

**CITY OF SALLISAW, OKLAHOMA  
SALLISAW, OKLAHOMA**

**ANNUAL FINANCIAL STATEMENTS  
AND ACCOMPANYING  
INDEPENDENT AUDITOR'S REPORT**

**FOR THE YEAR ENDED  
JUNE 30, 2022**

**City of Sallisaw, Oklahoma**  
**Annual Financial Statements**  
**June 30, 2022**

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**City of Sallisaw, Oklahoma**  
Year Ended June 30, 2022  
List of Principal Officials

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Mayor  
Ernie Martens

Commissioner Ward 1  
Ronnie Lowe

Commissioner Ward 2  
Josh Bailey

Commissioner Ward 3  
Julian Mendiola

Commissioner Ward 4  
Kristin Peerson



## INDEPENDENT AUDITOR'S REPORT

To the Honorable Mayor and City Commission  
City of Sallisaw, Oklahoma

### **Opinions**

We have audited the accompanying financial statements of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Sallisaw, Oklahoma, as of and for the year ended June 30, 2022, and the related notes to the financial statements, which collectively comprise the City of Sallisaw, Oklahoma's basic financial statements as listed in the table of contents.

In our opinion, based on our audit and the report of the other auditors, the financial statements referred to above present fairly, in all material respects, the respective financial position of the governmental activities, the business-type activities, each major fund, and the aggregate remaining fund information of the City of Sallisaw, Oklahoma, as of June 30, 2022, and the respective changes in financial position, and, where applicable, cash flows thereof for the year then ended in accordance with accounting principles generally accepted in the United States of America.

### **Basis for Opinions**

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the City of Sallisaw, Oklahoma, and to meet our other ethical responsibilities, in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### **Responsibilities of Management for the Financial Statements**

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the City of Sallisaw, Oklahoma's ability to continue as a going concern for twelve months beyond the financial statement date, including any currently known information that may raise substantial doubt shortly thereafter.

### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinions. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the City of Sallisaw, Oklahoma's internal control. Accordingly, no such opinion is expressed.

- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the City of Sallisaw, Oklahoma's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control-related matters that we identified during the audit.

### **Required Supplementary Information**

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis, budgetary comparison information, and the City's proportionate share of net pension liability on pages 4-11 and 46-50 be presented to supplement the basic financial statements. Such information is the responsibility of management and, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic, or historical context. We and other auditors have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### **Supplementary Information**

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the City of Sallisaw, Oklahoma's basic financial statements. The combining and individual nonmajor fund financial statements are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the basic financial statements. The information has been subjected to the auditing procedures applied in the audit of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America by us and other auditors. In our opinion, based on our audit and the report of the other auditors, the combining and individual nonmajor fund financial statements are fairly stated, in all material respects, in relation to the basic financial statements as a whole.

### **Other Information**

In connection with our audit of the basic financial statements, our responsibility is to read the other information and consider whether a material inconsistency exists between the other information and the basic financial statements, or the other information otherwise appears to be materially misstated. If, based on the work performed, we conclude that an uncorrected material misstatement of the other information exists, we are required to describe it in our report.

### **Other Reporting Required by *Government Auditing Standards***

In accordance with Government Auditing Standards, we have also issued our report dated December 8, 2022 on our consideration of the City of Sallisaw, Oklahoma's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the City of Sallisaw, Oklahoma's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the City of Sallisaw, Oklahoma's internal control over financial reporting and compliance.

*Foresight Advisory & Consulting, PLLC*

Foresight Advisory & Consulting, PLLC

Oklahoma City, Oklahoma  
December 8, 2022

The following discussion and analysis of the City of Sallisaw, Oklahoma's (the "City") financial performance provides an overview of the City's financial activities for the fiscal year ended June 30, 2022. Please read it in conjunction with the City's basic financial statements.

### **Financial Highlights**

- The assets and deferred outflows of resources of the City exceeded its liabilities and deferred inflows of resources at the close of the most recent fiscal year by \$25,676,919 (net position), compared to \$26,801,982 in prior year. Of this amount, \$1,005,022 (unrestricted net position) may be used to meet the government's ongoing obligations to citizens and creditors.
- During the year, the government's total net position decreased by \$1,125,063 compared to an increase of \$2,941,991 in prior year.
- At the close of the fiscal year, the City's governmental funds reported combined ending fund balances of \$6,144,324, an increase of \$222,999 in comparison with the prior year increase of \$5,921,325. Approximately \$954,702 is available for spending at the government's discretion (assigned and unassigned fund balance).
- During the fiscal year, the City issued Series 2021 and Series 2022 bonds in the amount of \$18,745,000 and \$5,905,000, respectively. Proceeds from the bonds will be used to refund existing debt along with providing payment to the Grand River Dam Authority for electricity used during the February 2021 winter storm and construction of an aquatic center and skateboard park.

### **Overview of the Financial Statements**

This discussion and analysis is intended to serve as an introduction to the City's basic financial statements. The City's basic financial statements comprise three components: 1) government-wide financial statements, 2) fund financial statements, and 3) notes to the financial statements. This report also contains other supplementary information in addition to the basic financial statements themselves.

**Government-wide Financial Statements.** The government-wide financial statements are designed to provide readers with a broad view of the City's finances, in a manner similar to a private-sector business.

The statement of net position presents information on all of the City's assets, deferred outflows and inflows, and liabilities, with the balance reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of the City is improving or deteriorating.

The statement of activities presents information showing how the government's net position changed during the most recent fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in the future fiscal periods (e.g., uncollected taxes and earned but unused vacation leave).

Both of the government-wide financial statements distinguish functions of the City that are principally supported by taxes and intergovernmental revenues (governmental activities) from other functions that are intended to recover all or a significant portion of their costs through user fees and charges (business-type activities). The governmental activities of the City include general government, public safety, public works, culture and recreation, and economic development. The business-type activities of the City include the Sallisaw Municipal Authority which includes the city's electric, water, wastewater, landfill, and sanitation utility operations, as well as telecommunication services.

**Fund Financial Statements.** A fund is a grouping of related accounts that is used to maintain control over resources that have been segregated for specific activities or objectives. The City's, like other state and local governments, uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements. All of the funds of the City can be divided into three categories: governmental funds, proprietary funds, and fiduciary funds.

**Governmental funds.** Governmental funds are used to account for essentially the same functions reported as governmental activities in the government-wide financial statements. However, unlike the government-wide financial statements, governmental fund financial statements focus on near-term inflows and outflows of spendable resources, as well as on balances of spendable resources available at the end of the fiscal year. Such information may be useful in evaluating a government's near-term financing requirements.

Because the focus of governmental funds is narrower than that of the government-wide financial statements, it is useful to compare the information presented for governmental funds with similar information presented for governmental activities in the government-wide financial statements. By doing so, readers may better understand the long term impact of the government's near-term financing decisions. Both the governmental fund balance sheet and the governmental fund statement of revenues, expenditures and changes in fund balances provide a reconciliation to facilitate this comparison between governmental funds and governmental activities.

The City maintains twenty (20) individual government funds. Information is presented separately in the governmental fund balance sheet and in the governmental fund statement of revenues, expenditures, and changes in fund balances for the general fund and capital improvements fund which are considered to be major funds. Data from the other governmental funds are combined into a single, aggregated presentation. Individual fund data for each of these nonmajor governmental funds is provided in the form of combining statements elsewhere in this report.

The City adopts an annual appropriated budget for all of its funds. A budgetary comparison statement has been provided for all major funds to demonstrate compliance with this budget.

**Proprietary funds.** There are two types of proprietary funds. Enterprise funds are used to report the same functions presented as business-type activities in the government-wide financial statements. The City uses an enterprise fund to account for its Municipal Authority operation.

Proprietary funds provide the same type of information as the government-wide financial statements, only in more detail. The proprietary fund financial statements provide information for the Sallisaw Municipal Authority. The Sallisaw Water Projects fund is part of the Sallisaw Municipal Authority but is used to account for the account balances (asset and debt) as well as the activities of its water system projects.

Internal service funds are an accounting device used to accumulate and allocate costs internally among the City's various functions. The City does not have any internal service funds.

**Fiduciary funds.** Fiduciary funds are used to account for resources held for the benefit of parties outside the government. Fiduciary funds are not reflected in the government-wide financial statement because the resources of those funds are not available to support the City's own programs. The accounting used for fiduciary funds is much like that used for proprietary funds.

The City does not report any fiduciary funds.

**Notes to the financial statements.** The notes provide additional information that is essential to a full understanding of the data provided in the government-wide and fund financial statements.

**Other Information.** In addition to the basic financial statements and accompanying notes, this report also presents certain required supplementary information concerning the City's actual revenues and expenditures on a budgetary basis compared with the original and final budgets for the general fund, and a schedule of funding progress for the pension plan.

**Government-Wide Financial Analysis**

As noted earlier, net position may serve over time as a useful indicator of a government's financial position. In the case of the City, assets plus deferred outflows of resources exceeded liabilities and deferred inflows of resources by \$25,676,919 at the close of the most recent fiscal year.

One portion of the City's net position (\$46,984,175) reflects its investment in capital assets (e.g., land, buildings, improvements, vehicles, and equipment); less any related debt used to acquire those assets that is still outstanding. The City uses these capital assets to provide services to citizens; consequently, these assets are not available for future spending. The investment in capital assets increased significantly during the fiscal year due to the issuance of bonded debt for the purpose of constructing capital improvements.

City of Sallisaw Net Position Year Ended June 30,						
	Governmental Activities		Business-Type Activities		Totals	
	2022	2021	2022	2021	2022	2021
Current assets	\$ 9,020,686	\$ 6,794,751	\$ 33,133,503	\$ 14,771,530	\$ 42,154,189	\$ 21,566,281
Capital and other noncurrent assets	10,269,859	9,019,430	37,441,520	35,748,368	47,711,379	44,767,798
<b>Total assets</b>	<b>19,290,545</b>	<b>15,814,181</b>	<b>70,575,023</b>	<b>50,519,898</b>	<b>89,865,568</b>	<b>66,334,079</b>
Deferred outflows	1,979,916	2,251,299	536,839	1,887,277	2,516,755	4,138,576
Current liabilities	1,840,355	1,165,084	4,939,166	3,772,699	6,779,521	4,937,783
Non-current liabilities	2,257,803	5,813,903	53,006,325	32,380,663	55,264,128	38,194,566
<b>Total liabilities</b>	<b>4,098,158</b>	<b>6,978,987</b>	<b>57,945,491</b>	<b>36,153,362</b>	<b>62,043,649</b>	<b>43,132,349</b>
Deferred inflows	4,080,760	480,322	580,995	58,002	4,661,755	538,324
<b>Net position</b>						
Net investment in capital assets	9,542,655	8,135,446	37,441,520	6,621,974	46,984,175	14,757,420
Restricted	2,961,953	2,920,284	(25,274,231)	2,391,344	(22,312,278)	5,311,628
Unrestricted	586,935	(449,559)	418,087	7,182,493	1,005,022	6,732,934
<b>Total net position</b>	<b>\$ 13,091,543</b>	<b>\$ 10,606,171</b>	<b>\$ 12,585,376</b>	<b>\$ 16,195,811</b>	<b>\$ 25,676,919</b>	<b>\$ 26,801,982</b>

The next portion of the City's net position (\$22,312,278) represents resources that are subject to external restrictions on how they may be used, for example, capital improvements and debt service. The remaining balance of unrestricted net position \$1,005,022 may be used to meet the government's ongoing obligations to citizens and creditors.



The City's net position decreased as a whole \$1,125,063 during the fiscal year. When compared to prior year, the City noted a 6% increase in revenues, \$2.6 million in program revenues resulting from operating grants and contributions as well as utility services provided to citizens. Expenses reflected an increase of 22% or \$5,973,704. This increase is directly related to the winter storm that occurred in February 2021 whereby electric rates charged to the City were significantly elevated due to the cost of fuel during that period. Furthermore, administration costs of the City increased due to the issuance of two bonds during the fiscal year.

**City of Sallisaw**  
 Statement of Activities  
 Years Ended June 30,

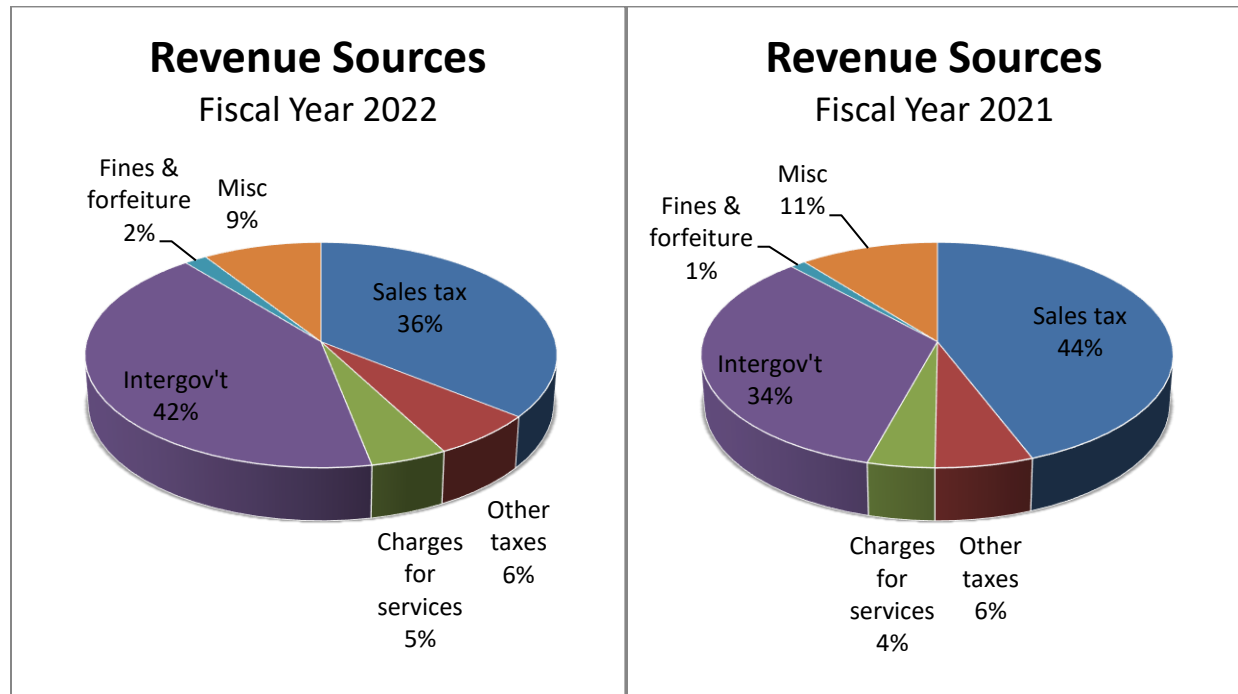
	Governmental Activities		Business-Type Activities		Totals		Change	
	2022	2021	2022	2021	2022	2021	\$	%
<b>Revenues:</b>								
Program revenues	\$ 3,699,615	\$ 3,057,493	\$ 22,329,921	\$ 20,336,693	\$ 26,029,536	\$ 23,394,186	\$ 2,635,350	11%
General revenues	3,779,570	3,907,413	3,588,274	4,145,448	7,367,844	8,052,861	(685,017)	-9%
Total revenues	7,479,185	6,964,906	25,918,195	24,482,141	33,397,380	31,447,047	\$ 1,950,333	6%
<b>Expenses:</b>								
General government	2,964,433	2,860,086	-	-	2,964,433	2,860,086	104,347	4%
Public safety	4,791,464	4,540,969	-	-	4,791,464	4,540,969	250,495	6%
Public works	1,730,796	1,354,602	-	-	1,730,796	1,354,602	376,194	28%
Culture and recreation	1,393,865	1,260,770	-	-	1,393,865	1,260,770	133,095	11%
Economic development	512,598	472,489	-	-	512,598	472,489	40,109	8%
Electric	-	-	11,118,917	7,406,474	11,118,917	7,406,474	3,712,443	50%
Water	-	-	1,250,966	1,314,460	1,250,966	1,314,460	(63,494)	-5%
Wastewater	-	-	1,130,064	1,207,069	1,130,064	1,207,069	(77,005)	-6%
Landfill	-	-	1,884,499	2,193,319	1,884,499	2,193,319	(308,820)	-14%
Sanitation	-	-	658,112	576,628	658,112	576,628	81,484	14%
Telecommunications	-	-	3,196,037	2,788,476	3,196,037	2,788,476	407,561	15%
Administration/other	-	-	2,990,921	1,673,626	2,990,921	1,673,626	1,317,295	79%
Total expenses	11,393,156	10,488,916	22,229,516	17,160,052	33,622,672	27,648,968	\$ 5,973,704	22%
Increase (decrease) in net position before transfers	(3,913,971)	(3,524,010)	3,688,679	7,322,089	(225,292)	3,798,079	(4,023,371)	-106%
Transfers, net	7,299,114	5,557,393	(7,299,114)	(5,557,393)	-	-	-	100%
Transfer to other gov't	(899,771)	(856,088)	-	-	(899,771)	(856,088)	(43,683)	5%
Increase in net position	\$ 2,485,372	\$ 1,177,295	\$ (3,610,435)	\$ 1,764,696	\$ (1,125,063)	\$ 2,941,991	\$ (4,067,054)	-138%

**Financial Analysis of the Government's Funds**

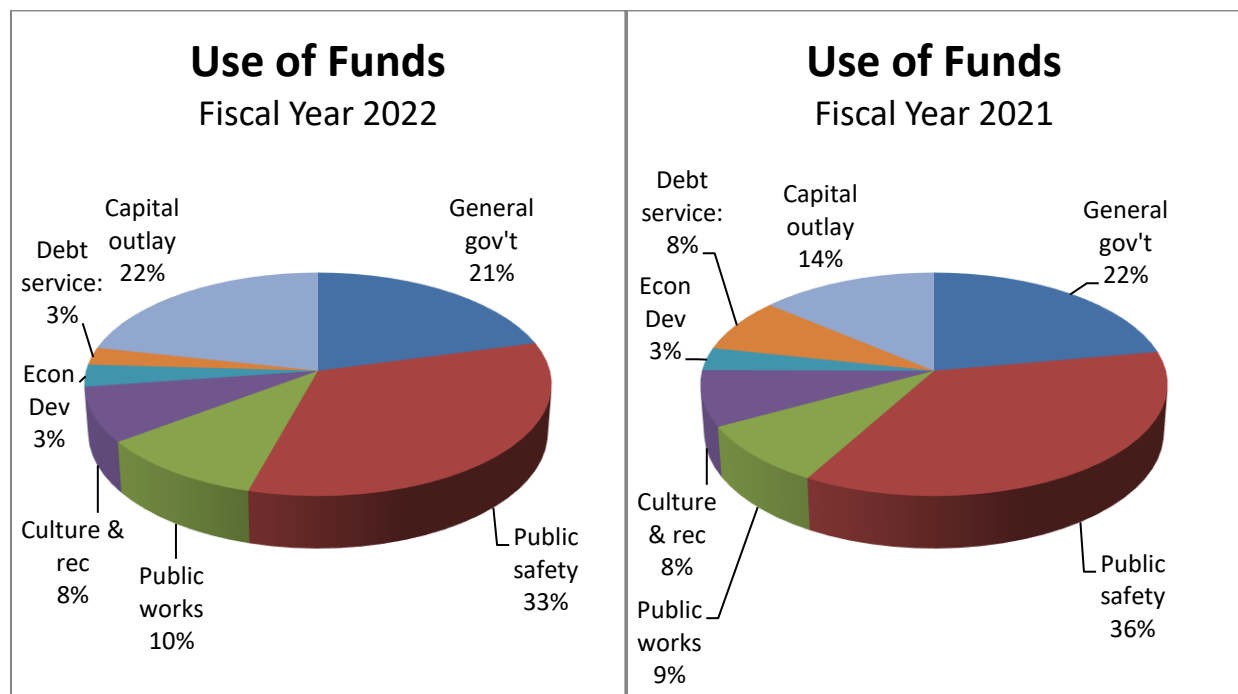
As noted earlier, the City uses fund accounting to ensure and demonstrate compliance with finance-related legal requirements.

**Governmental funds.** The focus of the City's governmental funds is to provide information on near-term inflows, outflows, and balances of spendable resources. Such information is useful in assessing the City's financing requirement's net requirements. In particular, unreserved fund balance may serve as a useful measure of a government's net resources available for spending at the end of the fiscal year.

Graphic presentation of the City's governmental funds revenue sources and uses follow to assist in analysis of the City's activities.

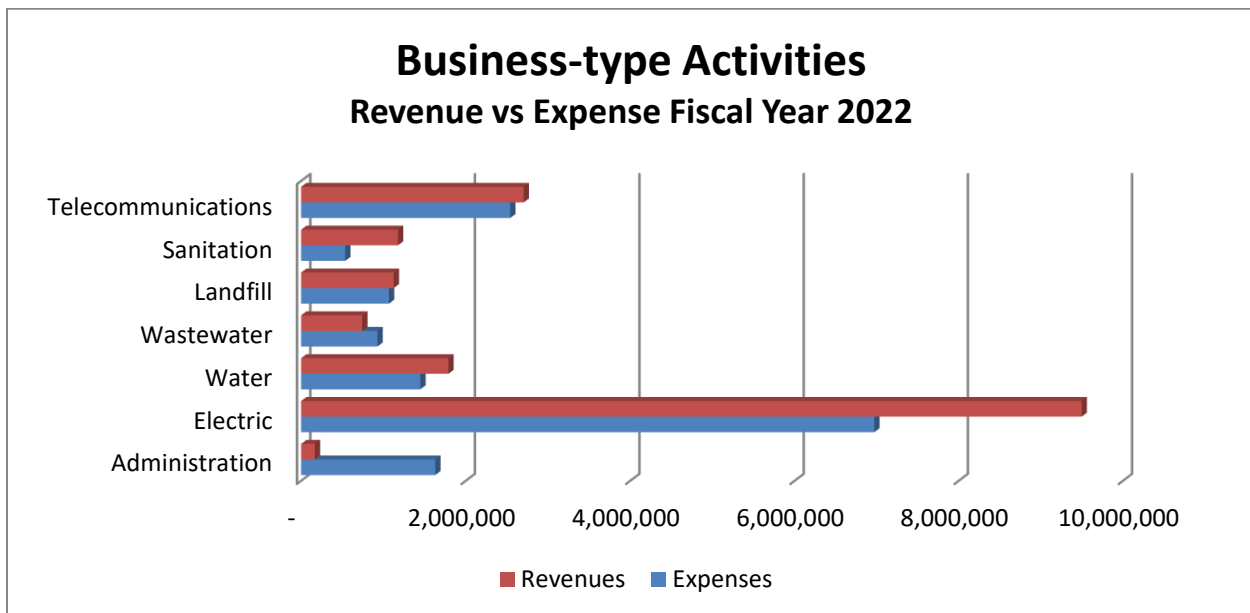


Intergovernmental funds provided the largest allocation of revenues for the City in fiscal year 2022 at \$3,187,639 or 42%; previous year intergovernmental revenues were \$2,631,158 or 34%. Sales tax was the next largest portion at \$2,699,312 or 36% compared to \$3,424,352 in prior year.



Public safety was the largest use of funds for the City during fiscal year 2022, totaling over \$4.5 million or 33% of the City’s expenditures. This is consistent with prior year allocation of expenses of over \$4.3 million or 36%. General government was the next largest use at \$2.8 million or 21% of the use of funds, which is consistent with prior year. These costs, as well as all other governmental activity expenses, were primarily funded by tax revenues. It should be noted that governmental expenses are adjusted from the fund statements to the government-wide statements for the purchase and construction of capital assets. The government-wide statement is full accrual; capital outlay expenses are eliminated and capital assets are reported.

**Business-type activities.** The City’s business-type activities account for operating activities that are primarily financed by revenues generated by the activities themselves.



Business-type activities are shown comparing costs to revenues generated by the related services. Telecommunications, Sanitation, Landfill, Wastewater, Water, and Electric activities are intended to be self-supporting with user charges and other revenues designed to recover costs. Other activities provide services with minimal user charges.

**Budgetary Highlights of Major Governmental Funds**

The original adopted General Fund budget for fiscal year 2022 was \$15,305,702 which is an increase of \$995,100 or 7% over prior year’s budget of \$14,310,602. Budget amendments were made during the fiscal year but did not increase total budgeted expenses of the City. The General Fund budget complied in all material respects with financial policies approved by the City and the Oklahoma Municipal Budget Act.

**Capital Asset and Debt Administration**

**Capital assets.** The City's total capital assets for its governmental and business-type activities as of June 30, 2022 is \$47,711,379 (net of accumulated depreciation). This investment in capital assets includes land, buildings and improvements, vehicles and equipment, and infrastructure.

City of Sallisaw Capital Assets Year ended June 30 (net of depreciation)						
	Governmental Activities		Business-Type Activities		Totals	
	2022	2021	2022	2021	2022	2021
Land and easements	\$ 1,628,656	\$ 1,628,656	\$ 2,036,784	\$ 2,068,116	\$ 3,665,440	\$ 3,696,772
Construction in progress	592,572	691,163	2,090,930	1,715,027	2,683,502	2,406,190
Buildings and improvements	1,980,147	1,484,524	585,829	614,120	2,565,976	2,098,644
Infrastructure and improvements	2,833,080	2,883,618	12,449,540	12,207,588	15,282,620	15,091,206
Equipment and computers	2,001,600	1,253,674	1,293,657	1,265,490	3,295,257	2,519,164
Water and sewer facilities	-	-	17,389,638	16,617,549	17,389,638	16,617,549
Vehicles	1,233,804	1,077,795	1,595,142	1,260,478	2,828,946	2,338,273
Capital assets, net	<u>\$ 10,269,859</u>	<u>\$ 9,019,430</u>	<u>\$ 37,441,520</u>	<u>\$ 35,748,368</u>	<u>\$ 47,711,379</u>	<u>\$ 44,767,798</u>

**Long-term liabilities.** For the year ended June 30, 2022, the City had total long-term liabilities of \$55,264,128.

City of Sallisaw Long-Term Liabilities Year ended June 30						
	Governmental Activities		Business-Type Activities		Totals	
	2022	2021	2022	2021	2022	2021
Capital lease obligations	\$ 727,204	\$ 883,984	\$ -	\$ -	\$ 727,204	\$ 883,984
Revenue bonds	-	-	49,440,000	27,885,000	49,440,000	27,885,000
Notes payable	-	-	3,214,787	2,768,101	3,214,787	2,768,101
Landfill liability	-	-	2,850,638	2,602,591	2,850,638	2,602,591
Accrued compensated absences	409,747	359,801	188,527	182,567	598,274	542,368
Net pension liability	1,380,772	4,861,776	201,355	920,364	1,582,127	5,782,140
Less current portion	(259,920)	(291,658)	(2,888,982)	(1,977,960)	(3,148,902)	(2,269,618)
Total outstanding long-term debt	<u>\$ 2,257,803</u>	<u>\$ 5,813,903</u>	<u>\$ 53,006,325</u>	<u>\$ 32,380,663</u>	<u>\$ 55,264,128</u>	<u>\$ 38,194,566</u>

Long-term liabilities increased over prior year by over \$20.2 million due to the issuance of \$25.8 million in bonds and notes payable. The bonds refunded existing debt of \$1.9 million and provided capital for improvements to the City. Offsetting the new bonds, the City made regular payments on outstanding debt totaling over \$1.7 million.

**Economic Factors and Next Year's Budgets and Rates**

According to the Oklahoma State University, Spears School of Business, Economic Outlook 2022 Summer Update "The state and national economies have recovered from the damage wrought by the COVID-19 pandemic. While income and output have long since risen above their pre-pandemic levels, in large part spurred by massive fiscal and monetary stimulus, state and national employment are just now returning to pre-pandemic levels. Yet, although the major economic aggregates have recovered, the economy has not fully returned to pre-pandemic form." The City has continued to be proactive in unknown changes resulting from the pandemic in the upcoming year as well as providing a strong foot forward in the future of this community.

**Mission Statement**

"The mission of the City of Sallisaw is to provide superior municipal services to all residents of the City in the most efficient, cost-effective manner possible, and to promote growth and development of the community to enhance the quality of life for all citizens."

**Requests for information**

This financial report is designed to provide our citizens, taxpayers, customers, and investors with a general overview of the City's finances and to show the City's accountability for the money it receives. If you have questions about this report or need additional financial information, contact the Office of the City Manager at the City of Sallisaw, Post Office Box 525, Sallisaw, Oklahoma 74955-0525. You may also visit our website at [www.sallisawok.org](http://www.sallisawok.org) for more budgetary and contact information.

## City of Sallisaw, Oklahoma

### Statement of Net Position

June 30, 2022

	<b>Governmental Activities</b>	<b>Business-type Activities</b>	<b>Total</b>
<b>Assets</b>			
Cash and cash equivalents	\$ 333,058	\$ 4,653,373	\$ 4,986,431
Investments	105,785	1,276,561	1,382,346
Receivables (net of allowance for uncollectible)	981,290	1,976,488	2,957,778
Inventory	24,496	-	24,496
Other assets	473,653	6,618	480,271
Restricted assets:			
Cash and cash equivalents	4,417,518	24,731,580	29,149,098
Investments	1,388,959	488,883	1,877,842
Pension asset	1,295,927	-	1,295,927
Capital assets (net of accumulated depreciation)	10,269,859	37,441,520	47,711,379
Total assets	19,290,545	70,575,023	89,865,568
<b>Deferred outflows of resources</b>			
Loss on refunding of debt	-	223,308	223,308
Deferred amounts related to pensions	1,979,916	313,531	2,293,447
Total deferred outflows of resources	1,979,916	536,839	2,516,755
<b>Liabilities</b>			
<u>Current liabilities</u>			
Accounts payable	1,231,309	1,171,617	2,402,926
Due to other funds	264,858	(264,858)	-
Salary payable	84,268	56,721	140,989
Capital leases, current	259,920	-	259,920
Notes payable, current	-	318,982	318,982
Bonds payable, current	-	2,570,000	2,570,000
<u>Payable from restricted assets</u>			
Accrued interest payable	-	357,392	357,392
Customer deposits	-	729,312	729,312
<u>Long-term liabilities</u>			
Compensated absences	409,747	188,527	598,274
Capital lease obligation	467,284	-	467,284
Notes payable	-	2,895,805	2,895,805
Bonds payable	-	46,870,000	46,870,000
Landfill closure	-	2,850,638	2,850,638
Pension liability	1,380,772	201,355	1,582,127
Total liabilities	4,098,158	57,945,491	62,043,649
<b>Deferred inflows of resources</b>			
Deferred amounts related to pensions	4,080,760	580,995	4,661,755
Total deferred inflows of resources	4,080,760	580,995	4,661,755
<b>Net position</b>			
Net investment in capital assets	9,542,655	37,441,520	46,984,175
Restricted	2,961,953	(25,274,231)	(22,312,278)
Unrestricted	586,935	418,087	1,005,022
Total net position	\$ 13,091,543	\$ 12,585,376	\$ 25,676,919

**City of Sallisaw, Oklahoma**

Statement of Activities  
Year Ended June 30, 2022

	Program Revenues				Net (Expense) Revenue and Changes in Net Position		
	Expenses	Charges for Services	Operating Grants and Contributions	Capital Grants and Contributions	Governmental Activities	Business-type Activities	Total
<b>Governmental activities:</b>							
General government	\$ 2,964,433	\$ 87,120	\$ 1,234,563	\$ 20,579	\$ (1,622,171)	\$ -	\$ (1,622,171)
Public safety	4,791,464	137,456	1,115,055	-	(3,538,953)	-	(3,538,953)
Public works	1,730,796	218,075	79,619	-	(1,433,102)	-	(1,433,102)
Culture and recreation	1,393,865	50,875	756,273	-	(586,717)	-	(586,717)
Economic development	512,598	-	-	-	(512,598)	-	(512,598)
Total governmental activities	<u>11,393,156</u>	<u>493,526</u>	<u>3,185,510</u>	<u>20,579</u>	<u>(7,693,541)</u>	<u>-</u>	<u>(7,693,541)</u>
<b>Business-type activities:</b>							
Administration	2,990,921	450,044	-	-	-	(2,540,877)	(2,540,877)
Electric	11,118,917	12,067,006	-	-	-	948,089	948,089
Water	1,250,966	2,123,552	-	-	-	872,586	872,586
Wastewater	1,130,064	866,773	-	-	-	(263,291)	(263,291)
Landfill	1,884,499	1,903,277	-	-	-	18,778	18,778
Sanitation	658,112	1,410,391	-	-	-	752,279	752,279
Telecommunications	3,196,037	3,508,878	-	-	-	312,841	312,841
Total business-type activities	<u>22,229,516</u>	<u>22,329,921</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>100,405</u>	<u>100,405</u>
Total primary government	<u>\$ 33,622,672</u>	<u>\$ 22,823,447</u>	<u>\$ 3,185,510</u>	<u>\$ 20,579</u>	<u>\$ (7,693,541)</u>	<u>\$ 100,405</u>	<u>\$ (7,593,136)</u>
<b>General revenues:</b>							
Sales tax					2,699,312	3,599,083	6,298,395
Other taxes					487,997	756,181	1,244,178
Interest income					30,481	14,342	44,823
Miscellaneous					468,893	-	468,893
Loss of disposal of assets					-	(781,332)	(781,332)
Change in pension obligation					92,887	-	92,887
Transfers - internal activity					7,299,114	(7,299,114)	-
Transfers - other governments					(899,771)	-	(899,771)
Total general revenues and transfers					<u>10,178,913</u>	<u>(3,710,840)</u>	<u>6,468,073</u>
<b>Change in net position</b>					<u>2,485,372</u>	<u>(3,610,435)</u>	<u>(1,125,063)</u>
Net position, beginning					10,606,171	16,195,811	26,801,982
Prior period adjustment					-	-	-
Net position, ending					<u>\$ 13,091,543</u>	<u>\$ 12,585,376</u>	<u>\$ 25,676,919</u>

**City of Sallisaw, Oklahoma**

Balance Sheet  
Governmental Funds  
June 30, 2022

	<u>General</u>	<u>Other Governmental Funds</u>	<u>Total Governmental Funds</u>
<b>Assets</b>			
Cash and cash equivalents	\$ 333,058	\$ -	\$ 333,058
Investments	105,785	-	105,785
Restricted cash	7,732	4,409,786	4,417,518
Restricted investments	1,090,537	298,422	1,388,959
Receivables:			
Taxes	711,906	10,155	722,061
Grant	34,464	169,458	203,922
Municipal court fines	53,523	-	53,523
Accrued interest	172	43	215
Other, net of allowance	1,569	-	1,569
Due from other funds	197,972	88,849	286,821
Inventory	24,496	-	24,496
Other assets	473,653	-	473,653
Total assets	<u>\$ 3,034,867</u>	<u>\$ 4,976,713</u>	<u>\$ 8,011,580</u>
<b>Liabilities</b>			
Accounts payable	\$ 325,267	\$ 904,090	\$ 1,229,357
Salary payable	84,268	-	84,268
Due to other funds	545,913	5,766	551,679
Court bonds payable	1,952	-	1,952
Total liabilities	<u>957,400</u>	<u>909,856</u>	<u>1,867,256</u>
<b>Fund balance</b>			
Nonspendable	24,496	-	24,496
Restricted	1,098,269	1,863,684	2,961,953
Committed	-	2,039,779	2,039,779
Assigned	-	163,394	163,394
Unassigned	954,702	-	954,702
Total fund balances	<u>2,077,467</u>	<u>4,066,857</u>	<u>6,144,324</u>
Total liabilities and fund balances	<u>\$ 3,034,867</u>	<u>\$ 4,976,713</u>	<u>\$ 8,011,580</u>

Amounts reported for governmental activities in the Statement of Net Position are different because:

Land and capital assets, net of accumulated depreciation, are not financial resources and, in the funds, and therefore, are not reported

Land and construction in process	2,221,408	
Capital assets	20,541,225	
Less: Accumulated depreciation	<u>(12,492,774)</u>	10,269,859

Long-term portion of liabilities are not due and payable in the current period and are not reported

Capital lease obligations	(727,204)	
Compensated absences	(409,747)	
Net deferred outflows (inflows) on pension obligations	(2,100,844)	
Net pension (obligation)/asset	<u>(84,845)</u>	<u>(3,322,640)</u>

Net position of governmental activities \$ 13,091,543



## City of Sallisaw, Oklahoma

### Statement of Revenues, Expenditures, and Changes in Fund Balances - Governmental Funds Year Ended June 30, 2022

	General	Other Governmental Funds	Total Governmental Funds
<b>Revenues</b>			
Sales tax	\$ 1,799,541	\$ 899,771	\$ 2,699,312
Other taxes	349,913	138,084	487,997
Licenses and permits	45,060	-	45,060
Intergovernmental	1,228,895	1,958,744	3,187,639
Fines and forfeitures	123,003	8,837	131,840
Charges for services	276,816	33,750	310,566
Rental	6,060	-	6,060
Donations	1,000	17,450	18,450
Other	468,722	171	468,893
Proceeds from debt issuance	-	163,605	163,605
Interest	26,917	3,564	30,481
Total revenues	4,325,927	3,223,976	7,549,903
<b>Expenditures</b>			
General government	2,858,382	-	2,858,382
Public safety	3,470,917	1,121,796	4,592,713
Public works	1,329,221	107,579	1,436,800
Culture and recreation	1,051,269	42,422	1,093,691
Economic development	435,729	-	435,729
Debt service:			
Principal	-	320,385	320,385
Interest	-	27,307	27,307
Capital outlay	-	2,961,240	2,961,240
Total expenditures	9,145,518	4,580,729	13,726,247
Excess of revenues over (under) expenditures	(4,819,591)	(1,356,753)	(6,176,344)
<b>Other financing sources (uses)</b>			
Transfers in	10,541,181	2,414,596	12,955,777
Transfers out	(5,341,971)	(314,692)	(5,656,663)
Transfers out to other governments	(899,771)	-	(899,771)
Total other financing sources (uses)	4,299,439	2,099,904	6,399,343
<b>Net change in fund balances</b>	(520,152)	743,151	222,999
Fund balances, beginning	2,597,619	3,323,706	5,921,325
Fund balances, ending	\$ 2,077,467	\$ 4,066,857	\$ 6,144,324

## City of Sallisaw, Oklahoma

Reconciliation of Governmental Funds and Government-Wide  
Financial Statements  
Year Ended June 30, 2022

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Net change in fund balances - total governmental funds	\$ 222,999
<p>Governmental funds report capital outlays as expenditures; whereas, in the statement of activities, the cost of those assets are allocated over their estimated useful lives as a depreciation expense.</p>	
Capital outlay expenditures capitalized	2,961,240
Depreciation expense	(998,480)
<p>In the statement of activities, the cost of pension benefits earned net of employee contributions is reported as an element of pension expense. The fund financial statements report pension contributions as expenditures.</p>	
	92,887
<p>The proceeds of debt issuance provides current financial resources to governmental funds, but issuing debt increases long-term liabilities in the statement of net position. Repayment of debt principal is an expenditure in the governmental funds, but the repayment reduces long-term liabilities in the statement of net position.</p>	
Proceeds from capital lease obligations	(163,605)
Capital lease principal payments	320,385
<p>Some expenses in the statement of activities do not require the use of current financial resources and, therefore, are not reported in governmental funds.</p>	
Accrued compensated absences, net change	<u>49,946</u>
<b>Change in net position of governmental activities</b>	<b><u>\$ 2,485,372</u></b>

## City of Sallisaw, Oklahoma

### Statement of Net Position

#### Proprietary Funds

June 30, 2022

	<b>Business-type Activities</b>		
	Sallisaw Municipal Authority	Sallisaw Economic Authority	<b>Total</b>
<b>Assets</b>			
Cash and cash equivalents	\$ 4,615,722	\$ 37,651	\$ 4,653,373
Investments	1,276,561	-	1,276,561
Receivables:			
Accounts (net of allowance for uncollectible)	1,976,234	-	1,976,234
Accrued interest	254	-	254
Due from other funds	527,320	-	527,320
Other assets	6,618	-	6,618
Restricted assets:			
Cash and cash equivalents	24,731,580	-	24,731,580
Investments	488,883	-	488,883
Capital assets (net of accumulated depreciation)	37,441,520	-	37,441,520
Total assets	71,064,692	37,651	71,102,343
<b>Deferred outflows of resources</b>			
Loss on refunding of debt	223,308	-	223,308
Deferred amounts related to pensions	313,531	-	313,531
Total deferred outflows of resources	536,839	-	536,839
<b>Liabilities</b>			
Accounts payable	1,171,617	-	1,171,617
Salary payable	56,721	-	56,721
Notes payable, current	318,982	-	318,982
Bonds payable, current	2,570,000	-	2,570,000
Payable from restricted assets:			
Accrued interest payable	357,392	-	357,392
Customer deposits	729,312	-	729,312
Due to other funds	262,349	113	262,462
Noncurrent liabilities:			
Compensated absences	188,527	-	188,527
Notes payable	2,895,805	-	2,895,805
Bonds payable	46,870,000	-	46,870,000
Landfill closure	2,850,638	-	2,850,638
Pension obligation	201,355	-	201,355
Total liabilities	58,472,698	113	58,472,811
<b>Deferred inflows of resources</b>			
Deferred amounts related to pensions	580,995	-	580,995
<b>Net position</b>			
Net investment in capital assets	37,441,520	-	37,441,520
Restricted:			
Debt service	(25,273,307)	-	(25,273,307)
Meter deposits	(924)	-	(924)
Unrestricted	380,549	37,538	418,087
Total net position	\$ 12,547,838	\$ 37,538	\$ 12,585,376

## City of Sallisaw, Oklahoma

### Statement of Revenues, Expenses, and Changes in Net Position - Proprietary Funds Year Ended June 30, 2022

	<b>Business-type Activities</b>		<b>Total</b>
	Sallisaw Municipal Authority	Sallisaw Economic Authority	
<b>Operating revenues</b>			
Charges for services:			
Electric	\$ 12,067,006	\$ -	\$ 12,067,006
Water	2,123,552	-	2,123,552
Wastewater	866,773	-	866,773
Landfill	1,903,277	-	1,903,277
Sanitation	1,410,391	-	1,410,391
Telecommunications	3,508,878	-	3,508,878
Penalties	158,313	-	158,313
Other	291,731	-	291,731
Total operating revenues	22,329,921	-	22,329,921
<b>Operating expenses</b>			
Administration	246,169	-	246,169
Electric	10,813,654	-	10,813,654
Water	925,501	-	925,501
Wastewater	529,584	-	529,584
Landfill	1,506,136	-	1,506,136
Sanitation	559,646	-	559,646
Telecommunications	2,901,600	-	2,901,600
Depreciation and amortization	2,295,522	-	2,295,522
Bad debt expense	117,767	-	117,767
Total operating expenses	19,895,579	-	19,895,579
Total operating income (loss)	2,434,342	-	2,434,342
<b>Nonoperating revenues (expenses)</b>			
Sales tax	3,599,083	-	3,599,083
Other taxes	756,181	-	756,181
Interest income	14,342	-	14,342
Interest expense and fiscal charges	(2,333,937)	-	(2,333,937)
Loss on disposal of assets	-	(781,332)	(781,332)
Total nonoperating revenues (expenses)	2,035,669	(781,332)	1,254,337
<b>Operating transfers</b>			
Transfers in	5,556,663	-	5,556,663
Transfers (out)	(12,855,777)	-	(12,855,777)
Total operating transfers	(7,299,114)	-	(7,299,114)
<b>Net income (loss)</b>	(2,829,103)	(781,332)	(3,610,435)
Net position, beginning	15,376,941	818,870	16,195,811
Prior period adjustment	-	-	-
Net position, ending	\$ 12,547,838	\$ 37,538	\$ 12,585,376

**City of Sallisaw, Oklahoma**

Statement of Cash Flows  
Proprietary Funds  
Year Ended June 30, 2022

	<b>Enterprise Funds</b>		
	Sallisaw Municipal Authority	Sallisaw Economic Authority	Total
<b><u>Cash flows from operating activities:</u></b>			
Receipts from customers	\$ 21,955,077	\$ -	\$ 21,955,077
Payments to suppliers	(13,974,550)	-	(13,974,550)
Payments to employees	(3,967,491)	-	(3,967,491)
<b>Net cash provided (used) by operating activities</b>	<b>4,013,036</b>	<b>-</b>	<b>4,013,036</b>
<b><u>Cash flows from non-capital financing activities:</u></b>			
Transfers from other funds	5,556,663	-	5,556,663
Transfers to other funds	(12,855,777)	-	(12,855,777)
Intergovernmental revenues	4,355,264	-	4,355,264
<b>Net cash provided (used) by non-capital financing activities</b>	<b>(2,943,850)</b>	<b>-</b>	<b>(2,943,850)</b>
<b><u>Cash flows from capital and related financing activities:</u></b>			
Purchase of assets	(4,729,405)	113	(4,729,292)
Disposal of assets	-	-	-
Issuance of debt	25,400,000	-	25,400,000
Principal paid on debt	(3,398,314)	-	(3,398,314)
Interest paid on debt	(2,417,945)	-	(2,417,945)
<b>Net cash provided (used) by capital and related financing activities</b>	<b>14,854,336</b>	<b>113</b>	<b>14,854,449</b>
<b><u>Cash flows from investing activities:</u></b>			
Investment income	14,342	-	14,342
<b>Net cash provided (used) by investing activities</b>	<b>14,342</b>	<b>-</b>	<b>14,342</b>
Net increase (decrease) in cash and cash equivalents	15,937,864	113	15,937,977
Cash & cash equivalents, June 30, 2021	11,369,348	37,538	11,406,886
Cash & cash equivalents, June 30, 2022	\$ 27,307,212	\$ 37,651	\$ 27,344,863
Cash, including time deposits	\$ 4,615,722	\$ 37,651	\$ 4,653,373
Restricted cash, including time deposits	24,731,580	-	24,731,580
Total cash and cash equivalents, end of year	\$ 29,347,302	\$ 37,651	\$ 29,384,953
<b><u>Reconciliation of operating income (loss) to net cash provided (used) by operating activities</u></b>			
Operating income (loss)	\$ 2,434,342	\$ -	\$ 2,434,342
Adjustments to reconcile operating income (loss) to net cash provided (used) by operating activities:			
Depreciation	2,295,522	-	2,295,522
Bad debt	117,767	-	117,767
Changes in assets and liabilities:			
(Increase) decrease in receivables	(374,844)	-	(374,844)
Increase (decrease) in accounts payable	1,251	-	1,251
Increase (decrease) in payroll liabilities	(709,049)	-	(709,049)
Increase (decrease) in other liabilities	248,047	-	248,047
Total adjustments	1,578,694	-	1,578,694
<b>Net cash provided (used) by operating activities</b>	<b>\$ 4,013,036</b>	<b>\$ -</b>	<b>\$ 4,013,036</b>

**I. Organization**

The City of Sallisaw, Oklahoma, (the City) operates under a Council-Manager form of government under Title 11 of the *Oklahoma Statutes*. The City provides the following services to its citizens: public safety (police and fire), streets and highways, sanitation and solid waste services, culture and recreation, public improvements, electric and water utilities, cable television, internet, telephone, planning and zoning, and general administrative services.

**II. Summary of significant accounting policies**

**A. Reporting entity**

The accompanying financial statements present the City and its component units, entities for which the City is considered to be financially accountable. Blended component units, although legally separate entities, are, in substance, part of the City's operations. The City's financial statements do not include any discreetly presented component units which would be reported in a separate column in the government-wide financial statements to emphasize that it is legally separate from the City.

**Component Units:**

**Sallisaw Municipal Authority** ("SMA") was created as a public trust pursuant to Title 60 of the Oklahoma Statutes to finance, develop, and operate the electric, water, wastewater, solid waste, and telecommunications activities of the City. SMA is governed by a board comprised of the City's elected commissioners. The rates for user charges and bond issuance authorizations are approved by the city commission. SMA is reported as a blended component unit.

**Sallisaw Economic Authority** ("SEA") was created as a public trusts pursuant to Title 60 of the Oklahoma Statutes to finance and pursue economic development activities within the City of Sallisaw. The City Commissioners serve as the governing body. SEA is reported as blended component unit. In fiscal year 2015, all physical assets of the SEA were sold; land was maintained by SEA.

**Sallisaw Library Trust Authority** was organized as a public trust to help promote the library services and facilities in the City. The Library Trust Authority is reported as a special revenue fund in the combining governmental statements of the City. The City Commission serves as the governing body.

**B. Basis of Presentation**

*Government-wide financial statements*

The primary government and component units are presented separately within the financial statements with the focus on the primary government. Individual funds are not displayed but the statements distinguish governmental activities, generally supported by taxes and general revenues, from business-type activities, generally financed with fees charged to external customers.

The statement of activities reports the expenses of a given function offset by program revenues directly connected with the functional program. A function is an assembly of similar activities and may include portions of a fund or summarize more than one fund to capture the expenses and program revenues associated with a distinct functional activity. Program revenues include 1) charges to customers or applicants who purchase, use, or directly benefit from goods, services, or privileges provided by a given function or segment, and 2) operational grants and contributions that are restricted to meeting the operational or capital requirements of a particular function or

segment, and (3) capital grants and contributions which fund the acquisition, construction, or rehabilitation of capital assets. Taxes and other revenue sources not properly included among program revenues are reported as general revenues.

*Fund financial statements*

Fund financial statements are provided for governmental funds and proprietary funds. Major individual governmental and enterprise funds are reported as separate columns in the fund financial statements with composite columns for non-major funds.

The City reports the following major governmental fund:

General Fund – The general fund is the City’s primary operating fund. It accounts for all financial resources of the general government, except those required to be accounted for in another fund.

The City reports the following major proprietary funds:

Sallisaw Municipal Authority – SMA accounts for the revenues generated by the City’s utility systems and the expenditures related to the operations and financing of such utilities. This includes the electric, water, wastewater, landfill, sanitation, and telecommunication services.

The City reports no fiduciary activities.

**C. Measurement focus, basis of accounting, and financial statement presentation**

*Generally Accepted Accounting Principles (U.S. GAAP)*

The financial statements of the City are prepared in accordance with U.S. GAAP. The City applies all relevant GASB pronouncements.

*Measurement focus, basis of accounting, and financial statement presentation*

The government-wide financial statements include the statement of net position and the statement of activities and are reported on the accrual basis of accounting and economic resource focus. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows.

In proprietary funds, operating revenues and expenses are distinguished from non-operating items. Operating revenues and expenses generally result from providing services in connection with the principle ongoing operations of the fund. All revenues and expenses not meeting this definition are reported as non-operating items.

Governmental fund financial statements are reported using the current financial resources measurement focus and modified accrual basis of accounting. Revenues are recognized as soon as they are both measurable and available. Revenues are considered to be available when they are collectible within the current period or soon enough thereafter to pay liabilities of the current period. For this purpose, the City considers revenues to be available if they are collected within 60 days of the end of the current fiscal period. Expenditures generally are recorded when a liability is incurred, as under accrual accounting. However, debt service expenditures, as well as expenditures related to compensated absence, claims, and judgements are recorded in the year payment is due.

Major revenue sources susceptible to accrual include sales and use taxes, franchise taxes, intergovernmental revenues, and investment income. In general, other revenues are recognized when cash is received.

Operating income reported in proprietary fund financial statements includes revenues and expenses related to the primary, continuing operations of the fund. Principal operating revenues for proprietary funds are charges to customers for sales or services. Principal operating expenses are the costs of providing goods or services and include administrative expenses and depreciation of capital assets. Other revenues and expenses are classified as non-operating in the financial statements.

For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the Oklahoma Police Pension and Retirement System (OPPRS) and the Oklahoma Firefighter' Pension and Retirement System (OFPRS) and additions to / deductions from OPPRS and OFPRS fiduciary net position have been determined on the same basis as they are reported by OPPRS and OFPRS. For this purpose, benefit payments (including refunds of employee contributions) are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value.

As a general rule the effect of interfund activity has been eliminated from the government-wide financial statements.

#### *Use of estimates*

The preparation of financial statements in conformity with U.S. GAPP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure; accordingly, actual results could differ from those estimates.

#### **D. Budget policy and practice**

Annual budgets are adopted for governmental funds and the Sallisaw Municipal Authority. All unencumbered annual appropriations will lapse at fiscal year-end. Actual expenditures within a fund may not exceed 90% of the budget until actual revenues equal to the estimated amount have been received. No expenditure can exceed the actual amount on hand.

Prior to June of each year, all department heads of the City submit requests for appropriations to the city manager so that a budget may be prepared. The city manager meets with each of the department heads to review their needs, estimates, and requests. The Commissioners hold a public hearing prior to June 15 and a final budget must be prepared and adopted no later than June 23.

The appropriated budget is prepared by fund, function, and department. Transfers of appropriations within a department or between departments may be approved by the city manager. Once the budget is established, the Commission must authorize any amendments that change the total legal appropriations of the fund previously approved in the budget. The legal level of budgetary control (i.e., the level at which expenditures may not legally exceed appropriations) is the department level.

Encumbrance accounting is employed in governmental funds. Encumbrances (e.g., purchase orders, contracts) outstanding at year-end are reported as reservations of fund balances and do not constitute expenditures or liabilities as the commitments will be re-appropriated and honored during the subsequent year.



**E. Policies Related to Assets, Deferred Outflows of Resources, Liabilities, Deferred Inflows of Resources and Fund Equity**

***Deposits and investments***

The City's cash and cash equivalents are considered to be cash on hand, demand deposits, and short-term investments with original maturities of three months or less from the date of acquisition.

City policy is that deposits can only be made in financial institutions insured by the Federal Deposit Insurance Corporation. The City invests its funds in an effort to ensure preservation of capital, remain sufficiently liquid and attain a reasonable market rate of return, while remaining within the guidelines provided by the City's investment policy.

Investments for the City, as well as for its component units, are reported at fair value. Cash deposits are reported at carrying amount which reasonably estimates fair value.

***Receivables and payables***

Receivables in governmental funds and governmental activities include tax accruals and intergovernmental revenues such as grant requests, as they are both measurable and available. These receivables are due within one year.

Proprietary fund and business-type activities receivables include revenues earned at year end but not yet received. Utility accounts receivable, both billed and unbilled, comprise the majority of the receivables.

All trade receivables are shown net of an allowance for uncollectible. Trade accounts receivable in excess of 90 days comprise the trade accounts receivable allowance for uncollectible.

***Inventories***

Inventories are similarly reported in government-wide and fund financial statements.

Inventories in governmental funds consist of airport fuel held for future sale. The fuel is reported at cost and recorded as an expense at the time the fuel is sold.

***Restricted assets***

Restricted assets include assets legally restricted for capital projects funded through long-term debt, debt service reserves, facility charges, and Federal, State, and private grants. Restricted assets and liabilities current in nature are reported with current assets and current liabilities in the financial statements. Assets restricted for acquisition or construction of non-current assets or assets restricted for liquidation of long-term debt are reported with non-current assets.

It is the City's policy when purchasing goods or services, or servicing debt for which resources have been restricted, to use restricted resources first and then unrestricted resources as needed. Restricted assets and liabilities payable from restricted assets current in nature are reported with the current assets and current liabilities in the financial statements.

***Capital assets***

The City's property, plant, equipment, and infrastructure with useful lives of more than one year are stated at historical cost and reported in the government-wide financial statements. Proprietary and component unit capital assets are also reported in their respective fund and combining component units' financial statements. Donated assets are stated at fair value on the date

donated. Capital assets are defined by the City as assets with an initial, individual cost of more than the following amounts, along with an estimated useful life in excess of one year.

Assets	Cost Threshold
Buildings and improvements	\$ 25,000
Equipment and vehicles	5,000
Telecommunications, computer, and other personal property	10,000
Infrastructure	50,000

The costs of normal maintenance and repairs that do not add to the asset value or materially extend useful lives are not capitalized. Capital assets, including those of component units, are depreciated using the straight-line method. When capital assets are disposed, the cost and applicable accumulated depreciation are removed from the respective accounts, and the resulting gain or loss is recorded in operations.

Assets	Years
Buildings	30-50
Improvements other than buildings	15-30
Infrastructure	30-40
Equipment and vehicles	3-12

Major outlays for capital assets and improvements are recorded as construction in progress and are not depreciated until placed in service.

***Interfund balances***

Generally, outstanding balances between funds reported as due to/due from other funds include outstanding charges by one fund to another for goods or services outstanding at year end, or other miscellaneous receivables/payable between funds.

All activity between governmental and business-type activities are eliminated and any residual balances outstanding between the activities are reported in the government-wide financial statements as internal balances.

***Deferred outflows of resources and deferred inflows of resources***

In addition to assets and liabilities, the statement of financial position and the governmental fund balance sheet may report separate sections of deferred outflows of resources and deferred inflows of resources. Deferred outflows of resources represent a consumption of net position that applies to a future period which will not be recognized as an outflow of resources until that time. Deferred inflows of resources represent an acquisition of net position that applies to a future period which will not be recognized as an inflow of resources until that time.

***Compensated absences***

All full-time City employees earn vacation at varying rates depending upon years of eligible service. All vacation pay is accrued when incurred in the government-wide and proprietary fund financial statements. Vacation leave which is unused and vested to the employee in good standing, is payable upon termination. Except as described below, employees are not compensated for unused sick leave upon their termination of employment. In governmental funds, amounts accrued are expected to be liquidated with available financial resources and are reported as an expenditure. For governmental activities, compensated absences are generally liquidated by the general fund.

Full-time employees with at least one year of service earn vacation of five (5) to twenty (20) days per year depending on years of service completed. Employees may carry over up to 480 hours of

unused vacation. Full-time employees are granted sick leave at a rate of 4.615 hours per pay period, with no limitation on the amount that can be accrued or carried over. Upon retirement, employees will be compensated for hours accrued in excess of 1,000 hours, up to a maximum of 2,500 hours, at a rate of \$2,500 for the first 1,000 hours, and \$5.00/hour for the next 1,500 hours.

### ***Fund equity***

#### *Fund balance*

##### *Nonspendable Fund Balance*

Fund balances reported as non-spendable includes amounts that cannot be spent because they are either not in spendable form or not expected to be converted to cash including inventories and non-current receivables.

##### *Restricted Fund Balance*

Restricted fund balance includes amounts that are constrained for a specific purpose which are externally imposed by providers, such as creditors, or amounts constrained due to constitutional provisions or enabling legislation.

##### *Committed Fund Balance*

Committed fund balance includes amounts that can only be used for specific purposes pursuant to constraints imposed by formal action of the city's highest level of decision-making authority. The City's highest level of decision-making authority is made by ordinance.

##### *Assigned Fund Balance*

Assigned fund balance includes amounts that are intended to be used for specific purposes but are neither restricted nor committed. Assignments of fund balance may be made by city council action or management decision when the city council had designated that authority.

##### *Unassigned Fund Balance*

Unassigned fund balance includes balances that has not been assigned to other funds and had not been restricted, committed, or assigned to specific purposes within the general fund.

It is the City's policy to first use restricted fund balance prior to the use of unrestricted fund balance when an expense is incurred for purposes for which both restricted and unrestricted fund balance are available. The City's policy for the use of unrestricted fund balance amounts require that committed amounts would be reduced first, followed by assigned amounts, and then unassigned amounts when expenditures are incurred for purposes for which amounts in any of those unrestricted fund balance classifications could be used.

#### *Net Position*

Net investment in capital assets and legally restricted amounts are separated from unrestricted net position.

##### *Net investment in capital assets*

The amount reported is calculated as total capital assets less accumulated depreciation and outstanding debt used to purchase the assets net of unspent portions. Unspent portions of debt, along with any amounts used to fund debts reserves, are included with restricted net position.

##### *Restricted*

Amounts reported as restricted net position include constraints placed on the use either by 1) external groups such as creditors, grantors, contributors, or laws and regulations of other governments, or 2) law through constitutional provisions or enabling legislation.

**F. Policies Related to Revenues and Expenses**

***Program Revenues***

*Charges for Services*

Program revenues reported with governmental activities include charges for services like permits and fees, parks charges, and fines and forfeitures. Business-type activity charges for services include all operating income of proprietary funds.

*Grants and Contributions*

Governmental grants and contributions primarily consist of grants from Federal and state agencies. The nature of the grant determines if it is reported as operating or capital program revenues.

Business-type activities' grants and contributions include restricted investment income, donations from others, as well as grants from Federal and state agencies.

*General Revenues*

General revenues reported with governmental activities include tax revenues. Both governmental and business-type activities report unrestricted investment income as general revenues.

Sales Tax

The City received 4% tax on sales within the City. The tax is allocated as follows:

- 1.00% in the General Fund to fund City operations.
- 1.00% to the Sallisaw Municipal Authority for operations.
- 0.50% to the Sallisaw Municipal Authority for debt service on water projects.
- 0.50% to the Sallisaw Municipal Authority for debt service on the sports complex.
- 0.50% to the Capital improvements fund for capital outlay and debt service.
- 0.50% to the Sallisaw hospital.

**III. Detail Notes on Assets, Deferred Outflows of Resources, Liabilities, Deferred Inflows of Resources and Fund Equity**

**A. Deposits and investments**

*Deposits*

Custodial credit risk for deposits is the risk that in the event of a bank failure, the City's deposits may not be returned, or the City will not be able to recover collateral securities in the possession of an outside party. The City's deposits are secured by collateral values at market or par, whichever is lower, less the amount covered by the Federal Deposit Insurance Corporation (FDIC). Deposited funds may be invested in certificates of deposit in institutions with an established record of fiscal health and service. At June 30, 2022, the City was fully collateralized.

Interest rate risk is the risk that changes in interest rates will adversely affect the fair value of an investment. Investments held for longer periods are subject to increased risk of adverse interest rate changes.

*Investments*

The City invests primarily in certificates of deposit. Investment securities are exposed to various risks such as interest rate risk and credit risk. The following is a summary of the investments of primary government.

<u>Types of Investments</u>	<u>Fair Value/ Carrying Amount</u>	<u>Cost</u>	<u>Average Credit Quality/ Ratings (1)</u>	<u>Weighted Average Months to Maturity (2)</u>
<b>Primary government</b>				
<b>INVESTMENTS:</b>				
Certificates of deposit, pooled	\$ 3,260,188	\$ 3,260,188	N/A	8.2
Total investments	<u>3,260,188</u>	<u>3,260,188</u>		
 Total primary government investments	 <u>\$ 3,260,188</u>	 <u>\$ 3,260,188</u>		

RECONCILIATION TO STATEMENT OF NET POSITION

	<u>Governmental Activities</u>	<u>Business- type Activities</u>	<u>Total</u>
Investments, unrestricted	\$ 105,785	\$ 1,276,561	\$ 1,382,346
Investments, restricted	1,388,959	488,883	1,877,842
Total investments	<u>\$ 1,494,744</u>	<u>\$ 1,276,561</u>	<u>\$ 3,260,188</u>

(1) Ratings are provided where applicable to indicate associated **Credit Risk**. N/A indicates not applicable.

(2) **Interest rate risk** is estimated using either duration or weighted average days to maturity depending on the respective policy.

**B. Receivables**

Receivables as of June 30, 2022, for the City's major funds and nonmajor funds in the aggregate, including the applicable allowances for uncollectible accounts are as follows:

	<u>General Fund</u>	<u>Nonmajor Governmental Funds</u>	<u>Total Governmental Activities</u>	<u>Business-type Activities</u>
Receivables:				
Taxes	\$ 711,906	\$ 6,736	\$ 718,642	\$ -
Grants	34,464	169,458	203,922	-
Municipal court fines	56,942	-	56,942	-
Accrued interest	15	200	215	254
Utilities	-	-	-	2,202,063
Other	51,579	-	51,579	-
Total gross receivables	<u>854,906</u>	<u>176,394</u>	<u>1,031,300</u>	<u>2,202,317</u>
Less: allowance for uncollectible	(50,010)	-	(50,010)	(225,828)
Net receivables	<u>\$ 804,896</u>	<u>\$ 176,394</u>	<u>\$ 981,290</u>	<u>\$ 1,976,489</u>

**C. Capital assets**

Capital asset balances and activities for the year ended June 30, 2022 were as follows:

	<u>Beginning Balance</u>	<u>Additions</u>	<u>Deletions</u>	<u>Ending Balance</u>
<b><u>Governmental activities</u></b>				
Capital assets, not being depreciated:				
Land	\$ 1,628,656	\$ -	\$ -	\$ 1,628,656
Construction in progress	691,163	611,698	(710,109)	592,752
Total capital assets, not being depreciated	<u>2,319,819</u>	<u>611,698</u>	<u>(710,109)</u>	<u>2,221,408</u>
Capital Assets, being depreciated:				
Buildings and improvements	3,558,359	590,623	-	4,148,982
Infrastructure and improvements	7,112,663	380,251	-	7,492,914
Equipment and computers	3,961,109	1,009,838	(50,569)	4,920,378
Vehicles	3,938,342	368,830	(328,221)	3,978,951
Total capital assets, being depreciated	<u>18,570,473</u>	<u>2,349,542</u>	<u>(378,790)</u>	<u>20,541,225</u>
Less accumulated depreciation	<u>(11,870,862)</u>	<u>(998,480)</u>	<u>376,568</u>	<u>(12,492,774)</u>
Total capital assets being depreciated, net	<u>6,699,611</u>	<u>1,351,062</u>	<u>(2,222)</u>	<u>8,048,451</u>
Governmental activities capital assets, net	<u>\$ 9,019,430</u>	<u>\$ 1,962,760</u>	<u>\$ (712,331)</u>	<u>\$ 10,269,859</u>
	<u>Beginning Balance</u>	<u>Additions</u>	<u>Deletions</u>	<u>Ending Balance</u>
<b><u>Business-type activities</u></b>				
Capital assets, not being depreciated:				
Land and easements	\$ 2,068,116	\$ 750,000	\$ (781,332)	\$ 2,036,784
Construction in progress	1,715,027	1,868,754	(1,492,851)	2,090,930
Total capital assets, not being depreciated	<u>3,783,143</u>	<u>2,618,754</u>	<u>(2,274,183)</u>	<u>4,127,714</u>
Capital Assets, being depreciated:				
Buildings and improvements	1,096,241	26,784	-	1,123,025
Land improvements	4,972,100	33,495	-	5,005,595
Infrastructure and improvements	17,886,272	760,334	-	18,646,606
Water and sewer treatment facilities	31,198,802	1,988,310	-	33,187,112
Equipment	4,826,040	267,500	-	5,093,540
Vehicles	3,453,633	527,079	(92,360)	3,888,352
Total capital assets, being depreciated	<u>63,433,088</u>	<u>3,603,502</u>	<u>(92,360)</u>	<u>66,944,230</u>
Less accumulated depreciation	<u>(31,467,863)</u>	<u>(2,254,921)</u>	<u>92,360</u>	<u>(33,630,424)</u>
Total capital assets being depreciated, net	<u>31,965,225</u>	<u>1,348,581</u>	<u>-</u>	<u>33,313,806</u>
Business-type activities capital assets, net	<u>\$ 35,748,368</u>	<u>\$ 3,967,335</u>	<u>\$ (2,274,183)</u>	<u>\$ 37,441,520</u>

Depreciation expense was charged to functions/programs of the primary government as follows:

<b>Governmental activities:</b>	
General government	\$ 142,492
Public safety	196,642
Public works	282,303
Cultural and recreation	300,174
Economic development	76,869
Total depreciation expense - governmental activities	\$ 998,480
 <b>Business-type activities:</b>	
Administration	\$ 293,048
Electric	305,263
Water	284,864
Wastewater	600,480
Landfill	378,363
Sanitation	98,466
Telecommunications	294,437
Total depreciation expense - business-type activities	\$ 2,254,921

**D. Long-term liabilities**

**Governmental activities**

Capital Leases

The City has entered into several lease agreements as lessee for financing the acquisition of buildings, land, and equipment. These lease agreements qualify as capital leases for accounting purposes and, therefore, have been recorded at the present value of their future minimum lease payments as of the inception date. The governmental activities capital lease obligations are as follows:

Firststar Bank dated November 2018 for Wheeler property lease/purchase for an original amount of \$475,000, monthly payments of \$4,776 at an interest rate of 3.85% over a 10 year period.	\$ 325,224
Lease purchase agreement with Waste Research, Inc. dated August 2019 for a 2018 Freightliner M2106 4-door cab and chassis in the original amount of \$191,000. Monthly payments in the amount of \$4,247,95 with the first payment September, 20, 2019 carrying a 3.24% interest rate, maturing June 2022.	58,086
Firststar Bank dated July 2020 for 2020 Altec Bucket Truck lease/purchase for an original amount of \$152,666 at an interest rate of 3.09% maturing June 30, 2022.	52,015
Firststar Bank dated January 2021 for 2020 Altec Digger lease/purchase for an original amount of \$234,731 at an interest rate of 3.14% maturing June 30, 2022.	154,742
National Bank of Sallisaw dated December 2021 for a 2022 International Roll-off truck with an original amount of \$163,605 at an interest rate of 2.12% payable in monthly installments beginning January 2022 maturing December 2024.	137,137
Total capital lease obligations	\$ 727,204

**Business-type activities**

Revenue bonds:

<p>\$19,415,000 Sallisaw Municipal Authority Refunding Revenue Bonds, Series 2012 A, due annually in amounts from \$215,000 to \$1,455,000, plus semi-annual interest from 1.00% to 4.00% with final maturity at September 1,2035, secured by SMA water, sewer, electric, telecommunications, and garbage collection systems, and a pledge of its net revenues, proceeds used to defease the Series 2005 bonds.</p>	<p>\$ 15,710,000</p>
<p>\$9,495,000 Sallisaw Municipal Authority Sales Tax Revenue Bonds, Series 2020, due semi-annually in amounts from \$130,000 to \$690,000 plus semi-annual interest of 3.00% with a final maturity January 2040, secured by ½ cent sales tax, proceeds used for capital improvement.</p>	<p>9,080,000</p>
<p>\$18,745,000 Sallisaw Municipal Authority Refunding Revenue Bonds, Series 2021, due annually in amounts ranging from \$685,000 to \$1,425,000 plus semi-annual interest of 4.00% with a final maturity September 2037, secured by ½ cent sales tax, proceeds used to refund Series 2012A Tax Exempt Refunding Revenue Bonds and Series 2012C Tax Exempt Refunding Revenue Bonds, as well as provide payment to the Grand River Dam Authority for the power cost adjustment and excess cost of electricity during the winter storm of February 2021. As of the date of the report, the funds for payoff on the Series 20212A Bonds were held in a restricted cash account.</p>	<p>18,745,000</p>
<p>\$5,905,000 Sallisaw Municipal Authority Sales Tax Revenue Bonds, Series 2022, due annually in amounts ranging from \$655,000 to \$830,000 plus semi-annual interest of 4.00% with a final maturity June 2030, secured by ½ cent sales tax, proceeds used for constructing, designing and equipping an aquatic/swim center and skateboard park within city limits.</p>	<p>5,905,000</p>
<p style="padding-left: 40px;">Total revenue bonds</p>	<p><u>\$ 49,440,000</u></p>

Notes payable:

<p>Note payable to Oklahoma Water Resources Board, dated March 2, 2010, authorized in the amount of \$5,360,000, due and payable in semi-annual installments of \$15,747 including interest at 2.58%, plus an administrative fee of 0.5%, secured by water system.</p>	<p>\$ 2,485,141</p>
<p>Participation note payable with Armstrong Bank, Firststar Bank, and Bank NBS with an original amount of \$750,000 for 60 months at an interest rate equal to Wall Street Journal Prime rate for the purchase of property to be used for economic development.</p>	<p>\$ 729,646</p>
<p style="padding-left: 40px;">Total notes payable</p>	<p><u>\$ 3,214,787</u></p>
<p style="padding-left: 40px;">Total business-type activities</p>	<p><u>\$ 52,654,787</u></p>



**CITY OF SALLISAW, OKLAHOMA**  
**Notes to the Financial Statements**  
June 30, 2022

The following is a summary of changes in long-term debt for the year ended June 30, 2022:

	<u>Beginning Balance</u>	<u>Increases</u>	<u>Decreases</u>	<u>Ending Balance</u>	<u>Amounts Due Within One Year</u>
<b>Governmental activities</b>					
Compensated absences	\$ 359,801	\$ 49,946	\$ -	\$ 409,747	\$ -
Capital leases	883,984	163,605	(320,385)	727,204	259,920
Pension liability	4,861,776	-	(3,481,004)	1,380,772	-
Total governmental activities	<u>\$ 6,105,561</u>	<u>\$ 213,551</u>	<u>\$ (3,801,389)</u>	<u>\$ 2,517,723</u>	<u>\$ 259,920</u>
<b>Business-type activities</b>					
Compensated absences	\$ 182,567	\$ 5,960	\$ -	\$ 188,527	\$ -
Revenue bonds:					
Series 2012A	16,530,000	-	(820,000)	15,710,000	855,000
Series 2012C	280,000	-	(280,000)	-	-
Series 2013	1,710,000	-	(1,710,000)	-	-
Series 2020	9,365,000	-	(285,000)	9,080,000	295,000
Series 2021	-	18,745,000	-	18,745,000	685,000
Series 2022	-	5,905,000	-	5,905,000	735,000
Notes payable					
OWRB	2,768,101	-	(282,960)	2,485,141	291,233
Rhodes property	-	750,000	20,354	770,354	27,749
Landfill liability	2,602,591	248,047	-	2,850,638	-
Pension liability	920,364	-	(719,009)	201,355	-
Total business-type activities	<u>\$ 34,358,623</u>	<u>\$ 25,654,007</u>	<u>\$ (4,076,615)</u>	<u>\$ 55,936,015</u>	<u>\$ 2,888,982</u>
Total long-term debt	<u>\$ 40,464,184</u>	<u>\$ 25,867,558</u>	<u>\$ (7,878,004)</u>	<u>\$ 58,453,738</u>	<u>\$ 3,148,902</u>

For governmental activities, liability for incurred claims, compensated absences, and net pension liability are generally liquidated by the General Fund.

Annual debt service requirements to maturity for long-term debt are as follows:

Year Ending June 30,	<u>Governmental Activities</u>		<u>Business-type Activities</u>			
	<u>Capital Leases</u>		<u>Bonds Payable</u>		<u>Notes Payable</u>	
	<u>Principal</u>	<u>Interest</u>	<u>Principal</u>	<u>Interest</u>	<u>Principal</u>	<u>Interest</u>
2023	\$ 259,920	\$ 20,144	\$ 2,570,000	\$ 938,846	\$ 318,982	\$ 81,602
2024	171,136	13,360	2,895,000	873,196	328,182	72,298
2025	113,123	6,828	2,980,000	803,646	338,170	47,211
2026	51,162	6,150	3,140,000	769,090	348,225	52,054
2027	53,167	4,145	3,235,000	-	1,299,720	58,497
2028-2032	78,696	2,286	16,225,000	3,019,040	174,211	81,065
2033-2037	-	-	15,170,000	1,491,000	204,976	50,300
2038-2041	-	-	3,225,000	201,000	202,321	14,586
<b>Total</b>	<u>\$ 727,204</u>	<u>\$ 52,913</u>	<u>\$ 49,440,000</u>	<u>\$ 8,095,818</u>	<u>\$ 3,214,787</u>	<u>\$ 457,613</u>

The following is a summary of pledged revenues of the City for the year ended June 30, 2022:

Debt	Revenue Pledged	Total Pledged Revenue in Current Year	Current Year Debt Service Requirements	Percentage Portion of Pledged Revenue Stream	Remaining Principle and Interest	Period Revenue Will Not Be Available for Other Purposes
<i>Revenue Bonds:</i>						
Series 2012A	Net revenue of SMA utilities - water, sewer, electric, telecommunications, and garbage collections	\$ 4,246,614	\$ 1,462,746	34%	\$ 14,247,254	Until 2035
Series 2020	1% cent sales tax	1,791,160	571,700	32%	8,508,300	Until 2040
Series 2021	1/2 cent sales tax	895,580	990,334	111%	17,754,666	Until 2037
Series 2022	1/2 cent sales tax and 1/2 cent use tax	1,081,820	1,006,630	93%	4,898,370	Until 2030
<i>Note Payable</i>						
OWRB	Net revenues of water system	1,198,051	337,293	28%	2,147,848	Until 2030

**E. Defeased debt**

On June 1, 2012, the Sallisaw Municipal Authority issued the Series 2012 Sallisaw Municipal Authority Revenue Refunding Bonds of \$22,875,000 with interest rates ranging from 0.96% to 4.00% to advance refund the Series 2005 Revenue Bonds with interest rates from 3.80% to 5.00%. The Series 2005 bonds mature annually through 2035. The Series 2012 bonds were issued at a discount of \$269,501, and after paying issuance costs of \$894,875, the net proceeds were \$21,741,066, including accrued interest. The net proceeds, along with available cash funds from the old debt, were used to purchase U.S. Government-backed securities in the amount of \$23,416,761, which were deposited into an irrevocable trust with an escrow agent to provide debt service payments when due over the remaining term of the Series 2005 bonds. The advance refunding met the requirements of an in-substance debt defeasance and the Series 2005 bonds were removed from the City of Sallisaw's financial statements.

As a result of the advance refunding of the Series 2005 Revenue Bonds, the Sallisaw Municipal Authority reduced its total debt service requirements by \$3,588,112.

In June 2020, the Sallisaw Municipal Authority issued the Sales Tax Revenue and Refunding Bonds, Series 2020 in the amount of \$9,495,000 with an interest rate of 3% to advance refund the Series 2009 Revenue Bonds with an interest rate of 4.45%. The Series 2009 bonds mature annually through 2028. The Series 2020 bonds were issued at a premium of \$352,372, and after paying issuance costs of \$293,375, the net proceeds were \$5,493,712, including accrued interest. The net proceeds, along with available cash funds from the old debt, were used to purchase U.S. Government-backed securities, which were deposited into an irrevocable trust with an escrow agent to provide debt service payments when due over the remaining term of the Series 2020 bonds. The advance refunding met the requirements of an in-substance debt defeasance and the Series 2020 bonds were removed from the City of Sallisaw's financial statements.

As a result of the advance refunding of the Series 2009 Revenue Bonds, the Sallisaw Municipal Authority reduced its total debt service requirements by \$5,398,173.

In June 2020, the Sallisaw Municipal Authority issued the Sales Tax Revenue and Refunding Bonds, Series 2020 in the amount of \$9,495,000 with an interest rate of 3% to advance refund the Series 2009 Revenue Bonds with an interest rate of 4.45%. The Series 2009 bonds mature annually through 2028. The Series 2020 bonds were issued at a premium of \$352,372, and after paying issuance costs of \$293,375, the net proceeds were \$5,493,712, including accrued interest. The net proceeds, along with available cash funds from the old debt, were used to purchase U.S. Government-backed securities, which were deposited into an irrevocable trust with an escrow agent to provide debt service payments when due over the remaining term of the Series 2020 bonds. The advance refunding met the requirements of an in-substance debt defeasance and the Series 2020 bonds were removed from the City of Sallisaw's financial statements.

As a result of the advance refunding of the Series 2009 Revenue Bonds, the Sallisaw Municipal Authority reduced its total debt service requirements by \$5,398,173.

**F. Interfund receivables, payables, and transfers**

The composition of interfund balances as of June 30, 2022, is as follows:

	<b>Due From</b>	<b>Due To</b>
<b>GENERAL FUND</b>		
Other governmental funds	\$ 5,766	\$ 18,593
Municipal Authority	192,206	527,320
<b>OTHER GOVERNMENTAL FUNDS</b>		
General Fund	18,593	5,766
Municipal Authority	70,256	-
<b>MUNICIPAL AUTHORITY</b>		
General Fund	527,320	192,206
Other governmental funds	-	70,256
	<b>\$ 814,141</b>	<b>\$ 814,141</b>
	<b>Transfers In</b>	<b>Transfers Out</b>
<b>GENERAL FUND</b>		
Municipal Authority	10,441,181	5,341,971
Other governmental funds	100,000	-
Total General Fund	10,541,181	5,341,971
<b>OTHER GOVERNMENTAL FUNDS</b>		
General Fund	-	100,000
Utility Authority	2,414,596	214,692
Total Other Governmental Funds	2,414,596	314,692
<b>MUNICIPAL AUTHORITY</b>		
General Fund	5,341,971	10,441,181
Other governmental funds	214,692	2,414,596
Total Municipal Authority	5,556,663	12,855,777
<b>GRAND TOTAL</b>	<b>\$ 18,512,440</b>	<b>\$ 18,512,440</b>

The City records a transfer to other governments in the amount of \$899,771 to reflect the restricted sales tax for the Hospital as discussed in Note II.F.

**G. Landfill closure and post-closure liability**

Federal and State regulations require the City to place a final cover on its landfill site when it stops accepting waste, and to perform certain maintenance and monitoring functions at the site for eighteen years after closure. Although closure and post-closure care costs will be paid only near or after the date the landfill stops accepting waste, the City reports a portion of those costs as an operating expense of the Sallisaw Municipal Authority each fiscal year. The amount of the current period expense is based upon the amount of landfill capacity used as of each fiscal year.

The \$2,850,638 reported as a long-term liability for the accrued landfill closure cost liability as of June 30, 2022, represents the cumulative amount of such cost reported to date based on the use of approximately 80.55% of the estimated capacity of the landfill. The Sallisaw Municipal Authority will recognize the remaining estimated costs of closure and post-closure care in the amount of \$688,330 as the remaining estimated capacity is filled. These amounts are based on what it would cost to perform all closure and post-closure care in 2022. Actual costs may be more or less at that time than are currently estimated. The estimated closure and post-closure costs and the accrued liability as of June 30, 2022, are as follows:

Estimated closure cost	\$	1,719,514
Estimated post-closure cost		1,819,453
Total estimated cost	\$	3,538,967
Accrued closure cost	\$	2,850,638
Current estimated cost charged to expense	\$	248,047

The City has qualified under the State of Oklahoma Department of Environmental Quality (DEQ) financial assurance test relating to these future closure and post-closure costs, whereby the City's overall financial condition and other submitted information serves as evidence of the City's ability to pay for the closure and post-closure care costs when the landfill is closed. As such, the City is not required to fund an escrow trust account for the costs.

**IV. Other information**

**A. Risk management**

The City is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; and natural disasters. The City has insurance for the major risks such as property, general liability, workers' compensation, and unemployment. Commercial insurance is used to cover general liability claims and the risk of loss to City buildings and mobile equipment. Judgements against the City may be paid by a property tax assessment over a three-year period.

**B. Employee retirement systems and pension plans**

The City participates in four employee pension systems as follows:

Name of Plan/System	Type of Plan
Oklahoma Police Pension and Retirement Fund	Cost Sharing Multiple Employer – Defined Benefit Plan
Oklahoma Firefighters Pension and Retirement Fund	Cost Sharing Multiple Employer – Defined Benefit Plan
Oklahoma Municipal Retirement Fund	Agent Multiple Employer – Defined Benefit Plan
ICMA Section 457 Deferred Compensation Plan	Single Employer Deferred Compensation Plan

*Oklahoma Police Pension and Retirement System (OPPRS)*

Plan Description – The City of Sallisaw, as the employer, participates in the Oklahoma Police Pension and Retirement plan, a cost-sharing, multiple-employer defined benefit pension plan administered by the Oklahoma Police Pension and Retirement System (OPPRS). Title 11 of the Oklahoma State Statutes, through the Oklahoma Legislature, grants the authority to establish and amend the benefit terms to the OPPRS. OPPRS issues a publicly available financial report that can be obtained at [www.ok.gov/OPPRS](http://www.ok.gov/OPPRS)

Benefits Provided – The OPPRS provides retirement, death, and disability benefits to plan members and beneficiaries. The normal retirement date under the Plan is the date upon which the participant completes 20 years of credited service, regardless of age. Participants become vested upon completing 10 years of credited service. Participants’ contributions are refundable, without interest, upon termination prior to normal retirement. Participants who have completed 10 years of credited service may elect a vested benefit in lieu of having their accumulated contributions refunded. If the vested balance is elected, the participant is entitled to a monthly retirement benefit commencing on the date the participant reaches 50 years of age or the date the participant would have had 20 years of credited service had employments continued uninterrupted, whichever is first.

Monthly retirement benefits are calculated at 2.5% of the final average salary (as defined) multiplied by the years of credited service.

Monthly benefits for any participant due to permanent disability incurred in the line of duty are 2.5% of the participant’s final average salary multiplied by 20 years. This disability benefit is reduced by stated percentages for partial disability based on the percentage of impairment. After 10 years of credited service, participants who retire due to disability incurred from any cause are eligible for a monthly benefit based on 2.5% of their final average salary multiplied by the years of service, this disability based on the percentage of impairment. Effective July 1, 1998, once a disability benefit is granted to a participant, that participant is no longer allowed to apply for an increase in the dollar amount of the benefit at a subsequent date.

Survivor’s benefits are payable in full to the participant’s beneficiary upon the death of a retired participant. The beneficiary of any active participant killed in the line of duty is entitled to a pension benefit.

Contributions – The contribution requirements of the plan are at an established rate determined by Oklahoma Statute and are not based in actuarial calculations. Plan members are required to contribute 8.0% of their annual covered salary and the City of Sallisaw contributes 13.0% of annual covered payroll. Contributions to the OPPRS for the year ended June 30, 2022, for the employees and employer were \$72,906 and \$118,472, respectively, on covered payroll of \$911,329.

Pension liabilities, pension expense, and deferred outflows and inflows of resources related to pensions – As of June 30, 2022, the City reported an asset of \$1,295,927 for its proportionate share of the net pension liability/(asset). The net pension liability was measured as of June 30, 2021, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of July 1, 2021. The City's proportion of the net pension liability was based on the City's contributions received by the pension plan relative to the total contributions received by pension plan for all participating employers as of June 30, 2021. Based upon this information, the City's proportionate share was 0.2701%.

For the year ended June 30, 2022, the City recognized (\$129,725) in pension expense. At June 30, 2022, the City reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual expenses	\$ 18,606	\$ 51,150
Changes of assumptions	19,707	-
Net difference between projected and actual earnings on pension plan investments	317,074	1,262,408
Changes in proportion and differences between City contributions and proportionate share of contributions	-	-
City contributions subsequent to the measurement date	118,473	-
	\$ 473,860	\$ 1,313,558

Amortization of Pension Deferrals - \$958,171 reported as net deferred inflows of resources related to pensions resulting from City contributions subsequent to the measurement date will be recognized as an increase of the net pension asset in the year ended June 30, 2022. Amounts reported as deferred inflows of resources will be recognized in pension expense as follows:

Year ended June 30,	
2022	\$ (216,179)
2023	(189,438)
2024	(239,584)
2025	(314,990)
2026	2,021
	\$ (958,171)

Actuarial assumptions: - The total pension liability was determined by an actuarial valuation as of July 1, 2021 actuarial valuation using the following actuarial assumptions, applied to all periods included in the measurement.

Inflation:	3%
Salary increases:	4.5% to 17% average, including inflations
Investment rate of return:	7.5% net of pension plan investment expense
Mortality rates:	Active employees (pre-retirement): RP-2000 Combined Blue Collar Healthy Employees with (fully generational using scale AA) with age set back four years.  Active employees (post retirement) and nondisabled pensioners: RP-2000 Blue Collar Healthy Employees with fully generational projection.  Disabled pensioners: RP-2000 Blue Collar Healthy Combined with age set back four years.

The actuarial assumptions used in the July 1, 2021, valuation were based on the results of an actuarial experience study for the period July 1, 2012 to June 30, 2017.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense, and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the pension plan's target asset allocation as of June 30, 2021, are summarized in the following table:

<u>Asset Class</u>	<u>Long-Term Expected Real Rate of Return</u>
Fixed income	5.53%
Domestic equity	7.42%
International equity	9.74%
Real estate	7.23%
Private equity	10.58%
Commodities	4.68%

The current allocation policy is that approximately 60% of assets are in equity investments, including public equity, long-short hedge, venture capital, and private equity strategies; approximately 25% of assets are in fixed income, to include investment grade bonds, high-yield and non-dollar denominated bonds, convertible bonds, and low volatility hedge fund strategies; and 15% of assets are in real assets, to include real estate, commodities, and other strategies.

Discount rate – The discount rate used to measure the total pension liability was 7.5%. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current contribution rate and that contributions from the City will be made at contractually required rates, determined by Oklahoma Statutes. Projected cash flows also assume the State of Oklahoma will continue contributing 14% of the insurance premium, as established by statute. Based on these assumptions, the pension plan's fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the net pension liability to changes in the discount rate – The following presents the net pension liability of the City, calculated using the discount rate of 7.5%, as well as what the plan's net pension asset/(liability) would be if it were calculated using a discount rate that is 1 percentage point lower (6.5%) or 1-percentage point higher (8.5%) than the current rate:

	<b>1% Decrease (6.5%)</b>	<b>Current Discount Rate (7.5%)</b>	<b>1% Increase (8.5%)</b>
City's net pension liability (asset)	\$ (486,012)	\$ (1,295,927)	\$ (1,980,771)

Payables to the pension plan – There are no payables to the pension plan for the year ended June 30, 2022.

Pension plan fiduciary net position – Detailed information about the pension plan's fiduciary net position is available in the separately issued financial report of the OPPRS; which can be located at [www.ok.gov/OPPRS](http://www.ok.gov/OPPRS).

*Oklahoma State Firefighters' Pension and Retirement System (OFPRS)*

Plan Description – The City of Sallisaw, as the employer, participates in the Firefighters Pension and Retirement System, a cost-sharing, multiple-employer defined benefit pension plan administered by the Oklahoma Firefighters Pension and Retirement System (OFPRS). Title 11 of the Oklahoma State Statues, through the Oklahoma Legislature, grants the authority to establish and amend the benefit terms to the OFPRS. OFPRS issues a publicly available financial report that can be obtained at [www.ok.gov/FPRS](http://www.ok.gov/FPRS).

Benefits Provided – The OPPRS provides retirement, death and disability benefits to plan members. Benefits for members hired prior to November 1, 2013 are determined as 2.5% of the employee's final average compensation times the employee's years of service and when the employee has reached the age of 50 or has completed 20 years of service, whichever is later. For volunteer firefighters, the monthly pension benefit for normal retirement is \$150.60 per month. Benefits vest with 10 years or more of service.

Benefits for members hired after November 1, 2013 are determined as 2.5% of the employee's final average compensation times the employee's years of service and have reached the age of 50 or has completed 22 years of service, whichever is later. For volunteer firefighters, the monthly pension benefit for normal retirement is \$165.66 per month. Benefits vest with 11 years or more of service.

All firefighters are eligible for immediate disability benefits. For paid firefighters, the disability in-the-line-of-duty benefit for firefighters with less than 20 years of service is equal to 50% of final average monthly compensation, based on the most recent 30 months of service. For firefighters with over 20 years of service, a disability in-the-line-of-duty benefit is calculated based on 2.5% of final average monthly compensations, based on the most recent 30 months, per year of service, with a maximum of 30 years of service. For disabilities not-in-the-line-of-duty, the benefit is limited to only those with less than 20 years of service and is 50% of final average monthly compensation, based on the most recent 60-month salary as opposed to 30 months. For volunteer firefighters, the not-in-the-line-of-duty disability is also limited to only those with less than 20 years of service and is \$7.53 per year of service, with a maximum of payout benefit of 30 years.

A \$5,000 lump sum death benefit is payable to the qualified spouse or designated recipient upon the participant's death. The \$ 5,000 death benefit does not apply to members electing the vested benefit.



Contributions – The contribution requirements of the plan are at an established rate determined by Oklahoma Statute and are not based on actuarial calculations. Plan members are required to contribute 9.0% of their annual covered salary and the City of Sallisaw contributes 14.0% of annual covered payroll. Contributions to the OFPRS for the year ended June 30, 2022, for employees and employer were \$25,223 and \$39,236, respectively, on covered payroll of \$280,260.

Pension liabilities, pension expense, and deferred outflows and inflows of resources related to pensions – As of June 30, 2022, the City reported a net pension liability of \$623,294 for its proportionate share of the net pension liability. The net pension liability was measured as of June 30, 2021, and the total pension liability used to calculate the net pension liability was determined by an actuarial valuation as of July 1, 2021. The City’s proportion of the net pension liability was based on the City’s contributions received by the pension plan relative to the total contributions received by the pension plan for all participating employers as of June 30, 2021. Based upon this information, the City’s proportionate share was 0.094644 percent.

For the year ended June 30, 2022, the City recognized \$54,038 in pension expense. At June 30, 2022, the City reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual expenses	\$ 226,055	\$ 10,946
Changes of assumptions	-	13,825
Net difference between projected and actual earnings on pension plan investments	61,293	556,785
Changes in proportion and differences between City contributions and proportionate share of contributions	-	-
City contributions subsequent to the measurement date	39,236	-
	\$ 326,584	\$ 581,556

Amortization of Pension Deferrals – \$294,208 reported as deferred inflows of resources related to pensions resulting from City contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2022. Amounts reported as deferred outflows of resources and deferred inflows of resources will be recognized in pension expense as follows:

Year ended June 30,			
2022	\$	(46,015)	
2023		(58,361)	
2024		(72,444)	
2025		(117,388)	
2026		-	
	\$	(294,208)	

Actuarial assumptions – The total pension liability was determined by an actuarial valuation as of July 1, 2021 actuarial valuation using the following actuarial assumptions, applied to all periods included in the measurement:

Inflation:	3%
Salary increases:	3.5% to 9% average, including inflations
Investment rate of return:	7.5% net of pension plan investment expense
Mortality rates:	Based on RP-2000 combined healthy with blue collared adjustment as appropriate, with adjustments for generational mortality improvement using scale AA for healthy lives and no mortality improvement for disabled lives.

The actuarial assumptions used in the July 1, 2021, valuation were based on the results of an actuarial experience study for the period July1, 2012 to June 30, 2017.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense, and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation. Best estimates of arithmetic real rates of return for each major asset class included in the pension plan’s target asset allocation as of June 30, 2021, are summarized in the following table:

<u>Asset Class</u>	<u>Long-Term Expected Real Rate of Return</u>
Fixed income	5.18%
Domestic equity	8.70%
International equity	10.87%
Real estate	7.23%
Other assets	6.24%

Discount rate – The discount rate used to measure the total pension liability was 7.5%. The projection of cash flows used to determine the discount rate assumed that contributions from plan members will be made at the current contribution rate and that contributions from the City will be made at contractually required rates, determined by Oklahoma Statutes. Projected cash flows also assume the State of Oklahoma will continue contributing 36% of the insurance premium, as established by statute. Based on these assumptions, the pension plan’s fiduciary net position was projected to be available to make all projected future benefit payments of current plan members. Therefore, the long-term expected rate of return on pension plan investments was applied to all periods of projected benefit payments to determine the total pension liability.

Sensitivity of the net pension liability to changes in the discount rate – The following presents the net pension liability of the City, calculated using the discount rate of 7.5%, as well as what the plan’s net pension liability would be if it were calculated using a discount rate that is 1 percentage point lower (6.5%) or 1-percentage point higher (8.5%) than the current rate:

	<u>1% Decrease (6.5%)</u>	<u>Current Discount Rate (7.5%)</u>	<u>1% Increase (8.5%)</u>
City’s net pension liability (asset)	\$ 974,025	\$ 623,294	\$ 329,659

Payables to the Pension Plan – There are no payables to the pension plan for the year ended June 30, 2022.

Pension plan fiduciary net position – Detailed information about the pension plan’s fiduciary net position is available in the separately issued financial report of the OFPRS; which can be located at [www.ok.gov/FPRS](http://www.ok.gov/FPRS) .

Agent Multiple Employer – Defined Benefit Plan

Oklahoma Municipal Retirement Fund Employee Retirement System of Sallisaw, Oklahoma

Plan Description – The Oklahoma Municipal Retirement Fund Employee Retirement System of Sallisaw, Oklahoma (the Plan) is a defined benefit retirement plan covering City employees not covered by other plans. The City contributes to the OMRF for all eligible employees except for those covered by the Police and Firefighter Pension Systems. The OMRF plan issues a separate financial report and can be obtained from OMRF or from their website: [www.okmrf.org/reports.html](http://www.okmrf.org/reports.html). Benefits are established or amended by the City Commission in accordance with O.S. Title 11, Section 48-101-102.

Summary of Significant Accounting Policies – For purposes of measuring the net pension liability, deferred outflows of resources and deferred inflows of resources related to pensions, and pension expense, information about the fiduciary net position of the City’s plan and additions to/deductions from the City’s fiduciary net position have been determined on the same basis as they are reported by OMRF. For this purpose, benefit payments are recognized when due and payable in accordance with the benefit terms. Investments are reported at fair value based on published market prices. Detailed information about the OMRP plans’ fiduciary net position is available in the separately issued OMRF financial report.

Eligibility Factors and Benefit Provisions

Provision	July 1, 2021 through June 30, 2022
Eligibility	All regular, full-time employees except police, firefighters, and other employees who are covered under an approved system.
Contributions	7% of pay
Service:	
Credited service	The last period of continuous employment with the City
Vesting	Credited service plus transferred service from other OMRF employers.
Benefit eligibility	10 or more years of service
Final average compensation	Average of 5 highest consecutive years of salaries out of the last 10 years of service
Accrued benefit	Plan AAA 3% of final average compensation multiplied by the number of years of credited service.
Normal retirement age	The earlier of: Age 65 with 10 or more years of vesting service Age 55 with 80 points and 10 or more years of vesting service (Points are equal to age plus completed years of service)

Normal retirement	
Eligibility	Termination after age 55 with 10 or more years of vesting service.
Benefit	The accrued benefit payable starting at normal retirement age, or the accrues benefit reduced 5% per year for commencement prior to normal retirement age
Disability retirement	
Eligibility	Total and permanent disability after 10 or more years of service.
Benefit	The accrued benefit is payable upon disablement without reduction for early payment.
Termination before retirement age	
Before vesting	Return of employee contributions, if any, with interest
After vesting	The accrued benefit payable starting at normal retirement age, or a reduced benefit payable at an early retirement age.
In-service death	
Before vesting	Return of employee contributions, if any, with interest.
After vesting (married participants only)	50% of the accrued benefit is payable to the spouse until death or remarriage.
After vesting (other participants)	50% of the accrued benefit is payable for 5 years certain.
Payment options	
Normal form	Monthly lifetime annuity with 5 years certain
Optional forms	Disability retirement benefits paid under normal form. Actuarially equivalent optional forms: Joint & 50% survivor annuity Joint & 66 2/3rds% last survivor annuity Joint & 100% survivor annuity
Cost of living	This plan has not elected the automatic post-retirement cost-of-living adjustments.

Employees covered by benefit terms:

Active employees	114
Deferred vested former employees	6
Disabled participants	4
Retirees or retiree beneficiaries	49
Total	173

Contribution Requirements

The City Commission has the authority to set and amend contribution rates by ordinance for the OMRF defined benefit plan in accordance with O.S. Title 11, Section 48-102. The contribution rates for the current fiscal year have been made in accordance with an actuarially determined rate. The actuarially determined rate is 13.47% of covered payroll as of July 1, 2021 through June 30, 2022. For the year ended June 30, 2022, the City recognized \$ 639,288 of employer contributions to the plan which equals the actuarially determined amount based on covered payroll of \$4,920,569.

Actuarial assumptions

Date of last actuarial valuation	July 1, 2022
a. Actuarial cost method	Entry age level
b. Rate of return on investments & discount rate	7.75%
c. Projected salary increase based on age	4% - 7.42%
d. Post retirement cost-of-living increase	None
e. Inflation rate	3%
f. Mortality table	UP 1994, with projected mortality improvement
g. Percent of married employees	100%
h. Spouse age difference	3 years (female spouses younger)
i. Turnover	Select & ultimate rates Ultimate rates are age-related as shown) Additional rates per thousand are added during the first 5 years:
	Year 1: 215
	Year 2: 140
	Year 3: 95
	Year 4: 65
	Year 5: 40

Discount rate – The discount rate used to value benefits was the long-term expected rate of return on plan investments, 7.75% since the plan’s net fiduciary position is projected to be sufficient to make projected benefit payments.

The City has adopted a funding method that is designed to fund all benefits payable to participants over the course of their working careers. Any differences between actual and expected experience are funded over a fixed period to ensure all funds necessary to pay benefits have been contributed to the trust before those benefits are payable. Thus, the sufficiency of pension plan assets was made without a separate projection of cash flows.

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class. These ranges are combined to produce the long-term expected rate of return by weighting the expected future real rates of return by the target asset allocation percentage and by adding expected inflation (3.0%).

Best estimates of arithmetic real rates of return for each major asset class included in the pension plan's target asset allocation as of July 1, 2021 are summarized in the following table:

	<u>Target allocation</u>	<u>Real return</u>	<u>Weighted return</u>
Large cap stocks S&P 500	25%	5.80%	1.35%
Small/mid cap stocks Russel 2500, Russell 2000 Index	10%	6.40%	0.75%
Non-U.S. equity MSCI ACWI	20%	5.00%	0.61%
Alternative investments MSCI ACWI intex	10%	6.20%	1.02%
Fixed income bonds Bloomberg Barclay US Aggregate Bond	30%	2.30%	0.78%
Real estate NCREIF	5%	4.60%	0.24%
Cash equivalents 3-month Treasury	0%	0.00%	0.00%
Total	100%		
Average Real Return			4.75%
Inflation			2.8%
Long-term expected return			7.50%

Changes in Net Pension Liability – The total pension liability was determined based on an actuarial valuation performed as of July 1, 2021 which is also the measurement date. There were no changes in assumptions or changes in benefit terms that affected measurement of the total pension liability. There were also no changes between the measurement date of July 1, 2021 and the City's report ending date of June 30, 2022, that would have had a significant impact on the net pension liability.

The following table reports the components of changes in pension liability:

	<u>Increase (Decrease)</u>		
	<u>Pension Liability (a)</u>	<u>Fiduciary Net Position (b)</u>	<u>Pension Liability (a) - (b)</u>
Balance at 7/1/2020	\$ 21,284,141	\$ 16,901,455	\$ 4,382,686
Changes for the year:			
Service cost	529,095	-	529,095
Interest	1,559,843	-	1,559,843
Differences between expected and actual experience	180,315	-	180,315
Assumption changes	-	-	-
Contributions - employer	-	683,771	(683,771)
Contributions - employee	-	355,337	(355,337)
Net investment income	-	4,688,709	(4,688,709)
Benefit payments, including refunds of employee contributions	(990,363)	(990,363)	-
Administrative expense	-	(34,711)	34,711
Other changes	-	-	-
Net changes	<u>1,278,890</u>	<u>4,702,743</u>	<u>(3,423,853)</u>
Balance at 7/1/2021	<u>\$ 22,563,031</u>	<u>\$ 21,604,198</u>	<u>\$ 958,833</u>

Sensitivity of the net pension liability to changes in the discount rate. The following presents the net pension liability of the City, calculated using the discount rate of 7.50 percent, as well as what the City's net pension liability would be if it were calculated using a discount rate that is 1-percentage point lower (6.50 percent) or 1-percentage point higher (8.50 percent) than the current rate:

	<u>1% Decrease (6.5%)</u>	<u>Current Discount Rate (7.5%)</u>	<u>1% Increase (8.5%)</u>
Total Pension Liability	\$ 25,475,339	\$ 22,563,031	\$ 20,175,785
Plan Fiduciary Position	21,604,198	21,604,198	21,604,198
<b>Net Pension Liability</b>	<u>\$ 3,871,141</u>	<u>\$ 958,833</u>	<u>\$ (1,428,413)</u>

The City reported (\$ 46,859) in pension expense for the year ended June 30, 2022.

At June 30, 2022 the City reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Differences between expected and actual expenses	\$ 385,707	\$ 30,175
Changes of assumptions	122,732	-
Net difference between projected and actual earnings on pension plan investments	366,494	2,736,466
Changes in proportion and differences between City contributions and proportionate share of contributions	-	-
City contributions subsequent to the measurement date	618,070	-
	\$ 1,493,003	\$ 2,766,641

\$1,891,708 will be reported as net deferred inflows of resources related to pensions resulting from City contributions subsequent to the measurement date will be recognized as a reduction of the net pension liability in the year ended June 30, 2022. Amounts reported as deferred inflows of resources related to pensions will be recognized in pension expense as follows:

Year ended June 30,	
2023	\$ (370,289)
2024	(347,112)
2025	(531,975)
2026	(649,267)
2027	6,935
Total	\$ (1,891,708)

**C. Commitments and contingencies**

Amounts received or receivable from grant agencies are subject to audit and adjustment by grantor agencies, principally the federal government. Any disallowed claims, including amounts already collected, may constitute a liability of the applicable funds. The amount, if any, of expenditures that may be disallowed by the grantor cannot be determined at this time, although the City expects such amounts, if any, to be immaterial.

The City is a defendant in various lawsuits. Although the outcome of these lawsuits is not presently determinable, in the opinion of the City's counsel the resolution of these matters will not have a material adverse effect on the financial condition of the City.

As described in Note II.E., full-time employees will be compensated for unused hours accrued in excess of 1,000 hours, up to a maximum of 2,500 hours at retirement. No accrual has been made in the accompanying financial statements for any such payments since the number of hours or time of retirement for any employee cannot be reasonably determined.



**City of Sallisaw, Oklahoma**  
Statement of Revenues, Expenditures, and Changes in Fund Balances -  
General Fund - Budget and Actual (Non-GAAP Budgetary Basis)  
Year Ended June 30, 2022

	Budget	Revisions	Revised Budget	Actual	Variance - Favorable (Unfavorable)
<b>REVENUES</b>					
Sales tax	\$ 6,714,615	\$ -	\$ 6,714,615	\$ 1,799,541	\$ (4,915,074)
Other taxes	1,083,200	-	1,083,200	349,913	(733,287)
Licenses and permits	10,000	-	10,000	45,060	35,060
Intergovernmental	365,000	742,023	1,107,023	1,228,895	121,872
Fines and forfeitures	232,400	-	232,400	123,003	(109,397)
Charges for services	76,000	-	76,000	276,816	200,816
Rental	18,500	-	18,500	6,060	(12,440)
Other	234,200	-	234,200	469,722	235,522
Interest	1,500	-	1,500	26,917	25,417
Total revenues	8,735,415	742,023	9,477,438	4,325,927	(5,151,511)
<b>EXPENDITURES</b>					
<u>General government:</u>					
Administration	1,383,479	-	1,383,479	1,086,541	296,938
Admin - Grants	365,445	-	365,445	377,784	(12,339)
Customer Service	403,809	-	403,809	395,721	8,088
Fleet Maintenance	357,544	-	357,544	368,161	(10,617)
Tree trimming	227,523	-	227,523	227,022	501
Information services	224,625	-	224,625	217,323	7,302
Finance	662,649	-	662,649	637,142	25,507
General sundry	80,000	-	80,000	14,640	65,360
<u>Public safety:</u>					
Police	2,071,640	-	2,071,640	1,884,801	186,839
Police Auxillary	621,457	-	621,457	487,162	134,295
Animal Welfare	194,365	-	194,365	143,562	50,803
Municipal Court	65,703	-	65,703	68,538	(2,835)
Fire	528,887	-	528,887	525,193	3,694
<u>Public works:</u>					
Streets	1,054,392	-	1,054,392	1,104,255	(49,863)
Meter reading	181,313	-	181,313	174,470	6,843
Sanitation	574,284	-	574,284	559,646	14,638
Landfill	1,144,705	-	1,144,705	1,157,780	(13,075)
Electric	1,060,431	-	1,060,431	1,093,579	(33,148)
Telecommunications	789,690	-	789,690	757,006	32,684
Water production	535,438	-	535,438	452,292	83,146
Water distribution	489,360	-	489,360	473,843	15,517
Wastewater collection	91,845	-	91,845	56,953	34,892
Wastewater treatment	494,264	-	494,264	471,997	22,267
<u>Culture and recreation:</u>					
Library	15,200	-	15,200	7,371	7,829
Airport	211,995	-	211,995	250,056	(38,061)
Parks	766,336	-	766,336	732,721	33,615
Swimming Pool	77,069	-	77,069	53,094	23,975
Cemetery	11,110	-	11,110	4,463	6,647
<u>Economic Development:</u>					
Economic Development	117,362	-	117,362	108,415	8,947
Building development	503,782	-	503,782	435,856	67,926
Total expenditures	15,305,702	-	15,305,702	14,327,387	978,315
Revenue over (under) expenditures	(6,570,287)	742,023	(5,828,264)	(10,001,460)	4,173,196
<b>OTHER FINANCING SOURCES (USES)</b>					
Operating transfers in/(out)	6,570,287	(742,023)	5,828,264	9,488,367	3,660,103
Net other financing sources (uses)	6,570,287	(742,023)	5,828,264	9,488,367	3,660,103
Revenues and other financing sources over (under) expenditures and other uses	\$ -	\$ -	\$ -	(513,093)	\$ 7,833,299
Fund balance at beginning of year (Non-GAAP budgetary basis)				(1,321,478)	
Fund balance at end of year (Non-GAAP budgetary basis)				\$ (1,834,571)	
<b>ADJUSTMENTS TO GENERALLY ACCEPTED ACCOUNTING PRINCIPLES</b>					
Revenue and transfer accruals				3,912,038	
Fund balance at end of year (GAAP basis)				\$ 2,077,467	

**City of Sallisaw, Oklahoma**  
Schedules of Required Supplementary Information

**SCHEDULE OF CHANGES IN THE CITY'S NET PENSION LIABILITY AND RELATED RATIOS**

<b>Oklahoma Municipal Retirement Fund</b> SINCE INITIAL APPLICATION									
		<u>2015*</u>	<u>2016*</u>	<u>2017*</u>	<u>2018*</u>	<u>2019*</u>	<u>2020*</u>	<u>2021*</u>	<u>2022*</u>
<b>Total pension liability</b>									
Service cost		\$ 366,952	\$ 408,732	\$ 425,998	\$ 412,468	\$ 404,894	\$ 424,540	\$ 481,232	\$ 529,095
Interest		1,223,894	1,250,385	1,291,059	1,304,887	1,318,346	1,360,786	1,483,772	1,559,843
Changes in benefit terms		-	-	-	-	-	-	-	-
Differences between expected and actual experience		-	(227,314)	(559,807)	(174,613)	(160,360)	536,514	43,398	180,315
Changes in assumptions		-	-	-	210,427	-	301,499	-	-
Benefit payments, including refunds of employee contributions		(904,499)	(858,806)	(956,975)	(1,001,518)	(1,023,236)	(969,828)	(997,728)	(990,363)
<b>Net change in total pension liability</b>		<u>686,347</u>	<u>572,997</u>	<u>200,275</u>	<u>751,651</u>	<u>539,644</u>	<u>1,653,511</u>	<u>1,010,674</u>	<u>1,278,890</u>
<b>Total pension liability - beginning</b>		<u>15,869,042</u>	<u>16,555,389</u>	<u>17,128,386</u>	<u>17,328,661</u>	<u>18,080,312</u>	<u>18,619,956</u>	<u>20,273,467</u>	<u>21,284,141</u>
<b>Total pension liability - ending (a)</b>		<u>\$ 16,555,389</u>	<u>\$ 17,128,386</u>	<u>\$ 17,328,661</u>	<u>\$ 18,080,312</u>	<u>\$ 18,619,956</u>	<u>\$ 20,273,467</u>	<u>\$ 21,284,141</u>	<u>\$ 22,563,031</u>
<b>Plan fiduciary net position</b>									
Contributions - employer		593,615	623,077	640,405	604,182	607,837	581,492	564,725	683,771
Contributions - employee		228,564	248,235	251,139	259,627	265,928	290,746	315,488	355,337
Net investment income		1,805,094	356,175	116,710	1,610,821	1,070,688	1,060,473	678,401	4,688,709
Benefit payments, including refunds of employee contributions		(904,499)	(858,806)	(956,975)	(1,001,518)	(1,023,236)	(969,828)	(997,728)	(990,363)
Administrative expense		(26,721)	(26,404)	(25,775)	(28,185)	(30,045)	(31,812)	(33,890)	(34,711)
Other		-	-	-	-	-	-	-	-
<b>Net change in plan fiduciary net position</b>		<u>1,696,053</u>	<u>342,277</u>	<u>25,504</u>	<u>1,444,927</u>	<u>891,172</u>	<u>931,071</u>	<u>526,996</u>	<u>4,702,743</u>
<b>Plan fiduciary net position - beginning</b>		<u>11,043,455</u>	<u>12,739,508</u>	<u>13,081,785</u>	<u>13,107,289</u>	<u>14,552,216</u>	<u>15,443,388</u>	<u>16,374,459</u>	<u>16,901,455</u>
<b>Plan fiduciary net position - ending (b)</b>		<u>\$ 12,739,508</u>	<u>\$ 13,081,785</u>	<u>\$ 13,107,289</u>	<u>\$ 14,552,216</u>	<u>\$ 15,443,388</u>	<u>\$ 16,374,459</u>	<u>\$ 16,901,455</u>	<u>\$ 21,604,198</u>
<b>City's net pension liability - ending (a) - (b)</b>		<u>\$ 3,815,881</u>	<u>\$ 4,046,601</u>	<u>\$ 4,221,372</u>	<u>\$ 3,528,096</u>	<u>\$ 3,176,568</u>	<u>\$ 3,899,008</u>	<u>\$ 4,382,686</u>	<u>\$ 958,833</u>
<b>Plan fiduciary net position as a percentage of the total pension liability</b>		76.95%	76.37%	75.64%	80.49%	82.94%	80.77%	79.41%	95.75%
<b>Covered-employee payroll</b>		\$ 3,329,223	\$ 3,503,183	\$ 3,564,633	\$ 3,511,459	\$ 3,752,847	\$ 4,092,306	\$ 4,535,072	\$ 4,962,910
<b>City's net pension liability as a percentage of covered-employee payroll</b>		114.62%	115.51%	118.42%	100.47%	84.64%	95.28%	96.64%	19.32%

\* The amount presented for each fiscal year were determined as of the fiscal year-end that occurred previous

**SCHEDULE OF CITY CONTRIBUTIONS**  
Oklahoma Municipal Retirement Plan

	<u>2015*</u>	<u>2016*</u>	<u>2017*</u>	<u>2018*</u>	<u>2019*</u>	<u>2020*</u>	<u>2021*</u>	<u>2022*</u>
Actuarially determined contribution	\$ 593,615	\$ 623,077	\$ 640,405	\$ 604,182	\$ 607,837	\$ 581,492	\$ 564,725	\$ 683,771
Contributions in relation to the actuarially determined contribution	(593,615)	(639,165)	(696,228)	(636,690)	(581,452)	(564,725)	(639,288)	(683,771)
Contribution deficiency (excess)	<u>\$ -</u>	<u>\$ (16,088)</u>	<u>\$ (55,823)</u>	<u>\$ (32,508)</u>	<u>\$ 26,385</u>	<u>\$ 16,767</u>	<u>\$ (74,563)</u>	<u>\$ -</u>
City's covered-employee payroll	\$ 3,329,223	\$ 3,503,183	\$ 3,564,633	\$ 3,511,459	\$ 3,752,847	\$ 4,092,306	\$ 4,535,072	\$ 4,962,910
Contributions as a percentage of covered-employee payroll	17.83%	17.79%	17.97%	17.21%	16.20%	14.21%	12.45%	13.78%

**City of Sallisaw, Oklahoma**  
Schedules of Required Supplementary Information

**SCHEDULE OF THE CITY'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY/(ASSET)**  
**Oklahoma Police Pension Retirement Plan**  
**Year Ended June 30, 2022**

	<u>2015*</u>	<u>2016*</u>	<u>2017*</u>	<u>2018*</u>	<u>2019*</u>	<u>2020*</u>	<u>2021*</u>	<u>2022*</u>
City's portion of the net pension liability (asset)	0.2792%	0.2768%	0.2427%	0.2603%	0.2753%	0.2908%	0.2944%	0.2701%
City's proportionate share of the net pension liability (asset)	\$ (94,003)	\$ 11,288	\$ 371,631	\$ 20,051	\$ (131,143)	\$ (18,566)	\$ 338,118	\$ (1,295,927)
City's covered-employee payroll	\$ 753,098	\$ 759,023	\$ 753,272	\$ 838,373	\$ 989,550	\$ 1,027,549	\$ 952,729	\$ 911,329
City's proportionate share of the net pension liability (asset) as a percentage of its covered-employee payroll	-12.48%	1.49%	49.34%	2.39%	-13.25%	-1.81%	35.49%	-142.20%
Plan fiduciary net position as a percentage of the total pension liability or asset	139.12%	100.00%	99.76%	100.00%	100.01%	100.00%	99.99%	100.05%

\* The amount presented for each fiscal year were determined as of the fiscal year-end that occurred previous

**SCHEDULE OF CITY CONTRIBUTIONS**  
**Oklahoma Police Pension Retirement Plan**

	<u>2015*</u>	<u>2016*</u>	<u>2017*</u>	<u>2018*</u>	<u>2019*</u>	<u>2020*</u>	<u>2021*</u>	<u>2022*</u>
Contractually required contribution	\$ 97,903	\$ 98,673	\$ 93,034	\$ 108,988	\$ 128,641	\$ 133,581	\$ 123,855	\$ 118,473
Contributions in relation to the contractually required contribution	<u>(97,903)</u>	<u>(98,673)</u>	<u>(93,034)</u>	<u>(108,988)</u>	<u>(128,641)</u>	<u>(133,581)</u>	<u>(123,855)</u>	<u>(118,473)</u>
Contribution deficiency (excess)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
City's covered-employee payroll	\$ 753,098	\$ 759,023	\$ 753,272	\$ 838,373	\$ 989,550	\$ 1,027,549	\$ 952,729	\$ 911,329
Contributions as a percentage of covered-employee payroll	13.00%	13.00%	12.35%	13.00%	13.00%	13.00%	13.00%	13.00%

\*\* Only the current fiscal year is presented because 10-year data is not yet available

**City of Sallisaw, Oklahoma**  
Schedules of Required Supplementary Information

**SCHEDULE OF THE CITY'S PROPORTIONATE SHARE OF THE NET PENSION LIABILITY**  
Oklahoma Fire Pension Retirement Plan  
Year Ended June 30, 2022

	<u>2015*</u>	<u>2016*</u>	<u>2017*</u>	<u>2018*</u>	<u>2019*</u>	<u>2020*</u>	<u>2021*</u>	<u>2022*</u>
City's portion of the net pension liability (asset)	0.0874%	0.089412%	0.089085%	0.087642%	0.079737%	0.085029%	0.086153%	0.094644%
City's proportionate share of the net pension liability (asset)	\$ 899,045	\$ 949,024	\$ 1,088,360	\$ 1,102,295	\$ 897,555	\$ 898,472	\$ 1,061,336	\$ 623,294
City's covered-employee payroll	\$ 231,105	\$ 246,186	\$ 239,007	\$ 228,035	\$ 264,111	\$ 288,247	\$ 296,390	\$ 280,260
City's proportionate share of the net pension liability (asset) as a percentage of its covered-employee payroll	389%	385%	455%	483%	340%	312%	358%	222%
Plan fiduciary net position as a percentage of the total pension liability or asset	99.30%	100.00%	99.91%	99.97%	99.98%	99.98%	99.97%	99.98%

\* The amount presented for each fiscal year were determined as of the fiscal year-end that occurred previous

**SCHEDULE OF CITY CONTRIBUTIONS**  
Oklahoma Fire Pension Retirement Plan

	<u>2015*</u>	<u>2016*</u>	<u>2017*</u>	<u>2018*</u>	<u>2019*</u>	<u>2020*</u>	<u>2021*</u>	<u>2022*</u>
Contractually required contribution	\$ 32,354	\$ 34,466	\$ 34,886	\$ 31,925	\$ 36,976	\$ 40,355	\$ 39,661	\$ 39,236
Contributions in relation to the contractually required contribution	<u>(32,354)</u>	<u>(34,466)</u>	<u>(34,886)</u>	<u>(31,925)</u>	<u>(36,976)</u>	<u>(40,355)</u>	<u>(39,661)</u>	<u>(39,236)</u>
Contribution deficiency (excess)	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ -</u>
City's covered-employee payroll	\$ 231,105	\$ 246,186	\$ 239,007	\$ 228,035	\$ 264,111	\$ 288,247	\$ 296,390	\$ 280,260
Contributions as a percentage of covered-employee payroll	14.00%	14.00%	14.60%	14.00%	14.00%	14.00%	13.38%	14.00%

\*\* Only the current fiscal year is presented because 10-year data is not yet available

**City of Sallisaw, Oklahoma**

Combining Balance Sheet  
Nonmajor Governmental Funds  
June 30, 2022

	<b>Street and Alley Fund</b>	<b>Library Trust Authority</b>	<b>Youth &amp; Recreation Fund</b>	<b>Fire Department Fund</b>	<b>Police Department Fund</b>	<b>Sallisaw NOW PFS Grant</b>
<b>Assets</b>						
Cash and cash equivalents	\$ 171,732	\$ -	\$ 359,863	\$ 125,435	\$ 34,540	\$ 23,340
Investments	-	90,159	-	-	-	-
Receivables:						
Taxes	6,736	-	-	3,419	-	-
Grants	-	-	-	-	-	-
Accrued interest	-	13	-	-	-	-
Due from other funds	-	45	12,755	-	-	-
Total assets	<u>\$ 178,468</u>	<u>\$ 90,217</u>	<u>\$ 372,618</u>	<u>\$ 128,854</u>	<u>\$ 34,540</u>	<u>\$ 23,340</u>
<b>Liabilities</b>						
Accounts payable	-	-	-	-	-	-
Current portion of capital leases	-	-	-	-	-	-
Due to other funds	-	-	-	-	-	-
Total liabilities	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>Fund balance:</b>						
Nonspendable	-	-	-	-	-	-
Restricted	178,468	90,217	-	-	-	23,340
Committed	-	-	372,618	-	-	-
Assigned	-	-	-	128,854	34,540	-
Unassigned	-	-	-	-	-	-
Total fund balance	<u>178,468</u>	<u>90,217</u>	<u>372,618</u>	<u>128,854</u>	<u>34,540</u>	<u>23,340</u>
Total liabilities and fund balance	<u>\$ 178,468</u>	<u>\$ 90,217</u>	<u>\$ 372,618</u>	<u>\$ 128,854</u>	<u>\$ 34,540</u>	<u>\$ 23,340</u>

See accompanying notes to the financial statements.

## City of Sallisaw, Oklahoma

Combining Balance Sheet  
Nonmajor Governmental Funds  
June 30, 2022

	Police Drug Fund	Sallisaw NOW	Department of Justice Grants	Sallisaw NOW DFC Grant	Capital Improvements Fund	Cemetery Fund
<b>Assets</b>						
Cash and cash equivalents	\$ 55,141	\$ 5,973	\$ (6,240)	\$ 21,212	\$ 1,774,213	\$ 143,260
Investments	-	-	-	-	-	208,263
Receivables:						
Taxes	-	-	-	-	-	-
Grants	-	15,638	-	14,277	-	-
Accrued interest	-	-	-	-	-	30
Due from other funds	-	-	-	-	76,049	-
Total assets	\$ 55,141	\$ 21,611	\$ (6,240)	\$ 35,489	\$ 1,850,262	\$ 351,553
<b>Liabilities</b>						
Accounts payable	-	417	-	1,217	583,291	-
Current portion of capital leases	-	-	-	-	-	-
Due to other funds	-	-	-	-	-	-
Total liabilities	-	417	-	1,217	583,291	-
<b>Fund balance:</b>						
Nonspendable	-	-	-	-	-	-
Restricted	-	21,194	(6,240)	34,272	1,266,971	351,553
Committed	55,141	-	-	-	-	-
Assigned	-	-	-	-	-	-
Unassigned	-	-	-	-	-	-
Total fund balance	55,141	21,194	(6,240)	34,272	1,266,971	351,553
Total liabilities and fund balance	\$ 55,141	\$ 21,611	\$ (6,240)	\$ 35,489	\$ 1,850,262	\$ 351,553

See accompanying notes to the financial statements.

**City of Sallisaw, Oklahoma**

Combining Balance Sheet  
Nonmajor Governmental Funds  
June 30, 2022

	<u>Infrastructure Improvements Fund</u>	<u>FAA Grant</u>	<u>CDBG Fund</u>	<u>Police Technology Fund</u>	<u>COPS Grant</u>	<u>USDA Grant</u>	<u>PFS Grant</u>
<b>Assets</b>							
Cash and cash equivalents	\$ 1,655,269	\$ -	\$ (123,821)	\$ 31,341	\$ -	\$ -	\$ (27,332)
Investments	-	-	-	-	-	-	-
Receivables:							
Taxes	-	-	-	-	-	-	-
Grants	-	-	-	-	-	-	56,402
Accrued interest	-	-	-	-	-	-	-
Due from other funds	-	-	-	-	-	-	-
Total assets	<u>\$ 1,655,269</u>	<u>\$ -</u>	<u>\$ (123,821)</u>	<u>\$ 31,341</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 29,070</u>
<b>Liabilities</b>							
Accounts payable	43,249	-	-	-	-	-	7,068
Current portion of capital leases	-	-	-	-	-	-	-
Due to other funds	-	-	-	5,766	-	-	-
Total liabilities	<u>43,249</u>	<u>-</u>	<u>-</u>	<u>5,766</u>	<u>-</u>	<u>-</u>	<u>7,068</u>
<b>Fund balance:</b>							
Nonspendable	-	-	-	-	-	-	-
Restricted	-	-	(123,821)	25,575	-	-	22,002
Committed	1,612,020	-	-	-	-	-	-
Assigned	-	-	-	-	-	-	-
Unassigned	-	-	-	-	-	-	-
Total fund balance	<u>1,612,020</u>	<u>-</u>	<u>(123,821)</u>	<u>25,575</u>	<u>-</u>	<u>-</u>	<u>22,002</u>
Total liabilities and fund balance	<u>\$ 1,655,269</u>	<u>\$ -</u>	<u>\$ (123,821)</u>	<u>\$ 31,341</u>	<u>\$ -</u>	<u>\$ -</u>	<u>\$ 29,070</u>

See accompanying notes to the financial statements.

**City of Sallisaw, Oklahoma**

Combining Balance Sheet  
Nonmajor Governmental Funds  
June 30, 2022

	<u>Recreation Grant</u>	<u>CARA Grant</u>	<u>Recreational Grant</u>	<u>State CBPS</u>	<u>Total Governmental Funds</u>
<b>Assets</b>					
Cash and cash equivalents	\$ (121,941)	\$ (32,826)	\$ 259,749	\$ 60,878	\$ 4,409,786
Investments	-	-	-	-	298,422
Receivables:					
Taxes	-	-	-	-	10,155
Grants	-	62,308	-	20,833	169,458
Accrued interest	-	-	-	-	43
Due from other funds	-	-	-	-	88,849
Total assets	<u>\$ (121,941)</u>	<u>\$ 29,482</u>	<u>\$ 259,749</u>	<u>\$ 81,711</u>	<u>\$ 4,976,713</u>
<b>Liabilities</b>					
Accounts payable	-	44,782	223,024	1,042	904,090
Current portion of capital leases	-	-	-	-	-
Due to other funds	-	-	-	-	5,766
Total liabilities	<u>-</u>	<u>44,782</u>	<u>223,024</u>	<u>1,042</u>	<u>909,856</u>
<b>Fund balance:</b>					
Nonspendable	-	-	-	-	-
Restricted	(121,941)	(15,300)	36,725	80,669	1,863,684
Committed	-	-	-	-	2,039,779
Assigned	-	-	-	-	163,394
Unassigned	-	-	-	-	-
Total fund balance	<u>(121,941)</u>	<u>(15,300)</u>	<u>36,725</u>	<u>80,669</u>	<u>4,066,857</u>
Total liabilities and fund balance	<u>\$ (121,941)</u>	<u>\$ 29,482</u>	<u>\$ 259,749</u>	<u>\$ 81,711</u>	<u>\$ 4,976,713</u>

See accompanying notes to the financial statements.



**City of Sallisaw, Oklahoma**  
Combining Statement of Revenues, Expenditures, and Changes in Fund Balances  
Nonmajor Governmental Funds  
Year ended June 30, 2022

	<u>Street and Alley Fund</u>	<u>Library Trust Authority</u>	<u>Youth &amp; Recreation Fund</u>	<u>Fire Department Fund</u>	<u>Police Department Fund</u>	<u>Sallisaw NOW PFS Grant</u>
<b>Revenues</b>						
Intergovernmental	\$ 79,620	\$ -	\$ -	\$ 48,993	\$ 11,000	\$ -
Sales Tax	-	-	-	-	-	-
Hotel tax	-	-	138,084	-	-	-
Fines and forfeitures	-	-	-	-	-	-
Charges for services	-	-	-	-	-	-
Donations	-	-	9,750	3,500	4,200	-
Proceeds from debt issuance	-	-	-	-	-	-
Miscellaneous income	-	-	-	-	-	-
Interest	-	189	-	-	-	-
Total Revenues	<u>\$ 79,620</u>	<u>\$ 189</u>	<u>\$ 147,834</u>	<u>\$ 52,493</u>	<u>\$ 15,200</u>	<u>\$ -</u>
<b>Expenditures</b>						
Public safety	-	-	-	9,688	17,250	-
Public works	2,800	-	-	-	-	-
Culture and recreation	-	-	42,422	-	-	-
Debt service:						
Principal	-	-	-	-	-	-
Interest	-	-	-	-	-	-
Capital outlay	-	-	54,490	90,772	-	-
Total expenditures	<u>2,800</u>	<u>-</u>	<u>96,912</u>	<u>100,460</u>	<u>17,250</u>	<u>-</u>
Excess of revenues over (under) expenditures	76,820	189	50,922	(47,967)	(2,050)	-
<b>Other financing sources (uses)</b>						
Transfers in	-	-	100,442	-	-	-
Transfers (out)	-	-	-	-	-	-
Total other financing sources (uses)	<u>-</u>	<u>-</u>	<u>100,442</u>	<u>-</u>	<u>-</u>	<u>-</u>
<b>Net change in fund balances</b>	76,820	189	151,364	(47,967)	(2,050)	-
Fund balances, beginning	101,648	90,028	221,254	176,821	36,590	23,340
Fund balances, ending	<u>\$ 178,468</u>	<u>\$ 90,217</u>	<u>\$ 372,618</u>	<u>\$ 128,854</u>	<u>\$ 34,540</u>	<u>\$ 23,340</u>

See accompanying notes to the financial statements.

**City of Sallisaw, Oklahoma**  
Combining Statement of Revenues, Expenditures, and Changes in Fund Balances  
Nonmajor Governmental Funds  
Year ended June 30, 2022

	<u>Police Drug Fund</u>	<u>Sallisaw NOW</u>	<u>Department of Justice Grants</u>	<u>Sallisaw NOW DFC Grant</u>	<u>Capital Improvements Fund</u>	<u>Cemetery Fund</u>
<b>Revenues</b>						
Intergovernmental	\$ -	\$ 34,215	\$ 9,685	\$ 101,817	\$ 22,500	\$ -
Sales Tax	-	-	-	-	899,771	-
Hotel tax	-	-	-	-	-	-
Fines and forfeitures	-	-	-	-	-	-
Charges for services	-	-	-	-	-	33,750
Donations	-	-	-	-	-	-
Proceeds from debt issuance	-	-	-	-	163,605	-
Miscellaneous income	171	-	-	-	-	-
Interest	8	-	-	-	2,049	437
Total Revenues	<u>\$ 179</u>	<u>\$ 34,215</u>	<u>\$ 9,685</u>	<u>\$ 101,817</u>	<u>\$ 1,087,925</u>	<u>\$ 34,187</u>
<b>Expenditures</b>						
Public safety	10,710	36,223	15,925	95,338	10,997	-
Public works	-	-	-	-	61,530	-
Culture and recreation	-	-	-	-	-	-
Debt service:						
Principal	-	-	-	-	320,385	-
Interest	-	-	-	-	27,307	-
Capital outlay	29,721	-	-	-	1,072,485	75,834
Total expenditures	<u>40,431</u>	<u>36,223</u>	<u>15,925</u>	<u>95,338</u>	<u>1,492,704</u>	<u>75,834</u>
Excess of revenues over (under) expenditures	(40,252)	(2,008)	(6,240)	6,479	(404,779)	(41,647)
<b>Other financing sources (uses)</b>						
Transfers in	-	-	-	-	150,000	-
Transfers (out)	-	-	-	-	(314,692)	-
Total other financing sources (uses)	<u>-</u>	<u>-</u>	<u>-</u>	<u>-</u>	<u>(164,692)</u>	<u>-</u>
<b>Net change in fund balances</b>	(40,252)	(2,008)	(6,240)	6,479	(569,471)	(41,647)
Fund balances, beginning	95,393	23,202	-	27,793	1,836,442	393,200
Fund balances, ending	<u>\$ 55,141</u>	<u>\$ 21,194</u>	<u>\$ (6,240)</u>	<u>\$ 34,272</u>	<u>\$ 1,266,971</u>	<u>\$ 351,553</u>

See accompanying notes to the financial statements.

**City of Sallisaw, Oklahoma**  
Combining Statement of Revenues, Expenditures, and Changes in Fund Balances  
Nonmajor Governmental Funds  
Year ended June 30, 2022

	<b>Infrastructure Improvements Fund</b>	<b>FAA Grant</b>	<b>CDBG Fund</b>	<b>Police Technology Fund</b>	<b>COPS Grant</b>	<b>USDA Grant</b>	<b>PFS Grant</b>
<b>Revenues</b>							
Intergovernmental	\$ -	\$ 364,184	\$ -	\$ -	\$ -	\$ 3,746	\$ 309,824
Sales Tax	-	-	-	-	-	-	-
Hotel tax	-	-	-	-	-	-	-
Fines and forfeitures	-	-	-	8,837	-	-	-
Charges for services	-	-	-	-	-	-	-
Donations	-	-	-	-	-	-	-
Proceeds from debt issuance	-	-	-	-	-	-	-
Miscellaneous income	-	-	-	-	-	-	-
Interest	881	-	-	-	-	-	-
<b>Total Revenues</b>	<b>\$ 881</b>	<b>\$ 364,184</b>	<b>\$ -</b>	<b>\$ 8,837</b>	<b>\$ -</b>	<b>\$ 3,746</b>	<b>\$ 309,824</b>
<b>Expenditures</b>							
Public safety	-	-	-	-	-	-	287,822
Public works	43,249	-	-	-	-	-	-
Culture and recreation	-	-	-	-	-	-	-
Debt service:							
Principal	-	-	-	-	-	-	-
Interest	-	-	-	-	-	-	-
Capital outlay	354,854	52,673	4,000	-	-	8,367	-
<b>Total expenditures</b>	<b>398,103</b>	<b>52,673</b>	<b>4,000</b>	<b>-</b>	<b>-</b>	<b>8,367</b>	<b>287,822</b>
Excess of revenues over (under) expenditures	(397,222)	311,511	(4,000)	8,837	-	(4,621)	22,002
<b>Other financing sources (uses)</b>							
Transfers in	1,140,163	9,834	-	-	-	4,621	-
Transfers (out)	-	-	-	-	-	-	-
<b>Total other financing sources (uses)</b>	<b>1,140,163</b>	<b>9,834</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>4,621</b>	<b>-</b>
<b>Net change in fund balances</b>	<b>742,941</b>	<b>321,345</b>	<b>(4,000)</b>	<b>8,837</b>	<b>-</b>	<b>-</b>	<b>22,002</b>
Fund balances, beginning	869,079	(321,345)	(119,821)	16,738	-	-	-
Fund balances, ending	<b>\$ 1,612,020</b>	<b>\$ -</b>	<b>\$ (123,821)</b>	<b>\$ 25,575</b>	<b>\$ -</b>	<b>\$ -</b>	<b>\$ 22,002</b>

See accompanying notes to the financial statements.

**City of Sallisaw, Oklahoma**  
Combining Statement of Revenues, Expenditures, and Changes in Fund Balances  
Nonmajor Governmental Funds  
Year ended June 30, 2022

	<u>Recreation Grant</u>	<u>CARA Grant</u>	<u>Recreational Grant</u>	<u>State CBPS</u>	<u>Total Governmental Funds</u>
<b>Revenues</b>					
Intergovernmental	\$ -	\$ 465,822	\$ 382,338	\$ 125,000	\$ 1,958,744
Sales Tax	-	-	-	-	899,771
Hotel tax	-	-	-	-	138,084
Fines and forfeitures	-	-	-	-	8,837
Charges for services	-	-	-	-	33,750
Donations	-	-	-	-	17,450
Proceeds from debt issuance	-	-	-	-	163,605
Miscellaneous income	-	-	-	-	171
Interest	-	-	-	-	3,564
Total Revenues	<u>\$ -</u>	<u>\$ 465,822</u>	<u>\$ 382,338</u>	<u>\$ 125,000</u>	<u>\$ 3,223,976</u>
<b>Expenditures</b>					
Public safety	-	465,822	127,690	44,331	1,121,796
Public works	-	-	-	-	107,579
Culture and recreation	-	-	-	-	42,422
Debt service:					
Principal	-	-	-	-	320,385
Interest	-	-	-	-	27,307
Capital outlay	-	-	1,218,044	-	2,961,240
Total expenditures	<u>-</u>	<u>465,822</u>	<u>1,345,734</u>	<u>44,331</u>	<u>4,580,729</u>
Excess of revenues over (under) expenditures	-	-	(963,396)	80,669	(1,356,753)
<b>Other financing sources (uses)</b>					
Transfers in	-	-	1,009,536	-	2,414,596
Transfers (out)	-	-	-	-	(314,692)
Total other financing sources (uses)	<u>-</u>	<u>-</u>	<u>1,009,536</u>	<u>-</u>	<u>2,099,904</u>
<b>Net change in fund balances</b>	-	-	46,140	80,669	743,151
Fund balances, beginning	(121,941)	(15,300)	(9,415)	-	3,323,706
Fund balances, ending	<u>\$ (121,941)</u>	<u>\$ (15,300)</u>	<u>\$ 36,725</u>	<u>\$ 80,669</u>	<u>\$ 4,066,857</u>

See accompanying notes to the financial statements.

**City of Sallisaw, Oklahoma**  
Statement of Net Position  
Sallisaw Municipal Authority Combining Statement  
June 30, 2022

	<b>Business-type Activities</b>			<b>TOTAL</b>
	<b>Municipal Authority</b>	<b>SMA Capital Project Fund</b>	<b>Meter Deposit Fund</b>	
<b>Assets</b>				
Cash and cash equivalents	\$ 4,615,722	\$ -	\$ -	\$ 4,615,722
Investments	1,276,561	-	-	1,276,561
Receivables:				
Accounts (net of allowance for uncollectible)	1,976,234	-	-	1,976,234
Accrued interest	184	-	70	254
Due from other funds	526,594	-	726	527,320
Other assets	6,618	-	-	6,618
Restricted assets:				
Cash and cash equivalents	-	24,492,498	239,082	24,731,580
Investments	-	-	488,883	488,883
Capital assets (net of accumulated depreciation)	-	37,441,520	-	37,441,520
Total assets	<u>8,401,913</u>	<u>61,934,018</u>	<u>728,761</u>	<u>71,064,692</u>
<b>Deferred outflows of resources</b>				
Loss on refunding of debt	-	223,308	-	223,308
Deferred amounts related to pensions	-	313,531	-	313,531
Total deferred outflows of resources	<u>-</u>	<u>536,839</u>	<u>-</u>	<u>536,839</u>
<b>Liabilities</b>				
Accounts payable	1,171,617	-	-	1,171,617
Salary payable	56,721	-	-	56,721
Notes payable, current	-	318,982	-	318,982
Bonds payable, current	-	2,570,000	-	2,570,000
Payable from restricted assets:				
Accrued interest payable	-	357,392	-	357,392
Customer deposits	-	-	729,312	729,312
Due to other funds	261,976	-	373	262,349
Noncurrent liabilities:				
Compensated absences	-	188,527	-	188,527
Notes payable	-	2,895,805	-	2,895,805
Bonds payable	-	46,870,000	-	46,870,000
Landfill closure	2,850,638	-	-	2,850,638
Pension obligation	-	201,355	-	201,355
Total liabilities	<u>4,340,952</u>	<u>53,402,061</u>	<u>729,685</u>	<u>58,472,698</u>
<b>Deferred inflows of resources</b>				
Deferred amounts related to pensions	<u>-</u>	<u>580,995</u>	<u>-</u>	<u>580,995</u>
<b>Net position</b>				
Net investment in capital assets	-	37,441,520	-	37,441,520
Restricted:				
Debt service	-	(25,273,307)	-	(25,273,307)
Meter deposits	-	-	(924)	(924)
Unrestricted	4,060,961	(3,680,412)	-	380,549
Total net position	<u>\$ 4,060,961</u>	<u>\$ 8,487,801</u>	<u>\$ (924)</u>	<u>\$ 12,547,838</u>

## City of Sallisaw, Oklahoma

### Statement of Revenues, Expenses, and Changes in Net Position - Proprietary Funds Year Ended June 30, 2022

	Business-type Activities			TOTAL
	Municipal Authority	SMA Capital Project Fund	Meter Deposit Fund	
<b>Operating revenues</b>				
Charges for services:				
Electric	\$ 12,067,006	\$ -	\$ -	\$ 12,067,006
Water	2,123,552	-	-	2,123,552
Wastewater	866,773	-	-	866,773
Landfill	1,903,277	-	-	1,903,277
Sanitation	1,410,391	-	-	1,410,391
Telecommunications	3,508,878	-	-	3,508,878
Penalties	158,313	-	-	158,313
Other	285,128	6,603	-	291,731
Total operating revenues	22,323,318	6,603	-	22,329,921
<b>Operating expenses</b>				
Administration	245,336	-	833	246,169
Electric	10,813,654	-	-	10,813,654
Water	925,501	-	-	925,501
Wastewater	529,584	-	-	529,584
Landfill	1,506,136	-	-	1,506,136
Sanitation	559,646	-	-	559,646
Telecommunications	2,901,600	-	-	2,901,600
Depreciation and amortization	-	2,295,522	-	2,295,522
Bad debt expense	117,767	-	-	117,767
Total operating expenses	17,599,224	2,295,522	833	19,895,579
Total operating income (loss)	4,724,094	(2,288,919)	(833)	2,434,342
<b>Nonoperating revenues (expenses)</b>				
Sales tax	3,599,083	-	-	3,599,083
Other taxes	756,181	-	-	756,181
Interest income	6,470	7,618	254	14,342
Interest expense and fiscal charges	(1,923)	(2,332,014)	-	(2,333,937)
Total nonoperating revenues (expenses)	4,359,811	(2,324,396)	254	2,035,669
<b>Operating transfers</b>				
Transfers in	9,447,134	7,213,447	-	16,660,581
Transfers (out)	(18,211,943)	(5,747,752)	-	(23,959,695)
Total operating transfers	(8,764,809)	1,465,695	-	(7,299,114)
<b>Net income (loss)</b>	319,096	(3,147,620)	(579)	(2,829,103)
Net position, beginning	3,741,865	11,635,421	(345)	15,376,941
Prior period adjustment	-	-	-	-
Net position, ending	\$ 4,060,961	\$ 8,487,801	\$ (924)	\$ 12,547,838



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND  
ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS  
PERFORMED IN ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS*

To the Honorable Mayor and City Commission  
City of Sallisaw, Oklahoma

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the governmental activities, the business-type activities, the aggregate discretely presented component units, each major fund, and the aggregate remaining fund information of City of Sallisaw, Oklahoma, as of and for the year ended June 30, 2022, and the related notes to the financial statements, which collectively comprise City of Sallisaw, Oklahoma's basic financial statements, and have issued our report thereon dated December 8, 2022.

**Report on Internal Control over Financial Reporting**

In planning and performing our audit of the financial statements, we considered City of Sallisaw, Oklahoma's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of City of Sallisaw, Oklahoma's internal control. Accordingly, we do not express an opinion on the effectiveness of City of Sallisaw, Oklahoma's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements, on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or, significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses or significant deficiencies may exist that were not identified.

**Report on Compliance and Other Matters**

As part of obtaining reasonable assurance about whether City of Sallisaw, Oklahoma's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

## **Purpose of This Report**

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Foresight Advisory & Consulting, PLLC*

Foresight Advisory & Consulting, PLLC

Oklahoma City, Oklahoma

December 8, 2022





INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM  
AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Honorable Mayor and City Commission  
City of Sallisaw, Oklahoma

**Report on Compliance for Each Major Federal Program**

***Opinion on Each Major Federal Program***

We have audited City of Sallisaw, Oklahoma's compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of City of Sallisaw, Oklahoma's major federal programs for the year ended June 30, 2022. City of Sallisaw, Oklahoma's major federal programs are identified in the summary of auditor's results section of the accompanying schedule of findings and questioned costs.

In our opinion, City of Sallisaw, Oklahoma complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended June 30, 2022.

***Basis for Opinion on Each Major Federal Program***

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of Title 2 U.S. *Code of Federal Regulations* Part 200, *Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards* (Uniform Guidance). Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of City of Sallisaw, Oklahoma and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major federal program. Our audit does not provide a legal determination of City of Sallisaw, Oklahoma's compliance with the compliance requirements referred to above.

***Responsibilities of Management for Compliance***

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to City of Sallisaw, Oklahoma's federal programs.

***Auditor's Responsibilities for the Audit of Compliance***

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on City of Sallisaw, Oklahoma's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about City of Sallisaw, Oklahoma's compliance with the requirements of each major federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding City of Sallisaw, Oklahoma's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.

- Obtain an understanding of City of Sallisaw, Oklahoma’s internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of City of Sallisaw, Oklahoma’s internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

### **Report on Internal Control over Compliance**

A *deficiency in internal control over compliance* exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a federal program on a timely basis. A *material weakness in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a federal program will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency in internal control over compliance* is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor’s Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

*Foresight Advisory & Consulting, PLLC*

Foresight Advisory & Consulting, PLLC

Oklahoma City, Oklahoma  
December 8, 2022

**CITY OF SALLISAW, OKLAHOMA**  
**SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS**  
Year Ended June 30, 2022

<u>Federal Grantor/Pass-Through Grantor/Program Title</u>		<u>Federal CFDA Number</u>	<u>Program or Award Amount</u>	<u>Federal Expenditures</u>
<b><u>U.S. Department of Commerce:</u></b>				
Economic Development Admin Assistance	08-01-05267	11.300	490,000	382,337
<b>Sub-total U.S. Department of Commerce</b>			<u>490,000</u>	<u>382,337</u>
<b><u>U.S. Department of Transportation:</u></b>				
Federal Aviation Administration - Airport Improvement Program	3-40-0083-015-2020	20.106	614,190	52,373
<b>Sub-total U.S. Department of Transportation</b>			<u>614,190</u>	<u>52,373</u>
<b><u>U.S. Department of Treasury:</u></b>				
<b><u>Passed through the Oklahoma Department of Treasury:</u></b>				
Coronavirus State and Local Fiscal Recovery Funds		21.027	654,951	10,000
<b>Sub-total U.S. Department of Treasury</b>			<u>654,951</u>	<u>10,000</u>
<b><u>U.S. Department of Health &amp; Human Services:</u></b>				
<b><u>Pass-Through Program From Cherokee Nation Health Services:</u></b>				
Substance Abuse & Mental Health Services Projects of Regional & National Significance	CARA 18-21	93.243	150,000	36,222
Substance Abuse & Mental Health Services Projects of Regional & National Significance	CARA 18-21	93.243	452,187	95,338
Substance Abuse & Mental Health Services Projects of Regional & National Significance	CARA 18-21	93.243	500,000	32,208
Substance Abuse & Mental Health Services Projects of Regional & National Significance	CARA 18-21	93.243	500,000	431,828
Substance Abuse & Mental Health Services Projects of Regional & National Significance	CARA 18-21	93.243	500,000	459,213
Substance Abuse & Mental Health Services Projects of Regional & National Significance	PFS 5H79SP081602-2	93.243	300,000	281,496
<b>Sub-total U.S. Health &amp; Human Services</b>			<u>2,402,187</u>	<u>1,336,305</u>
<b>Total of Expenditures of Federal Awards</b>			<u>\$ 4,161,328</u>	<u>\$ 1,781,015</u>

Note A - This schedule was prepared on an accrual (GAAP) basis of accounting consistent with the preparation of the basic financial statements.

**SCHEDULE OF FINDINGS AND QUESTIONED COSTS**

**For the Year Ending June 30, 2022**

**SECTION I --- SUMMARY OF AUDITOR'S RESULTS**

***Financial Statements***

Type of auditor's report issued Unmodified

Internal control over financial reporting:

Material weakness(es) identified? No

Significant deficiency(ies) identified? No

Noncompliance material to financial statements noted? No

***Federal Awards***

Internal control over major programs:

Material weakness(es) identified? No

Significant deficiency(ies) identified? No

Type of auditor's report issued on compliance for major programs Unmodified

Any audit findings disclosed that are required to be reported in accordance with §200.516 Audit findings paragraph (a)? No

Identification of major programs:

**Federal Assistance Listing Number(s)**

93.243

**Name of Federal Program or Cluster**

Substance Abuse & Mental Health Services  
Comprehensive Addiction & Recover Act Projects

Dollar threshold used to distinguish between type A and type B programs: \$750,000

Auditee qualified as a low-risk auditee? Yes

**SECTION II --- FINANCIAL STATEMENT FINDINGS**

There were no current year financial statement findings.

**SECTION III --- FEDERAL AWARD FINDINGS AND QUESTIONED COSTS**

There were no current year federal award findings or questioned costs.

**SUMMARY SCHEDULE OF PRIOR AUDIT FINDINGS  
FEDERAL AWARD FINDINGS AND QUESTIONED COSTS**

There were no prior year federal award findings or questioned costs.