



Ronald C. Cottrell, CPA

October 10, 2011

City of Sallisaw
Sallisaw, Oklahoma

We have compiled the annual survey of city and town finances of the City of Sallisaw, Oklahoma, as of and for the year ended June 30, 2011, included in the accompanying prescribed form SA&I 2643. We have not audited or reviewed the annual survey of city and town finances referred to above and, accordingly, do not express an opinion or provide any assurance about whether the annual survey of city and town finances are in accordance with the basis of accounting prescribed by the Oklahoma State Auditor and Inspector.

Management is responsible for the preparation of the annual city and town finances in accordance with the applicable prescribed financial framework and for designing, implementing, and maintaining internal control relevant to the preparation and fair presentation of the annual survey of city and town finances.

Our responsibility is to conduct the compilation process in accordance with Statements for Accounting and Review Services issued by the American Institute of Certified Accountants. The objective of a compilation is to assist management in presenting financial information in the form of financial statements and supporting information without undertaking to obtain or provide any assurance that there are no material modifications that should be made to the annual survey of city and town finances.

The annual survey of city and town finances is presented in accordance with the requirements prescribed by the Office of the Oklahoma State Auditor and Inspector per Title 11 of the Oklahoma Statutes, Section 17-105.1, which differ from generally accepted accounting principles. Accordingly, this prescribed form is not designed for those who are not informed about such differences.

This report is intended solely for the information and use of management of the City of Sallisaw and for filing with the State Auditor and Inspector and is not intended to be and should not be used by anyone other than these specified parties.

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DUE DATE: December 31, 2011

IMPORTANT
This report is to be compiled by your auditor from the audited financial statements of the municipality as required by Oklahoma Statutes, Section 17-105.1 of Title 11.

This report details the funds available to the municipality and the use of those funds including information relating to the duty constituted authorities of the municipality (public trusts, etc.) for the fiscal year ending June 30, 2011. See supplementary instructions (coverage of this report) for information related to entities and activities to be included in this report on page 5 of this document.

This report, principally for planning purposes at the local, State, and national level, is used by the Office of the State Auditor, the Oklahoma Municipal League, public interest groups, State and Federal agencies and universities.

For assistance in completing this report, please call the Office of the State Auditor at (405) 521-3495. When completed, please return this form to the Office of the State Auditor at the address below.

RETURN TO
Office of the Auditor and Inspector
State of Oklahoma
2300 North Lincoln Blvd.
Room 100 State Capitol
Oklahoma City, OK 73105

FORM **SA&I 2643**
(7-18-2011)

OFFICE OF THE STATE AUDITOR AND INSPECTOR
STATE OF OKLAHOMA
STEVE BURRAGE, AUDITOR AND INSPECTOR
ANNUAL SURVEY OF CITY AND TOWN FINANCES

372068007 000 00 1 8740
SALLISAW CITY
MAYOR
PO BOX 525
SALLISAW, OK 74955 0525

(Please correct any error in name, address, and ZIP Code)

Part I TAX REVENUES
Items 1-3 -- Report collections from all taxes imposed by your government. Include current and delinquent amounts, penalties, and interest. Do not include receipts from service charges, special assessments, interest earnings, fines, or any other sources that are not taxes or licenses.

Item	Amount (Omit cents)	Item	Amount (Omit cents)
1. Property taxes -- General fund, building fund, and sinking fund	T01	d. Use tax	T09 157,620
2. Local sales taxes -- Taxes on goods and services, measured as a percent of sales or receipts, or as an amount per unit sold (gallon, package, etc.). Report only these taxes imposed by your government; shares of taxes imposed by another government are to be reported under part 1A below.	T09	3. Occupation and business licensing and permits	T28
a. General sales tax	4,771,426	a. Enter here licenses and inspection charges on occupations and businesses -- for example, inspection of restrooms, restaurants, and food manufacturing plants; food handler permits; plumbing permits; taxicab licenses; tags; animal tags; vending licenses, and liquor licenses; business licenses; etc.	23,626
b. Franchise fee or tax	T18 159,294	b. Other licensing and permits	T29 12,687
c. Cigarette tax	T19 69,137	4. Other -- Specify	T99
d. Hotel/Motel	T19 103,446		

Part 1A INTERGOVERNMENTAL REVENUE
Report all amounts received by your government from other governments, including grants, shares of taxes imposed by other governments, payments in lieu of taxes and reimbursements for services performed for other governments, excluding loans. Also exclude here and report as "Tax Revenues" in part I, any taxes imposed by your government which were collected for it by another government.

Column (a) -- Report all amounts your government received from the State (other than as collection fees), including any amounts financed wholly or in part from Federal grants to the State.
Column (c) -- Report only amounts received directly from the Federal Government.

Purpose for which received	Amount (Omit cents)		
	From State (a)	From other local governments (b)	From Federal Government (directly) (c)
General support -- Total amounts received (as per capita grants, shared taxes, etc.) without restrictions as to particular programs or purposes to be financed.	C30	D30	B30
1. Alcoholic beverage tax	58,966		
2. Street and highways	C46 16,473	D46 57,153	B46
3. Health or hospital	C42	D42 183,299	B42
4. Grants received for water utilities	C91	D91	B91
5. Grants received for waste water utilities	C92	D92	B92
6. Grants received for housing, economic, and community development	C50	D50 18,000	B50
7. Airports	C89	D89	B81
8. Mass transit rail and/or bus system	C94	D94	B94
9. Grants received for transportation	C89 15,769	D89	B89
10. ALL OTHER (From State -- code C89; From Federal Government -- Code B89) -- Include in the appropriate box, receipts from various payments such as --	C89	D89	B89
a. Parks and recreation (BOR or HUD)	C89	D89	B89
b. Public safety	C89	D89 5789	B89 5,173
c. Job training	C89	D89	B89
d. Library grants	C89	D89	B89
e. Other -- Specify	C89	D89	B89
f.	C89	D89 1200	B89

Part 1B OTHER REVENUES -- Other than tax and intergovernmental revenues
Enter below amounts of the stated types of revenue (net of refunds and interfund transfers) received by your government during the fiscal year. Be sure to include revenues of all funds other than the exceptions noted in the special instructions.

Item	Amount (Omit cents)	Item	Amount (Omit cents)
1. Utility sales revenue -- Gross receipts of any water, electric, gas, or transit systems operated by your government, from utility sales and charges. Exclude any amounts paid to such utilities by the parent government.	A91	2. Other sales and service revenue -- Gross receipts from sales, rentals, maintenance assessments, and other charges for municipal services, aside from utility receipts (carried in item 1) and exclusive of amounts received from other governments.	A80
a. Water supply system	1,275,594	a. Sewerage charges	573,036
b. Electric power system	A92 9,427,904	b. Refuse collection charges	A81 2,381,037
c. Gas supply system	A93	c. Hospital charges received on behalf of individual patients under the Medicare program or other insurance-type arrangements. Exclude Medicaid and amounts for hospital purposes received from other governments.	A36
d. Transit	A94		

Part I OTHER REVENUES — Other than tax and intergovernmental revenues — Continued			
Enter below amounts of the stated types of revenue (net of refunds and interfund transfers) received by your government during the fiscal year. Be sure to include revenues of all funds other than the exceptions noted in the special instructions.			
2. Other sales and service revenue — Continued	Amount (Omit cents)	5. Interest earnings — Interest received on all deposits and investment holdings of your government and its agencies excluding earnings of any employee pension fund.	Amount (Omit cents)
d. Recreation charges (swimming, golf, auditoriums, etc.)	A61 9,758		U20 58,282
e. Airports — Include rentals and gross sales of gas and oil.	A01 54,243	6. Rents — Exclude housing, airport, and all other rental revenue reported from specific municipal services in item 2.	U40 135,144
f. Parking facilities (parking lots, garages, parking meters)	A00	7. Royalties — Compensation or portion of proceed from extraction of natural resources such as oil.	U41
g. Municipal housing project rentals (gross)	A50	8. Fines and forfeitures — (City or town share only)	U30 375,616
h. Ambulance services	A89	9. Private donations	U60
i. Miscellaneous commercial activities (cemeteries)	A23 2,413,456	10. Miscellaneous other revenue — Revenue of your government and its agencies not covered by items above, except tax and intergovernmental revenues. Include insurance adjustments, etc. DO NOT include: (1) proceeds from borrowing; (2) receipts from sale of holdings; (3) transfers between funds or agencies of your government; or (4) employee's contributions to, and interest earnings of, any employee pension fund.	
j. Other (including miscellaneous fee collections)	A89 291,559	a. Other	U99 304,293
3. Special assessments — Compulsory contributions and reimbursements from owners or property benefited by improvements (streets, sewers, sidewalks, water extensions, etc.) Do not include proceeds from sales of special assessment bonds. Report maintenance assessments under item 2 on page 1.	U01	b.	
4. Receipts from sale of property — Amounts from sale of realty, other than by tax sales, including property sold to other governments.	U11	c.	
		TOTAL miscellaneous other revenue	U99 304,293
		Sum of items 10a-10c.	→

Part II DIRECT EXPENDITURES BY PURPOSE AND TYPE

Please note that payments made to other governments (State or local) should NOT be included in amounts reported here, but should be reported at part III.

Enter below all amounts expended during the fiscal year for the purposes listed (net of interfund transfers). Be sure to include expenditures of all funds other than the exceptions noted in the instructions on the first page.

Column (a) — Gross salaries and wages without deduction of withholdings for income taxes, employee contributions for Social Security or retirement coverage, etc. **Exclude:** (1) capital outlay (report in columns (c) and (d)); and (2) amounts paid to other governments (report in part III).

Column (b) — Enter in the appropriate functional category direct expenditure for supplies, materials, and contractual services.

Column (c) — Report construction outlays from all sources; i.e., bond proceeds, assessments, grants, etc.

PURPOSE	EXPENDITURES BY PURPOSE AND TYPE			
	Personal services (a)	Operations and maintenance (b)	CAPITAL OUTLAY	
			Construction (c)	Purchase of land, equipment, and structures (d)
GOVERNMENTAL ADMINISTRATION	E23	E23	F23	G23
1. Financial administration — Office of the finance director, auditor, comptroller, treasurer, tax assessment and collection, central accounting and purchasing services, budgeting, etc. (including related data processing, information technology).	325,140	161,124		39,137
2. Judicial and legal — All municipal court and court-related activities including juries, probate officials, prosecutors, public defenders, municipal attorneys, and legal departments. Exclude probation and parole (report in item 16).	34,616	3,623		
3. Central administration — City council, alderman or commissioners, mayor, manager, city clerk's office, recorder, planning, zoning, and personnel.	453,930	423,875		51,084
HEALTH AND WELFARE	E79	E79	F79	G79
4. Social services	78,572	78,242		
5. Own hospitals — Construction and operation of hospitals by your government. Nursing homes are to be reported in item 7.	E36	E36	F36	G36
6. Other hospitals — Payments to hospitals operated privately. Exclude here and report in item 6, any payments under public welfare programs. Report payments to hospitals operated by other governments in part III.		625,267		
7. Welfare institutions — Construction and operation of nursing homes and welfare institutions by your government for veterans and needy persons.	E77	E77	F77	G77
8. Health (other than hospitals) — All public health activities except provision of hospital care. Include environmental health activities; health regulation and inspection, water and air pollution control, mosquito control, and inspection of food handling establishments. Also include public health nursing, vital statistics collection, and all other services performed directly by the public health department. Report in item 6 payments under public welfare programs.	E32	E32	F32	G32
TRANSPORTATION	E44	E44	F44	G44
9. Highways — Construction and maintenance of municipal streets, sidewalks, bridges. Also includes street lighting, snow removal, and highway engineering, control, and safety. Exclude here and report in item 21, street cleaning expenditures. Include in part III any payments to the State or county for highway purposes. Report interest on highway debt in item 22.	507,766	376,654	63,704	15,300
10. Toll highways and facilities — Operation and maintenance of highways, roads, and bridges operated on fee or toll basis	E45	E45	F45	G45
11. Municipal airports	E01	E21 77,500	F01 562,654	G01 44,159
12. Parking facilities — Municipal garages, parking lots, etc., and all purchase and maintenance of meters (including on-street meters)	E60	E60	F60	G60
PUBLIC SAFETY	E62	E62	F62	G62
13. Police — Include municipal police agencies for preventing, controlling, or reducing crime; coroners, medical examiners; special police for highways, tunnels, bridges, and vehicular control; vehicular inspection activities; and traffic control and safety activities. Exclude highway engineering and planning (report in item 9).	1,674,618	285,027		16,772
14. Fire — All costs incurred for firefighting and fire prevention, including contributions to volunteer fire units. Include any municipal contribution to a State fire pension fund.	E24 311,073	E24 62,415	F24 36,259	G24

Part II DIRECT EXPENDITURE BY PURPOSE AND TYPE — Continued

PURPOSE	EXPENDITURES BY PURPOSE AND TYPE			
	Personal services (a)	Operations and maintenance (b)	CAPITAL OUTLAY	
			Construction (c)	Purchase of land, equipment, and structures (d)
PUBLIC SAFETY — Continued	E04	E04	F04	G04
15. Correction institutions — Operation of facilities for confinement, correction and rehabilitation of adults or juveniles.				
16. Other corrections — Probation and parole activities — But exclude "lock-up" operations (report in item 16).	E05	E05	F05	G05
17. Protection inspection and regulation, n.e.c. — Regulation of private enterprise for the protection of the public and inspection of hazardous activities (including building inspection), except when related to major functions, such as health, natural resources, etc.	E06 232,172	E06 14,176	F06	G06
AMBULANCE	E32	E32	F32	G32
18. All expenditures for city operated or subsidized ambulance services				
CULTURE AND RECREATION	E61	E61	F61	G61
19. Parks, cultural activities, and other recreation — Include playgrounds, golf courses, swimming pools, museums, marinas, community music, drama, celebrations, and zoos.	E61 307,069	E61 133,300	F61 97,832	G61
20. Libraries — Include payments to nongovernmental libraries as well as libraries operated by the city. <i>Aid to other governmental libraries should be excluded and reported in part III.</i>	E52	E52 15,697	F52	G52
UTILITIES				
21. Gross expenditure for utility systems operated by your government. <i>Exclude interest (report in item 19); also exclude utility contributions to the parent government and deduct the cost of providing services to the parent government (e.g., for street lighting, hydrant rental, etc.).</i>				
a. Water supply system	E91 343,820	E91 369,916	F91 3,607,232	G91 7,577
b. Electric power system	E92 436,270	E92 6,996,566	F92	G92 9,356
c. Gas supply system	E93	E93	F93	G93
d. Transit system	E94	E94 30,000	F94	G94
e. Sewers and storm sewers — Construction, maintenance and operation of sanitary and storm sewer systems and sewage disposal plants	E80 333,297	E80 193,585	F80 137,120	G80 65,762
f. Solid waste and landfill — The collection and disposal of garbage and landfill operations	E81 556,949	E81 768,627	F81 898,398	G81 18,999
INTEREST ON DEBT				
22. Amounts of interest paid, including any interest on short-term or nonguaranteed obligations, as well as general obligations.				
a. Water supply system		I91 1,553,047		
b. Electric power system		I92		
c. Gas supply system		I93		
d. Transit system		I94		
e. All interest not covered by items 19a through 19d		I99 477,925		
ALL OTHER EXPENDITURES				
23. Include any amounts which have not been allocated above by purpose, such as: your employer contribution to a State administered retirement system or to the Federal Social Security System; judgments and insurance premiums; and municipal service agencies, such as a central garage or an engineering department, which serve more than one functional agency, and whose expenses are not allocated to the various departments. <i>Do not include: (1) Payments for retirement of debt, (2) payments for purchase of securities, (3) transfer between funds or agencies of your government, or (4) benefits and payments from distinct employee pension funds.</i>				
a. Housing and community development — Gross expenditure for urban renewal, slum clearance, municipal housing projects, and similar activities.	E50	E50	F50	G50
b. Economic development	E89	E89 92,263	F89	G89
c. Civil defense	E03	E03	F03	G03
d. Cemetery operations and maintenance	E03	E03 5,854	F03 28,690	G03
e. Miscellaneous commercial activities	E03	E03	F03	G03
TELECOMMUNICATIONS	E03 337,246	E03 1,613,060	F03	G03 8472
Other — Specify z	E89	E89	F89	G89
f. CUSTOMER SERVICE	E89 348,714	E89 42,596	F89	G89
g. FLEET MAINTENANCE	E89 149,600	E89 36,649	F89	G89
h.				

Part III INTERGOVERNMENTAL EXPENDITURES

Please detail all payments made to other governments for services or programs performed on a reimbursement or cost-sharing basis — e.g., for hospital care, highways, school tuition, or support, etc. (Such amounts should be excluded from expenditure figures reported in column (b) of part II.) Enter "None" if your government made no reportable payments to other governments during the fiscal year.

Item	Type of recipient government(s) (County, State, school districts, etc.) (a)	Amount (Omit cents) (b)	Item	Type of recipient government(s) (County, State, school districts, etc.) (a)	Amount (Omit cents) (b)
1.			5.		
2.			6.		
3.			7.		
4.			8.		

Part IV SALARIES, WAGES, AND FORCE ACCOUNT

Report the total expenditure for salaries and wages included in column (a) of part II, as well as any salaries and wages paid on force account construction projects.

Amount (Omit cents)
200 3,873,449

Part V DEBT OUTSTANDING, ISSUED, AND RETIRED — Report special obligations of all agencies of your government as well as general city or town debt.

1. Long-term debt — Bonds, mortgages, etc., with an original term of more than one year issued in the name of your government or of particular agencies. Include revenue and nonguaranteed special assessment bonds payable solely from pledged earnings or special assessments on property owners (column (e)). Report also general obligations and any debt backed by pledged resources but guaranteed by your government if these sources are insufficient (column (f)).

When an advance refunding has resulted in a legal or in-substance defeasance, the debt may be considered extinguished, reported as retired in the year of defeasance and should not be reported herein in subsequent years.

AMOUNT, BY PURPOSE (Omit cents)

	Outstanding at beginning of fiscal year (a)	DURING FISCAL YEAR		Outstanding total (a) plus (b) minus (c) (d)	DETAIL OF LONG-TERM DEBT OUTSTANDING	
		Issued (b)	Retired (c)		Revenue and nonguaranteed bonds (e)	Guaranteed bonds (f)
a. Sewer debt	19U	29U	39U	49U	44U	41U
b. Water supply system debt	19U 22,947,141	29U 4,177,064	39U 269,000	49U 27,264,605	44U 27,264,605	41U
c. Electric power system debt	19U	29U	39U	49U	44U	41U
d. Gas supply system debt	19U	29U	39U	49U	44U	41U
e. Transit	19U	29U	39U	49U	44U	41U
f. Industrial revenue and pollution control debt	19T	24T	34T	44T	44T	
g. All other purposes	19U 11,017,966	29U	39U 1,440,000	49U 10,177,966	44U 10,177,966	41U

2. Short-term (interest-bearing) debt — Tax anticipation notes, bond anticipation notes, interest-bearing warrants, and other obligations with a term of one year or less — Exclude accounts payable and other noninterest-bearing obligations.

Amount (Omit cents)

a. Amount outstanding at beginning of fiscal year

61V

b. Amount outstanding at end of fiscal year

64V

Part VI CASH AND INVESTMENTS HELD AT END OF FISCAL YEAR

Report separately for each of the three types of funds listed below, the total amount of cash on hand and on deposit and investments in Federal Government, Federal agency, State and local government, and non-governmental securities. Report all investments at carrying value. Include in the sinking fund total any mortgages and notes receivable held as offsets to housing and industrial financing loans. Exclude accounts receivable, value of real property, and all non-security assets. Assets obtained and held pursuant to an advance refunding that results in a legal or in-substance defeasance should not be reported herein.

Type of fund	Amount at end of fiscal year (Omit cents)
1. Sinking funds — Reserves held for redemption of long-term debt. All cash held for statutory sinking fund and revenue bond related accounts and any other reserves held for redemption of long-term debt.	W01 2,559,025
2. Bond funds — Unexpended proceeds from sale of G.O. and revenue bond issues held pending disbursement	W31 415,765
3. All other funds except employee retirement funds	W61 5,658,140
4. Retirement systems — Single employer plans only	

Remarks

V98

Part VII AUDITOR INFORMATION

NOTE — This report will not be considered complete unless an accompanying "accountant's compilation report on financial statements included in certain prescribed forms" is attached to the report. The municipality's auditor should follow the guidelines in AF Section 300 of the AICPA Professional Standards in preparing such compilation report.

Auditor's firm name

RONALD C. COTTRELL, CPA

Address — Number and street

P.O. Box 450422

TELEPHONE

City

GROVE

State

OH

ZIP Code

74345-0422

Area code

217

Number

786-6062

Extension

Name of contact person/Email

RON COTTRELL