



## **Lake Eufaula Association**

Tourism • Marketing • Promotion

P. O. Box 792 - 701 S. Main

Eufaula, OK 74432

(918) 689-7751 • fax: (918) 689-7793

### FINANCIAL STATEMENTS

JUNE 30, 2012



### ***Clothier & Company CPA's P.C.***

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## INDEPENDENT AUDITORS' REPORT

To the Board of Directors  
Lake Eufaula Association, Inc.

We have audited the accompanying statement of assets, liabilities, and net assets – modified cash basis of Lake Eufaula Association, Inc. (a nonprofit organization) as of June 30, 2012, and the related statement of support, revenue, and expenses, cash flows and functional expenses – modified cash basis for the year then ended. These financial statements are the responsibility of the Organization's management. Our responsibility is to express an opinion on these financial statements based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and the significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

As described in note 1, these financial statements were prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles.

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities, and net assets of Lake Eufaula Association, Inc. as of June 30, 2012, and its support, revenue, and expenses for the year then ended, on the basis of accounting described in note 1.

In accordance with *Government Auditing Standards*, we have also issued our report dated November 10, 2012, on our consideration of Lake Eufaula Association, Inc.'s internal control over financial reporting and on our tests of its compliance with certain provision of laws, regulation, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* and should be considered in assessing the results of our audit.

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Source of Revenue Schedule, Schedule of Allowable and Discretionary Expenses

and Schedule of Advertisers -Unaudited are presented for purposes of additional analysis, and is not a required part of the financial statements. The schedule of allowable and discretionary expenses is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole. The schedule of advertisers – unaudited had not been subjected to the auditing procedures applied in the audit of the financial statements and, accordingly, we do not express an opinion or provide any assurance on it.



Clothier & Company CPA's PC  
November 8, 2012

Lake Eufaula Association, Inc.  
Statement of Assets, Liabilities, and Net Assets  
Modified Cash Basis  
June 30, 2012

**Assets**

**Current Assets**

Cash and Cash Equivalent	<u>\$88,718</u>
Total Current Assets	88,718

**Fixed Assets**

Building and Improvements	35,311
Land	84,056
Furniture and Equipment	28,317
Automobiles	45,385
Accumulated Depreciation	<u>(61,214)</u>
Total Fixed Assets	131,855

Total Assets	<u><u>\$220,573</u></u>
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**Liabilities**

**Current Liabilities**

Current Portion of Long Term Debt	<u>\$4,770</u>
Total Current Liabilities	4,770

**Long Term Liabilities**

Notes Payable	<u>0</u>
Total Long Term Liabilities	0

Total Liabilities	4,770
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**Net Assets**

Unrestricted Net Assets	<u>215,803</u>
Total Net Assets	<u>215,803</u>

Total Liabilities and Net Assets	<u><u>\$220,573</u></u>
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See accompanying footnotes and independent auditors' report.

Lake Eufaula Association, Inc.  
Statement of Support, Revenue, and Expenses  
Modified Cash Basis  
June 30, 2012

	Unrestricted	Temporarily Restricted	Permanently Restricted
<b>Revenues</b>			
State Matching Funds	\$36,219	\$0	\$0
Advertising Revenues	71,303	0	0
Association Events and Fundraisers	74,561	0	0
Cooperative Advertising Revenues	15,777	0	0
Membership Dues	21,735	0	0
Other Income	327	0	0
Investment Income	12	0	0
<b>Total Revenues</b>	<b>219,934</b>	<b>0</b>	<b>0</b>
<b>Expenses</b>			
Program Services - Promotional Expenses	83,753	0	0
Administrative Expenses	105,628	0	0
Fundraising Expenses	31,977	0	0
<b>Total Expenses</b>	<b>221,358</b>		
Increase (Decrease) in Net Assets	(1,424)	0	0
<b>Net Assets</b>			
Beginning of Year	217,227	0	0
End of Year	\$215,803	\$0	\$0

See accompanying footnotes and independent auditors' report.

Lake Eufaula Association, Inc.  
Statement of Cash Flows  
Modified Cash Basis  
June 30, 2012

**Cash Flows From Operating Activities**

Increase (Decrease) in Net Assets	(\$1,424)
Adjustments to reconcile change in unrestricted net assets to net cash provided by operating activities:	
Depreciation and Amortization	12,353
Net Cash Provided (Used) by Operating Activities	10,929

**Cash Flows From Investing Activities**

Cash Payments for the Purchase of Property	0
Net Cash Provided (Used) by Investing Activities	0

**Cash Flows From Financing Activities**

Principal Payments on Notes Payable	(7,321)
Net Cash Provided (Used) From Financing Activities	(7,321)

**Cash Flows From Non-Cash Transfer Activities**

Net Cash Provided (Used) From Non-Cash Transfer Activities	0
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**Net Increase (Decrease) in Cash and Cash Equivalents**

Cash and Cash Equivalent - Beginning of Year	85,110
Cash and Cash Equivalent - End of Year	\$88,718

**Supplemental Disclosures of Cash Flow Information**

Interest Paid During Year	\$0
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See accompanying footnotes and independent auditors' report.

Lake Eufaula Association, Inc.  
Statement of Functional Expenses  
June 30, 2012

	Program	Administrative	Fundraising	Total
<b>Operating Expenses</b>				
- Salaries and Wages	\$0	\$63,817	\$0	\$63,817
- Payroll Tax Expense	0	5,261	0	5,261
- Commissions	0	225	0	225
- Lawn Care	0	897	0	897
- Insurance	0	3,718	0	3,718
- Rent	0	88	0	88
- Repairs and Maintenance	0	970	0	970
- Auto Expenses	0	1,734	0	1,734
- Office Supply	0	3,277	0	3,277
- Miscellaneous Expenses	0	1,214	0	1,214
- Conferences	0	1,093	0	1,093
- Donations	0	598	0	598
- Meals/Travel Expenses	1,121	0	0	1,121
- Utilities/Telephone	0	5,638	0	5,638
- Dues and Subscriptions	0	1,474	0	1,474
- Credit Card/Bank Fees	0	969	0	969
- Property Tax Expense	0	652	0	652
- Lobbyist Fee	400	0	0	400
- Professional Fees	0	1,650	0	1,650
- Depreciation	0	12,353	0	12,353
- Distribution/Publications	10,874	0	0	10,874
- Advertising Promo	2,087	0	0	2,087
- Co-op Advertising	15,601	0	0	15,601
- Advertising - Other	8,066	0	0	8,066
- Website Expand/Maintenance	900	0	0	900
- Fundraising Costs	0	0	31,977	31,977
- Travel Shows	10,161	0	0	10,161
- Printing and Reproduction	27,441	0	0	27,441
- Production and Creative	7,069	0	0	7,069
- Newsletter	33	0	0	33
<b>Totals</b>	<b>\$83,753</b>	<b>\$105,628</b>	<b>\$31,977</b>	<b>\$221,358</b>

See accompanying footnotes and independent auditors' report.

Lake Eufaula Association, Inc.

Notes to the Financial Statements

June 30, 2012

**NOTE 1 – SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

*Nature of Organization*

Lake Eufaula Association, Inc. is a nonprofit organization incorporated to promote the conservation and development of water resources of the Lake Eufaula area and to satisfy the needs of the growing population for flood control, navigation, pollution control, recreation and all other benefits of Lake Eufaula. The Association promotes the development of tourism and commerce through various forms of advertising.

*Basis of Accounting*

The Association prepares its financial statements on the modified cash basis of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles. Consequently, support and revenues are generally recognized when received and expenses when paid. Under generally accepted accounting principles, revenues are recognized when earned and expenses are recognized when incurred.

*Significant accounting policies*

The following summarizes the more significant accounting policies employed by the Association:

The Association prepares its financial statements in accordance with FASB ASC 958 *Not-for profit Entities – Presentation of Financial Statements*. Under FASB ASC 958, the Association is required to report information regarding its modified cash basis assets, liabilities, and net assets and its modified cash basis revenues, expenses and other changes in net assets according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets, based on the existence of donor-imposed restrictions. Accordingly, net assets of the Association and changes therein are required to be classified and reported as follows:

*Unrestricted net assets* – Net assets that are not subject to donor-imposed stipulations.

*Temporarily restricted net assets* – Net assets subject to donor-imposed stipulations that may or will be met, by actions of the Association and/or the passage of time. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions.

*Permanently restricted net assets* – Net assets subject to donor-imposed stipulation that they be maintained permanently by the Association. Generally, the donors of these assets permit the non-profit entity to use all or part of the income earned on any related investments for general or specific purposes.

In addition, under the provisions of FASB ASC 230, the Association is required to present a statement of cash flows.

#### *Cash and equivalents*

For the purpose of the statement of cash flows, the Association considers all unrestricted cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents.

#### *Property and equipment*

Furniture, fixtures, equipment, buildings and land are recorded at cost (if purchased) or fair value at the date of contribution (if contributed). Expenditures and contributions for improvements and betterments over \$500 are capitalized whereas maintenance and repairs are charged to expense as incurred. Depreciation of furniture, fixtures, equipment, and buildings is provided on the straight line method over the estimated following useful lives.

Buildings and improvements	10 to 40 years
Furniture, fixtures, and equipment	5 to 10 years

Land is not depreciated.

#### *Income tax status*

The Association is not a private foundation and is generally exempt from income taxes under Internal Revenue Code (501) (c) (6) and there are no taxes on unrelated business income.

The Association's Form 990, *Return of Organization Exempt from Income Tax*, for years ending 2009, 2010, and 2011 are subject to examination by the IRS, generally for three years after they were filed. The Association is current on their income tax returns.

#### *Estimates*

The preparation of financial statements on a modified cash basis of accounting requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

### *Contributed services*

During the year ended June 30, 2012, the value of contributed services meeting the requirements for recognition in the financial statements was not material and has not been recorded.

### *Advertising costs*

Because the Association is in the business of promoting the development of tourism and commerce through various forms of advertising, all advertising cost are expensed in the period paid and none of the costs are capitalized.

### *Functional allocation of expenses*

The cost of providing programs and activities has been summarized on a functional basis in the Statement of Support, Revenue, and Expenses and the Statement of Functional Expenses. Accordingly, estimates have been used in allocating costs among the programs, fundraising, and administrative benefited.

## **NOTE 2 – CASH AND EQUIVALENTS**

Cash balances at June 30, 2012 are held in both interest bearing and non-interest bearing checking accounts at two local financial institutions. The balances are protected from loss by the Federal Depository Insurance Corporation (FDIC).

## **NOTE 3 – PROPERTY AND EQUIPMENT**

As of June 30, 2012, property and equipment consisted of:

	BALANCE 6/30/11	ADDITIONS	DELETIONS	ACCUMULATED DEPRECIATION	BALANCE 6/30/12
Buildings	\$ 35,311	\$ 0	\$ 0	\$ (4,784)	\$ 30,527
Equipment & Furniture	28,317	0	0	(26,620)	1,697
Autos	45,385	0	0	(29,810)	15,575
Land	85,056	0	0	0	85,056
Totals	\$193,069	\$ 0	\$ 0	\$ (61,214)	\$ 131,855

## **NOTE 4 – NOTES PAYABLE**

The Association has a loan for the purchase of a 2010 Ford Fusion. It is a non-interest bearing note and matures on August 5, 2013.

A summary of long-term debt transactions for the year ended June 30, 2012 follows:

DUE TO	BALANCE 6/30/11	PAYMENTS ON PRINCIPAL	ADDITIONS TO PRINCIPAL	BALANCE 6/30/12
Ford Motor Credit	\$ 9,174	\$ 4,404	\$ 0	\$ 4,770
Totals	\$ 91,74	\$ 4,404	\$ 0	\$ 4,770

Future maturities on debt as of June 30, 2012:

Year ending June 30,	Amount
2013	\$ 4,403
2014	367
Total	\$ 4,770

#### NOTE 5 – RISKS AND UNCERTAINTIES

Approximately 17% of the Association’s support was provided through grants and contracts with State agencies to provide promotion of tourism.

State funds provided under the grants and contracts are subject to reduction in the event of a shortfall of state funding and/or a failure to maintain minimum service levels.

#### NOTE 6 – FUNDRAISING EVENTS

The following summarizes 2012 fundraising events and activities:

EVENT	TOTAL REVENUE	TOTAL COSTS & EXPENSES	NET PROCEEDS FROM EVENT
Murder Mystery Dinner	\$ 4,220	\$ (1,169)	\$ 3,051
Golf Tournament	6,540	(1,563)	4,977
Golden Eagle Poker Run	55,291	(29,245)	26,046
Miscellaneous Fundraisers	8,510	(0)	8,510
	\$ 74,561	\$ (31,977)	\$ 42,584

#### NOTE 7 – STATE MATCHING FUNDS

The Oklahoma State Legislature appropriates funds which are available to multi-county organizations through the Oklahoma Tourism and Recreation Department. The Association, on an annual basis, contractually agrees to assist the Department in the promotion of tourism. The Department allocates funds to match allowable expenditures made by the Association. Allowable expenditures are promotional and administrative expenses which comply with contract guidelines. Matching funds to be paid each fiscal year by the Department are limited by the contract. The Association files reports and supporting documentation with the Department to prove its adherence with the contract. Upon the Department’s approval of these reports, the matching funds are paid to the Association.

State matching funds allocated to the fiscal year ended June 30, 2012 were \$36,219. Of these funds, \$36,219 was received in the fiscal year ended June 30, 2012.

**NOTE 8 – RISK MANAGEMENT**

The Association is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; injuries to employees; employee health benefits; unemployment; and natural disasters. The Association purchases commercial insurance for these and other risks of loss.

**NOTE 9 – RELATED PARTY TRANSACTIONS**

There were not any material related party transactions.

**NOTE 10 – CONTINGENCIES**

Grant expenditures are subject to financial and compliance audits by the grantor agencies or their representatives. Such audits could lead to requests for reimbursements to the grantor agency for expenditures that are disallowed under the terms of the grant. The Association believes that the amount of the expenditures that could be disallowed by the grantor agencies, if any, would not be significant.

**NOTE 11 – FAIR VALUES**

Financial Instruments –

The following methods and assumptions were used by the Association in estimating fair value disclosures for financial instruments:

- Cash, cash equivalents, short-term unconditional promises to give, and note payable: The carrying amounts reported in the statement of assets, liabilities, and net assets – modified cash basis approximate fair values because of the short maturities of those instruments.
- Short-term and endowment investments: The fair values of any investments are based on quoted market prices for those or similar investments.

The estimated fair values of the Association’s financial instruments are as follow:

	2012 CARRYING AMOUNT	2012 FAIR VALUE
Financial assets:		
Cash and cash equivalents	\$ 88,718	\$ 88,718
Investments	0	0
Endowment investments:		
Cash and cash equivalents	0	0

Investments	0	0
Financial liabilities:		
Note payable	\$ 4,770	\$ 4,770

**NOTE 12 – EVALUATION OF SUBSEQUENT EVENTS**

Subsequent events have been evaluated through November 8, 2012, the date the financial statements were available to be issued with none found.

## SUPPLEMENTAL INFORMATION

Lake Eufaula Association, Inc.  
 Budget to Actual Comparison - Unaudited  
 June 30, 2012

	ORIGINAL	FINAL	ACTUAL	VARIANCE
<b>Revenues</b>				
Advertising - Guide	\$75,000	\$75,500	\$71,303	(\$4,197)
Boat Show Booths	2,650	2,650	3,603	953
Christmas Bazaar Booths	600	600	0	(600)
Cookbook Sales	5,000	5,000	835	(4,165)
Concert Parking	3,000	3,000	4,122	1,122
Co-op Advertising	22,000	20,000	15,777	(4,223)
Golden Eagle Poker Run	57,765	57,000	55,291	(1,709)
Golf Tournament	6,800	6,800	6,540	(260)
Interest Earned	0	10	12	2
Matching Funds	35,509	37,300	36,219	(1,081)
Membership/Sponsorship	22,000	23,000	21,735	(1,265)
Membership Meeting Revenue	0	150	327	177
Miscellaneous Income	0	0	10	10
Murder Mystery Tickets	3,385	3,385	4,160	775
Reimbursed Expenses	0	0	0	0
Website	0	0	0	0
Total Revenues	233,709	234,395	219,934	(14,461)
<b>Expenses</b>				
<b>Administrative:</b>				
Accounting	250	300	150	(150)
Annual Meeting	1,000	1,000	982	(18)
Audit	1,500	1,800	1,500	(300)
Bank Charges/Credit Card Fees	0	1,000	969	(31)
Building Fund	0	1,000	0	(1,000)
Building Repairs	1,600	500	443	(57)
Commissions	0	15,600	11,224	(4,376)
Company Car Repair	0	0	1,734	1,734
Company Vehicles	9,400	11,000	0	(11,000)
Donations	1,000	1,000	598	(402)
Dues/Subscriptions/Memberships	1,600	1,600	1,474	(126)
Education/Sponsorships	0	100	0	(100)
Equipment/Furniture	0	500	0	(500)
Equipment Repairs/Tech Services	0	700	527	(173)
Fund Raising Expense	44,000	45,000	31,977	(13,023)
Insurance/Auto	1,500	1,850	1,692	(158)
Insurance/Building, Dir Liab, WC	2,500	2,500	2,026	(474)
Lawn Care	0	1,000	897	(103)
Lobbyist Fee	400	400	400	0

Misc. Expense	0	500	228	(272)
Office Supply	2,000	3,000	3,277	277
Payroll (Gross)	74,500	55,000	52,818	(2,182)
Payroll Taxes	4,750	6,500	5,261	(1,239)
Postage	700	1,000	0	(1,000)
Property Tax Expense	650	650	652	2
Rent	0	0	88	88
Sales Tax (on cookbooks)	0	0	4	4
Utilities/Telephone	6,000	6,000	5,638	(362)
Travel & Entertainment	0	345	1,121	776
Total Administrative	<u>153,350</u>	<u>159,845</u>	<u>125,680</u>	<u>(34,165)</u>
<b>Advertising &amp; Promotion:</b>				
Billboard	1,000	1,000	0	(1,000)
Cooperative Advertising	31,559	27,500	15,601	(11,899)
Advertising - Other	0	0	8,066	8,066
Distribution/Publications/Fullfillme	12,000	12,000	10,874	(1,126)
Production & Creative	24,000	24,500	34,543	10,043
Promotion Ads	500	500	2,087	1,587
Public Relations	0	250	0	(250)
Special Events/Tourism Conf	1,200	800	1,093	293
Travel Shows	7,900	5,800	10,161	4,361
Website	2,200	3,500	900	(2,600)
Total Advertising & Promo	<u>80,359</u>	<u>75,850</u>	<u>83,325</u>	<u>7,475</u>
Total Expenses	<u>233,709</u>	<u>235,695</u>	<u>209,005</u>	<u>(26,690)</u>
Net Income	<u>\$0</u>	<u>(\$1,300)</u>	<u>\$10,929</u>	<u>\$12,229</u>
Depreciation Expense			<u>12,353</u>	
Decrease in Net Assets			<u>(\$1,424)</u>	

Lake Eufaula Association, Inc.  
Sources of Revenue Schedule  
June 30, 2012

Advertising Sales	\$71,303
Membership in Association	21,735
Co-op Media Advertising	15,777
Events and Fundraisers	74,561
Miscellaneous/Other Income	327
Matching Funds	36,219
Interest Income	12
	<hr/>
Total	<u><u>\$219,934</u></u>

See accompanying footnotes and independent auditors' report.

Lake Eufaula Association, Inc.  
Schedule of Reconciliation of Cash Expenditures to  
Amounts Claimed to Oklahoma Tourism and Recreation  
Modified Cash Basis  
June 30, 2012

	Allowable Expenditures Claimed	Discretionary Expenditures	Total Expenditures
Expenditures:			
Administrative Expenses	\$0	\$24,197	\$24,197
Payroll Expenses	3,267	65,811	69,078
Depreciation Expense	0	12,353	12,353
Fundraising Expense	0	31,977	31,977
Advertising & Promotional:			
Newspaper & Magazine Advertising	14,532	10,153	24,685
Radio, TV, Other Media	1,631	0	1,631
Travel Shows	0	10,194	10,194
Production	12,830	7,047	19,877
Co-op Advertising	0	14,070	14,070
Distribution	2,733	8,142	10,875
Miscellaneous/Other	1,226	1,195	2,421
Totals	\$36,219	\$185,139	\$221,358

See accompanying footnotes and independent auditors report.

## Co-op Advertisers FY 2012

### 2012 OK State Travel Guide

Pete's Place of Krebs \$2,475.00

### 2012 State Dining Guide

Pete's Place of Krebs \$1,900.00

### OK Today Magazine

#### May/June Issue (2011) – Collected after 07/01/12

Eufaula Area Chamber of Commerce \$1,495.00

Fountainhead Creek Golf Course 550.00

Apple Hollow Gift Shop 285.00

#### March/April Issue (2012)

Muscogee Creek Nation \$2,295.90

#### May/June Issue (2012)

Muscogee Creek Nation \$2,295.00

Our Favorite Place 550.00

Campbell Due Real Estate 550.00

#### Guide to Green Country 2012

Eufaula Area Chamber of Commerce \$800.00

Cole's Evergreen Marina 924.00

**TOTAL \$14,119.90**

## Co-op Advertisers FY 2011

Collected after 07/01/12

Eagle Mountain Resort \$1,372.00

Best Western – Eufaula Inn 285.00

**TOTAL \$1,657.00**

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**GRAND TOTAL \$15,776.90**

## 2012 Visitors Guide Advertisers

Company	Address	City	State/Zip	Cost
1st National Bank & Trust	P. O. Box 948	McAlester	OK 74502	600.00
Adelita's	100 Birkes Rd.	Eufaula	OK 74432	325.00
All-Dry Storage	P. O. Box 1057	Eufaula	OK 74432	195.00
Allford Propane	P. O. Box 1850	McAlester	OK 74501	250.00
American Cabins	4306 Canadian Access Rd.	Eufaula	OK 74432	170.00
Americas Best Value Inn	1212 W. Gentry Ave.	Checotah	OK 74426	275.00
Arrowhead Boat Sales	P. O. Box 653	Eufaula	OK 74432	1,250.00
Arrowhead Golf Course	HC 67 Box 6	Canadian	OK 74425	400.00
Arvest	502 S. Main	Tulsa	OK 74103	850.00
AT&T	P. O. Box 248	Muskogee	OK 74402	500.00
Avalon Bay	2600 Avalon Dr.	Eufaula	OK 74432	195.00
Bank of Eufaula	102 N. Main	Eufaula	OK 74432	2,400.00
Bank of Oklahoma	219 S. Main	Eufaula	OK 74432	600.00
Best Western	1600 N. 5th St.	B.A.	OK 74012	550.00
Boulder Ridge Rentals	Rt. 3 Box 1690	Checotah	OK 74426	600.00
CD's Boat House	116 S. Main	Eufaula	OK 74432	100.00
C&L RV	3101 S. 32nd St.	Muskogee	OK 74401	500.00
Campbell Due Real Estate	RT. 1 Box 21	Eufaula	OK 74432	1,400.00
Canadian Valley Telephone	P. O. Box 321	Crowder	OK 74430	900.00
Century 21 Shirley Donaldson	711 W. Carl Albert Parkway	McAlester	OK 74501	600.00
Chaney, Bill	Rt. 1 Box 21	Eufaula	OK 74432	85.00
Checotah Casino	830 N. Broadway	Checotah	OK 74426	2,250.00
Checotah Chamber of Comme	201 N. Broadway	Checotah	OK 74426	500.00
Checotah Chiropractic Clinic	422 W. Gentry	Checotah	OK 74426	100.00
Choctaw Casino	1638 S. George Nigh Expressw	McAlester	OK 74501	2,750.00
City of Eufaula	P. O. Box 684	Eufaula	OK 74432	1,000.00
Coles Evergreen Marina	113 E BK 800 RD.	Stigler	OK 74462	2,250.00
Community Home Health	100 Community Home Health [	Eufaula	OK 74432	500.00
Corps of Engineers	102 E. BK 200 Rd.	Stigler	OK 74462	2,500.00
Creek Nation Casino - Eufaula	806 Forest Ave.	Eufaula	OK 74432	1,800.00
Crowder Point	P. O. Box 43	Crowder	OK 74430	400.00
Dentures & Dental	200 N. Broadway	Checotah	OK 74426	300.00
Duchess Creek Marina	Rt. 1 Box 16900	Porum	OK 74455	2,250.00
Dunn Country	P. O. Box 551	Eufaula	OK 74432	195.00

## 2012 Visitors Guide Advertisers

East Central Electric	P. O. Box 1178	Okmulgee	OK 74447	600.00
Emerson Lakefront Rental	3636 SE 15th St.	Del City	OK 73115	325.00
Eufaula Chamber of Commerce	P. O. Box 738	Eufaula	OK 74432	1,000.00
Eufaula Cove RV Park	2636 SW 43rd	OKC	OK 73119	600.00
Market Square	402 S. Main	Eufaula	OK 74432	2,750.00
Eastom Chevrolet	P. O. Box 248	Checotah	OK 74426	325.00
Eufaula Ford	P. O. Box 469	Eufaula	OK 74432	600.00
Eufaula Inn	200 Birkes Rd.	Eufaula	OK 74432	225.00
Eufaula Lakeshore Realty	Rt. 6 Box 1874	Eufaula	OK 74432	3,500.00
Eufaula Pharmacy	401 S. Main	Eufaula	OK 74432	600.00
Eufaula Tri-County Real Est.	Rt. 1 Box 61	Eufaula	OK 74432	325.00
Foresee Ready Mix Concrete	P. O. Box 246	Eufaula	OK 74432	325.00
Fountainhead Creek Golf Course	HC 60 Box 1350	Checotah	OK 74426	500.00
Gator's Restaurant & Sports Bar	412 Lakeshore Dr.	Eufaula	OK 74432	300.00
Gentry Creek Cabin	P. O. Box 1655	Eufaula	OK 74432	325.00
Hidden Spring	202 N. Main	Eufaula	OK 74432	50.00
I Smell Bacon	HC 62 Box A	Eufaula	OK 74432	325.00
Kiamichi Country	P. O. Box 638	Wilburton	OK 74578	500.00
Kiamichi Vo-Tech	301 Kiamichi Dr.	McAlester	OK 74501	325.00
Kidwell Enterprises	802 A Main	Stigler	OK 74462	500.00
Lake Eufaula Bed & Breakfast	Rt. 1 Box 680 B	Eufaula	OK 74432	325.00
Lakeview Landing Motel	Rt. 5 Box 1696	Eufaula	OK 74432	325.00
Lakview Landing Motel				85.00
Longtown Tire & Auto	Rt. 1 Box 226	Eufaula	OK 74432	170.00
Los Arcos	Rt. 1 Box 602	Eufaula	OK 74432	300.00
Love's Travel Stops	P. O. Box 26210	OKC	OK 73126	325.00
M & F Boat & RV Accessories	203 SW Tignor/ P. O. Box 3	Canadian	OK 74425	250.00
Main St. Café	2070 N. Main	Eufaula	OK 74432	195.00
Marine Development	HC 61 Box B1	Eufaula	OK 74432	300.00
MRHC	One Clark Bass Blvd.	McAlester	OK 74501	1,200.00
McAlester Chamber of Commerce	101 S. 2nd St. Ste. B	McAlester	OK 74501	300.00
McAlester Tourism	P. O. Box 578	McAlester	OK 74502	1,000.00
McDonald's of Eufaula	P. O. Box 471977	Tulsa	OK 74147	212.50
McDonald's of Stigler	P. O. Box 471977	Tulsa	OK 74147	212.50
Merle Norman	45 E. Foley	Eufaula	OK 74432	100.00
Mike's Hardware & Plumbing	Rt. 6 Box 362	Eufaula	OK 74432	300.00

## 2012 Visitors Guide Advertisers

Mr. Printer	325 N. Main	Eufaula	OK 74432	300.00
Muscogee Creek Nation	P. O. Box 580	Okmulgee	OK 74447	1,400.00
Muskogee Chamber of Commerce	P. O. Box 797	Muskogee	OK 74402	700.00
Muskogee Regional	300 Rockefeller Dr.	Muskogee	OK 74401	1,200.00
Muskogee Water Park	837 E. Okmulgee	Muskogee	OK 74403	600.00
NAPA Auto	108 Pine St.	Eufaula	OK 74432	195.00
Nichols Dollar Saver	207 N. Broadway	Checotah	OK 74426	1,800.00
No. 9 Marina	P. O. Box 653	Eufaula	OK 74432	1,000.00
Oklahoma Boat Lifts & Sales	7519 Shelby Lane	Broken Arr	OK 74014	600.00
Paradise Realty	201 N. Main St.	Eufaula	OK 74432	100.00
Peoples National Bank	P. O. Box 324	Checotah	OK 74426	600.00
Petal Pushers	106 N. First St.	Eufaula	OK 74432	100.00
Pete's Place, Krebs	P. O. Box 66	Krebs	OK 74554	3,200.00
Plumb Theater	Rt. 1 Box 55/16505 State Hwy.	Eufaula	OK 74432	300.00
Porum Page/Stephanie Sellers	P. O. Box 69	Warner	OK 74469	2,250.00
Quarterdeck	Bill No. 9 Marina			85.00
Remax Lake Country Real Est.	Rt. 1 Box 158A	Eufaula	OK 74432	275.00
S&W Cabin Rentals	Rt. 1 Box 50	Eufaula	OK 74432	400.00
Sharpe's Dept. Store	200 N. Broadway	Checotah	OK74426	300.00
Snug Harbor Cabins	P. O. Box 957	Eufaula	OK 74432	325.00
South Beach Cabin	Rt. 1 Box 680C	Eufaula	OK74432	170.00
State Farm Insurance	110 Selmon Rd.	Eufaula	OK 74432	300.00
Stay Inn - Eufaula	Rt. 2 Box 1199	Checotah	OK 74426	225.00
Stigler Chamber of Commerce	204 E. Main	Stigler	OK 74462	300.00
Stuffed Olive	P. O. Box 859	Eufaula	OK 74432	300.00
Terra Starr Park	Rt. 2 Box 2130	Checotah	OK 74426	550.00
Total Marine	200 Adams St.	Eufaula	OK 74432	325.00
United Pro Lake Real Estate	Rt. 6 Box 348A	Eufaula	OK 74432	325.00
Windjammer	Bill No. 9 Marina			85.00
2011 Guide collections after 07/01/11				3,853.00
<b>TOTAL</b>				<b>71,303.00</b>

## 2011 Guide Advertisers – Paid after July 1, 2011

Area 51 Marina Rt. 4 Box 2840 Eufaula, OK 74432	\$2,228.00
Southeast Marine 1533 S. Main McAlester, OK 74501	300.00
Lake Eufaula Marina HC 60, Box 1345 Checotah, OK 74426	200.00
Boat Fixin & Lifts 418 S. Main #347 Eufaula, OK 74432	325.00
S&W Cabins Rt. 1 Box 50 Eufaula, OK 74432	200.00
Snug Harbor Cabins P. O. Box 957 Eufaula, OK 74432	150.00
Duchess Creek Marina Rt. 1, Box 16900 Porum, OK 74455	400.00
Hidden Spring 202 N. Main Eufaula	50.00
<b>TOTAL</b>	<b>\$3,853.00</b>



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**REPORT ON COMPLIANCE AND INTERNAL CONTROL OVER FINANCIAL  
REPORTING BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN  
ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

To the Board of Directors of  
Lake Eufaula Association, Inc.  
Eufaula, Oklahoma

We have audited the statements of assets, liabilities and net assets – modified cash basis of Lake Eufaula Association, Inc. as of and for the year ended June 30, 2012, and the related statements of support, revenue, expenses, cash flows, and functional expenses – modified cash basis, and have issued our report thereon dated November 8, 2012. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States.

Internal Control Over Financial Reporting

Management of Lake Eufaula Association, Inc. is responsible for establishing and maintaining effective internal control over financial reporting. In planning and performing our audit, we considered the Association's internal control over financial reporting as a basis for designing our auditing procedures for the purpose of expressing our opinion on the financial statement, but not for the purpose of expressing an opinion on the effectiveness of the Association's internal control over financial reporting. Accordingly, we do not express an opinion on the effectiveness of the Association's internal control over financial reporting.

*A deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent or detect and correct misstatements on a timely basis. *A material weakness* is a deficiency, or combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Association's financial statements will not be prevented, or detected and corrected on a timely basis.

Our consideration of the internal control over financial reporting was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in the internal control over financial reporting that might be deficiencies, significant deficiencies or material weaknesses. We did not identify any deficiencies in internal control over financial reporting that we consider to be material weaknesses, as defined above.

## Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Association's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct material effect on the determination of the financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

This report is intended solely for the information and use of management, the Board of Directors, others within the entities, the Department of Tourism and Recreation and the State Auditor and Inspector's office and is not intended to be and should not be used by anyone other than these specified parties.



Clothier & Company CPA's

November 8, 2012