelry	P.O. Box 1480	Miami	150.00
9/17/12	Delaware County Republican Women's Club	Patricia Dalke	Grove	50.00
9/18/12	Southern Oaks Resort	1133 Ocean Ave.	Lakewood	175.00
9/18/12	Tera Miranda Marina Resort	Tom Berry	Monkey Island	350.00
9/19/12	Church of Nazarene	2797 W 13th St	Grove	50.00
9/19/12	Lifestyle Marketing	Calvin J Meider	Bella Vista	150.00
9/21/12	Alishea's Attic	Rhea Olson	McCloud	150.00
9/24/12	Barb's Classy Closet	62605 E 210 Rd	Fairland	300.00
10/4/12	Delaware County Emergency Management			50.00
10/11/12	Coldwell-Banker Shangri-La Realty Inc.	Rami Masri	Monkey Island	175.00
10/15/12	GRDA	Lori Starks	Vinita	650.00
10/23/12	Jay & Theresa Rogers	13330 S 19th St	Bixby	700.00
10/24/12	Grand Lake Towing, LLC	Tom Benton	Ketchum	700.00
10/31/12	Sail Grand Inc	Mitch Whitehead	Joplin	700.00
10/31/12	Jerry's Dock Construction	Wayne Crouse	Bernice	700.00
11/20/12	Southern Oaks Resort	1133 Ocean Ave.	Lakewood	175.00
11/29/12	Tera Miranda Marina Resort	Tom Berry	Monkey Island	700.00
12/7/12	Pine Lodge Resort	Art & June Box	Ketchum	350.00
1/3/13	The Villas on Monkey Island	C/O JLK Properties, Inc.	Tucson	700.00
1/3/13	Cash Sales			150.00
1/4/13	Tera Miranda Marina Resort	Tom Berry	Monkey Island	350.00
1/14/13	Butler Real Estate, Inc.	Shine Carson	Langley	700.00
1/21/13	Serenity Point Resort, LLC	Bob Oldham	Jay	175.00
1/21/13	House & Office Cleaning	547 Twin Falls Circle	Monkey Island	150.00
1/21/13	Green Country Synthetics	Ron Hoffman	Arnold	150.00
1/23/13	P & D Concession	Dayna White	Derby	150.00
1/25/13	Har-Ber Village	Amelia Chamberlain	Grove	150.00
1/25/13	Affordable Buildings	John Hall	Grove	250.00
2/1/13	The Villas on Monkey Island	C/O JLK Properties, Inc.	Tucson	150.00
2/1/13	Pampered Chef-Tina Johnston	Tina Johnston	Miami	150.00
2/4/13	Leather Crafts by Jim	61205 E 246 Rd	Grove	150.00
2/4/13	Miami Convention & Visitor Bureau.	Amanda Davis	Miami	150.00
2/4/13	Grand Lake Side	23701 S 655 Rd Highway 10	Grove	150.00

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6/30/2013

<u>Date</u>	<u>Name</u>	<u>Name Street1</u>	<u>Name City</u>	<u>Paid Amount</u>
2/5/13	Lakemont Shores POA	Tracy Woody	Disney	150.00
2/5/13	Remax Grand Lake	Victoria Perry	Grove	300.00
2/5/13	Hydro Hoist Boat Lifts	JB Robison	Bernice	150.00
2/5/13	Trinity Jewels and More	Sabra Stough	Vinita	300.00
2/7/13	Signs by Sikorski	Kathi Sikorski	Afton	100.00
2/11/13	Grand Lake Sailing Club	31700 S. 605 Rd	Grove	300.00
2/11/13	Idea Source	John Deken	Pauls Valley	150.00
2/11/13	The Wax Bucket	Claudia Pollan	Grove	300.00
2/12/13	Grand Lake Family YMCA	821 E. 11th St	Grove	150.00
2/13/13	Precision Marine			300.00
2/13/13	Heat/Cool A Zone	Ron Whistler	Tyler	150.00
2/18/13	The American Legion Post 192	Ron Boren		150.00
2/21/13	MarineMax	Chris Byrd	Afton	1,740.80
2/21/13	Avon - Melissa Hocutt	Melissa Hocutt	Grove	150.00
2/21/13	Miami Elite Comp. Cheer	25399 S 663 Rd	Grove	150.00
2/21/13	Oklahoma BoatLifts & Sales	Ron Isley	Broken Arrow	392.00
2/21/13	ABC Small Engine and Mower Repair	107 N. Main	Grove	150.00
2/21/13	Bugz R Done	11072 Meade Rd	Altamont	100.00
2/21/13	Community Builders Inc	20 S 91st E Ave	Tulsa	125.00
2/21/13	Grandview Campgrounds	31559 S Highway 59	Grove	150.00
2/21/13	Hose'r Down	25490 S 605 Lane	Grove	150.00
2/21/13	It Works Global	1616 E Granger St.	Broken Arrow	150.00
2/27/13	Wildhorse Canyon Farm LLC	Margaret Schaben	Luther	150.00
2/27/13	Satellite Center	Brady Moses	Joplin	175.00
2/27/13	Wood Re New	Mike Wilkerson	Webb City	175.00
2/27/13	Cash Sales			5,686.00
2/27/13	Floating Mats	Jay Rogers	Bixby	100.00
2/27/13	Satellite Center	Brady Moses	Joplin	-50.00
2/27/13	Dock Boy	412 West Ketchum Ave	Vinita	170.00
2/27/13	The Homestead	Nathan Miller	Grove	200.00
3/4/13				-1,170.00
3/15/13	Arrowhead Boat Sales	Rick Craven	Ketchum	1,944.00
3/22/13	Indian Hills Resort and Marina	Wayne Crouse	Bernice	1,944.00

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<u>Date</u>	<u>Name</u>	<u>Name Street1</u>	<u>Name City</u>	<u>Paid Amount</u>
3/22/13	Grove CAN	PO Box 1047	Jay	100.00
4/24/13	Jerry's Dock Construction	Wayne Crouse	Bernice	391.00
4/29/13	Praetorian Protective Service	24 A Street Northeast	Miami	-1,000.00
5/7/13	Good Watercraft	Jon Good	Grove	1,944.00
5/28/13	Sno Ball Express	11096 S 241 E Ave	Broken Arrow	50.00
5/28/13	Mary Kay - Annie DeKeyser	107 Kellie Lane	Carl Junction	50.00
5/31/13	Honey Creek Vista Boat Sales	Jerry Gibbons	Grove	2,808.00
5/31/13	Tera Miranda Marina Resort	Tom Berry	Monkey Island	200.00
6/1/13	Summerwinds Resort Services, LLC	3179 N. Gretna Rd	Branson	100.00
6/1/13	Magnetic Therapy Jewelry	440855 E 230 Rd	Vinita	150.00
6/10/13	Seal Smart LLC	PO Box 466	Monett	50.00
Total Booth Space Rentals - Other				<u>37,874.80</u>
Carnival Income				
10/15/12	Leuwellen Amusements			<u>2,381.60</u>
Total Carnival Income				2,381.60
Circus Income				
8/13/12	Carson & Barnes Circus			-495.00
9/24/12	Carson & Barnes Circus			94.20
9/28/12	Carson & Barnes Circus			0.00
9/28/12				708.51
10/1/12	Miscellaneous			526.00
10/1/12	Carson & Barnes Circus			<u>-542.00</u>
Total Circus Income				291.71
Co-op Advertising Program				
7/2/12	Sail Grand Inc	Mitch Whitehead	Joplin	375.00
7/2/12	Serenity Point Resort, LLC	Bob Oldham	Jay	425.00
7/2/12	Chezzie's Disney Company, Inc.	P.O. Box 517	Ketchum	275.00
7/2/12	Baker Golf Car Co.	Rusty Fowlkes	Grove	375.00
7/2/12	The Coves at Bird Island	Lori Gray	Afton	375.00
7/2/12	Ocean Canyon Properties	Randy Pinney	Texarkana	375.00
7/2/12	Harbors View Marina IMP	Judy Florida	Afton	375.00
7/2/12	Miami Convention & Visitor Bureau.	Amanda Davis	Miami	600.00
7/2/12	Bank of the Lakes	Ray Clagget	Langley	375.00

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<u>Date</u>	<u>Name</u>	<u>Name Street1</u>	<u>Name City</u>	<u>Paid Amount</u>
7/2/12	Bank of Oklahoma	Sharawn Rose	Grove	375.00
7/2/12	Groves Farmers Market Grocery & Deli	25390 Highway 59	Grove	625.00
7/2/12	Patricia Island Estates and Golf Club	Kent Stewart	Grove	375.00
7/2/12	Har-Ber Village	Amelia Chamberlain	Grove	375.00
7/2/12	Seneca-Cayuga Dept of Economic Dev	23701 S 655 Rd	Grove	625.00
7/2/12	Picture In Scripture Amphitheater	Linda Goldner	Disney	375.00
7/2/12	Tera Miranda Marina Resort	Tom Berry	Monkey Island	625.00
7/3/12	Picture In Scripture Amphitheater	Linda Goldner	Disney	150.00
7/19/12	Miami Convention & Visitor Bureau.	Amanda Davis	Miami	1,295.00
7/24/12	Grand Lake Sports Center	Crystal Williams	Bacliff	375.00
7/24/12	Pine Lodge Resort	Art & June Box	Ketchum	395.00
7/24/12	The Polo Club	56751 East 307 Road	Monkey Island	375.00
7/24/12	Miami Convention & Visitor Bureau.	Amanda Davis	Miami	600.00
7/24/12	Honey Creek Landing Marina	Pete Norwood	Grove	625.00
8/10/12	GRDA	Lori Starks	Vinita	500.00
8/10/12	Grand Lake Media*	Doug Drown	Jay	587.50
8/20/12	Har-Ber Village	Amelia Chamberlain	Grove	375.00
8/20/12	GRDA	Lori Starks	Vinita	695.00
8/23/12	Coldwell-Banker Shangri-La Realty Inc.	Rami Masri	Monkey Island	1,080.00
8/23/12	Remax Grand Lake - Chuck & Victoria Perry	Chuck & Victoria Perry	Grove	892.00
8/23/12	Prudential Grand Lake Wistrom Realty	1007 S Main	Grove	216.00
8/31/12	The Coves at Bird Island	Lori Gray	Afton	216.00
9/28/12	Grand Lake Locations	Cindy Compton	Monkey Island	216.00
10/1/12	Bartlesville Examiner-Enterprise	PO Box 1278	Bartlesville	-1,500.00
10/13/12	Remax Grand Lake - Chuck & Victoria Perry	Chuck & Victoria Perry	Grove	892.00
10/15/12	Grove Area Chamber of Commerce	Lisa Friden	Grove	375.00
10/15/12	Grand Lake Locations	Cindy Compton	Monkey Island	216.00
10/15/12	Prudential Grand Lake Wistrom Realty	1007 S Main	Grove	216.00
10/15/12	Grand Lake Locations	Cindy Compton	Monkey Island	216.00
10/19/12	GRDA	Lori Starks	Vinita	695.00
11/2/12	The Coves at Bird Island	Lori Gray	Afton	216.00
12/6/12	Miami Convention & Visitor Bureau.	Amanda Davis	Miami	1,295.00
12/27/12	D-Day Adventure Park	Dewayne Convirs	Wyandotte	2,750.00

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<u>Date</u>	<u>Name</u>	<u>Name Street1</u>	<u>Name City</u>	<u>Paid Amount</u>
3/22/13	Grand Lake Media*	Doug Drown	Jay	625.00
5/20/13	GRDA	Lori Starks	Vinita	1,045.00
5/20/13	Prudential Grand Lake Wistrom Realty	1007 S Main	Grove	432.00
5/28/13	Remax Grand Lake - Chuck & Victoria Perry	Chuck & Victoria Perry	Grove	716.00
5/28/13	Grand Lake Media*	Doug Drown	Jay	3,635.00
5/31/13	Tulsa Regional Chamber	Allan Cich	Tulsa	3,500.00
6/4/13	Remax Grand Lake	Victoria Perry	Grove	216.00
6/4/13	Grand Lake Media*	Doug Drown	Jay	3,000.00
6/11/13	Miami Convention & Visitor Bureau.	Amanda Davis	Miami	1,196.66
6/17/13	The Coves at Bird Island	Lori Gray	Afton	216.00
6/24/13	Grand Lake Locations	Cindy Compton	Monkey Island	216.00
6/28/13	Grand Lake Media*	Doug Drown	Jay	2,145.00
Total Co-op Advertising Program				37,831.16
FLW Income				
5/28/13	FLW Outdoors *	30 Gamble Lane	Benton	15,261.00
Total FLW Income				15,261.00
FLW Sponsorship				
12/7/12	City of Grove	104 W 3rd	Grove	35,000.00
Total FLW Sponsorship				35,000.00
GRDA Fishing Excursion Funds				
2/12/13	Integrus Grove General Hospital	Kristi Wallace	Grove	500.00
4/9/13	Remax Grand Lake - Chuck & Victoria Perry	Chuck & Victoria Perry	Grove	1,750.00
Total GRDA Fishing Excursion Funds				2,250.00
Legislator Golf Sponsor				
Legislative Golf Tourn. Player				
7/9/12	Winters, J. Otis	31201 S 595 Trail	Grove	85.00
7/19/12	Gillespie, Bill & Glenda	1505 W 63rd	Grove	95.00
7/19/12	Legislative Golf Tournament Players			2,050.00
Total Legislative Golf Tourn. Player				2,230.00
Legislator Golf Sponsor - Other				
6/17/13	Banc First	Charles Swinton	Oklahoma City	250.00
Total Legislator Golf Sponsor - Other				250.00
Total Legislator Golf Sponsor				2,480.00

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	<u>Date</u>	<u>Name</u>	<u>Name Street1</u>	<u>Name City</u>	<u>Paid Amount</u>
Membership 2011-2012					
	7/19/12	Grand Motel	2122 S. Main	Grove	150.00
	8/20/12	Cinema 6 of Grove	Robert & Angie Jones	Vinita	150.00
	8/30/12	Grand Lake RV Resort	Diana McIntyre	Afton	-150.00
	9/8/12	Grand View Realty	Erin Davis	Langley	-100.00
	10/8/12	Avon - Melissa Hocutt	Melissa Hocutt	Grove	150.00
	12/7/12	Rough Water Docks	55700 E 300 Road	Monkey Island	150.00
Total Membership 2011-2012					350.00
Membership 2012-2013 Income					
	7/1/12	Shelter Insurance-Mark Lee	Mark Lee	Grove	150.00
	7/2/12	Antique Alley	Letha Fisher	Grove	150.00
	7/2/12	Grand Telephone Co Inc	Rex Brixey	Jay	150.00
	7/2/12	Sail Grand Inc	Mitch Whitehead	Joplin	5.03
	7/3/12	Good to Go With Patti Beth	64200 E 252 Loop	Grove	150.00
	7/7/12	Praetorian Protective Service	24 A Street Northeast	Miami	150.00
	7/8/12	Stonebrook Inn	10400 US Highway 59	Grove	450.00
	7/8/12	Remax Grand Lake - C.E. "Ed" Jones	Ed Jones	Wyandotte	150.00
	7/8/12	Monkey Island Women's Aux. Assoc.	Peggy Howard	Monkey Island	250.00
	7/9/12	Humane Society of Grove and Grand Lake In	Lori Skelley-Follis	Grove	50.00
	7/9/12	Klein, William	14151 County Road #120	Perry	50.00
	7/9/12	Weese, Stan & Connie	430 Lake Road 3E	Grove	50.00
	7/9/12	Talbot Library and Museum	Donna Clark	Colcord	50.00
	7/9/12	Stout, Dr. Larry	PO Box 6987	Grove	50.00
	7/11/12	Bank of Grove	Ed Townsend	Grove	1,000.00
	7/11/12	Bomford Couch & Wilson	James H Couch	Miami	150.00
	7/11/12	Cottages at Big Hollow	33701 S. 544 Lane	Jay	350.00
	7/12/12	BestWestern TimberRidge Inn	Lou Ann Ford	Grove	150.00
	7/12/12	Grand River Abstract & Title Co.	504 W Krause	Jay	150.00
	7/12/12	Hometown Water & Coffee Service	Tim Sievert	Grove	150.00
	7/12/12	Logan & Lowry	David Jones	Grove	150.00
	7/12/12	Sample, Susan	11731 St Michaels	Dallas	50.00
	7/12/12	Osborn Drugs	Bill Osborn	Miami	150.00
	7/13/12	All American Outdoor Advertising	PO Box 3984	Springfield	150.00

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<u>Date</u>	<u>Name</u>	<u>Name Street1</u>	<u>Name City</u>	<u>Paid Amount</u>
7/13/12	Dentures & Dental Services	Dale Moore	Grove	150.00
7/13/12	GRDA	Lori Starks	Vinita	1,000.00
7/13/12	LaFortune, Robert J.	427 S Boston, Ste 2104	Tulsa	50.00
7/13/12	Lusk Jr, William	1608 E Lewis St	Wichita	50.00
7/13/12	McDonald's Restaurant	J & L Restaurants	Grove	150.00
7/13/12	South Grandlake Regional Airport	Brent Howard	Langley	50.00
7/13/12	Sisco True Value Hardware	Phyllis & Leo Sisco	Grove	150.00
7/13/12	Peoria Ridge Golf Course	Milton Hale	Miami	150.00
7/13/12	Paradise Cove Resort Inc	Ray & Katherin Maloney	Afton	150.00
7/13/12	PANSaM Trust	PO Box 66	Joplin	50.00
7/17/12	Dream Catcher Point	Gary Kroll	Tulsa	450.00
7/17/12	Grand Lake Family YMCA	821 E. 11th St	Grove	50.00
7/17/12	Green Country Marketing Association	Jackie Stewart	Tulsa	265.00
7/17/12	Lake Eufaula Association	P.O. Box 792	Eufaula	100.00
7/17/12	McKibben & Co. Realty, LLC	PO Box 479	Ketchum	150.00
7/17/12	Melody Point LLC	Doug Hulse	Grove	150.00
7/17/12	Tedford Insurance	P.O. Box 1050	Jenks	150.00
7/17/12	Remax Grand Lake - Chuck & Victoria Perry	Chuck & Victoria Perry	Grove	250.00
7/17/12	Patricia Island Estates and Golf Club	Kent Stewart	Grove	450.00
7/19/12	360 GrandLake.com	Michelle Robertson	Ketchum	150.00
7/19/12	Arvest Bank	Steve Duff	Grove	450.00
7/19/12	Cedar Oaks RV Resort	Merle & Beverly Coke	Grove	150.00
7/19/12	Coleman Theatre	Barbara Smith	Miami	50.00
7/19/12	Good Watercraft	Jon Good	Grove	250.00
7/19/12	Grove TV/Radio Shack	2070 South Main	Grove	150.00
7/19/12	jm@c design LLC	jm@c design LLC	Grove	150.00
7/19/12	King Point Resort	Jim Bales	Grove	250.00
7/19/12	Lakewood Village Mfg. Home & RV Community	Dennis & Judi Maser	Grove	250.00
7/19/12	Longan Construction Co.	Darryl Longan	Grove	150.00
7/19/12	Longs Resort	Helen & Tom White	Grove	150.00
7/19/12	Miami Convention & Visitor Bureau.	Amanda Davis	Miami	50.00
7/19/12	Willey, Karl	412 N Young	Caldwell	50.00
7/19/12	Flotila 16-03	Dave Neel	Grove	50.00

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<u>Date</u>	<u>Name</u>	<u>Name Street1</u>	<u>Name City</u>	<u>Paid Amount</u>
7/19/12	Trinity Baptist Church, Inc.	P.O. Box 451367	Grove	25.00
7/19/12	Simmons Custom Processing	Holly Marsh	Jay	150.00
7/19/12	Northeast OK Kennel Club	Kathy Clayton	Southwest City	50.00
7/19/12	NEO Concrete & Materials dba Green Countr	Mark Buzzard	N Miami	150.00
7/19/12	National Rod & Custom Car Hall of Fame	Donna Starbird	Afton	150.00
7/24/12	Grove Sun Daily	27 W 3rd St Ste A	Grove	150.00
7/24/12	Home of Hope, Inc.	Kendra Montana	Vinita	50.00
7/24/12	Lake Texoma Assoc.	Ramona Clark	Kingston	100.00
7/24/12	The Tin Can LLC ~ Boutique & Pottery Yard	Kristy League	Grove	150.00
7/24/12	The Joplin Globe	Newspaper Holdings	Joplin	150.00
7/24/12	Shangri-La Club	Linda Vasseur	Afton	150.00
7/24/12	Pizza Hut of Grove	501 W. 3rd	Grove	150.00
7/24/12	Grand Lake Side	23701 S 655 Rd Highway 10	Grove	150.00
7/25/12	Bank of the Lakes	Ray Clagget	Langley	150.00
7/25/12	Buffalo Run Casino	Nicole Benedict	Miami	150.00
7/25/12	Grand Lake Baptist Church	1531 98th St. NW	Grove	25.00
7/25/12	Grove Insurance Associates	Mike Thompson	Grove	250.00
7/25/12	Grove Small Animal Hospital	Jan Smith	Grove	150.00
7/25/12	Hickory Inn	Peggy Kellison	Grove	150.00
7/25/12	Miami Chamber of Commerce	111 N Main Street	Miami	150.00
7/25/12	Northeast OK Electric Coop	Cindy Hefner	Vinita	350.00
7/26/12	Buddy Foods	Debbie Olive	Ketchum	350.00
7/27/12	Grand Lake Area Chamber of Commerce	P.O. Box 215	Langley	75.00
7/27/12	Grand Lake Sports Center	Crystal Williams	Bacliff	150.00
7/27/12	Grove Dental Associates	Rick Miller	Grove	250.00
7/27/12	The Coves at Bird Island	Lori Gray	Afton	450.00
7/27/12	Ocean Canyon Properties	Randy Pinney	Texarkana	150.00
7/31/12	Artichoke Restaurant	Jim & Diane Sellers	Langley	150.00
7/31/12	Classic Golf Carts	3650 US Highway 59	Grove	150.00
7/31/12	First National Bank of Grove	600 S Main	Grove	100.00
7/31/12	First National Bank of Grove	600 S Main	Grove	150.00
7/31/12	Grand Lake Casino	24701 S. 655 Rd	Grove	250.00
7/31/12	Honey Creek Landing Marina	Pete Norwood	Grove	150.00

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<u>Date</u>	<u>Name</u>	<u>Name Street1</u>	<u>Name City</u>	<u>Paid Amount</u>
7/31/12	Lendonwood Gardens Inc	Jim Corbridge	Grove	250.00
7/31/12	Magnolias*	Kate Sullivan-Bewley	Grove	150.00
7/31/12	Mills and Mills Inc	Dean Mills	Grove	150.00
7/31/12	Vinita Daily Journal/The American	John Link	Vinita	150.00
7/31/12	Signs by Sikorski	Kathi Sikorski	Afton	37.50
7/31/12	Seneca-Cayuga Department of Economic Dev	23701 S 655 Rd	Grove	150.00
7/31/12	Ryan-O Dock Rollers, LLC	Helen Hunt	Ketchum	150.00
7/31/12	Prudential Grand Lake Wistrom Realty	1007 S Main	Grove	150.00
7/31/12	Pine Island RV Resort	32501 S. 571 Rd	Jay	250.00
7/31/12	NEO A&M College*	Jeff Hale	Miami	450.00
8/6/12	Grand Lake Dental	Dr. Karl Jobst, DDS	Grove	150.00
8/6/12	Grand Lake Festivals	Jana Jae	Grove	50.00
8/6/12	Grand Lake Sailing Club	31700 S. 605 Rd	Grove	50.00
8/6/12	Har-Ber Village	Amelia Chamberlain	Grove	100.00
8/6/12	Har-Ber Village	Amelia Chamberlain	Grove	250.00
8/6/12	McGraw Realtors-Dave&Debbie Wagenblatt	Dave & Debbie Wage	Monkey Island	250.00
8/6/12	Vinita Area Chamber of Commerce	P.O. Box 882	Vinita	50.00
8/6/12	Santa's Old Broads.	? Jean Tuttle	Grove	50.00
8/10/12	Cherokee Nation Businesses	Accounts Payable	Tahlequah	450.00
8/10/12	Clanton's Cafe	Dennis Patricks	Vinita	150.00
8/10/12	Jerry's Dock Construction	Wayne Crouse	Bernice	150.00
8/10/12	Wildwood Cove Resort	Bill & Barbara L'Amie	Disney	250.00
8/10/12	Welcome Home Grand Lake	PO Box 630	Webb City	150.00
8/10/12	Summerside Vineyards & Winery	Gary & Marsha Butler	Vinita	250.00
8/14/12	Bernice Sanitation	P. O. Box 3753	Bernice	150.00
8/14/12	Grand Storage - Langley	Billie Gammell	Disney	150.00
8/14/12	Lee's Grand Lake Resort	24800 S 630 Rd	Grove	50.00
8/14/12	Waters Edge RV & Cabin Resort	Karen Cottom	Vinita	300.00
8/14/12	Waters Edge RV & Cabin Resort	Karen Cottom	Vinita	150.00
8/20/12	Cliff Dwellings	John Brandt	Monkey Island	250.00
8/20/12	England Dock Construction, LLC	Todd England	Wyandotte	150.00
8/20/12	Grove Community Playmakers	Suzanne Boles	Grove	50.00
8/20/12	Lee's Grand Lake Resort	24800 S 630 Rd	Grove	200.00

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8/20/12	Wyandotte Casino	Gary Johnson	Wyandotte	150.00
8/20/12	Regal Car Sales & Credit	P.O. Box 471035	Tulsa	150.00
8/21/12	Pelican Landing	Tim Toohey	Ketchum	150.00
8/23/12	Electric By Miller, Inc*	P.O. Box 451088	Grove	150.00
8/23/12	Rib Crib	1801 S. Main	Grove	150.00
8/23/12	NE Career Tech	PO Box 487	Pryor	250.00
8/24/12	City of Grove	104 W 3rd	Grove	1,000.00
8/28/12	Afton Station & Route 66 Packards	Afton Station	Tulsa	150.00
8/28/12	Baker Golf Car Co.	Rusty Fowlkes	Grove	150.00
8/28/12	Grand Lake of the Cherokees Quilters	Patricia Beyer	Grove	50.00
8/28/12	Lakerat	Cheryl Paige	Tulsa	250.00
8/28/12	Southern Oaks Resort	1133 Ocean Ave.	Lakewood	250.00
8/30/12	Coldwell Banker Shangri-La Realty-Mlnarik	Marilyn Mlnarik	Monkey Island	150.00
8/30/12	Grand Lake RV Resort	Diana McIntyre	Afton	150.00
8/31/12	McGraw Realtors	4105 S Rockford Ave	Tulsa	150.00
8/31/12	The Parrot Steakhouse & Grill	Carolyn Eskew	Grove	250.00
9/5/12	Candlewyck Cove Resort, LLC	Jeff & Gara Pelcher	Tulsa	250.00
9/5/12	Grand Country Lakeside RV Park	Kathi Sikorski	Afton	75.00
9/5/12	H2O Sports Rental	Gara & Jeff Pelcher	Tulsa	150.00
9/5/12	Hydro Hoist Boat Lifts	JB Robison	Bernice	150.00
9/5/12	The Resort at Grand Lake	57020 E Hwy 125	Monkey Island	150.00
9/8/12	Grand View Realty	Erin Davis	Langley	250.00
9/11/12	Crye-Leike Realtors	Donna Speer	Grove	150.00
9/11/12	Indian Hills Resort and Marina	Wayne Crouse	Bernice	250.00
9/11/12	We-Luv-Tree Service	Charles Sutter	Afton	250.00
9/13/12	Albright Team*	Sandra Albright & John Miller	Grove	150.00
9/13/12	Grand Savings Bank - Grove	Dustin Able	Grove	150.00
9/13/12	Jeff Lungren Chevrolet, Inc.	Jeff Lungren	Grove	150.00
9/14/12	Grand Lake Audubon Society	John Byer	Grove	50.00
9/14/12	Holiday Inn Express	Sunny Patel & Romel Chatterjee	Vinita	150.00
9/14/12	Martin Advertising, LLC	dba/ The Real Estate Book	Grove	150.00
9/14/12	Pine Lodge Resort	Art & June Box	Ketchum	350.00
9/14/12	Four Seasons Resort	Bill & Sharon Davis	Grove	350.00

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9/18/12	GrapeVines	Mary Kriesch	Grove	85.00
9/19/12	AT&T*	Craig Cromley	Muskogee	1,000.00
9/19/12	Green Country Squares	Dennis Drake	Grove	50.00
9/19/12	Immanuel Lutheran Church	Jean Rathsam	Grove	25.00
9/21/12	AEP-Public Service Co. of Oklahoma	P.O. Box 450050	Grove	1,000.00
9/21/12	Fox Hollow Holdings, LLC	Kevin McClure	Eucha	150.00
9/21/12	McDonald's Glass House	P.O. Box 519	Catoosa	150.00
9/21/12	Coldwell-Banker Shangri-La Realty Inc.	Rami Masri	Monkey Island	150.00
9/28/12	Cedar Port Marina	Jerry Cookson	Ketchum	250.00
9/28/12	Outrigger Motel	John Wells	Grove	150.00
10/9/12	Scentsy - Tammy Crawford	24911 S. 622 Rd	Grove	150.00
10/9/12	Sail Grand Inc	Mitch Whitehead	Joplin	344.97
10/11/12	Village at St. Andrews	William Myers	Grove	350.00
10/11/12	Hammerhead Marina	P.O. Box 807	Ketchum	250.00
10/13/12	D-Day Adventure Park	Dewayne Convirs	Wyandotte	150.00
10/15/12	Grand Lake Locations	Cindy Compton	Monkey Island	150.00
10/17/12	Tera Miranda Marina Resort	Tom Berry	Monkey Island	450.00
10/17/12	Cherokee Yacht Club and Marina	P.O. Box 690	Ketchum	250.00
10/17/12	Elmburg, Cy and Linda	25501 S Hwy 125	Afton	50.00
10/17/12	Cox, M.D. Doug	33471 S 595 Rd	Grove	50.00
10/17/12	Cook, Elmer & Connie	721 N. 46th St	Grove	50.00
10/23/12	Jay Area Chamber of Commerce	P.O. Box 855	Jay	150.00
10/25/12	Remax Grand Lake	Victoria Perry	Grove	150.00
10/30/12	AOK Properties	Jerold & Connie Ruzicka	Wyandotte	150.00
10/30/12	Signs by Sikorski	Kathi Sikorski	Afton	112.00
10/30/12	GrapeVines	Mary Kriesch	Grove	65.00
10/31/12	GrandLakeWebs.com	Bud Gammell	Disney	150.00
10/31/12	Honey Creek Resort/Motel	2511 S. Main	Grove	150.00
11/2/12	Howard Classic Boats	Brent Howard	Langley	1,000.00
11/5/12	Turner & Associates, PLC*	Nathan W Turner	Vinita	150.00
11/6/12	Serenity Point Resort, LLC	Bob Oldham	Jay	150.00
11/8/12	Picture In Scripture Amphitheater	Linda Goldner	Disney	150.00
11/8/12	Royal Acres Tree Service	Teresa Dugan	Grove	150.00

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11/9/12	Zena Suri Alpacas	Tom & Kathleen Callan	Jay	250.00
11/9/12	The Banner*	433253 E. 350 Rd	Adair	150.00
11/9/12	Nichols Funeral Center, LLC	Brian Nichols	Grove	150.00
11/20/12	Jones Hardware & Supply Grand Lake LLC	Ramona Seitz	Ketchum	150.00
11/20/12	Baranowski, Clint	32200 S 625 Rd	Grove	50.00
11/26/12	Arrowhead Yacht Club	Joe Harwood	Ketchum	1,000.00
11/26/12	Brush and Palette Club	Shirley Whitman	Grove	150.00
11/29/12	Com Tech	Don Buchner Jr.	Miami	150.00
12/12/12	Grand Country Lakeside RV Park	Kathi Sikorski	Afton	75.00
12/27/12	Ward Lee & Coats, P.L.C.	Cassandra L Coats	Vinita	150.00
12/27/12	The GrandLake Boutique @ Dar Lynn Embroid	Lorri McPherson	Grove	150.00
12/27/12	Muscari Law Office	Susan A Muscari, Atty	Grove	150.00
1/14/13	Grand Lake Flea Markets.Com	Kathi Sikorski	Afton	150.00
3/12/13	Cherokee Queen Motel	Vazgen Minassian	Grove	150.00
6/27/13	Picture In Scripture Amphitheater	Linda Goldner	Disney	100.00
Total Membership 2012-2013 Income				39,064.50
Membership 2013-2014 Income				
5/7/13	Chickanellas	Debbie Douglas	Grove	150.00
5/20/13	Grandwood Assisted Living LC	c/o Grand Lake Sunrise Villa	Edmond	250.00
5/28/13	Animal Affaire	3625 Highway 59 N	Grove	150.00
Total Membership 2013-2014 Income				550.00
Merchandise Income				
7/2/12	Cash Sales			10.00
10/15/12	Grand Lake Casino	24701 S. 655 Rd	Grove	480.00
10/19/12	City of Parsons			500.00
Total Merchandise Income				990.00
Merchandising Income				
Fishing T-Shirts				
5/16/13	Merchandise Sold at Visitor Center			10.00
Total Fishing T-Shirts				10.00
Pelican Festival T-Shirt				
10/30/12	Merchandise Sold at Visitor Center			10.00
Total Pelican Festival T-Shirt				10.00

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	<u>Date</u>	<u>Name</u>	<u>Name Street1</u>	<u>Name City</u>	<u>Paid Amount</u>
Merchandising Income - Other					
Oklahoma Cook Books					
	10/30/12	Merchandise Sold at Visitor Center			48.00
Total Oklahoma Cook Books					48.00
Pelican Festival					
	5/16/13	Grandwood Assisted Living LC	c/o Grand Lake Sunrise Villa	Edmond	150.00
Total Pelican Festival					150.00
Special Events					
	7/19/12	Pine Lodge Resort	Art & June Box	Ketchum	90.00
	8/24/12	City of Grove	104 W 3rd	Grove	8,500.00
	2/27/13	GRDA	Lori Starks	Vinita	2,500.00
	4/29/13	Praetorian Protective Service	24 A Street Northeast	Miami	1,000.00
	6/24/13	Pine Lodge Resort	Art & June Box	Ketchum	250.00
Total Special Events					12,340.00
Special Events Project Income					
	8/10/12	Grand Lake Casino	24701 S. 655 Rd	Grove	4,750.00
	8/24/12	City of Grove	104 W 3rd	Grove	8,500.00
	9/19/12	James E Wallace	PO Box 451619	Grove	225.00
	10/11/12	Arvest Bank	Steve Duff	Grove	225.00
Total Special Events Project Income					13,700.00
Sponsorship					
	7/2/12	Stonebrook Inn	10400 US Highway 59	Grove	100.00
	7/2/12	Banc First	Charles Swinton	Oklahoma City	500.00
	7/2/12	BP Corporation North America, Inc	Mike Thompson	Oklahoma City	500.00
	7/2/12	Capitol Gains, LLC	Bobby Stern	Edmond	500.00
	7/7/12	Praetorian Protective Service	24 A Street Northeast	Miami	1,000.00
	7/8/12	AVP Metro Petroleum	8336 E 73rd St, Suite 100	Tulsa	100.00
	7/8/12	Vanatta & Associates, Government Relation	29850 S 567 Road	Monkey Island	500.00
	7/8/12	State Chamber of Oklahoma	Regina Manning	Oklahoma City	500.00
	7/13/12	Lakeview Liquor	512 W 3rd St	Grove	100.00
	7/13/12	Bank of Grove	Ed Townsend	Grove	100.00
	7/13/12	The BKM Group	247 N Broadway Suite 102	Edmond	500.00
	7/19/12	Gas Processors Association, GPA	Jeff Applekamp	Tulsa	225.00

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7/23/12	Grove Small Animal Hospital	Jan Smith	Grove	100.00
7/25/12	Electric By Miller, Inc*	P.O. Box 451088	Grove	100.00
7/27/12	Sonic Drive-In	Amy Walls	Miami	100.00
7/31/12	Downstream Casino Resort			500.00
8/10/12	Pride Plating Inc.	2900 E Hwy 10	Grove	1,000.00
8/10/12	Grove Marine, Inc.	Jennifer Ramsey	Grove	100.00
8/14/12	Grove Insurance Associates	Mike Thompson	Grove	100.00
8/31/12	Bank of Oklahoma	Sharawn Rose	Grove	250.00
9/10/12	City of Grove	104 W 3rd	Grove	25,000.00
10/1/12	Gary Dunham Memorial Scholarship Fund	PO Box 452184	Grove	-100.00
10/8/12	Northeast OK Electric Coop	Cindy Hefner	Vinita	100.00
10/24/12	Wohali Outdoors	1300 N. Industrial	Claremore	800.00
10/24/12	GRDA	Lori Starks	Vinita	10,250.00
1/21/13	Remax Grand Lake	Victoria Perry	Grove	100.00
2/21/13	Goldner Construction, Inc.	Bill Goldner	Grove	100.00
2/21/13	american Bass Anglers, Inc			3,000.00
2/27/13	The Coves at Bird Island	Lori Gray	Afton	100.00
2/27/13	KGVE	Larry & Janelle Hestand	Grove	100.00
3/8/13	Tera Miranda Marina Resort	Tom Berry	Monkey Island	100.00
3/12/13	Remax Grand Lake	Victoria Perry	Grove	20.00
3/12/13	Remax Grand Lake	Victoria Perry	Grove	5.00
3/22/13	KGVE	Larry & Janelle Hestand	Grove	100.00
6/24/13	City of Grove	104 W 3rd	Grove	1,500.00
6/30/13	Choctaw Nation of Oklahoma	P.O. Box 1210	Durant	1,000.00
Total Sponsorship				49,050.00
Video Income				
9/5/12	H2O Sports Rental	Gara & Jeff Pelcher	Tulsa	450.00
10/31/12	Honey Creek Resort/Motel	2511 S. Main	Grove	250.00
1/25/13	H2O Sports Rental	Gara & Jeff Pelcher	Tulsa	200.00
2/13/13	Candlewyck Cove Resort, LLC	Jeff & Gara Pelcher	Tulsa	200.00
2/13/13	Honey Creek Resort/Motel	2511 S. Main	Grove	100.00
2/27/13	Antique Alley	Letha Fisher	Grove	100.00
2/27/13	Patricia Island Estates and Golf Club	Kent Stewart	Grove	200.00

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	3/8/13	Waters Edge RV & Cabin Resort	Karen Cottom	Vinita	200.00
	3/12/13	Lee's Grand Lake Resort	24800 S 630 Rd	Grove	200.00
	3/22/13	The Coves at Bird Island	Lori Gray	Afton	250.00
Total Video Income					2,150.00
Visitor Guide Income					
Grand Lake Visitor Guide					
Extra Listings					
	1/7/13	Candlewyck Cove Resort, LLC	Jeff & Gara Pelcher	Tulsa	40.00
	1/8/13	Paradise Cove Resort Inc	Ray & Katherin Maloney	Afton	20.00
	3/8/13	Grand Lake Sports Center	Crystal Williams	Bacliff	40.00
Total Extra Listings					100.00
Visitor Guide Ad Sales					
	7/19/12	Pine Lodge Resort	32501 S. 571 Rd	Jay	106.00
	8/23/12	GRDA	Lori Starks	Vinita	3,350.00
	8/31/12	Cottages at Big Hollow	33701 S. 544 Lane	Jay	271.85
	8/31/12	The Coves at Bird Island	Lori Gray	Afton	3,795.00
	8/31/12	Pine Island RV Resort	32501 S. 571 Rd	Jay	870.00
	9/5/12	Lakewood Village Mfg. Home & RV Community	Dennis & Judi Maser	Grove	315.00
	9/21/12	Cottages at Big Hollow	33701 S. 544 Lane	Jay	43.15
	9/24/12	Shangri-La Club	Linda Vasseur	Afton	3,160.00
	10/13/12	Bank of the Lakes	Ray Clagget	Langley	610.00
	10/25/12	Martin Landing Guide Service	Ivan Martin	Monkey Island	652.49
	10/25/12	Cliff Dwellings	John Brandt	Monkey Island	315.00
	10/26/12	Outrigger Motel	John Wells	Grove	315.00
	10/31/12	Honey Creek Resort/Motel	2511 S. Main	Grove	1,817.50
	11/6/12	Grand Country Lakeside RV Park	Kathi Sikorski	Afton	78.00
	11/9/12	Zena Suri Alpacas	Tom & Kathleen Callan	Jay	141.85
	11/13/12	H2O Sports Rental	Gara & Jeff Pelcher	Tulsa	217.50
	11/13/12	Candlewyck Cove Resort, LLC	Jeff & Gara Pelcher	Tulsa	411.25
	11/20/12	Honey Creek Resort/Motel	2511 S. Main	Grove	3,485.00
	11/26/12	Grand Lakeside - Lorri Bacon	Lorri Bacon	Grove	1,295.00
	11/26/12	Lendonwood Gardens Inc	Jim Corbridge	Grove	610.00
	11/26/12	Zena Suri Alpacas	Tom & Kathleen Callan	Jay	680.87

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11/27/12	Regal Car Sales & Credit	P.O. Box 471035	Tulsa	870.00
11/29/12	Arrowhead Boat Sales	Rick Craven	Ketchum	1,645.00
11/29/12	Paradise Cove Resort Inc	Ray & Katherin Maloney	Afton	610.00
12/6/12	Lee's Grand Lake Resort	24800 S 630 Rd	Grove	610.00
12/6/12	Dream Catcher Point	Gary Kroll	Tulsa	315.00
12/6/12	Har-Ber Village	Amelia Chamberlain	Grove	870.00
12/6/12	Remax Grand Lake	Victoria Perry	Grove	465.00
12/12/12	Grand Country Lakeside RV Park	Kathi Sikorski	Afton	100.00
12/12/12	Bank of Grove	Ed Townsend	Grove	610.00
12/13/12	Tera Miranda Marina Resort	Tom Berry	Monkey Island	3,160.00
12/16/12	Arrowhead Yacht Club	Joe Harwood	Ketchum	1,645.00
12/16/12	Cedar Port Marina	Jerry Cookson	Ketchum	1,645.00
12/16/12	Hammerhead Marina	P.O. Box 807	Ketchum	1,645.00
12/20/12	Picture In Scripture Amphitheater	Linda Goldner	Disney	184.85
12/20/12	Sail Grand Inc	Mitch Whitehead	Joplin	1,645.00
12/20/12	Cherokee Yacht Club and Marina	P.O. Box 690	Ketchum	1,645.00
12/26/12	Patricia Island Estates and Golf Club	Kent Stewart	Grove	3,635.00
1/7/13	H2O Sports Rental	Gara & Jeff Pelcher	Tulsa	652.50
1/7/13	Candlewyck Cove Resort, LLC	Jeff & Gara Pelcher	Tulsa	1,233.75
1/8/13	Jerry's Dock Construction	Wayne Crouse	Bernice	870.00
1/8/13	Bernice Sanitation	P. O. Box 3753	Bernice	870.00
1/14/13	King Point Resort	Jim Bales	Grove	315.00
1/14/13	Grand Country Lakeside RV Park	Kathi Sikorski	Afton	137.00
1/14/13	Remax Grand Lake	Victoria Perry	Grove	1,495.00
1/19/13	Grand Lake Casino	24701 S. 655 Rd	Grove	2,360.00
2/5/13	Southern Oaks Resort	1133 Ocean Ave.	Lakewood	610.00
2/12/13	Integrus Grove General Hospital	Kristi Wallace	Grove	1,645.00
2/21/13	Arrowhead Yacht Club	Joe Harwood	Ketchum	3,000.00
2/27/13	FFE/Adventas	Susie Stoffel	Las Vegas	1,645.00
2/27/13	Cherokee Nation Cultural Tourism	Accounts Payable	Tahlequah	1,645.00
3/15/13	Hickory Inn	Peggy Kellison	Grove	315.00
4/9/13	Cherokee Casino West Siloam	73000 West US Highway 412	West Siloam Spring	3,160.00
4/11/13	Pine Lodge Resort	Art & June Box	Ketchum	1,645.00

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6/17/13	Zena Suri Alpacas	Tom & Kathleen Callan	Jay	47.28
6/27/13	Picture In Scripture Amphitheater	Linda Goldner	Disney	175.15
Total Visitor Guide Ad Sales				65,660.99
Grand Lake Visitor Guide - Other				
8/31/12	Cottages at Big Hollow	33701 S. 544 Lane	Jay	43.15
9/5/12	Lakewood Village Mfg. Home & RV Community	Dennis & Judi Maser	Grove	47.95
9/18/12	Lakewood Village Mfg. Home & RV Community	Dennis & Judi Maser	Grove	2.05
9/21/12	Cottages at Big Hollow	33701 S. 544 Lane	Jay	6.85
10/13/12	Bank of the Lakes	Ray Clagget	Langley	50.00
11/13/12	H2O Sports Rental	Gara & Jeff Pelcher	Tulsa	12.50
11/26/12	Grand Lakeside - Lorri Bacon	Lorri Bacon	Grove	50.00
11/29/12	Paradise Cove Resort Inc	Ray & Katherin Maloney	Afton	50.00
12/20/12	Picture In Scripture Amphitheater	Linda Goldner	Disney	15.15
1/7/13	H2O Sports Rental	Gara & Jeff Pelcher	Tulsa	37.50
4/29/13	Picture In Scripture Amphitheater	Linda Goldner	Disney	18.94
6/27/13	Picture In Scripture Amphitheater	Linda Goldner	Disney	15.91
Total Grand Lake Visitor Guide - Other				350.00
Total Grand Lake Visitor Guide				66,110.99