## **CALENDAR YEAR 2018 FEE ANALYSIS**

### OKLAHOMA STATE PENSION COMMISSION

August 13, 2019

Don Stracke, CFA, CAIA, Senior Consultant Tony Ferrara, CAIA, Consultant



BOSTON | ATLANTA | CHARLOTTE | CHICAGO | DETROIT | LAS VEGAS | PORTLAND | SAN FRANCISCO

### **PUBLIC MARKETS FEE OVERVIEW**

#### Within Public Markets (Both Equity & Fixed) there are 3 general types of Fee structures:

#### 1. Flat Fee

- A flat basis point fee that is charged no matter the size of the mandate
- Typically used for passive or indexed mandates

#### 2. Tier or Asset-Based Fee (Declining Marginal Rate Fee Structure)

- A fee schedule that includes breakpoints or "Tiers" based on the size of the mandate
- The breakpoints will provide lower fees as the amount of assets grows
- These fee structures are offered by passive and active managers and are the most prominently used (100 bps on the first \$50 mm, 75 bps on the next \$50 mm, with 50 bps on assets over \$100mm)

#### 3. Performance-Based Fee

- A fee schedule that includes the ability for the manager to profit from the performance of a portfolio
- The fee is compromised of a base fee, which is substantially lower than the customary or normal fee, and a
  performance component that is earned or exceeded only when the manager earns a required excess
  returns (See Appendix for Formula)

Notes:

- Performance fees do not lead to better performance
- Clients may be able to negotiate better fees using the performance fee approach, since manager mostfavored-nation restrictions are less binding
- When managers seriously underperform, the optics are better, bet in rising markets fees can be noticeably higher

### **PRIVATE EQUITY/HEDGE FUND FEE OVERVIEW**

### Within the private equity and hedge fund fees, there are different types of fee structures which depend on the type of vehicle:

#### **1.** Private Equity Fee Structures

- Fees are typically much higher than for public market assets
- Fees structures often include the following components:
  - Management Fee Typically 1-2%
  - Performance Fee or "carry" Typically 20% of performance above a preferred return payable after all capital is returned
  - Preferred return or "hurdle rate" which needs to be attained in order to earn the performance fee- Typically 6-10%
- Fees often paid on committed, not invested capital, although this is changing

#### 2. Hedge Fund Fee Structures

- Fees are very high compared to traditional managers
- Fees are made up of two components:
  - Management Fee
    - A fixed fee usually determined as a percentage of assets
    - Typically between 1-3%
  - Performance Fee:
    - Based on net new performance
    - Generally subject to a "highwater mark" or max fee
    - Typically between 15-30% of performance, which can be either above a hurdle or simply a
      positive return



#### **GENERAL OBSERVATIONS**

- Competitive pressures are leading to lower fees
- In Public Markets, chronic manager underperformance has led to increased use of passive management
- In Alternatives, 1) Fees are coming down 2) Increasingly fees are being quoted on invested or drawn amounts, and 3) Non-zero hurdle rates are becoming more common
- Public Entities are facing greater political pressures on fees



### **FEE COMPARISON CALENDAR YEAR 2017 TO 2018**

	TEACHERS	PERS	FIRE	POLICE	LAW	JUDGES	Total
Total Average 2018 Market Values	\$16,401,708,029	\$9,639,208,003	\$2,711,184,126	\$2,511,341,543	\$946,312,833	\$335,646,740	\$32,545,401,27
Custody Fee	\$25,000	\$38,871	\$252,290	\$198,201	\$104,000	\$1,129	\$619,492
Securities Lending Income	(\$7,000,900)	(\$2,596,907)	(\$800,055)	\$0	(\$228,113)	\$0	(\$10,625,974)
Commission Recapture	(\$71,674)	(\$82,187)	(\$41,239)	\$0	(\$18,277)	\$0	(\$213,377)
Sub-Total (Custody - Net)	(\$7,047,574)	(\$2,640,223)	(\$589,004)	\$198,201	(\$142,390)	\$1,129	(\$10,219,860
Investment Manager Fees (\$)	\$71,075,916	\$8,999,439	\$14,321,545	\$14,341,324	\$5,321,203	\$127,293	\$114,186,719
Investment Manager Fees (%)	0.43%	0.09%	0.53%	0.57%	0.56%	0.04%	0.35%
Percent Passively Managed	5.6%	44.2%	17.7%	18.1%	16.1%	73.5%	25.0%
CY 2018 Gross of Fee Investment Return	-5.0%	-6.5%	-2.4%	-2.5%	-4.6%	-6.4%	9.5%
Sub-Total Manager Fees	\$71,075,916	\$8,999,439	\$14,321,545	\$14,341,324	\$5,321,203	\$127,293	\$114,186,71
Investment Consultant Fee (\$)	\$1,110,268	\$272,098	\$282,500	\$650,000	\$150,000	\$7,903	\$2,472,768
Investment Consultant Fee (%)	0.01%	0.003%	0.01%	0.03%	0.02%	0.002%	0.01%
Total Fee (\$)	\$65,138,610	\$6,631,314	\$14,015,042	\$15,189,525	\$5,328,813	\$136,324	\$106,439,62
Total Fee (%)	0.40%	0.07%	0.52%	0.60%	0.56%	0.04%	0.33%

	TEACHERS	PERS	FIRE	POLICE	LAW	JUDGES	WILDLIFE	Total
Total Average 2017 Market Values	\$15,483,609,242	\$9,287,203,577	\$2,521,798,612	\$2,377,058,326	\$911,486,500	\$322,990,545	\$110,182,881	\$31,014,329,68
Custody Fee	\$30,000	\$38,871	\$252,115	\$215,243	\$104,000	\$1,129	\$10,993	\$652,351
Securities Lending Income	(\$7,688,673)	(\$2,204,961)	(\$967,206)	\$0	(\$279,019)	\$0	\$0	(\$11,139,859
Commission Recapture	(\$158,904)	(\$83 <i>,</i> 398)	(\$42,734)	\$0	\$0	\$0	\$0	(\$285,037)
Sub-Total (Custody - Net)	(\$7,817,577)	(\$2,249,488)	(\$757,826)	\$215,243	(\$175,019)	\$1,129	\$10,993	(\$10,772,545
Investment Manager Fees (\$)	\$63,604,505	\$10,838,251	\$15,532,341	\$13,384,910	\$4,084,730	\$128,413	\$195,310	\$107,768,461
Investment Manager Fees (%)	0.41%	0.12%	0.62%	0.56%	0.45%	0.04%	0.18%	0.35%
Percent Passively Managed	7.9%	37.9%	20.0%	17.4%	16.2%	72.7%	0.0%	24.6%
Total Investment Return	16.2%	17.1%	18.7%	13.2%	14.7%	16.9%	14.3%	9.5%
Sub-Total Manager Fees	\$63,604,505	\$10,838,251	\$15,532,341	\$13,384,910	\$4,084,730	\$128,413	\$195,310	\$107,768,46
Investment Consultant Fee (\$)	\$1,077,930	\$272,098	\$270,000	\$650,000	\$150,000	\$7,903	\$0	\$2,427,930
Investment Consultant Fee (%)	0.01%	0.003%	0.01%	0.03%	0.02%	0.002%	0%	0.01%
Total Fee (\$)	\$56,864,858	\$8,860,860	\$15,044,516	\$14,250,153	\$4,059,711	\$137,444	\$206,303	\$99,423,846
Total Fee (%)	0.37%	0.10%	0.60%	0.60%	0.45%	0.04%	0.19%	0.32%

**2017 FEES** 

2018 FEES\*



\*No data provided was provided by OK Wildlife for 2018

#### **OK TEACHERS OVERVIEW**

Manager	Asset Class/Style	2018 Total Fees Paid	Avg. Market Value	Fees (%)	2018 Securities Lending Income	2018 Commission Recapture	2018 Investment Consultant Fee	2018 Custody Fee
AEW Core Property Trust	Real Estate	\$2,351,806	\$300,318,620	0.78%	\$7,000,900	\$71,674	\$1,110,268	\$25,000
Allianz Intl	Intl Equity	\$2,685,437	\$1,001,268,851	0.27%				
American Strategic Value	Real Estate	\$652,816	\$55,258,013	1.18%				
Aronson, Johnson & Ortiz	US Equity	\$660,638	\$427,309,014	0.15%				
Causeway Capital	Intl Equity	\$1,566,597	\$466,630,697	0.34%				
Chickasaw Capital	MLP	\$1,690,668	\$271,095,820	0.62%				
Cushing	MLP	\$2,016,609	\$463,413,200	0.44%	r		· · · · · · · · · · · · · · · · · · ·	
Custom Cash Flow	Cash	\$14,263	\$142,627,644	0.01%	Ass	et Allocation Bre	akdown	
Dune Real Estate III	Real Estate	\$2,240,134	\$53,696,005	4.17%			2018 % of	2017 % of
Epoch Intl	Intl Equity	\$1,821,400	\$282,138,942	0.65%				
FCP Realty Fund IV, L.P.	Real Estate	\$139,952	\$695,364	20.13%			<u>Total Fund</u>	Total Fund
Franklin Park	Private Equity	\$3,185,209	\$1,086,751,929	0.29%	Domestic I		36.9%	39.2%
Frontier Cap Small Cap	US Equity	\$1,679,369	\$212,172,785	0.79%	Domestici	Equity	50.5%	55.2%
Frontier Mid Cap	US Equity	\$2,374,286	\$436,250,196	0.54%	% Active		27.4%	29.3%
Geneva Capital	US Equity	\$1,489,383	\$214,450,380	0.69%	/			
GreenOak US II	Real Estate	\$614,960	\$37,880,125	1.62%	% Passive	9	9.5%	9.9%
GreenOak US III	Real Estate	\$612,375	\$6,547,110	9.35%				
Harbert European Real Estate V	Real Estate	\$234,190	\$2,121,743	11.04%	Domestic I	Fixed	22.8%	21.4%
Heitman America Real Estate	Real Estate	\$2,260,405	\$311,174,938	0.73%	0/ A ative		22.00/	21 40/
Hoisington Investment	US Fixed Income	\$561,123	\$524,854,722	0.11%	% Active		22.8%	21.4%
Hotchkis & Wiley LG Cap	US Equity	\$1,926,016	\$714,323,064	0.27%	% Passive	<b>`</b>	0.0%	0.0%
Hotchkis & Wiley Mid Cap	US Equity	\$2,153,101	\$432,042,053	0.50%	70 F d S S I V d	5	0.076	0.070
L&B Core Income	Real Estate	\$1,211,325	\$278,684,063	0.43%	Internatio	nal Eq	17.8%	19.7%
_&B Golden Driller	Real Estate	\$288,472	\$68,513,218	0.42%				
Landmark Real Estate VII	Real Estate	\$350,000	\$22,319,945	1.57%	% Active		16.1%	17.9%
_egacy LP	Private Equity	\$81,533	\$23,374,270	0.35%				
Loomis Sayles Core Plus	US Fixed Income	\$1,417,393	\$721,489,945	0.20%	% Passive	5	1.7%	1.8%
Loomis Sayles High Yield	High Yield	\$714,595	\$250,011,107	0.29%	Dubusta Fau		0.00/	7 40/
Lord Abbett Core Plus	US Fixed Income	\$1,435,378	\$713,369,559	0.20%	Private Eq	uity	9.8%	7.4%
Lord Abbett High Yield	High Yield	\$501,477	\$291,980,304	0.17%	Other		12.7%	12.3%
Lyrical-OTRS Realty Partner IV	Real Estate	\$771,523	\$44,475,391	1.73%	other		12.770	12.370
Mackay Shields Core Plus	US Fixed Income	\$1,796,553	\$697,792,692	0.26%				
Mackay Shields High Yield	High Yield	\$563,599	\$264,481,886	0.21%	Calendar Y	'ear Return	-5.0%	16.2%
Neumeier Poma Small Cap	US Equity	\$1,261,163	\$203,887,480	0.62%	-		· · · · · ·	
NT Russell 1000	US Equity	\$62,253	\$637,279,304	0.01%				
Pimco Bravo	Private Debt	\$517,327	\$4,561,338	11.34%				
Pimco Bravo II	Private Debt	\$2,273,334	\$126,382,821	1.80%				
PIMCO Bravo III	Private Debt	\$2,130,760	\$51,202,087	4.16%				
Pimco COF II	Private Debt	\$742,238	\$38,996,752	1.90%				
Sawgrass LG Cap	US Equity	\$2,015,491	\$695,554,953	0.29%				
Sci Beta US HFE MBMS	US Equity	\$696,586	\$978,315,738	0.07%				
Shaprio Cap Small Cap	US Equity	\$4,448,143	\$756,332,913	0.59%				
SSGA Emerging Market Small Cap	Intl Equity	\$1,934,896	\$284,207,749	0.68%				
Starwood Opportunity X	Real Estate	\$1,727,599	\$27,488,028	6.28%				
Starwood Opportunity XI	Real Estate	\$447,180	\$2,048,305	21.83%				
Wasatch Adv Small Cap	US Equity	\$1,763,422	\$211,787,607	0.83%				
Wasatch Intl	Intl Equity	\$2,442,991	\$309,519,024	0.79%				
Wellington Intl	Intl Equity	\$2,650,047	\$303,598,775	0.87%				
Wellington Intl LC Grow	Intl Equity	\$2,746,642	\$491,572,270	0.56%				
Wellington Mid Cap	US Equity	\$1,153,259	\$459,459,288	0.25%	-			
Total		\$71,075,916	\$16,401,708,029	0.43%				



#### **OK PERS OVERVIEW**

Manager	2018 Total Fees Paid	Avg. Market Value	Fees (%)	2018 Securities Lending Income	2018 Commission Recapture	n 2018 Inv Consult		18 Custody Fee
BlackRock Financial	\$1,129,802	\$1,407,685,644	0.08%	\$2,596,907	\$82,187	\$272	2,098	\$38,871
Hoisington	\$445,151	\$312,227,669	0.14%					
BlackRock TIPS	\$28,104	\$306,443,103	0.01%					
MetWest	\$908,845	\$854,033,854	0.11%					
Mondrian	\$2,176,839	\$604,150,295	0.36%					
Baillie Gifford	\$700,347	\$341,213,693	0.21%					
BlackRock ACWI x-US Growth	\$165,268	\$324,056,325	0.05%	Asset	Allocation Brea	akdown		
BlackRock ACWI x-US	\$409,620	\$1,430,537,424	0.03%				2017.0/ -	<b>c</b>
BlackRock R1000 Index	\$123,177	\$1,630,873,683	0.01%			<u>2018 % of</u>	<u>2017 % o</u>	<u>r</u>
Mellon	\$125,000	\$563,023,783	0.02%			<u> Total Fund</u>	Total Fun	<u>d</u>
SSgA	\$171,380	\$566,724,085	0.03%	Domostic	Equity/	39.8%	41.3%	
AJO	\$0	\$297,866,670	0.00%	Domestic	Equity	59.8%	41.5%	
Westfield	\$329,000	\$322,319,279	0.10%	% Active		23.7%	24.7%	
UBS	\$340,906	\$224,615,961	0.15%					
Barrow Hanley	\$1,120,251	\$217,994,417	0.51%	% Passiv	e	16.1%	16.6%	
DRZ	\$799,802	\$223,050,449	0.36%	Domestic	Fixed	32.8%	29.8%	
Grand Center/Price Edwards	\$25,947	\$12,391,667	0.21%	Domestic	TIACU	52.070	25.070	
				% Active		29.4%	26.7%	
Total	\$8,999,439	\$9,639,208,003	0.09%	% Passiv	e	3.4%	3.1%	
				Int'l Equit	У	27.0%	28.6%	

% Active

Other

% Passive

**Calendar Year Return** 

9.5%

17.5%

0.4%

-6.5%

9.9%

18.7%

0.3%

17.1%



#### **OK FIREFIGHTERS OVERVIEW**

Manager	Asset Class/Style	2018 Total Fees Paid	Avg. Market Value	Fees (%)	2018 Securities Lending Income	2018 Commission Recapture	2018 Investment Consultant Fee	2018 Custody Fee
INTERNAL CASH ACCOUNT	CASH EQUIVILENT	\$0	\$18,779,939	0.00%	\$800,055	\$41,239	\$282,500	\$252,290
SSGA EQUITY S&P FLAGSHIP	INDEX	\$149,650	\$191,359,386	0.08%				
SSGA S&P 500 EQUAL WEIGHT CTF	INDEX	\$0	\$189,238,439	0.00%				
ENHANCED INVESTMENT TECHNOLOGIES	LARGE CAP CORE	\$186,448	\$186,447,731	0.10%				
ARONSON+ PARTNERS	LARGE CAP VALUE	\$86,279	\$90,943,156	0.09%				
SSGA LEHMAN IM	INDEX	\$0	\$19,842,948	0.00%				
ARTIO GLOBAL MANAGEMENT LLC	REMNANT	\$0	\$30,957	0.00%				
JP MORGAN RE	REAL ESTATE	\$1,306,813	\$144,608,039	0.90%				
EARNEST PARTNERS	SMALL CAP VALUE	\$258,125	\$82,184,601	0.31%				
PRIVATE ADVISORS	LOW VOL HEDGE FUND	\$0	\$1,681,343	0.00%				
SSGA RUSSELL SMCAP COMPLETE NL	INDEX	\$0	\$60,463,813	0.00%		Asset Alloca	ation Breakdov	vn
RIVER ROAD ASSET MGMT	SMALL CAP VALUE	\$488,621	\$77,198,816	0.63%			2018 % of	2017 % of
PORTFOLIO ADV REAL ESTATE FD III	REAL ESTATE	\$48,448	\$4,095,668	1.18%				
THORNBURG INVESTMENT MGMT	REMNANT	\$0	\$36,459	0.00%			<u>Total Fund</u>	Total Fund
BRANDYWINE GLOBAL FIXED	GLOBAL FIXED INCOME	\$682,389	\$162,188,785	0.42%	Domestic Eq	uity	46.3%	51.2%
SSGA NL FIXED INCOME FUND	INDEX	\$0	\$20,135,341	0.00%	% Active		32.5%	34.4%
AZUL HOLDCO	REMNANT	\$0 \$0	\$269.423	0.00%				
TA REALTY ASSOCIATES IX CORP	REAL ESTATE	\$50,000	\$79,183	63.15%	% Passive		13.8%	16.8%
FRED ALGER MANAGEMENT, INC.	LARGE CAP GROWTH	\$549,447	\$184,407,616	0.30%	Domestic Fix	ced	8.4%	4.8%
LORD ABBETT	SMALL CAP GROWTH	\$429,830	\$79,990,756	0.54%	% Active		8.4%	3.1%
JACKSON SQUARE PARTNERS	SMALL CAP GROWTH	\$439.061	\$88,760,059	0.49%				
PORTFOLIO ADV REAL ESTATE FD IV	REAL ESTATE	\$12,541	\$3,663,249	0.49%	% Passive		0.0%	1.7%
	REMNANT	\$12,541 \$0		0.34%	International	Equity	12.6%	16.0%
		ەن \$717,800	\$1,506 \$120,212,522	0.00%			12 60/	
CHAUTAUQUA INT EQUITY			\$129,313,533		% Active		12.6%	16.0%
	INTERNATIONAL EQUITY	\$1,172,230	\$138,168,851	0.85%	% Passive		0.0%	0.0%
	EMERGING MARKETS	\$412,640	\$56,534,315	0.73%	Global Fixed		8.3%	6.0%
WASATCH EM EQUITY	EMERGING MARKETS	\$203,376	\$22,883,160	0.89%				
GARRISON MIDDLE MKT FUNDING LP	OTHER FIXED INCOME	\$233,118	\$13,996,156	1.67%	% Active		8.3%	6.0%
MEDLEY OPPORTUNITY FUND II LP	OTHER FIXED INCOME	\$244,615	\$23,431,551	1.04%	% Passive		0.0%	0.0%
ANGELO GORDON NET LEASE REALTY III LP	REAL ESTATE	\$421,590	\$19,167,312	2.20%	Other*		24.4%	22.0%
MESIROW	REAL ESTATE	\$321,255	\$26,657,699	1.21%			,	
HALL CAPITAL III LP	REAL ESTATE	\$251,525	\$11,475,211	2.19%	Calendar Yea	r Return	-2.4%	18.7%
POMONA CAPITAL FUND VIII	PRIVATE EQUITY	\$400,000	\$8,493,283	4.71%				
ARDIAN SF VI LP	PRIVATE EQUITY	\$425,000	\$25,720,222	1.65%				
DUNE REAL ESTATE FUND III	REAL ESTATE	\$299,125	\$25,503,798	1.17%	*Includes L	/S Equity		
CAPITAL DYNAMICS GLOBAL SECONDARIES IV LP	PRIVATE EQUITY	\$427,500	\$26,398,293	1.62%				
GARCIA HAMILTON & ASSOCIATES, LP	BONDS	\$169,016	\$100,779,228	0.17%				
LANDMARK RE VII	REAL ESTATE	\$250,000	\$16,200,611	1.54%				
ORLEANS CAPITAL MANAGEMENT	BONDS	\$55,599	\$44,814,074	0.12%				
PORTFOLIO ADV REAL ESTATE FD V	REAL ESTATE	\$272,260	\$12,909,669	2.11%				
JPMCB SPECIAL SITUA PROP FUND	REAL ESTATE	\$1,041,045	\$64,376,696	1.62%				
PERMAL FUND LLC	HEDGE FUND	\$364,509	\$81,032,494	0.45%				
ALLIANZ GLOBAL INVESTORS DMAP	OTHER FIXED INCOME	\$197,967	\$55,687,780	0.36%				
BEUTEL GOODMAN COMPANY	LARGE CAP VALUE	\$393,088	\$97,740,230	0.40%				
TORTOISE DIRECT OPPORTUNITIES FUND, LP	OTHER EQUITY	\$245,711	\$37,256,306	0.66%				
PIMCO CORPORATE OPP FUND II, LP	OTHER FIXED INCOME	\$200,549	\$13,964,563	1.44%				
PORTFOLIO ADV REAL ESTATE FD VI	REAL ESTATE	\$158,513	\$10,667,434	1.49%				
POMONA CAPITAL FUND IX	PRIVATE EQUITY	\$162,500	\$3,297,082	4.93%				
ARDIAN ESF VI LP	PRIVATE EQUITY	\$211,945	\$15,916,580	1.33%				
PIMCO BRAVO FUND III, LP	OTHER FIXED INCOME	\$302,082	\$14,599,010	2.07%				
ARGONAUT PRIVATE EQUITY FUND IV	PRIVATE EQUITY	\$79,337	\$4,052,944	1.96%				
HALL CAPITAL II LP	REAL ESTATE	\$0	\$3,738,829	0.00%				
Total		\$14,321,545	\$2,711,184,126	0.53%				



#### **OK POLICE OVERVIEW**

Manager	Asset Class/Style	2018 Total Fees	Avg. Market	Fees (%)	Manager	Asset Class/Style	2018 Total Fe	es Avg. Market
ivialiașei	Asset Class/Style	Paid	Value	1663 (70)	ivialiaget	Asset Class/ Style	Paid	Value
ACCEL	Private Equity - Venture Capital	\$0	\$1,130,660	0.00%	FIRSTMARK CAP IV	Private Equity - Venture Capital	\$150,000	\$1,444,297
ACITS GLOBAL 4	Private Equity - EM Focused	\$93,084	\$6,175,743	1.51%	FRANCISCO PARTNERS IV	Private Equity - Venture Capital	\$93,894	\$9,683,754
AGINCOURT	Global Fixed Income - Core	\$307,517	\$170,017,268	0.18%	FRANCISCO PARTNERS V	Private Equity - Venture Capital	\$74,583	\$1,472,057
ALLIANCE BERNSTEIN EM	International Equity - EM	\$445,879	\$82,475,323	0.54%	GREEN EQUITY	Private Equity - Venture Capital	\$2,327	\$2,829,028
ANGELO GORDON	Core Real Estate	\$88,845	\$0		GRESHAM INV	Real Assets - Commodities	\$383,024 \$1,572,265	\$51,811,636
APOLLO ACCORD FUND II	Private Equity - Buyout	\$0	\$750,000	0.00%	GROSVENOR "A" CLASS A GROSVENOR "B" CLASS B	Long/Short Equity Long/Short Equity	\$1,572,265 \$0	\$201,052,806 \$157,165,841
APOLLO FUND VIII	Private Equity - Buyout	\$19,174	\$6,558,303	0.29%	HALL CAPITAL III	Real Estate	\$100,836	\$5,664,049
APOLLO EUROPEAN PFF III	Private Equity - Buyout	\$112,520	\$1,739,445	6.47%	JP MORGAN	Real Assets - Core	\$1,131,621	\$124,126,380
APOLLO FUND X	Private Equity - Buyout	\$146,519	\$0		KNIGHTSBRIDGE	Private Equity - Distressed	\$50,911	\$6,832,509
ARCLIGHT ENERGY	Other	\$108,426	\$6,186,037	1.75%	LBC CREDIT PARTNERS IV	Private Equity - Credit	\$494,643	\$17,613,960
ARSENAL II	Private Equity - Buyout	\$0	\$5,459,167	0.00%	LEVINE LEICHTMAN III	Private Equity - Buyout	\$0	\$79,861
ARSENAL III	Private Equity - Buyout	\$30,205	\$4,824,786	0.63%	LEVINE LEICHTMAN IV	Private Equity - Buyout	\$50,326	\$3,398,045
BARING FOCUSED INT'I. Equity	International Equity	\$483,107	\$120,803,483	0.40%	LEXINGTON CAPITAL PART. VI-B	Private Equity - Fund Of Funds	\$16,185	\$2,446,276
BLACKSTONE PROPERTY	Core Real Estate	\$416,010	\$40,408,434	1.03%	LIGHTSPEED VENTURE PART. VI	Private Equity - Venture Capital	\$0	\$144,920
BOSTON PARTNERS	US Equity Smid Cap Value	\$524,326	\$89,386,307	0.59%	LOOMIS SAYLES	Global Fixed Income	\$318,391	\$97,321,684
CALERA III (SEMI ANNUAL)	Private Equity - Buyout	\$0	\$14,525	0.00%	MONDRIAN INVESTMENTS NEWSTONE CAPITAL	Internal Equity	\$600,172 \$74	\$139,828,472
CALERA IV (SEMI ANNUAL)	Private Equity - Buyout	\$11,626	\$1,173,200	0.99%	NEWSTONE CAPITAL	Private Equity - Mezzanine Private Equity - Mezzanine	\$74 \$3,947	\$17,968 \$1,536,513
CENTEROAK EQUITY I	Private Equity - Buyout	\$11,020 \$0	\$3,570,418	0.00%	NEWSTONE CAPITALII	Private Equity - Mezzanine	\$22,902	\$11,378,785
CERBERUS FUND III	Real Assets - Opportunistic	\$85,663	\$3,570,418 \$13,416,699	0.64%	NT-EMERGING MKTS INDEX	International Equit - EM Index	\$0	\$0
					NT-RUSSELL 1000 INDEX	Domestic Equity/Large Cap	\$45,641	\$454,953,013
CERBERUS FUND IV	Real Assets - Opportunistic	\$224,996	\$5,131,973	4.38%	OAKTREE GLOBAL CREDIT FUND	Global Fixed Income	\$618,348	\$123,562,060
COLUMBUS SQUARE	Real Assets - Core	\$0	\$4,715,874	0.00%	OAKTREE EURPOEAN DISLOCATION	Private Equity - Distressed	\$6,091	\$546,718
CONTROL ACCOUNT	Cash & Cash Equivalent	\$0	\$13,913,173	0.00%	OAKTREE FUND V	Private Equity - Distressed	\$0	\$63,047
CORTINA CAPITAL	Small/Mid Cap Growth	\$884,513	\$101,080,693	0.88%	OAKTREE FUND VI	Private Equity - Distressed	\$0	-\$16,855
ENCAP ENERGY CAPITAL FUND IX	Other	\$76,387	\$4,949,268	1.54%	OAKTREE FUND VII	Private Equity - Distressed	\$3,423	\$572,610
ENCAP ENERGY CAPITAL FUND X	Other	\$72,114	\$5,282,024	1.37%	OAKTREE FUND VIIB	Private Equity - Distressed	\$8,067	\$442,911
ENCAP ENERGY CAPITAL FUND XI	Other	\$150,000	\$639,098	23.47%	OAKTREE FUND VIII	Private Equity - Distressed	\$21,324	\$833,743
FIRSTMARK CAP III	Private Equity - Venture Capital	\$91,027	\$5,474,512	1.66%	OAKTREE FUND IX OAKTREE FUND X	Private Equity - Distressed Private Equity - Distressed	\$90,591 \$119,630	\$5,924,948 \$6,255,257
FIRSTMARK CAP OPP I	Private Equity - Venture Capital	\$46,739	\$5,905,683	0.79%	OAKTREE FUND X	Private Equity - Distressed Private Equity - Distressed	\$119,630 \$2,354	\$279,480
FIRSTMARK CAP OPP II	Private Equity - Venture Capital	\$17,463	\$2,115,174	0.83%	PAAMCO/NEW PORT MESA	Low Volatility	\$1,162,964	\$129,218,225
FIRSTMARK I (FIRSTMARK IV)	Private Equity - Venture Capital	\$53 <i>,</i> 397	\$20,616,409	0.26%	PEAK PARTNERS	Real Assets - Commodities	\$316,857	\$31,807,517
FIRSTMARK II (FIRSTMARK V)	Private Equity - Venture Capital	\$80,000	\$7,534,899	1.06%	SIGULER GUFF II ('E)	Private Equity - Distressed	\$18,520	\$598,290
2018 Securities 2018 Commission 2	2018 Investment 2018	Asset Alloc	ation Breakdow	n	SIGULER GUFF III	Real Assets- Opportunistic	\$45,875	\$2,713,734
	Consultant Fee Custody Fee		2018 % of	2017 % of	SIGULER GUFF DREOF I	Private Equity - Distressed	\$58,609	\$6,255,562
\$0 \$0	\$650,000 \$198,201		Total Fund	Total Fund	SIGULER GUFF DREOF II	Real Assets- Opportunistic	\$100,000	\$7,360,148
	Domos	tic Equity	22.9%	24.8%	SIGULER GUFF DREOF IIB	Private Equity - Distressed	\$53,409	\$2,400,883
	% Act	• •	6.5%	7.2%	SUN CAPITAL V	Private Equity - Buyout	\$0	\$6,106,475
					TA ASSOC REALTY FUND X TCW/CRESCENT MEZZ L.P. III	Real Assets- Opportunistic Private Equity - Mezzanine	\$117,779 \$0	\$12,471,168 \$298,362
	% Pas		16.4%	17.6%	TCW/CRESCENT MEZZ L.P. IN	Private Equity - Mezzanine Private Equity - Mezzanine	\$0 \$1,669	\$44,254
		tic Fixed	16.3%	15.7%	TCW/CRESCENT MEZ L.P. V	Private Equity - Mezzanine	\$1,267	\$781,607
	% Act	ve	16.3%	15.7%	THOMPSON STREET II	Private Equity - Buyout	\$31,204	\$1,875,986
	% Pas	sive	0.0%	0.0%	THOMPSON STREET III	Private Equity - Buyout	\$73,077	\$4,724,332
	Interna	tional Eq	14.1%	15.7%	THOMPSON STREET IV	Private Equity - Buyout	\$132,567	\$5,310,455
	% Act	ve	14.1%	15.7%	THOMPSON STREET V	Private Equity - Buyout	\$64,321	\$202,268
	% Pas		0.0%	0.0%	WARBURG PINCUS X	Private Equity -Venture Capital	\$28,602	\$6,998,403
	Global		4.0%	3.9%	WARBURG PINCUS XI	Private Equity -Venture Capital	\$40,240	\$6,868,513
	% Act		4.0%	3.9%	WARBURG PINCUS XII	Private Equity -Venture Capital	\$112,000	\$6,168,626
	% Pas		4.0% 0.0%	0.0%	WASATCH ADVISOR/COMERICA	International EM Small Cap	\$572,736	\$35,752,073
		5176			WEATHERGAGE VC FUND I	Private Equity -Venture Capital	\$48,765	\$5,737,513
	Other*		42.7%	39.9%	WEATHERGAGE VC FUND II WEATHERGAGE VC FUND IV	Private Equity -Venture Capital Private Equity -Venture Capital	\$62,438 \$100,000	\$10,269,487 \$3,233,037
	Calend	ar Year Return	-2.5%	13.2%	WELLINGTON GLOBAL TR FUND	Private Equity -Venture Capital	\$100,000 \$637,318	\$63,430,276
		des L/S Equity			Total		\$14,341,324	\$2,511,341,543
						-	,,-=.	. ,,,5 10
				-				

Fees (%)

10.39%

0.97%

5.07%

0.08%

0.74%

0.78%

0.00%

1.78%

0.91%

0.75%

2.81%

0.00%

1.48%

0.66%

0.00%

0.33%

0.43%

0.41%

0.26%

0.20%

0.01%

0.50%

1.11%

0.00%

0.00%

0.60%

1.82%

2.56%

1.53%

1.91%

0.84%

0.90%

1.00%

3.10%

1.69%

0.94%

1.36%

2.22%

0.00%

0.94%

0.00%

3.77%

1.44%

1.66%

1.55%

2.50%

31.80%

0.41%

0.59%

1.82%

1.60%

0.85%

0.61%

3.09%

1.00%

0.57%

#### **OK LAW OVERVIEW**

Manager	Asset Class/Style	2018 Total Fees Paid	Avg. Market Value	Fees (%)	2018 Securities Lending Income	2018 Commission Recapture	2018 Inves Consulta		018 Custod Fee
Hotchkis and Wiley Capital	Large Cap Value Equities	\$446,761	\$69,201,500	0.65%	\$228,113	\$18,277	\$150,0	000	\$104,000
Waddell and Reed (Pollen in Dec)	Large Cap Growth Equities	\$363,457	\$76,596,083	0.47%					
Kennedy Capital Management	Small Cap Value Equities	\$565,783	\$60,728,167	0.93%					
Wellington Management	Small Cap Growth Equities	\$514,918	\$64,367,000	0.80%					
Northern Trust S & P 500 Index	Passive Equities	\$48,749	\$75,552,083	0.06%					
Northern Trust Bond Index	Passive Fixed Income	\$23,037	\$76,516,500	0.03%					
TCW/Met West Investment Advisors	Opportunistic Fixed Income	\$337,968	\$103,620,833	0.33%					
Franklin Templeton Institutional	International Bonds	\$257,308	\$79,759,500	0.32%		Asset Allocatio	n Breakdov	wn	
JP Morgan	Real Estate	\$645,789	\$64,180,500	1.01%		2	018 % of	2017 %	% of
UBS Trumbull	Real Estate	\$180,198.65	\$15,438,750	1.17%					
William Blair	Emerging Markets	\$301,409.65	\$37,344,250	0.81%		<u>10</u>	otal Fund	<u>Total F</u>	una
Wasatch Advisors	Small Cap Emerging Markets	\$185,380.00	\$12,259,500	1.51%	Domestic <b>B</b>	Eauitv	32.7%	36.5	%
Mondrian Investments	International Equity	\$273,152.28	\$47,823,583	0.57%					0/
Baring International	International Equity	\$204,314.84	\$41,988,917	0.49%	% Active		25.1%	28.7	%
Gresham Tap Fund	Commodities	\$139,523.63	\$18,552,333	0.75%	% Passive	2	7.6%	7.8%	6
Grosvenor Investments	Long/Short Equity	\$833 <i>,</i> 454.00	\$102,383,333	0.81%					
Total		\$5,321,203	\$946,312,833	0.56%	Fixed Incor	ne	28.7%	28.4	%
					% Active		20.2%	20.0	%

9

% Passive

Int'l Equity

% Active

Other

% Passive

**Calendar Year Return** 

8.5%

13.5%

13.5%

0.0%

25.1%

-5.0%

8.4%

10.8%

10.8%

0.0%

24.3%

14.7%

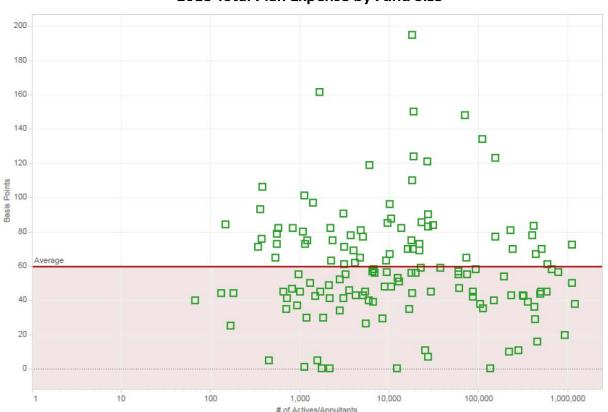
#### **OK JUDGES & JUSTICES OVERVIEW**

Manager	2018 Total Fees Paid	Avg. Market Value	Fees (%)	2018 Securities Lending Income	2018 Commission Recapture	2018 Investment Consultant Fee	2018 Custody Fe
BlackRock Financial	\$39,005	\$48,595,396	0.08%	\$0	\$0	\$7,903	\$1,129
Hoisington	\$15,559	\$10,910,860	0.14%				
BlackRock TIPS	\$948	\$10,332,902	0.01%				
MetWest	\$27,847	\$29,274,105	0.10%				
BlackRock R1000 Index	\$8,983	\$118,926,377	0.01%				
BlackRock R2000 Index	\$7,784	\$22,894,516	0.03%				
BlackRock ACWI x-US	\$27,167	\$94,712,585	0.03%				
Total	\$127,293	\$335,646,740	0.04%				

Asset Alloca	tion Breakdowr	ı
	<u>2018 % of</u>	<u>2017 % of</u>
	<u>Total Fund</u>	<u>Total Fund</u>
Domestic Equity	40.3%	41.4%
% Active	0.0%	0.0%
% Passive	40.3%	41.4%
Domestic Fixed	32.4%	29.5%
% Active	29.1%	26.5%
% Passive	3.3%	3.0%
Int'l Equity	27.1%	26.6%
% Active	0.0%	0.0%
% Passive	27.1%	26.6%
Other	0.2%	2.5%
Calendar Year Return	-6.4%	16.9%



## **COMPARISON VS. OTHER PUBLIC FUNDS**



2018 Total Plan Expense by Fund Size

- The 2018 NCPERS ("National Conference on Public Employee Retirement Systems") Public Retirement Systems Study includes responses from 167 state and local government pension funds across North America.
- The study showed that the overall average expense for administrative (consultant and custodial fees) and investment managers fees was 59.7 basis points.
- So while OK PPRS, OK Law, and OK Fire Plans seem high relative to the other OK Plans, we can see that they are actually at or below the national average.



# APPENDIX





#### **PERFORMANCE FEE FORMULA**

Where:

•	BF	=	Base Fee, a substantial discount from the normal fee
•	PF	=	Performance Fee
•	NF	=	Normal Fee, manager's standard fee schedule for public fund
•	RER	=	Required Excess Return, the premium to be earned above the benchmark or market rate of return to earn the normal fee
•	PR	=	Portfolio Return
•	MR	=	Benchmark, the market or other index return which represents the minimum performance standard

#### $(NF - BF)/(RER) \times (PR - MR - BF)$

- (The Maximum Fee should be symmetrically balanced, i.e., the sum of the BF and the PF should equal the BF plus two times the sum of the NF minus the BF. In no event can the MF (PF plus the BF) exceed the BF plus two times the sum of the NF minus the BF)
- For the initial three quarters, the manager will receive a fee equal to the Base Fee. After the end of the fourth quarter under management an annualized fee calculation will be computed to award a performance fee due to the initial twelve-month period. If the Agreement is extended for the fifth through twelfth quarters, the annualized performance fee calculation will be made each quarter on a cumulative, annualized, basis. Thereafter, the performance fee calculation will be based on the cumulative, annualized returns for the immediately preceding twelve quarters.